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MB Securities Joint Stock Company

Quarterly Financial Statements
for the three-month period ended 31 December 2024



MB Securities Joint Stock Company
Corporate Information

**Securities Business
Operation License No.**

116/GP-UBCK	09 December 2013
112/GPĐC-UBCK	18 November 2022
21/GPĐC-UBCK	04 April 2024
75/GPĐC-UBCK	14 October 2024
01/GPĐC-UBCK	03 January 2025

The Securities Business Operation License was issued by the State Securities Commission. The Securities Business Operation License of the Company has been amended several times, and the most recent of which is by Securities Business Operation License 01/GPĐC-UBCK dated 03 January 2025.

**Enterprise Registration
Certificate No.**

0106393583 24 October 2024

The Enterprise Registration Certificate was issued by Hanoi Department of Planning and Investment.

The 5th amended Enterprise Registration Certificate was issued by Hanoi Department of Planning and Investment on 24 October 2024.

Board of Directors

Mr. Le Viet Hai	Chairman
Mr. Phan Phuong Anh	Vice Chairman
Mr. Pham The Anh	Independent Member
Ms. Nguyen Minh Hang	Member
Mr. Pham Xuan Thanh	Member

Supervisory Board

Ms. Pham Thi Hoa	Head of the Board
Ms. Vu Thi Huong	Member
Ms. Le Thu Trang	Member

Board of Management

Mr. Phan Phuong Anh	Chief Executive Officer ("CEO")
Ms. Phung Thi Thanh Ha	Deputy CEO
Mr. Le Thanh Nam	Deputy CEO
Mr. Nguyen Xuan Cuong	Deputy CEO (until 17/4/2024)

Legal Representative

Mr. Phan Phuong Anh Chief Executive Officer

Registered Office

Floor 7 and 8, MB Building
21 Cat Linh Street, Cat Linh Ward
Dong Da District
Hanoi, Vietnam

MB Securities Joint Stock Company
Statement of financial position as at 31 December 2024

Form B01a - CTCK
*(Issued under Circular No. 334/2016/TT-BTC
dated 27 December 2016 of the Ministry of Finance)*

	ASSETS	Code	Note	31 December 2024 VND	31 December 2023 VND
A.	CURRENT ASSETS (100 = 110 + 130)	100		21,873,571,497,790	14,673,785,853,603
I.	Financial assets	110		21,853,905,561,273	14,653,942,454,462
1.	Cash and cash equivalents	111	5	1,773,543,835,124	571,249,283,464
1.1.	Cash	111.1		1,749,543,835,124	441,249,283,464
1.2.	Cash equivalents	111.2		24,000,000,000	130,000,000,000
2.	Financial assets measured at fair value through profit or loss (FVTPL)	112	7(a)	1,973,818,318,843	1,122,927,028,267
3.	Held-to-maturity investments	113	7(b)	4,994,512,493,078	2,322,623,532,176
4.	Loans	114	7(c)	10,293,729,065,183	9,218,483,030,175
5.	Available-for-sale financial assets	115	7(d)	2,706,379,850,371	1,261,568,020,233
6.	Allowance for impairment of financial assets and collaterals	116	7(e)	(98,400,705,976)	(82,554,833,496)
7.	Accounts receivable	117	8	231,234,916,889	231,545,521,630
7.2	Receivables and accrued dividends, interest from financial assets	117.2	8	231,234,916,889	231,545,521,630
7.2.1	Receivables from due dividend and interest income, held-to-maturity investments	117.3	8	29,172,766,557	18,938,175,105
7.2.2	Accruals for undue dividend and interest income	117.4	8	202,062,150,332	212,607,346,525
8.	Prepayments to suppliers	118	9	8,229,736,516	7,244,255,581
9.	Receivables from services provided by the Company	119	10	7,852,593,150	8,185,032,933
12.	Other receivables	122	11	4,537,982,300	6,141,214,423
13.	Allowance for impairment of receivables	129	12	(41,532,524,205)	(13,469,630,924)
II.	Other current assets	130		19,665,936,517	19,843,399,141
1.	Advances	131		1,660,202,400	2,470,035,093
2.	Office equipment, tools and supplies	132		566,344,886	416,842,037
3.	Short-term prepaid expenses	133	13	2,331,860,009	1,848,992,789
4.	Short-term deposits, collaterals and pledges	134	14	15,090,000,000	15,090,000,000
6.	Taxes and others receivable from State Treasury	136	23	17,529,222	17,529,222

MB Securities Joint Stock Company
Statement of financial position as at 31 December 2024

Form B01a - CTCK
*(Issued under Circular No. 334/2016/TT-BTC
dated 27 December 2016 of the Ministry of Finance)*

	ASSETS	Code	Note	31 December 2024 VND	31 December 2023 VND
B.	LONG-TERM ASSETS (200 = 210 + 220 + 250)	200		258,309,153,264	651,339,586,365
I.	Long-term financial assets	210		-	327,320,000,000
2.	Investments	212		-	327,320,000,000
2.1	Held-to-maturity investments	212.1	7(b)	-	327,320,000,000
II.	Fixed assets	220		155,678,821,099	206,786,906,897
1.	Tangible fixed assets	221	15	126,719,606,413	162,412,667,661
	- Cost	222		313,472,981,714	308,812,794,289
	- Accumulated depreciation	223a		(186,753,375,301)	(146,400,126,628)
3.	Intangible fixed assets	227	16	28,959,214,686	44,374,239,236
	- Cost	228		103,045,231,066	105,202,602,066
	- Accumulated amortisation	229a		(74,086,016,380)	(60,828,362,830)
V.	Other long-term assets	250		102,630,332,165	117,232,679,468
1.	Long-term deposits, collaterals and pledges	251	14	2,514,566,867	1,370,526,750
2.	Long-term prepaid expenses	252	17	59,466,924,868	76,659,574,139
3.	Deferred tax assets	253		10,477,959,835	9,051,997,999
4.	Deposits at Payment Support Fund	254	18	20,000,000,000	20,000,000,000
5.	Other long-term assets	255	19	10,170,880,595	10,150,580,580
	TOTAL ASSETS (270 = 100 + 200)	270		22,131,880,651,054	15,325,125,439,968

MB Securities Joint Stock Company
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*(Issued under Circular No. 334/2016/TT-BTC
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		Code	Note	31 December 2024 VND	31 December 2023 VND
C.	LIABILITIES				
	(300 = 310 + 340)	300		15,223,341,794,442	10,286,928,941,374
I.	Current liabilities	310		14,161,986,237,762	9,880,737,830,263
1.	Short-term borrowings and finance lease liabilities	311	20	13,069,703,217,309	9,598,508,546,852
1.1	<i>Short-term borrowings</i>	312		13,069,703,217,309	9,598,508,546,852
6.	Payables for securities trading activities	318	21	21,551,998,147	14,556,093,607
8.	Accounts payable to suppliers – short-term	320	22	11,493,708,210	16,250,539,155
9.	Advances from customers – short-term	321		683,151,902,000	2,171,002,000
10.	Taxes and other payables to the State Treasury	322	23	120,310,511,245	76,712,883,674
11.	Payables to employees	323		4,083,140,070	7,284,861,104
12.	Employees' benefits payable	324		2,712,107,420	2,815,463,220
13.	Accrued expenses – short- term	325	24	165,344,593,730	98,478,625,384
15.	Unearned revenue – short- term	327		3,050,871,308	879,612,906
17.	Other short-term payables	329	25	14,530,406,797	4,828,606,935
19.	Bonus and welfare fund	331		66,053,781,526	58,251,595,426
II.	Long-term liabilities	340		1,061,355,556,680	406,191,111,111
4.	Long-term bonds issued	346	26	1,061,355,556,680	406,191,111,111
D	EQUITY (400 = 410)	400		6,908,538,856,612	5,038,196,498,594
I.	Owner's equity	410		6,908,538,856,612	5,038,196,498,594
1.	Capital	411	27	6,062,944,519,673	4,375,946,418,400
1.1.	<i>Contributed capital</i>	411.1		5,728,129,810,000	4,376,699,930,000
a.	<i>Ordinary shares with voting rights</i>	411.1a		5,728,129,810,000	4,376,699,930,000
1.2.	Share premium			335,558,320,000	-
1.5.	Cổ phiếu quỹ	411.5		(743,610,327)	(753,511,600)
5.	Financial and operational risk reserve	415		-	24,516,764,528
6.	Other equity funds	416		24,516,764,528	1,625,982,305
7.	Retained profits	417		1,625,982,305	636,107,333,361
7.1.	<i>Realised profit after tax</i>	417.1		819,451,590,106	618,419,678,969
7.2.	<i>Unrealised profit/(loss)</i>	417.2		789,317,719,875	17,687,654,392
	TOTAL LIABILITIES AND EQUITY (440 = 300 + 400)	440		30,133,870,231	15,325,125,439,968

MB Securities Joint Stock Company
Statement of financial position as at 31 December 2024

Form B01a - CTCK
*(Issued under Circular No. 334/2016/TT-BTC
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OFF-BALANCE SHEET ITEMS

		Code	Note	31 December 2024 VND	31 December 2023 VND
A.	ASSETS OF THE COMPANY AND ASSETS MANAGED UNDER COMMITMENTS				
2.	Valuable papers held on behalf (VND)	002	28(a)	9,883,660,000	9,883,660,000
4.	Bad debts written off (VND)	004	28(b)	523,771,059,597	536,256,334,418
5.	Foreign currencies	005	28(c)		
	USD			88	88
	JPY			780	780
6.	Shares in circulation (share)	006	27(c)	572,782,940	437,639,552
7.	Treasury shares (share)	007	27(c)	30,041	30,441
8.	Financial assets of the Company listed/registered for trading at Vietnam Securities Depository and Clearing Corporation ("VSD")	008	28(d)	3,038,359,070,000	541,483,010,000
9.	Financial assets of the Company custodied at VSD (VND)	009		150,000	90,000
10.	Financial assets awaiting for settlement (VND)	010		178,000,000	6,510,000,000
12.	Financial assets of the Company not yet custodied at VSD (VND)	012	28(e)	60,545,580,000	60,545,580,000
14.	Warrants (Quantity)	014		30,392,600	22,818,800
B.	ASSETS AND PAYABLES ON ASSETS MANAGED UNDER COMMITMENTS WITH CUSTOMERS				
1.	Financial assets of investors listed/ registered for trading at VSD	021	28(f)	53,070,947,018,000	42,392,801,734,000
a.	<i>Freely transferred and traded financial assets</i>	021.1		30,428,360,868,000	23,569,969,732,000
b.	<i>Financial assets restricted for transfers</i>	021.2		737,526,900,000	356,113,530,000
c.	<i>Pledged financial assets</i>	021.3		17,289,632,620,000	13,126,990,692,000
d.	<i>Blocked financial assets</i>	021.4		4,040,258,200,000	4,497,203,630,000
e.	<i>Financial assets awaiting for settlement</i>	021.5		575,168,430,000	842,524,150,000
2.	Financial assets of investors custodied at VSD but not yet traded	022	28(g)	3,812,875,610,000	420,574,790,000
a.	<i>Freely transferred financial assets deposited at VSD but not yet traded</i>	022.1		1,443,755,430,000	305,770,770,000
b.	<i>Financial assets of investors custodied at VSD but not yet traded and restricted for transfers</i>	022.2		2,369,120,180,000	114,804,020,000
3.	Financial assets awaiting settlement of investors	023	28(h)	506,608,860,000	1,057,676,880,000

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		Code	Note	31 December 2024 VND	31 December 2023 VND
5.	Financial assets of investors not yet custodied at VSD	024.b	28(i)	858,240,000	858,240,000
7.	Deposits of customers	026		3,358,932,288,854	4,232,508,528,453
7.1.	<i>Deposits of investors for securities transactions managed by the Company</i>	027	28(j)	2,910,908,869,249	3,897,146,498,014
7.1.a	<i>Deposits of investors at VSD</i>	027.1	28(j)	270,501,223,230	133,652,638,234
7.2	<i>Collective deposits for securities transactions for customers</i>	028	28(j)	171,589,439,729	192,365,811,559
7.4.	<i>Deposits from securities issuers</i>	030	28(k)	5,932,756,646	9,343,580,646
8.	Payables to investors on deposits for securities transactions managed by the Company	031	28(l)	3,352,999,532,208	4,223,164,947,807
8.1.	<i>Payables to domestic investors on deposits for securities transactions managed by the Company</i>	031.1		3,307,745,085,493	4,169,044,841,594
8.2.	<i>Payables to foreign investors on deposits for securities transactions managed by the Company</i>	031.2		45,254,446,715	54,120,106,213
9.	Payables to securities issuers	032	28(m)	5,807,238,364	9,218,062,364
12.	Payables on dividends, principals and interest of bonds	035	28(n)	125,518,282	125,518,282

13 January 2025


Ta Duy Chung
General Accountant


Nguyen Van Hoc
Chief Accountant


Phạm Thị Kim Ngân
Chief Financial Officer

MB Securities Joint Stock Company
Income statement for the Quarter IV of 2024

Form B02a - CTCK
*(Issued under Circular No. 334/2016/TT-BTC
dated 27 December 2016 of the Ministry of Finance)*

	Code	Note	Quarter IV		Year to Date	
			Current year VND	Previous year VND	Current year VND	Previous year VND
I. OPERATING REVENUE						
1.1. Gains from financial assets measured at fair value through profit or loss (FVTPL)	01		216,663,470,556	51,711,642,832	983,233,565,283	140,863,659,943
a. Gains from sales of financial assets measured at FVTPL	01.1	29	207,805,155,431	48,572,594,572	970,676,311,987	130,371,121,731
b. Upward revaluation differences of financial assets measured at FVTPL	01.2	31	8,758,240,254	3,016,678,357	9,815,531,028	10,115,139,519
c. Dividends, interest from financial assets measured at FVTPL	01.3	32(a)	64,374,000	119,742,100	2,708,649,200	374,770,890
d. Downward revaluation differences of warrants	01.4	31	35,700,871	2,627,803	33,073,068	2,627,803
1.2. Gains from held-to-maturity investments	02		60,988,128,194	48,481,619,709	181,719,364,918	180,795,295,137
1.3. Income from loans and receivables	03		268,153,410,081	219,726,858,278	1,056,131,145,711	664,739,708,137
1.4. Gains from available-for-sale financial assets	04	32(d)	54,040,079,783	30,638,827,789	174,889,281,414	149,791,280,718
1.6. Revenue from securities brokerage service	06	33	131,379,763,648	171,191,906,951	628,154,571,742	614,616,030,508
1.7. Revenue from Underwriting and Securities Issuance Agency Services	07		-	-	200,000,000	-
1.9. Revenue from securities custody service	09		7,368,734,780	5,056,421,992	28,817,061,958	21,420,350,180
1.10. Revenue from financial consulting services	10	34	8,327,143,800	3,397,500,000	25,597,143,800	17,213,525,000
1.11. Other operating revenue	11	35	10,934,596,975	9,705,509,558	41,625,341,201	26,518,904,285
Total operating revenue	20		757,855,327,817	539,910,287,109	3,120,367,476,027	1,815,958,753,908

MB Securities Joint Stock Company
Income statement for the Quarter IV of 2024

Form B02a - CTCK
*(Issued under Circular No. 334/2016/TT-BTC
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	Code	Note	Quarter IV		Year to Date	
			Current year VND	Previous year VND	Current year VND	Previous year VND
II. OPERATING EXPENSES						
2.1. Losses from financial assets measured at FVTPL	21		172,599,588,981	24,253,002,239	797,146,221,181	31,082,486,054
a. Losses from sales of financial assets measured at FVTPL	21.1	30	171,326,903,461	24,133,150,724	794,146,495,404	30,579,771,037
b. Downward revaluation differences of financial assets measured at FVTPL	21.2	31	28,910,754	(527,340,819)	(35,991,852)	(711,158,025)
c. Transaction costs of financial assets measured at FVTPL	21.3		988,118,011	638,157,991	2,789,095,217	1,204,838,699
d. Upward revaluation differences of warrants	21.4		255,656,755	9,034,343	246,622,412	9,034,343
2.4. Provision expense for diminution in value and impairment of financial assets and doubtful debts and borrowing costs of loans	24		15,845,872,480	(28,253,020)	43,620,280,002	7,494,275,464
2.6. Expenses for securities trading	26		1,175,041,217	3,357,883,026	15,632,447,259	25,632,759,929
2.7. Expenses on securities brokerage activities	27	36	130,729,707,431	130,818,470,307	517,456,606,990	479,006,017,680
2.8. Expenses for underwriting and issuance agent services	28		374,997	9,722,823	1,499,988	18,571,699
2.10. Expenses on securities custody service	30		6,274,907,922	5,090,388,306	23,368,751,698	20,241,000,641
2.11. Expenses for financial consulting services	31		4,385,360,676	1,312,999,641	12,359,879,599	8,087,986,418
2.12. Other operating expenses	32	37	9,599,995	(426,896,000)	211,599,987	(61,655,812)
Total operating expenses	40		331,020,453,699	164,387,317,322	1,409,797,286,704	571,501,442,073

MB Securities Joint Stock Company
Income statement for the Quarter IV of 2024

Form B02a - CTCK
*(Issued under Circular No. 334/2016/TT-BTC
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	Code	Note	Quarter IV		Year to Date	
			Current year VND	Previous year VND	Current year VND	Previous year VND
III						
FINANCIAL INCOME						
3.1 Realised and unrealised foreign exchange gains	41		9,750	-	102,414	168,000,000
3.2. Accrued dividends and interest income from demand deposits at banks	42		1,155,220,720	884,656,113	6,138,723,594	4,674,888,649
Total financial income	50		1,155,230,470	884,656,113	6,138,826,008	4,842,888,649
IV. FINANCIAL EXPENSES						
4.1 Realised and unrealised foreign exchange losses			-	5,086	10,553	2,827,138,486
4.2 Borrowing costs, interest expenses of bonds		38	152,022,863,430	115,695,627,996	541,247,874,447	369,768,492,617
Total financial expenses	60		152,022,863,430	115,695,633,082	541,247,885,000	372,595,631,103
V. SELLING EXPENSES			3,809,480,999	2,310,753,931	9,975,188,204	3,217,556,576
VI. GENERAL AND ADMINISTRATION EXPENSES			66,174,492,032	59,399,881,405	239,698,440,510	162,451,132,158
VII. OPERATING PROFIT (70 = 20 - 40 + 50 - 60 - 61 - 62)			205,983,268,127	199,001,357,482	925,787,501,617	711,035,880,647
VIII. OTHER INCOME AND EXPENSES						
8.1. Other income	71	40	889,450,162	2,265,378,329	4,860,628,403	5,591,876,492
8.2. Other expenses	72		3,083,044	77,580,484	4,079,085	480,967,426
TOTAL RESULTS OF OTHER ACTIVITIES	80		886,367,118	2,187,797,845	4,856,549,318	5,110,909,066
IX. TOTAL ACCOUNTING PROFIT BEFORE TAX (80)	90		206,869,635,245	201,189,155,327	930,644,050,935	716,146,789,713
(CARRIED FORWARD TO NEXT PAGE)						

MB Securities Joint Stock Company
Income statement for the Quarter IV of 2024

Form B02a - CTCK
(Issued under Circular No. 334/2016/TT-BTC
dated 27 December 2016 of the Ministry of Finance)

	Code	Note	Quarter IV		Year to Date	
			Current year VND	Previous year VND	Current year VND	Previous year VND
IX.						
TOTAL ACCOUNTING PROFIT BEFORE TAX (90 = 70 + 80) (brought forward from previous page)	90		206,869,635,245	201,189,155,327	930,644,050,935	716,146,789,713
9.1. Realised profit	91		198,360,261,629	197,651,542,691	921,006,077,399	705,326,898,709
9.2. Unrealised profit	92		8,509,373,616	3,537,612,636	9,637,973,536	10,819,891,004
X.						
INCOME TAX EXPENSES	100		41,537,992,687	28,303,779,440	187,090,868,370	132,130,399,382
10.1. Income tax expense - current	100.1	41	43,189,674,507	38,662,586,190	188,516,830,206	141,032,750,459
10.2. Income tax benefit - deferred	100.2	41	(1,651,681,820)	(10,358,806,750)	(1,425,961,836)	(8,902,351,077)
XI.						
ACCOUNTING PROFIT AFTER TAX (200 = 90 - 100)	200		165,331,642,558	172,885,375,887	743,553,182,565	584,016,390,331
XII.						
OTHER COMPREHENSIVE INCOME AFTER TAX	300					
12.1. Gains/(losses) from revaluation of available-for-sale financial assets	301		(26,592,000,000)	-	-	-
Total other comprehensive income	400		(26,592,000,000)	-	-	-

13 January 2025



Ta Duy Chung
General Accountant




Nguyen Van Hoc
Chief Accountant

Phạm Thị Kim Ngân
Chief Financial Officer

MB Securities Joint Stock Company
Statement of cash flows for the year to date (Indirect method)

Form B03b- CTCK

*(Issued under Circular No. 334/2016/TT-BTC
dated 27 December 2016 of the Ministry of Finance)*

		Code	Note	Year to Date current year VND	Year to Date previous year VND
I.	CASH FLOWS FROM OPERATING ACTIVITIES				
1.	Profit before tax	01		930,644,050,935	716,146,789,713
2.	Adjustments for	02		467,809,795,086	203,064,654,471
	- Depreciation of fixed assets	03		60,909,312,223	57,668,969,763
	- Provisions and allowances	04		43,908,765,777	7,205,619,667
	- Unrealised foreign exchange gains	05		(91,861)	-
	- Interest expense from borrowings and bonds	06		541,247,874,447	369,768,492,617
	- Profits from investing activities	07		(6,522,458,732)	(32,905,946)
	- Accrued interest income	08		(171,733,606,768)	(231,545,521,630)
3.	Increase/(decrease) in non - cash expenses	10		210,630,560	(702,123,682)
	- Downward revaluation differences of financial assets measured at FVTPL	11		210,630,560	(702,123,682)
4.	Decrease in non-cash income	18		(9,848,604,096)	(10,117,767,322)
	- Upward revaluation differences of financial assets measured at FVTPL	19		(9,848,604,096)	(10,117,767,322)
5.	Changes in working capital	30		(5,466,256,395,964)	(4,660,074,733,777)
	- (Increase)/decrease in financial assets measured at FVTPL	31		(841,039,767,696)	1,499,400,141,383
	- Increase in held-to-maturity investments	32		(2,344,568,960,902)	(431,330,593,151)
	- Increase in loans	33		(1,075,246,035,008)	(5,458,983,197,439)
	- (Increase)/decrease in available-for-sale financial assets	34		(1,444,811,830,138)	128,412,895,626
	- Decrease in Receivables from Sales of Financial Assets	35		680,980,900,000	-
	- Decrease in receivables and accrued dividends, interest from financial assets	36		178,182,935,103	160,510,533,957
	- (Increase)/decrease in receivables from services provided	37		332,439,783	4,344,909,723
	- (Increase)/decrease in other receivables	39		(2,149,821,068)	32,294,865,621
	- Increase in other assets	40		2,263,653,812	(1,053,253,490)
	- Decrease in accrued expenses (excluding interest expense)	41		33,650,356,687	6,922,725,003
	- Increase in prepayments	42		16,709,782,051	18,417,235,222
	- Corporate income tax paid	43		(151,903,676,615)	(152,703,874,612)
	- Interest paid	44		(508,032,262,788)	(337,806,960,611)
	- Increase/(decrease) in payables to suppliers	45		(4,756,830,945)	(15,071,979,540)
	- (Decrease)/increase in provision for employees' benefits	46		(103,355,800)	884,303,430
	- Increase/(decrease) in taxes and other payables to the State	47		6,984,473,980	(5,664,316,889)
	- (Decrease)/increase in payables to employees	48		(3,201,721,034)	566,938,886
	- Increased/(decrease) in other payables	50		(9,546,675,386)	(109,215,106,896)
	Net cash flows from operating activities	60		(4,077,440,523,479)	(3,751,683,180,597)

MB Securities Joint Stock Company
Statement of cash flows for the year to date (Indirect method)

Form B03b- CTCK

(Issued under Circular No. 334/2016/TT-BTC
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		Code	Note	Year to Date current year VND	Year to Date previous year VND
II.	CASH FLOWS FROM INVESTING ACTIVITIES				
1.	Payments for purchases of fixed assets	61		(9.801.226.425)	(73.089.860.121)
2.	Proceeds from disposals of fixed assets, investment property and other long-term assets	62		383.735.138	66.462.148
	Net cash flows from investing activities	70		(9.417.491.287)	(73.023.397.973)
III.	CASH FLOWS FROM FINANCING ACTIVITIES				
1.	Proceeds from Share Issuance and Owner Contributions	71		1.686.988.200.000	-
2.	Payments for capital refunds and shares redemptions	72		-	-
3.	Borrowings	73		38.636.046.556.035	52.639.893.836.214
3.2.	Other borrowings	73.2		38.636.046.556.035	52.639.893.836.214
4.	Payments to settle principals of borrowings	74		(34.509.687.440.008)	(48.438.873.853.521)
4.3.	Payments to settle other principals of borrowings	74.3		(34.509.687.440.008)	(48.438.873.853.521)
6.	Dividends and profits paid to shareholders	76		(524.194.749.600)	-
	Net cash flows from financing activities	80		5.289.152.566.427	4.201.019.982.693
IV.	Net cash flows during the period (90 = 60 + 70 + 80)	90		1.202.294.551.661	376.313.404.123
V.	Cash and cash equivalents at the beginning of the period	101		571.249.283.464	194.935.879.341
	Cash	101.1		441.249.283.464	24.935.879.341
	Cash equivalents	101.2		130.000.000.000	170.000.000.000
VI.	Cash and cash equivalents at the end of the period (103 = 90 + 101)	103	5	1.773.543.835.124	571.249.283.464
	Cash	103.1		1.749.543.835.124	441.249.283.464
	Cash equivalents	103.2		24.000.000.000	130.000.000.000

MB Securities Joint Stock Company
Statement of cash flows for the year to date (Indirect method)

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**CASH FLOWS OF CUSTOMERS FROM BROKERAGE
AND UNDERWRITING ACTIVITIES**

		Code	Year to Date current year VND	Year to Date previous year VND
I.	Cash flows of customers from brokerage and underwriting activities			
1.	Proceeds from sales of customers' securities	01	..	204,883,829,405,670
2.	Payments for purchases of customers' securities	02	(247,997,854,109,762)	(209,033,232,369,430)
7.	Receipts/(payments) of deposits of customers for securities transactions	07	3,995,867,134,532	5,308,417,160,322
11.	Payments of securities custody fees of customers	09	(16,473,190,813)	(14,475,365,969)
14.	Receipts from securities issuers	14	2,576,995,057,278	8,407,492,323,656
15.	Payments to securities issuers	15	(2,580,405,881,278)	(8,398,991,492,916)
	Net cash inflows during the period	20	(873,576,239,599)	1,153,039,661,333
II.	Cash and cash equivalents of customers at the beginning of the period	30	4,232,508,528,453	3,079,468,867,120
	Cash at banks at the beginning of the period:	31	4,232,508,528,453	3,079,468,867,120
	- Deposits of investors for securities transactions managed by securities companies	32	4,030,799,136,248	2,658,148,303,510
	- Collective deposits of customers for securities transactions	33	192,365,811,559	420,477,813,704
	- Deposits from securities issuers	35	9,343,580,646	842,749,906
III.	Cash and cash equivalents of customers at the end of the period (40 = 20 + 30)	40	3,358,932,288,854	4,232,508,528,453
	Cash at banks at the end of the period:	41	3,358,932,288,854	4,232,508,528,453
	- Deposits of investors for securities transactions managed by the securities company	42	3,181,410,092,479	4,030,799,136,248
	- Collective deposits of customers for securities transactions	43	171,589,439,729	192,365,811,559
	- Deposits from securities issuers	45	5,932,756,646	9,343,580,646

13 January 2025

Ta Duy Chung
General Accountant

Nguyen Van Hoc
Chief Accountant

Phạm Thị Kim Ngân
Chief Financial Officer



MB Securities Joint Stock Company
Statement of changes in equity for the year to date

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ITEMS	Opening balance		Increases/(decreases)		Closing balance	
	1 January 2023	1 January 2024	Current period (Increases) VND	Previous period (Decreases) VND	31 December 2023	31 December 2024
I. Changes in equity						
1. Capital	3,805,177,668,400	4,375,946,418,400	570,768,750,000	-	4,375,946,418,400	6,062,944,519,673
1.1. Ordinary shares	3,805,931,180,000	4,376,699,930,000	570,768,750,000	-	4,376,699,930,000	5,728,129,810,000
1.2. Treasury shares	(753,511,600)	(753,511,600)	-	-	(753,511,600)	(743,610,327)
1.3. Share premium						335,558,320,000
2. The difference in valuation of financial assets available for sale	-	-	-	-	-	-
3. Reserve to supplement charter capital	69,328,039,314	-	-	9,125,408,160	-	-
4. Financial and operational risk reserve	69,318,055,214	-	-	-	-	-
7. Other equity funds	1,625,982,305	24,516,764,528	-	-	24,516,764,528	24,516,764,528
8. Retained profits	539,582,702,224	636,107,333,361	588,351,523,498	-	1,625,982,305	1,625,982,305
8.1. Realised profit	541,617,289,973	618,419,678,969	564,294,148,250	491,826,892,361	636,107,333,361	819,451,590,106
8.2. Unrealised profit/(loss)	(2,034,587,689)	17,687,654,392	24,057,375,248	487,491,759,194	618,419,678,969	789,317,719,875
TOTAL	4,485,032,447,457	5,038,196,498,594	1,159,120,273,498	605,956,222,361	5,038,196,498,594	6,908,538,856,612

13 January 2025



Ta Duy Chung
General Accountant



Nguyen Van Hoc
Chief Accountant



Phạm Thị Kim Ngân
Chief Financial Officer

MB Securities Joint Stock Company
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These notes form an integral part of and should be read in conjunction with the accompanying financial statements.

1. Reporting entity

(a) Corporate Information

MB Securities Joint Stock Company ("the Company") is a joint stock company incorporated in Vietnam.

Establishment and Operation Licence No. 116/GP-UBCK was initially issued by the State Securities Commission on 9 December 2013 and the latest Establishment and Operation Licence No. 21/GPDC-UBCK was issued by the State Securities Commission on 24 October 2024. The fifth amended Enterprise Registration Certificate No. 0106393583 was issued on 27 March 2024 by Hanoi Department of Planning and Investment.

The Company's operating charter was issued on 9 December 2013 and was last amended and supplemented on 11 October 2023. The Company's shares were officially registered for trading on Hanoi Stock Exchange on 16 March 2016.

(b) Charter capital

As at 31 December 2024, the charter capital of the Company was VND 5,470,799,810,000 (31/12/2023: VND 4,376,699,930,000).

(c) Principal activities

- The principal activities of the Company are:
- Brokerage services, margin lending and other services;
- Securities trading;
- Underwriting for securities issuance;
- Securities depository; and
- Investment advisory services.

(d) Number of employees

As at 31 December 2024, the Company had 636 employees (31/12/2023: 615 employees).

(e) Operation network

The Company's Head Office is located on Floor 7 and 8, MB Building, No. 21 Cat Linh Street, Cat Linh Ward, Dong Da District, Hanoi, Vietnam. As at 31 December 2024, the Company has one (1) head office and six (6) branches in Ho Chi Minh City, Hanoi and Hai Phong. (31 December 2023: the Company has one (1) head office and six (6) branches in Ho Chi Minh City, Hanoi and Hai Phong).

(f) Investment objectives

The Company is a listed securities company in the Vietnamese stock market with main activities including securities brokerage, securities trading, investment consulting, securities

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issuance underwriting and financial consulting. The Company operates with the goal of becoming one of the leading securities companies in the market, contributing to the development of the Vietnamese stock market and bringing core benefits to customers, investors and shareholders of the Company.

(g) Investment restriction

The Company complies with Article 28 of Circular No. 121/2020/TT-BTC ("Circular 121") issued by the Ministry of Finance on 31 December 2020 prescribing operation of securities companies, accordingly:

Securities companies are not allowed to purchase or contribute capital for purchase of real estates, except for cases where they are used as head offices, branches or transaction offices directly serving professional operations of securities companies.

Securities companies purchase or invest in real estate under the provisions of Clause 1 Article 28 of Circular 121 and fixed assets on the principle that the residual value of fixed assets and real estate shall not exceed 50% of the total assets of the securities companies.

The total value of investments in corporate bonds of securities companies must not exceed 70% of equity. Securities companies licensed to conduct securities proprietary trading activities may sell and repurchase listed bonds in accordance with relevant regulations on bond repo transactions.

Securities companies must not directly or entrust other entities or individuals to perform the followings:

- Investing in shares or capital contributions of companies owning more than 50% of the charter capital of such securities companies, except for cases of purchase of fractional shares at the request of customers;
- Together with related persons, investing in 5% or more of the charter capital of other securities companies;
- Investing in more than 20% of the total number of stocks and fund units in circulation of a listed organization;
- Investing in more than 15% of total outstanding stocks and fund units of an unlisted organization; this provision shall not apply to member fund units, exchange traded funds and open funds;
- Investing in or contributing in more than 10% of the total contributed capital of a limited liability company or business project;
- Investing in or contributing in more than 15% of equity of an entity or business project; and
- Investing in more than 70% of equity capital in shares, capital contributions and business projects, of which no more than 20% of equity may be invested in unlisted shares, capital contributions and business projects.

A securities company can establish, acquire a fund management company as a subsidiary. In this case, the securities company shall not have to comply with the provisions at Points c, d and đ, Clause 4 Article 28 of Circular 121. A securities company which plans to establish or acquire a fund management company as a subsidiary must meet the following conditions:

- The owner's equity after the capital contribution for the establishment or acquisition of the fund management company must be at least equal to the legal capital for the business operations being performed by the company;

MB Securities Joint Stock Company
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- Liquid capital ratio after the capital contribution for the establishment or acquisition of the fund management company must be at least 180%; and
- Securities companies, after making capital contribution for the establishment and acquisition of a fund management company, must comply with the debt limit prescribed in Article 26 of Circular 121 and investment limits prescribed in Clause 3, Clause 28 and Point e, Clause 4 of Article 28, Circular 121.

In cases where the securities company exceeds the limit prescribed due to its underwriting under the form of firm commitment, due to consolidation or merger, or due to changes in assets or owner's equity of the securities company or capital contributing entities, securities companies must apply necessary measures to comply with the investment limits prescribed in Clauses 2, 3 and 4 of Article 28, Circular 121 for a maximum of one year.

2. Basis of preparation

(a) Statement of compliance

Applicable accounting system

The interim financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for Enterprises, Circular No. 210/2014/TT-BTC dated 30 December 2014 ("Circular 210") of the Ministry of Finance on accounting guidance applicable to securities companies, Circular No. 334/2016/TT-BTC dated 27 December 2016 ("Circular 334") issued by the Ministry of Finance on amending, supplementing and superseding Appendix 02 and Appendix 04 of Circular 210 and the relevant statutory requirements applicable to interim financial reporting. The accounting policies that have been adopted by the Company in the preparation of these interim financial statements are consistent with those adopted in the preparation of the latest annual financial statements.

(b) Basis of measurement

The interim financial statements, except for the statement of cash flows, are prepared on the accrual basis using the historical cost concept, except for financial assets at fair value through profit or loss (Note 3(c)) and available-for-sale financial assets (Note 3(f)). The statement of cash flows was prepared using the indirect method.

(c) Accounting period

The annual accounting period of the Company is from 1 January to 31 December. The company also prepares quarterly financial statements for the three-month periods ending on March 31, June 30, September 30, and December 31.

(d) Accounting and presentation currency

The Company's accounting currency is Vietnam Dong ("VND"), which is also the currency used for financial statement presentation purpose.

3. Summary of significant accounting policies

The following significant accounting policies have been adopted by the Company in the preparation of these financial statements. The accounting policies applied by the Company in the preparation of these financial statements are consistent with those applied in the most recent annual financial statements.

(a) Financial assets and financial liabilities

(i) *Recognition*

Financial assets and liabilities are recognised in the statement of financial position when, and only when, the Company becomes a party to the contractual provisions of the financial assets and liabilities.

(ii) *Classification and measurement*

- Financial assets measured at FVTPL: See Note 3(c);
- Held-to-maturity investments: See Note 3(d);
- Loans and loans receivable: See Note 3(e);
- Available-for-sale financial assets: See Note 3(f).

(iii) *Derecognition*

The Company derecognises a financial asset when the contractual rights to the cash flows from the financial asset expire, or when it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred or in which the Company neither transfers nor retains substantially all of the risks and rewards of ownership and it does not retain control of the financial asset.

The Company derecognises a financial liability when its contractual obligations are discharged, cancelled or expired.

(iv) *Offsetting*

Financial assets and liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Company has a legal right to set off the amounts and it intends either to settle them on a net basis or to realise the asset and settle the liability simultaneously.

(v) *Identification and assessment of impairment*

Financial assets are reviewed for their impairment at the reporting date.

The Company assesses whether there is any objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset ("loss event") and that loss event (or events) has an impact on the estimated future cash flows of the financial assets or the group of financial assets that can be reliably estimated.

Objective evidences indicating that financial assets may be impaired include:

- Significant financial difficulties of the issuers or contracting parties;
- Breaches of contracts, such as default or delinquency in interest or principal payment;
- The lender, due to an economic or legal reason related to the financial difficulty of the borrower, having offered some concession terms to the borrower which the lender is unable to consider anything better;
- It is becoming probable that the borrower will enter bankruptcy or financial reorganisation;
- Observable data indicating a decrease in the estimated future cash flows from a group of financial assets since their initial recognition.

Increases or decreases of the allowance balance are recorded in the statement of income under item *"Allowance for impairment of financial assets and doubtful debts, and borrowing costs"*.

If an impaired financial asset is assessed as recoverable, the Company will reverse the allowance for impairment which is previously made.

(b) Cash and cash equivalents

Cash and cash equivalents comprises cash on hand, cash in banks of the Company, highly liquid short-term investments with recovery or maturity of three months or less from the date of purchase that are readily convertible to known amounts of cash, are subject to an insignificant risk of changes in value in conversion to cash.

Deposits of investors for securities transactions and deposits of securities issuers are presented in *"Off-balance sheet items"*.

(c) Financial assets at fair value through profit or loss

A financial asset at fair value through profit or loss is a financial asset that meets either of the following conditions:

- It is considered as at fair value through profit or loss. A financial asset is considered as at fair value through profit or loss if:
 - it is acquired principally for the purpose of selling it in the near term;
 - there is evidence of a recent pattern of short-term profit-taking; or
 - a derivative (except for a derivative that is financial guarantee contract or a designated and effective hedging instrument).
- Upon initial recognition, it is designated by the Company as at fair value through profit or loss.

Underlying securities which are collaterals for covered warrants are classified and initially recognised as financial assets at fair value through profit or loss.

Financial assets at fair value through profit or loss are measured initially at purchase prices of the financial assets (for unlisted securities) or at order matching prices on the Stock Exchanges (for listed securities), excluding transaction costs that are attributable to the acquisition of financial assets.

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Subsequent to initial recognition, financial assets at fair value through profit or loss are measured at fair value at the end of the annual accounting period. Gains/losses from revaluation of financial assets at fair value through profit or loss are recorded in profit or loss in the income statement.

(d) Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and a fixed maturity that the Company has the positive intention and ability to hold to maturity, other than:

- those that the Company on initial recognition designates as at fair value through profit and loss;
- those that the Company designates as available-for-sale; or
- those that meet the definition of loans and receivables.

Held-to-maturity investments are measured initially at purchase prices plus transaction costs which are directly attributable to the acquisition of the financial assets such as brokerage fee, trading fee, communication fee, duties and banking transaction fee.

Subsequent to initial recognition, held-to-maturity investments are measured at amortised cost using the effective interest rate less allowance for diminution in the value of financial assets.

Financial assets will be no longer classified as held-to-maturity investments if in the current financial year or during the most recent two financial years, financial assets are sold or a significant number of such financial assets are reclassified, unless the sale and reclassification meets either of the following conditions:

- Close to the maturity dates and changes in the market interest rates do not cause material effect to the value of financial assets;
- Such is performed after the Company has recovered a significant portion of the principal value of these financial assets by or before the contractual payment date; or
- Such is related to a special event beyond the Company's control and such event is unforeseeable.

(e) Loans

Loans are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than those:

- that the Company intends to sell immediately or in the near term, which are classified as held for trading, and those that the entity on initial recognition designates as at fair value through profit or loss;
- that the Company upon initial recognition designates as available-for-sale; or
- for which the holder may not recover substantially all of its initial investment, other than because of credit deterioration, which are classified as available-for-sale.

Loans of the Company comprise margin loans to customers and advances to customers for the proceeds from selling securities.

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Loans are measured at cost less allowance for diminution in the value of financial assets (if any).

Loans are reviewed for their impairment at the reporting date. Allowance for impairment of loans is made based on the estimated loss to be determined as the difference between the market value of the securities used as collaterals for the loans and the outstanding balance of the loans. Increases or decreases of the allowance balance are recorded in the statement of income under item *"Allowance for impairment of financial assets and doubtful debts, and borrowing costs"*.

Accrued interest income is recorded in *"Receivables and accrued dividends, interest from financial assets"*.

(f) Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are designated as available for sale or are not classified as:

- Loans and receivables;
- Held-to-maturity investments; or
- Financial assets at fair value through profit or loss.

Available-for-sale financial assets are measured initially at cost (purchase prices plus transaction costs which are directly attributable to the acquisition of the financial assets). Subsequent to initial recognition, available-for-sale financial assets are measured at fair value. Revaluation differences of available-for-sale financial assets compared to the prior year are recorded in *"Gains/losses from revaluation of available-for-sale financial assets"* under other comprehensive income in the statement of income and *"Fair value reserve"* in the statement of financial position.

For available-for-sale financial assets, which are equity securities of companies not yet listed on the stock market but registered for trading on the Unlisted Public Company Market ("UPCoM"), the market value is determined as the closing price on the most recent trading day in which have transaction prior to the date of the securities valuation.

For available-for-sale financial assets, which are equity securities that are not listed on an active market and are not registered for trading on the Unlisted Public Company Market ("UPCoM"), or whose fair value cannot be reliably determined, these financial assets will be reflected at cost less any impairment allowance for the decline in value of the financial asset.

The Company assesses as at the reporting date whether there is any objective evidence that an available-for-sale financial assets is impaired. Increases or decreases of the allowance balance are recorded in the statement of income under item *"Allowance for impairment of financial assets and doubtful debts, and borrowing costs"*. Allowance for diminution in value of available-for-sale financial assets incurred before the effective date of Circular 210 will be decreased in the statement of income when the available-for-sale financial assets are dispose.

(g) Accounts receivable

Accounts receivables include accrued and receivable interest and dividends from investments, receivables on investments due, receivables from repurchase and reverse repurchase agreements of listed and unlisted securities, etc. Accounts receivables are initially recognised at cost and subsequently recognised at cost.

Receivables are subject to review for making allowance based on their overdue periods, or estimated loss arising from debt which are undue but economic entities fall bankrupt or are

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undergoing dissolution procedures; or individual debtors are missing, have fled, are prosecuted, detained or on trial by law enforcement bodies, are serving sentences or have deceased. Allowance is recorded in “Other operating expenses” during the year in the statement of income.

The Company has provided allowance for doubtful debts based on net risk excluding the value of collaterals at the following provision rates:

<i>Overdue period</i>	<i>Allowance rate</i>
From six (6) months to less than one (1) year	30%
From one (1) year to less than two (2) years	50%
From two (2) years to less than three (3) years	70%
Over three (3) years	100%

(h) Tangible fixed assets

(i) Cost

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition for its intended use. Expenditure incurred after tangible fixed assets have been put into operation, such as repairs and maintenance and overhaul cost, is charged to the statement of income in the year in which the cost is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of tangible fixed assets beyond their originally assessed standard of performance, the expenditure is capitalised as an additional cost of tangible fixed assets.

(ii) Depreciation

Depreciation is computed on a straight-line basis over the estimated useful lives of tangible fixed assets. The estimated useful lives are as follows:

• Machinery and equipment	3 – 6 years
• Motor vehicles	6 years
• Office equipment	3 – 5 years

(i) **Intangible fixed assets**

(i) **Cost**

Intangible fixed assets are stated at cost less accumulated amortisation. The initial cost of intangible fixed asset comprises its purchase price and any directly attributable costs of bringing the asset to its working condition for its intended use. Expenditures for additions, improvements and renewals are added to the cost of the assets and other expenditures are charged to the statement of income as incurred. When intangible assets are sold or liquidated, any net gain or loss resulting from their disposal (the difference between net receipt from the sale of assets and their residual value) is included in the statement of income.

Intangible fixed assets of the Company are software. Cost of acquiring new software, which is not an integral part of the related hardware, is capitalised and treated as an intangible asset.

(ii) **Amortisation**

Amortisation is computed on a straight-line basis over the estimated useful lives of intangible fixed assets. The estimated useful lives are as follows:

- | | |
|------------|-------------|
| • Software | 2 – 5 years |
|------------|-------------|

(j) **Trade and other payables**

(i) **Covered warrants**

Covered warrants are collateralized securities issued by the Company, which allows the owner to buy the underlying securities from the issuer of such covered warrants at a predetermined price, at or before a specified time, or receive a difference between the executed price and the underlying securities price at the time of execution.

Covered warrants are initially recognized at cost and continue to be recognized after initial recognition at fair value in *“Payables for securities trading”*.

Increase due to revaluation of covered warrants at fair value compared to the previous year is recorded in the statement of income on *“Upward revaluation differences of warrants”*. Decrease due to revaluation of covered warrants at fair value compared to the previous year is recorded in the statement of income on *“Downward revaluation differences of warrants”*.

Cost of acquisition and issuance of covered warrants is recognized on *“Transaction costs of financial assets”* in the statement of income when it arises.

(ii) **Trade and other payables**

Trade and other payables are stated at their cost.

MB Securities Joint Stock Company
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(k) Provisions

A provision is recognised if, as a result of a past event, the Company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

(l) Statutory reserves

Before 1 January 2022

According to Circular No. 146/2014/TT-BTC ("Circular 146") dated October 6, 2014, issued by the Ministry of Finance, guiding the financial system for securities companies and fund management companies, the Company is required to allocate the following funds from its realized profits as below:

	Annual allocation rate	Maximum balance
Reserve to supplement charter capital	5% of profit after tax	10% of charter capital
Financial reserve	5% of profit after tax	10% of charter capital

In accordance with Circular No. 114/2021/TT-BTC issued by the Ministry of Finance on 17 December 2021 ("Circular 114") to replace Circular 146, the above regulations on funds appropriation were annul. In accordance with Circular 114:

- Balance of the reserve to supplement charter capital appropriated in accordance with Circular 146 is used to supplement charter capital in accordance with Law on Securities No. 54/2019/QH14 and other regulations.
- Balance of the financial and operational risk reserve may be used to supplement charter capital or used as decided by the General Meeting of Shareholders, the Members' Council or the Company's Chairman in accordance with Law on Securities No. 54/2019/QH14 and other regulations.

As at 31 December 2024, the Company used up the reserve to supplement charter capital and used a part of the financial and operational risk reserve for share issuance from owners' equity.

(m) Share capital

(i) *Share capital*

Ordinary shares are recognized at issuance price less incremental costs directly attributable to the issue of shares, net of tax effects. Such costs are recognized as a deduction from share premium.

(ii) *Treasury shares*

Treasury shares are recognised only in respect of repurchased shares which are aggregated fractions of share arising when the company issues share to pay dividends or issues shares from equity reserves in accordance with an approved issuance plan, or repurchased fractional shares as requested by the shareholders. Fractional shares are shares that represent the

portion of share capital formed by combining fractional shares divided proportionally to investors. In all other cases, when shares recognised as equity are repurchased, their par value amount is recognised as a reduction to share capital. The difference between the par value and the amount of the consideration paid, which includes directly attributable costs, net of tax effects, is included in share premium.

(n) Bonus and welfare fund

Bonus and welfare fund is allocated from profit after tax. The annual allocation rate is determined by the Company's General Meeting of Shareholders and recorded as liabilities.

(o) Revenue and income

(i) *Gains/losses from sales of financial assets*

Gains/losses from sales of financial assets are recognised in the statement of income upon receipt of the matching order reports of securities trading transactions from VSD (for listed securities) and completion of the agreement on transfer of assets (for unlisted securities).

(ii) *Dividends and interest from financial assets*

Dividend income is recognised when the right to receive dividends is established. Dividend is not recognised for trading shares traded after the ex-dividend date.

For bonus shares, the Company only recognised the number of the shares, and no revenue from their dividends is recognised.

Interest income includes interest from bank deposits, interest from financial assets measured at fair value through profit or loss, and from held-to-maturity investments. Margin loan interest income is recognized when interest accrues on an accrual basis (taking into account the yield generated by the asset), unless collectability is in doubt.

Interest income from advances to customers from sale of securities is recognised when services are rendered.

(iii) *Revenue from trading of covered warrants*

Revenue from purchasing covered warrants is determined based on the difference between the purchase price and the average cost of covered warrants.

The revenue incurs when covered warrants mature in a profitable position is determined based on the difference between the book value of covered warrants and the difference between the settlement price and the exercise price of covered warrants at maturity.

The revenue incurs when covered warrants mature in a loss or break-even position is equal to the carrying amount of the respective covered warrants.

(iv) *Revenue from securities brokerage*

Revenue from securities brokerage services is recognised when the securities transaction is completed.

(v) **(vi) Revenue from securities underwriting and issuance agency services**

Revenue from securities underwriting and agency services are fees, commissions, to which the Company is entitled, is normally based on value of securities successfully issued. Such revenues are recognised upon finalisation minutes with issuers.

(vi) **Revenue from securities custody services**

Revenue from securities custody service is recognised when services are provided.

(vii) **Revenue from financial consulting services**

Revenue from financial consulting services is recognised in proportion to the stage of completion of the transaction at the end of the annual accounting period. The stage of completion is assessed by reference to work performed.

(viii) **Other income**

Income from irregular activities other than revenue-generating activities are recorded to other income including: Income from sale and disposal of fixed assets; fines paid by customers for contract breaches; collected insurance compensation; collected debt which had been written off and included in the prior year expenses; payables which are now recorded as revenue increase as their owners no longer exist; collected tax amounts which are reduced and reimbursed; and other income as stipulated by Vietnam Accounting Standards ("VAS") 14 – Revenue and other income.

(p) **Operating lease payments**

Payments made under operating leases are recognised in the statement of income on a straight-line basis over the term of the lease. Lease incentives received are recognised in the statement of income as an integral part of the total lease expense, over the term of the lease.

(q) **Borrowing cost**

Borrowing costs are recognised as an expense in the year in which they are incurred.

(r) **Taxation**

Income tax on the profit or loss for the year comprises current and deferred tax. Income tax is recognised in the statement of income except to the extent that it relates to items recognised directly to equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted at the end of the annual accounting period, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amounts of assets and liabilities using the tax rates enacted or substantively enacted at the end of the annual accounting period.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

(s) Earnings per share

The Company presents basic earnings per share ("EPS") for its ordinary shares. EPS is calculated by dividing the profit or loss attributable to the ordinary shareholders (after deducting any amounts appropriated to bonus and welfare fund for the annual accounting period) of the Company by the weighted average number of ordinary shares outstanding during the period. At reporting date, the Company did not have any dilutive potential ordinary shares; therefore, the presentation of diluted earnings per share is not applicable.

(t) Related parties

Parties are considered to be related to the Company if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions, or where the Company and the other party are subject to common control or significant influence. Related parties may be individuals or corporate entities and include close family members of any individual considered to be a related party.

(u) Segment reporting

A segment is a distinguishable component of the Company that is engaged either in providing related products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Company's primary format for segment reporting is based on business segments.

(v) Nil balances

Items or balances required by Circular 210 and Circular 334 that are not shown in these financial statements indicate nil balances.

(w) Comparative information

Comparative information in these financial statements is presented as corresponding figures. Under this method, comparative information for the prior year are included as an integral part of the current period financial statements and are intended to be read only in relation to the amounts and other disclosures relating to the current year. Accordingly, the comparative information included in these financial statements is not intended to present the Company's financial position, results of operation or cash flows for the prior year.

4. Financial risk management

(a) Overview

The Company is of the view that risk management is integral to the whole business. The Company has a system of controls in place to create an acceptable balance between the cost of risks occurring and the cost of managing the risks. The Board of Management incessantly monitors the Company's risk management process to ensure that an appropriate balance between risk and control is achieved.

The Company has exposure to the following main risks from its use of financial instruments:

- Credit risk;
- Liquidity risk; and

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- Market risk.

This note presents information about the Company's exposure to each of the above risks, the Company's objectives, policies and processes for measuring and managing risk. The Board of Management reviews and agrees upon policies for managing each of these risks which are summarised below.

(b) Credit risk

Credit risk is the risk that a counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The Company is exposed to credit risk from its operating activities (primarily for accounts receivable) and from its financing activities, including cash at banks, trade and other receivables. The total of carrying amounts of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was as follows:

	Note	31 December 2024 VND	31 December 2023 VND
Cash and cash equivalents	(i)	1.773.543.835.124	571.249.283.464
Financial assets measured at FVTPL	(ii)	1.746.355.135.567	989.973.830.991
Held-to-maturity investments – short term	(ii)	4.994.512.493.078	2.322.623.532.176
Held-to-maturity investments – long term	(ii)	-	327.320.000.000
Available-for-sale financial assets (AFS)	(ii)	2.588.404.505.218	1.143.592.675.080
Loans	(iii)	10.293.729.065.183	9.218.483.030.175
Receivables	(iii)	231.234.916.889	231.545.521.630
Receivables from services provided by the securities company	(iii)	7.852.593.150	8.185.032.933
Other receivables	(iii)	4.537.982.300	6.141.214.423
Short-term deposits and collaterals	(iii)	15.090.000.000	15.090.000.000
Long-term deposits and collaterals	(iii)	2.514.566.867	1.370.526.750
Deposits at Payment Support Fund	(iv)	20.000.000.000	20.000.000.000
Deposits at Clearing Fund for derivative transactions	(iv)	10.170.880.595	10.150.580.580
		21.687.945.973.971	14.865.725.228.202

(i) Cash and cash equivalents

Cash and cash equivalents and held-to-maturity investments of the Company are mainly held with well-known credit institutions. The Company does not foresee any significant credit risks from these deposits and does not expect that these financial institutions may default and cause losses to the Company.

(ii) Financial assets measured at FVTPL, held-to-maturity investments and available-for-sale financial assets

The Company limits its exposure to credit risk by only investing in liquid securities, except where entered into for long-term strategic purposes and those of counterparties that have equivalent or higher credit ratings than the Company.

(iii) Loans, accounts receivable, short term and long term deposits and collaterals

Under prevailing laws on securities, the Company is allowed to provide loans to customers for purchases of securities in accordance with regulations on margin trading of securities under margin contracts. The Company complies with the limits on margin loans in Decision No. 87/QD-UBCK dated 25 January 2017 of the State Securities Commission of Vietnam on promulgation of the regulation guiding the margin trading of securities. The Company manages the customer credit risk through its control policies, procedures and processes relating to customer credit risk management.

Outstanding receivables are regularly monitored and requested payment in accordance with the terms and conditions of the contracts. Due to that reason and because the Company's trade receivables relate to a large number of diversified customers, there is no significant concentration of credit risk.

(iv) Deposits at Payment Support Fund and Clearing Fund for derivative transactions

According to Decision No. 45/QD-VSD dated 22 May 2014 issued by Vietnam Securities Depository (currently known as Vietnam Securities Depository and Clearing Corporation (VSD)) on promulgating regulations on management and use of the Payment Support Fund ("Decision 45"), the Company is required to deposit an initial amount of VND120 million at VSD and an annual contribution of 0.01% of the total value of brokered securities, which are listed and registered for transactions in the Stock Exchanges in the preceding period with the maximum annual contribution of VND2.5 billion to the Payment Support Fund.

The maximum contribution by each custodian member to the Payment Support Fund is VND20 billion, applicable to custodian members being securities companies with trading and brokerage activities.

According to Decision No. 97/QD-VSD dated 23 March 2017 of VSD on promulgating regulations on management and use of the Clearing Fund ("Decision 97"), Decision No. 145/QD-VSD dated 4 August 2017 amending Decision 97 ("Decision 145"), and Decision No. 115/QD-VSD dated 9 September 2022 on promulgating regulations on management and use of the Clearing Fund for the derivatives market at Vietnam Securities Depository ("Decision 115") replacing Decision 97 and Decision 145, the Company is required to make an initial deposit of VND10 billion at VSD. On monthly basis, VSD re-assesses the size of the Clearing Fund to determine the contribution obligations of the Company. The clearing fund of each clearing member is based on transaction size, price fluctuations in the market, financial obligations, risk level and other criteria. The contribution of each clearing member must be periodically re-assessed to not be lower than the initial minimum contribution.

(c) Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

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The Company monitors its liquidity risk by maintaining a level of cash and cash equivalents and bank loans which the Board of Management considers is adequate to finance the Company's operations and to mitigate the effects of fluctuations in cash flows.

The financial liabilities with fixed or determinable payments have the following contractual maturities including the estimated interest payments:

As at 31 December 2024	Carrying amount VND	Contractual cash flows VND	Within one year VND
Short-term borrowings (*)	13,069,703,217,309	13,434,655,350,989	13,434,655,350,989
Payables for securities trading activities	21,551,998,147	21,551,998,147	21,551,998,147
Accounts payable to suppliers – short-term	11,493,708,210	11,493,708,210	11,493,708,210
Accrued expenses – short-term	165,344,593,730	165,344,593,730	165,344,593,730
Long-term bonds issued (*)	1,061,355,556,680	1,286,539,909,563	74,516,400,000
Other short-term payables	14,530,406,797	14,530,406,797	14,530,406,797
	14,343,979,480,873	14,934,115,967,436	13,722,092,457,873

As at 31 December 2023	Giá trị ghi sổ VND	Dòng tiền theo hợp đồng VND	Trong vòng 1 năm VND
Short-term borrowings (*)	9,598,508,546,852	9,756,281,602,261	9,756,281,602,261
Payables for securities trading activities	14,556,093,607	14,556,093,607	14,556,093,607
Accounts payable to suppliers – short-term	16,250,539,155	16,250,539,155	16,250,539,155
Accrued expenses – short-term	98,478,625,384	98,478,625,384	98,478,625,384
Long-term bonds issued (*)	406,191,111,111	524,856,813,151	29,628,800,000
Other short-term payables	4,828,606,935	4,828,606,935	4,828,606,935
	10,138,813,523,044	10,415,252,280,493	9,920,024,267,342

- (*) Contractual cash flows of short-term borrowings and long-term bonds exclude cash flows from accrued interest payable as of the end of the accounting period related to loan and bond issuance contracts as this is included in contractual cash flows from accrued expenses – short-term.

The Company manages its ability to meet the expected operational expenses and servicing its debts by investing its cash surplus in short-term investments and maintaining several bank facilities.

(d) Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the Company's results of operations or the value of its holdings of financial instruments held by the Company. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

Market prices comprise three types of risk: currency risk, interest rate risk and other price risks for such as share price risk.

(i) Currency risk

Foreign currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates.

As at 31 December 2024 and 31 December 2023, the Company's exposure to currency risk is minimal due to insignificant balance of financial instruments in foreign currencies.

(ii) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company's exposure to market risk for changes in interest rate relates primarily to the Company's cash, short-term deposits, trade and other receivables, payables for securities trading activities, other payables, and short-term borrowings and liabilities.

The Company manages interest rate risk by looking at the competitive structure of the market to obtain rates which are favourable for its purposes and within its risk management limits.

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At the reporting date, the Company's interest-bearing financial instruments as below:

	Carrying amount	
	31 December 2024	31 December 2023
	VND	VND
<i>Financial assets – short-term</i>		
Cash and cash equivalents	1,773,543,835,124	571,249,283,464
Financial assets measured at FVTPL	1,746,355,135,567	989,973,830,991
Held-to-maturity investments	4,994,512,493,078	2,322,623,532,176
Loans	10,293,729,065,183	9,218,483,030,175
Available-for-sale financial assets (AFS)	2,588,404,505,218	1,143,592,675,080
<i>Financial assets – long-term</i>		
Held-to-maturity investments	-	327,320,000,000
Deposits at Payment Support Fund	20,000,000,000	20,000,000,000
	21,416,545,034,170	14,593,242,351,886
<i>Financial liabilities</i>		
Short-term borrowings	13,069,703,217,309	9,598,508,546,852
Long-term bonds issued	1,061,355,556,680	406,191,111,111
	14,131,058,773,989	10,004,699,657,963

(iii) Share price risk

Share price risk arises from listed and unlisted shares held by the Company. The Company's Board of Management monitors the listed shares in its investment portfolio based on market indices. Material investments within the portfolio are managed on an individual basis and all buy and sell decisions are approved by the authorised persons.

As at 31 December 2024 the fair value of investments in listed equity shares was VND 157,455,739,208 (31 December 2023: 48,629,197,276 VND). If the market value of these securities increased or decreased by 1% as at 31 December 2024 assuming that all other variables remained constant, profit after tax of the Company would have increased or decreased by VND1,259,645,914 (31/12/2023: the market value of these securities increased or decreased by 1%, profit after tax of the Company would have increased or decreased by VND389,033,578).

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5. Cash and cash equivalent

	31 December 2024 VND	31 December 2023 VND
Cash at banks	1,749,543,835,124	441,249,283,464
Cash equivalents	24,000,000,000	130,000,000,000
	1,773,543,835,124	571,249,283,464

6. Volume and value of securities transactions during the year

	Quarter IV 2024		Quarter IV 2023	
	Volume of transactions Unit	Value of transactions VND	Volume of transactions Unit	Value of transactions VND
By the Company	152,219,406	14,629,182,609,289	90,510,000	7,083,256,744,000
Shares	21,359,680	425,871,432,400	29,709,500	754,516,900,000
Bonds	127,142,626	14,194,001,101,889	59,785,000	6,327,514,084,000
Other securities	3,717,100	9,310,075,000	1,015,500	1,225,760,000
By investors	5,091,242,665	110,742,305,421,090	5,905,631,462	157,323,184,492,730
Shares	4,754,778,836	108,934,128,129,090	5,689,602,408	120,259,760,290,040
Bonds	10,723,357	1,527,904,489,720	8,807,760	36,933,440,126,700
Other securities	325,740,472	280,272,802,280	207,221,294	129,984,075,990
	5,243,462,071	125,371,488,030,379	5,996,141,462	164,406,441,236,730

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7. Financial assets

(a) Financial assets measured at FVTPL

	31 December 2024		31 December 2023	
	Cost	Market value/ Fair value	Market value/ Fair value	Carrying amount
	VND	VND	VND	VND
Listed share	157,455,739,208	167,680,023,276	48,629,197,276	48,629,197,276
Other valuable papers	746,569,135,567	746,569,135,567	479,827,830,991	479,827,830,991
Unlisted fund certificates	50,131,577,788	59,783,160,000	84,324,000,000	84,324,000,000
Listed Bond	999,786,000,000	999,786,000,000	510,146,000,000	510,146,000,000
	1,953,942,452,563	1,973,818,318,843	1,112,902,684,867	1,122,927,028,267

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(b) Held-to-maturity investment

	31 December 2024	31 December 2023
	VND	VND
Current		
• Term deposits	4.344.521.451.918	1.656.623.532.176
• Other valuable papers	649.991.041.160	666.000.000.000
	4.994.512.493.078	2.322.623.532.176
Non-current		
• Term deposits	-	327.320.000.000
	4.994.512.493.078	2.649.943.532.176

(c) Loans

	31 December 2024		31 December 2023	
	Cost	Fair	Cost	Fair
	VND	value	VND	value
	VND	VND	VND	VND
Margin loans	10,119,783,948,884	(*)	8,519,473,810,403	(*)
Advances to customers for their sale of securities	173,945,116,299	(*)	699,009,219,772	(*)
	10,293,729,065,183		9,218,483,030,175	

- (*) The Company has not determined fair values of the financial instruments because information about their market prices is not available and there is currently no guidance on determination of fair value using valuation techniques under the Vietnamese Accounting Standards or the Vietnamese Accounting System for enterprises and accounting guidance applicable to securities companies. The fair values of these financial instruments may differ from their carrying amounts.

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Available-for-sale investments

As at 31 December 2024

	Cost VND	Market value/ fair value (*) VND	Allowance for diminution in value VND	Carrying value VND
Cổ phiếu chưa niêm yết	117,975,345,153	(**)	(82,554,833,496)	35,420,511,657
Công cụ thị trường tiền tệ	600,568,892,700	600,568,892,700	-	600,568,892,700
Trái phiếu chưa niêm yết	1,987,835,612,518	1,971,989,740,038	(15,845,872,480)	1,971,989,740,038
	2,706,379,850,371	2,607,979,144,395	(98,400,705,976)	2,607,979,144,395

As at 31 December 2023

	Cost VND	Market value/ fair value (*) VND	Allowance for diminution in value VND	Carrying value VND
Cổ phiếu chưa niêm yết	117,975,345,153	(**)	(82,554,833,496)	35,420,511,657
Trái phiếu chưa niêm yết	1,037,177,490,180	1,037,177,490,180	-	1,037,177,490,180
Chứng chỉ quỹ chưa niêm yết	106,415,184,900	106,415,184,900	-	106,415,184,900
	1,261,568,020,233		(82,554,833,496)	1,179,013,186,737

(*) Fair value does not include accrued interests presented in Note 7.

(**) These financial assets are equity securities stated at cost less allowance for diminution in the value of financial assets as there are no quoted prices in an active market and it is impossible to reliably determine their fair value.

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(d)	Movements in market value/fair value of financial assets	31 December 2024		
		Cost VND	Increase VND	Decrease VND
				Revaluation value VND
	Financial assets measured at FVTPL			
	Listed shares	157,455,739,208	10,288,149,429	(63,865,361)
	Listed bonds	999,786,000,000	-	-
	Other valuable papers	746,569,135,567	-	-
	Unlisted fund certificates	50,131,577,788	9,651,582,212	-
				167,680,023,276
				999,786,000,000
				746,569,135,567
				59,783,160,000
	AFS financial assets			
	Unlisted bonds	1,987,835,612,518		(15,845,872,480)
	Unlisted shares	600,568,892,700	-	-
				600,568,892,700
	Tổng cộng	4,542,346,957,781	19,939,731,641	(15,909,737,841)
				4,546,376,951,581

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As at 31 December 2023

	Cost VND	31 December 2023 Increase VND	Decrease VND	Revaluation value VND
Tài sản tài chính FVTPL				
Listed shares	46,392,093,894	2,336,960,595	(99,857,213)	48,629,197,276
Listed bonds	510,146,000,000	-	-	510,146,000,000
Other valuable papers	479,827,830,991	-	-	479,827,830,991
Unlisted fund certificates	76,536,759,982	7,787,240,018	-	84,324,000,000
Tài sản tài chính AFS				
Other valuable papers	106,415,184,900	-	-	106,415,184,900
Unlisted bonds	1,037,177,490,180	-	-	1,037,177,490,180
	2,256,495,359,947	10,124,200,613	(99,857,213)	2,266,519,703,347

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(e) Allowance for impairment of financial assets and collaterals

	31 December 2024			31 December 2023		
	Quantity	Cost	Allowance for diminution in value	Quantity	Cost	Allowance for diminution in value
	VND	VND	VND			
AFS financial assets						
Unlisted shares						
Tan Cang - Hiep Phuoc Port	1,710,000	46,768,500,000	(28,899,000,000)	1,710,000	46,768,500,000	(28,899,000,000)
Joint Stock Company						
Petrovietnam Energy	2,500,000	30,000,000,000	(16,750,000,000)	2,500,000	30,000,000,000	(16,750,000,000)
Technological Corporation						
Ut Xi Aquatic Products	894,705	26,214,856,500	(26,214,856,500)	894,705	26,214,856,500	(26,214,856,500)
Processing Corporation						
COECCO Rubber Industry	492,000	7,380,000,000	(4,182,000,000)	492,000	7,380,000,000	(4,182,000,000)
Joint Stock Company						
Viet Lotus Joint Stock	457,300	4,573,000,000	(3,508,976,996)	457,300	4,573,000,000	(3,508,976,996)
Company	301,512	3,038,988,653	(3,000,000,000)	301,512	3,038,988,653	(3,000,000,000)
Other unlisted shares						
	117,975,345,153	(82,554,833,496)		117,975,345,153	(82,554,833,496)	

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8. Receivables

	31 December 2024 VND	31 December 2023 VND
Receivables on dividends and interest due	29,172,766,557	18,938,175,105
<i>Receivables on dividends</i>	<i>227,055,000</i>	<i>164,044,000</i>
<i>Receivables on interest from margin loans</i>	<i>28,945,711,557</i>	<i>18,774,131,105</i>
Accruals for undue dividend and interest income	202,062,150,332	212,607,346,525
<i>Accrued interests from bonds</i>	<i>142,787,895,211</i>	<i>78,772,936,410</i>
<i>Accrued interest from term deposits</i>	<i>59,274,255,121</i>	<i>133,834,410,115</i>
	231,234,916,889	231,545,521,630

9. Prepayments to suppliers

	31 December 2024 VND	31 December 2023 VND
Science and Technology Application Joint Stock Company - MITEC	3.587.892.000	3.587.892.000
Goline Services and Computer Technology Joint Stock Company	1.983.680.000	1.983.680.000
Nam Giang Electromechanical Joint Stock Company	803.634.308	507.123.408
Other companies	1.854.530.208	1.165.560.173
	8.229.736.516	7.244.255.581

10. Receivables from services provided by the securities company

	31 December 2024 VND	31 December 2023 VND
Receivables from financial consulting services	7,614,000,000	7,961,500,000
Receivables from securities brokerage activities	113,204,033	112,034,535
Receivables from other services	125,389,117	111,498,398
	7,852,593,150	8,185,032,933

11. Other receivables

	31 December 2024 VND	31 December 2023 VND
Derivative asset management fee	-	121,384,763
Pending transaction fee	2,810,082,529	5,133,758,873
Other receivables	1,727,899,771	886,070,787
	4,537,982,300	6,141,214,423

12. Allowance for impairment of receivables

	31 December 2024 VND	31 December 2023 VND
Allowance for receivables from services provided by the securities company	6,235,588,199	5,928,988,212
Allowance for impairment of receivable and accrued dividends, interest	35,296,936,006	7,522,528,484
Allowance for other receivables	-	18,114,228
	41,532,524,205	13,469,630,924

Movements in allowance for impairment of receivables during the period are as follows:

	Year to Date current year VND	Year to Date previous year VND
Opening balance	13,469,630,924	6,235,758,253
Allowance made during the period	28,081,007,509	7,460,872,671
Allowance utilised to write off bad debts	(18,114,228)	(227,000,000)
Closing balance	41,532,524,205	13,469,630,924

13. Short-term prepaid expenses

	31 December 2024 VND	31 December 2023 VND
Prepaid office rental expenses	20,182,800	20,182,800
Maintenance and installation expenses	2,553,775	6,960,439
Prepaid tools and supplies expenses	818,861,055	12,528,628
Other prepaid expenses	1,490,262,379	1,809,320,922
	2,331,860,009	1,848,992,789

14. Short-term deposits and collaterals

	31 December 2024 VND	31 December 2023 VND
Other security deposits	15,090,000,000	15,090,000,000

15. Tangible fixed assets

As at 31 December 2024

	Machinery and equipment VND	Motor vehicles VND	Office equipment VND	Total VND
Cost				
Opening balance	294,693,828,099	5,087,478,636	9,031,487,554	308,812,794,289
Purchases	44,841,425	5,435,320,000	326,826,000	5,806,987,425
Disposals	-	(1,146,800,000)	-	(1,146,800,000)
Closing balance	294,738,669,524	9,375,998,636	9,358,313,554	313,472,981,714
Accumulated depreciation				
Opening balance	135,247,163,705	3,442,509,272	7,710,453,651	146,400,126,628
Charge for the year	39,301,874,793	1,271,383,171	926,790,709	41,500,048,673
Disposals	-	(1,146,800,000)	-	(1,146,800,000)
Closing balance	174,549,038,498	3,567,092,443	8,637,244,360	186,753,375,301
Net book value				
Opening balance	159,446,664,394	1,644,969,364	1,321,033,903	162,412,667,661
Closing balance	120,189,631,026	5,808,906,193	721,069,194	126,719,606,413

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	Machinery and equipment VND	Motor vehicles VND	Office equipment VND	Total VND
Cost				
Opening balance	230,543,287,308	5,673,570,635	8,799,818,883	245,016,676,826
Purchases	64,580,388,121	-	323,972,000	64,904,360,121
Disposals	(429,847,330)	(586,092,000)	(92,303,328)	(1,108,242,658)
Closing balance	294,693,828,099	5,087,478,635	9,031,487,555	308,812,794,289
Accumulated depreciation				
Opening balance	100,175,293,058	3,281,522,524	6,122,075,205	109,578,890,787
Charge for the year	35,501,717,977	726,911,444	1,667,292,876	37,895,922,297
Disposals	(429,847,330)	(565,924,696)	(78,914,430)	(1,074,686,456)
Closing balance	135,247,163,705	3,442,509,272	7,710,453,651	146,400,126,628
Net book value				
Opening balance	130,367,994,250	2,392,048,111	2,677,743,678	135,437,786,039
Closing balance	159,446,664,394	1,644,969,363	1,321,033,904	162,412,667,661

16. Intangible fixed asset

	Software	
	31 December 2024 VND	31 December 2023 VND
Cost		
Opening balance	105,202,602,066	97,212,152,066
Additions	3,994,239,000	8,185,500,000
Other decrease	(6,151,610,000)	(195,050,000)
Closing balance	103,045,231,066	105,202,602,066
Accumulated amortisation		
Opening balance	60,828,362,830	41,250,365,364
Charge for the year	19,409,263,550	19,773,047,466
Other decrease	(6,151,610,000)	(195,050,000)
Closing balance	74,086,016,380	60,828,362,830
Net book value		
Opening balance	44,374,239,236	55,961,786,702
Closing balance	28,959,214,686	44,374,239,236

17. Long-term prepaid expenses

	31 December 2024 VND	31 December 2023 VND
Long-term rental expenses	45,536,196,372	46,838,905,596
Long-term maintenance and installation expenses	8,004,013,237	16,209,968,721
Long-term amortised tools and instruments expenses	2,149,989,022	4,919,386,188
Long-term uniform expenses	25,435,523	1,602,341,317
Other long-term prepaid expenses	3,751,290,714	7,088,972,317
	59,466,924,868	76,659,574,139

18. Deposits at Payment Support Fund

Deposits at Payment Support Fund represents the amounts deposited at VSD.

According to Decision No 45, the Company is required to deposit an initial amount of VND120 million at VSD and an annual contribution of 0.01% of the total value of brokered securities, which are listed and registered for transactions in the Stock Exchanges in the preceding period with the maximum annual contribution of VND2.5 billion to the Payment Support Fund.

The maximum contribution by each custodian member to the Payment Support Fund is VND20 billion, applicable to custodian members being securities companies with trading and brokerage activities

Details on deposits at Payment Support Fund were as follows:

	31 December 2024 VND	31 December 2023 VND
Opening balance and closing balance	20.000.000.000	20.000.000.000

19. Other long-term assets

According to Decision 97, Decision 145, and Decision 115, the Company is required to make an initial deposit of VND10 billion at VSD and on monthly basis, VSD re-assesses the size of the Clearing Fund to determine the contribution obligations of the Company. The clearing fund of each clearing member is based on transaction size, price fluctuations in the market, financial obligations, risk level and other criteria. The contribution of each clearing member must be periodically re-assessed to not be lower than the initial minimum contribution.

Details on deposits at Clearing Fund for derivative transactions were as follows:

	31 December 2024 VND	31 December 2023 VND
Opening balance	10,150,580,580	10,130,180,734
Interests	20,300,015	20,399,846
Closing balance	10,170,880,595	10,150,580,580

20. Short-term borrowings and finance lease liabilities

	1/1/2024	Movements during the year		31 December 2024
	Carrying amount	Addition	Decrease	Carrying amount
	VND	VND	VND	VND
Short-term borrowings from credit institutions (*)	6.901.145.700.000	24.497.250.000.000	(21.048.845.700.000)	10.349.550.000.000
Short-term borrowings from others (**)	2.697.362.846.852	13.483.632.110.465	(13.460.841.740.008)	2.720.153.217.309
	9.598.508.546.852	37.980.882.110.465	(34.509.687.440.008)	13.069.703.217.309

Short-term bank loans have terms ranging from 1 to 12 months, bearing interest rates from 2,4% to 6,5% per annum for the purpose of supplementing working capital for the Company.

(*) As at 31 December 2024 and 31 December 2023, loans secured by the Company's term deposits at banks

(**) Short-term borrowings from others are short-term borrowings from individuals and economic organizations through property loan contracts with the terms from 1 month to 6 months and interest rates ranging from 2,6% to 6,0% per annum. As 31 December 2024 and 31 December 2023, the above borrowings were unsecured.

21. Payables for securities trading activities

	31 December 2024 VND	31 December 2023 VND
Payables on covered warrants	8,026,553,000	216,028,000
Payables to VSD	11,545,045,408	12,614,087,776
Payables to the Stock Exchange	1,980,399,739	1,725,977,831
	21,551,998,147	14,556,093,607

22. Accounts payable to suppliers – short-term

	31 December 2024 VND	31 December 2023 VND
Payables of commission fees for business development services	6,131,036,806	6,117,224,218
Payables to other suppliers	5,362,671,404	10,133,314,937
	11,493,708,210	16,250,539,155

23. Taxes and others payable to State Treasury

	31 December 2024 VND	31 December 2023 VND
Value added tax	665,817,542	179,119,059
Corporate income tax	87,275,739,781	50,662,586,190
Personal income tax	31,262,078,584	25,681,797,442
Other taxes	1,106,875,338	189,380,983
	120,310,511,245	76,712,883,674

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	1/1/2024		31 December 2024	
	Receivables VND	Payables VND	Incurred VND	Paid VND
Value added tax	-	179,119,059	4,609,215,001	4,122,516,518
Corporate income tax	-	50,662,586,190	188,516,830,206	151,903,676,615
Personal income tax	17,529,222	25,681,797,442	396,381,199,258	390,800,918,116
Other taxes	-	189,380,983	7,317,580,675	6,400,086,320
	17,529,222	76,712,883,674	596,824,825,140	553,227,197,569
	17,529,222		17,529,222	120,310,511,245

As at 31 December 2023

	1/1/2023		31 December 2023	
	Receivables VND	Payables VND	Incurred VND	Paid VND
Value added tax	-	228,202,561	2,813,362,926	2,862,446,428
Corporate income tax	-	62,333,710,343	141,032,750,459	152,703,874,612
Personal income tax	508,217,215	31,074,482,482	327,237,980,270	332,139,977,317
Other taxes	-	411,929,330	6,373,922,918	6,596,471,265
	508,217,215	94,048,324,716	477,458,016,573	494,302,769,622
	508,217,215		17,529,222	76,712,883,674

24. Accrued expenses – short-term

	31 December 2024 VND	31 December 2023 VND
Accrued interests from bonds issued	9,305,139,783	1,781,070,688
Accrued interests from borrowings from credit institutions	30,562,443,076	8,970,692,056
Accrued interests from borrowings from individuals/organizations	36,156,506,192	32,056,714,648
Other accrued expenses	89,320,504,679	55,670,147,992
	165,344,593,730	98,478,625,384

25. Other Short-Term Payables

	31 December 2024 VND	31 December 2023 VND
Other payables	14.530.406.797	4.828.606.935
	14.530.406.797	4.828.606.935

26. Long-term bonds issued

Issuance year	Batch	Annual interest	Maturity	31 December 2024 VND	31 December 2023 VND
2023	Batch 1	7.600%	2027	156,300,000,000	156.300.000.000
2023	Batch 2	7.100%	2027	250,000,000,000	250.000.000.000
2024	Batch 1	6.800%	2028	343,700,000,000	-
2024	Batch 2	6.900%	2027	312,000,000,000	-
Issuance expenses				(644.443.320)	(108.888.889)
Long-term bonds issued				1.061.355.556.680	406.191.111.111

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27. Owners' equity

(a) Changes in owners' equity

	Share capital		Treasury share		Share premium		Reserve to supplement charter capital		Financial and operational risk reserve		Other equity funds		Retained profits		Total	
	VND		VND		VND		VND		VND		VND		VND		VND	
Balance as at 1/1/2023	3.805.931.180.000		(753.511.600)		-		69.328.039.314		69.318.055.214		1.625.982.305		539.582.702.224		4.485.032.447.457	
Profit after tax	-		-		-		-		-		-		584.016.390.331		584.016.390.331	
Dividend	-		-		-		-		-		-		-		-	
Payment in Share	570.768.750.000		-		-		(59.328.039.314)		(44.801.290.686)		-		(456.639.420.000)		-	
Appropriation to Bonus and welfare fund	-		-		-		-		-		-		(30.852.339.194)		(30.852.339.194)	
Balance as at 31/12/2023	4.376.699.930.000		(753.511.600)		-		-		24.516.764.528		1.625.982.305		636.107.333.361		5.038.196.498.594	
Profit after tax	-		-		-		-		-		-		743.553.182.565		743.553.182.565	
Issued shares	1.351.429.880.000		-		335.558.320.000		-		-		-		-		1.686.988.200.000	
Clearing and settlement of securities transactions	-		9.901.273		-		-		-		-		-		9.901.273	
Dividend	-		-		-		-		-		-		(525.167.942.400)		(525.167.942.400)	
Payment in Cash	-		-		-		-		-		-		-		-	
Appropriation to Bonus and welfare fund	-		-		-		-		-		-		(35.040.983.420)		(35.040.983.420)	
Balance as at 31 December 2024	5.728.129.810.000		(743.610.327)		335.558.320.000		-		24.516.764.528		1.625.982.305		819.451.590.106		6.908.538.856.612	

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(b) Retained profit

	31 December 2024 VND	31 December 2023 VND
Realised profit	792,660,532,511	618,419,678,969
Unrealised profit/(loss)	26,791,057,595	17,687,654,392
	819,451,590,106	636,107,333,361

(c) Shares

	31 December 2024	31 December 2023
Quantity of shares permitted for issuance	572,812,981	437,669,993
Issued shares	572,812,981	437,669,993
Shares issued and fully paid	572,812,981	437,669,993
Ordinary shares	572,812,981	437,669,993
Treasury shares	(30,041)	(30,441)
Treasury shares held by the Company	(30,041)	(30,441)
Ordinary shares	(30,041)	(30,441)
Shares in circulation	572,782,940	437,639,552
Ordinary shares	572,782,940	437,639,552

28. Off-balance sheet items

(a) Valuable certificates in custody

	31 December 2024 VND	31 December 2023 VND
Supplies and valuable certificates in custody	9,883,660,000	9,883,660,000

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(b) Bad debts written-off

	31 December 2024 VND	31 December 2023 VND
Contract services with repurchase/resale commitments	41,316,603,188	42,037,522,648
Listed financial assets	144,197,266,707	146,141,148,243
Other financial assets	168,105,846,645	168,499,244,421
Other written-off bad debts	170,151,343,057	179,578,419,106
	523,771,059,597	536,256,334,418

(c) Foreign currencies

	31 December 2024 VND	31 December 2023 VND
Foreign currencies in JPY		
<i>Original currency</i>	780	780
<i>Converted into VND</i>	129,480	137,147
Foreign currencies in USD		
<i>Original currency</i>	88	88
<i>Converted into VND</i>	2,248,488	2,148,960

(d) Financial assets of the Company listed/registered for trading at VSD

	31 December 2024 VND	31 December 2023 VND
Financial assets		
Freely transferred and traded financial assets	2,025,228,020,000	528,405,960,000
Pledged financial assets as collaterals for loans	13,063,050,000	13,063,050,000
Financial assets awaiting for settlement	1,000,068,000,000	14,000,000
	3,038,359,070,000	541,483,010,000

(e) Financial assets of the Company not yet custodied at VSD

	31 December 2024 VND	31 December 2023 VND
Financial assets of the Company not yet custodied at VSD	60,545,580,000	60,545,580,000

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(f) Financial assets of investors listed/ registered for trading at VSD

	31 December 2024 VND	31 December 2023 VND
Freely transferred and traded financial assets	30,428,360,868,000	23,569,969,732,000
Financial assets restricted for transfers	737,526,900,000	356,113,530,000
Pledged financial assets	17,289,632,620,000	13,126,990,692,000
Blocked financial assets	4,040,258,200,000	4,497,203,630,000
Financial assets awaiting for settlement	575,168,430,000	842,524,150,000
	53,070,947,018,000	42,392,801,734,000

(g) Financial assets of investors custodied at VSD but not yet traded

	31 December 2024 VND	31 December 2023 VND
Freely transferred financial assets deposited at VSD but not yet traded	1,443,755,430,000	305,770,770,000
Financial assets custodied at VSD but not yet traded and restricted for transfers	2,369,120,180,000	114,804,020,000
	3,812,875,610,000	420,574,790,000

(h) Financial assets awaiting settlement of investors

	31 December 2024 Quantity	31 December 2023 Quantity
Financial assets awaiting settlement of domestic investors	506,403,860,000	1,057,546,880,000
Financial assets awaiting settlement of foreign investors	205,000,000	130,000,000
	506,608,860,000	1,057,676,880,000

(i) Financial assets of investors not yet custodied at VSD

	31 December 2024 Quantity	31 December 2023 Quantity
Financial assets of domestic investors not yet custodied at VSD	858,240,000	858,240,000

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(j) Deposits of investors

	31 December 2024 VND	31 December 2023 VND
Deposits of investors for securities transactions managed by the Company	2,910,908,869,249	3,897,146,498,014
<i>Deposits of domestic investors for securities transactions managed by the Company</i>	2,749,604,003,759	3,727,723,023,205
<i>Deposits of foreign investors for securities transactions managed by the Company</i>	42,126,099,377	54,344,057,111
<i>Investor's margin deposit for monitoring</i>	119,178,766,113	115,079,417,698
Deposits of investors at VSD	270,501,223,230	133,652,638,234
Collective deposits for securities transactions for customers	171,589,439,729	192,365,811,559
	3,352,999,532,208	4,223,164,947,807

(k) Deposits from securities issuers

	31 December 2024 VND	31 December 2023 VND
Deposits for securities underwriting and issuance agency services	5,807,238,364	9,218,062,364
Deposits for dividend, principal and interest payment	125,518,282	125,518,282
	5,932,756,646	9,343,580,646

(l) Payables to investors on deposits for securities transactions managed by the Company

	31 December 2024 VND	31 December 2023 VND
Payables to investors on deposits for securities transactions managed by the Company		
<i>Domestic investors</i>	3,307,745,085,493	4,169,044,841,594
<i>Foreign investors</i>	45,254,446,715	54,120,106,213
	3,352,999,532,208	4,223,164,947,807

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(m) Payables to securities issuers

	31 December 2024 VND	31 December 2023 VND
Military Joint Stock Commercial Bank	10,953,000	10,953,000
Kim Lien Tourism Joint Stock Company	488,085	488,085
Payables to other securities issuers	5,795,797,279	9,206,621,279
	5,807,238,364	9,218,062,364

(n) Payables on dividends, principals and interest of bonds

	31 December 2024 VND	31 December 2023 VND
Payables on dividends, principals and interest of bonds to investors on behalf	125,518,282	125,518,282

29. Gains from sales of financial assets measured at fair value through profit or loss (FVTPL)

Quarter IV 2024

Financial assets	Quantity	Total amount	Cost	Gains from sales of securities for the period	Accumulate gains from sales of securities
	Unit	VND	VND	VND	VND
Listed shares	16,701,114	303,541,365,900	281,394,258,944	22,147,106,956	57,928,117,238
Other valuable papers	343,462,072	36,402,050,161,960	36,220,907,198,591	181,142,963,369	898,219,356,040
Listed bonds	8,500,000	978,900,500,000	978,761,500,000	139,000,000	2,135,576,673
Unlisted bonds	2,362	141,513,143,725	137,949,252,725	3,563,891,000	7,423,398,239
Covered warrants	232,700	248,443,000	255,258,905	6,815,905	1,210,075,991
Unlisted fund certificates	330,000	5,014,900,000	4,209,521,799	805,378,201	3,759,787,806
	369,228,248	37,831,268,514,585	37,623,476,990,964	207,805,155,431	970,676,311,987

Quarter IV 2023

Financial assets	Quantity	Total amount		Cost	Gains from sales of securities for the period		Accumulate gains from sales of securities
	Unit	VND		VND	VND		VND
Listed shares	5,340,300	121,148,350,000		118,231,554,685	2,916,795,315		16,211,157,566
Other valuable papers	107,562,596	14,409,429,384,500		14,382,651,590,017	26,777,794,483		88,036,099,597
Listed bonds	4,680,000	477,377,060,000		472,824,053,334	4,553,006,666		4,556,006,666
Unlisted bonds	1,047,713	436,887,805,407		423,772,494,825	13,115,310,582		19,194,057,544
Covered warrants	246,900	354,165,553		332,730,000	21,435,553		592,503,383
Unlisted fund certificates	1,089,370	15,084,396,993		13,896,145,020	1,188,251,973		1,781,296,975
	119,966,879	15,460,281,162,453		15,411,708,567,881	48,572,594,572		130,371,121,731

30. Losses from sales of financial assets measured at fair value through profit or loss (FVTPL)

Quarter IV 2024

Danh mục các khoản đầu tư	Quantity	Total amount		Cost	Gains from sales of securities for the period		Accumulate gains from sales of securities	
		Unit	VND		VND	VND	VND	VND
Listed shares	16,700		435,628,000		441,838,127	(6,210,127)		(5,506,909,047)
Other valuable papers	46,482,981		4,568,172,315,606		4,738,421,239,919	(170,248,924,313)		(783,673,465,114)
Listed bonds	55,700,000		6,025,221,010,000		6,026,287,720,000	(1,066,710,000)		(4,847,672,673)
Unlisted bonds	-		-		-	-		(35,485,123)
Covered warrants	264,000		457,148,000		452,088,979	(5,059,021)		(82,963,447)
	102,463,681		10,594,286,101,606		10,765,602,887,025	(171,326,903,461)		(794,146,495,404)

Quarter IV 2023

Danh mục các khoản đầu tư	Số lượng bán Đơn vị	Tổng giá trị bán		Tổng giá vốn	Lỗ bán chứng khoán trong quý		Lỗ bán chứng khoán lũy kế	
		VND	VND		VND	VND	VND	VND
Listed shares	5,340,300		240,801,840,000		251,396,443,155	(10,594,603,155)		(11,936,994,193)
Other valuable papers	18,735,271		2,809,030,008,116		2,817,368,025,423	(8,338,017,307)		(8,370,143,611)
Listed bonds	24,710,000		2,631,481,910,000		2,636,497,876,666	(5,015,966,666)		(5,113,966,666)
Unlisted bonds	71		7,155,125,061		7,329,767,644	(174,642,583)		(4,784,115,224)
Covered warrants	153,600		143,743,987		153,665,000	(9,921,013)		(374,551,343)
	48,939,242		5,688,612,627,164		5,712,745,777,888	(24,133,150,724)		(30,579,771,037)

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31. Revaluation differences of financial assets

Quarter IV 2024

Financial assets	Cost	Market price/ Fair value	Closing revaluation differences	Opening revaluation differences	Revaluation differences	Upward revaluation differences	Downward revaluation differences
	VND	VND	VND	VND	VND	VND	VND
Financial assets measured at fair value through profit or loss (FVTPL)							
Listed shares	157,455,739,208	167,680,023,276	10,224,284,068	1,919,916,367	8,304,367,701	7,951,188,834	35,991,852
Unlisted fund certificates	50,131,577,788	59,783,160,000	9,651,582,212	9,226,620,413	424,961,799	1,864,342,194	-
	207,587,316,996	227,463,183,276	19,875,866,280	11,146,536,780	8,729,329,500	9,815,531,028	35,991,852

Quarter IV 2023

Financial assets	Cost	Market price/ Fair value	Closing revaluation differences	Opening revaluation differences	Revaluation differences	Upward revaluation differences	Downward revaluation differences
	VND	VND	VND	VND	VND	VND	VND
Financial assets measured at fair value through profit or loss (FVTPL)							
Listed shares	46,392,093,894	48,629,197,276	2,237,103,382	(551,433,108)	2,788,536,490	2,327,899,501	(50,253,854)
Unlisted fund certificates	76,536,759,982	84,324,000,000	7,787,240,018	7,031,757,332	755,482,686	7,787,240,018	761,411,879
	122,928,853,876	132,953,197,276	10,024,343,400	6,480,324,224	3,544,019,176	10,115,139,519	711,158,025

32. Gain/(loss) from financial assets

(a) Dividend, interest income from FVTPL financial assets

	Quarter IV current year VND	Quarter IV previous year VND	Year to date current year VND	Year to date previous year VND
Dividend	64,374,000	119,742,100	2,708,649,200	374,770,890
	64,374,000	119,742,100	2,708,649,200	374,770,890

(b) Gain from held-to-maturity investments

	Quarter IV current year VND	Quarter IV previous year VND	Year to date current year VND	Year to date previous year VND
Interest from term deposits	52,524,128,191	34,621,126,558	146,315,985,194	130,740,500,606
Interest from certificates of deposit	8,464,000,003	13,860,493,151	35,403,379,724	50,054,794,531
	60,988,128,194	48,481,619,709	181,719,364,918	180,795,295,137

(c) Gain from loans and receivables

	Quarter IV current year VND	Quarter IV previous year VND	Year to date current year VND	Year to date previous year VND
Interest income from margin lending	259,715,991,352	212,830,081,606	1,009,283,368,263	629,017,028,677
Interest income from advance for selling securities of customers	8,437,418,729	6,896,776,672	46,847,777,448	35,722,679,460
	268,153,410,081	219,726,858,278	1,056,131,145,711	664,739,708,137

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(d) Gain from available-for-sale financial assets

	Quarter IV current year VND	Quarter IV previous year VND	Year to date current year VND	Year to date previous year VND
Dividend income	-	(26,945)	5,752,396,232	2,090,553,055
Interest income from bonds	50,538,291,835	29,494,876,926	164,246,650,848	144,805,790,950
Interest from other valuable papers	3,731,506,848	1,143,977,808	4,890,234,334	2,894,936,713
Gain from security trading	(229,718,900)	-	-	-
	54,040,079,783	30,638,827,789	174,889,281,414	149,791,280,718

33. Revenue from securities brokerage services

	Quarter IV current year VND	Quarter IV previous year VND	Year to date current year VND	Year to date previous year VND
Revenue from securities brokerage fee	126,087,300,848	168,306,026,591	609,443,022,042	600,647,888,508
Revenue from derivative brokerage fee	5,292,462,800	3,710,232,800	18,711,549,700	13,968,142,000
Other brokerage revenue	-	(824,352,440)	-	-
	131,379,763,648	171,191,906,951	628,154,571,742	614,616,030,508

34. Revenue from financial consulting services

	Quarter IV current year VND	Quarter IV previous year VND	Year to date current year VND	Year to date previous year VND
Revenue from financial advisory activities	2,815,000,000	3,147,500,000	4,185,000,000	4,527,500,000
Revenue from successful arrangement of bond issuance	5,512,143,800	250,000,000	21,412,143,800	12,686,025,000
	8,327,143,800	3,397,500,000	25,597,143,800	17,213,525,000

35. Other operating revenue

	Quarter IV current year VND	Quarter IV previous year VND	Year to date current year VND	Year to date previous year VND
Revenue from leasing assets	-	241,544,468	(3)	1,409,404,049
Revenue from transfer fee	81,688,379	251,622,361	267,672,566	1,010,123,693
Revenue from affiliate bank loan for buying securities	9,175,503,227	5,621,232,591	34,722,025,948	15,952,797,751
Revenue from other services	1,677,405,369	3,591,110,138	6,635,642,690	8,146,578,792
	10,934,596,975	9,705,509,558	41,625,341,201	26,518,904,285

36. Expenses on securities brokerage activities

	Quarter IV current year VND	Quarter IV previous year VND	Year to date current year VND	Year to date previous year VND
Securities trading brokerage expenses	32,502,797,159	36,359,212,647	145,710,823,602	123,930,915,299
Salaries and other benefits for employees	42,448,014,176	52,485,879,155	177,298,339,694	200,469,106,903
Outsourcing services expenses	16,073,609,221	11,762,049,583	49,417,710,573	43,956,352,151
Salaries expenses for business collaborators and other expenses	39,705,286,875	30,211,328,922	145,015,088,331	110,599,575,140
Expenses for correcting transaction errors, other errors in brokerage activities	-	-	14,644,790	50,068,187
	130,729,707,431	130,818,470,307	517,456,606,990	479,006,017,680

37. Other operating expenses

	Quarter IV current year VND	Quarter IV previous year VND	Year to date current year VND	Year to date previous year VND
Allowance for doubtful debts in provision of securities trading services	9,599,995	(426,896,000)	211,599,987	(61,655,812)
	9,599,995	(426,896,000)	211,599,987	(61,655,812)

38. Interest expense from borrowings and bonds

	Quarter IV current year VND	Quarter IV previous year VND	Year to date current year VND	Year to date previous year VND
Interest expenses for borrowings	18,838,715,910	1,781,070,688	59,497,407,040	12,160,304,114
Interest expenses for bonds issued	129,734,601,997	112,424,115,493	468,655,656,501	351,427,750,587
Commission expenses for bond issuance and capital raising	3,449,545,523	1,490,441,815	13,094,810,906	6,180,437,916
	152,022,863,430	115,695,627,996	541,247,874,447	369,768,492,617

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39. General and administration expenses

	Quarter IV current year VND	Quarter IV previous year VND	Year to date current year VND	Year to date previous year VND
Salaries and bonus	44,005,080,483	37,191,354,567	155,469,741,557	69,343,773,419
Social security, health insurance, union fee and unemployment insurance	923,998,000	932,669,500	3,746,172,500	3,532,321,500
Tools and equipment expenses	464,640,108	594,315,576	2,187,232,889	2,242,538,538
Depreciation expenses	2,259,531,817	7,908,263,988	12,609,079,972	30,109,251,766
Tax, fee and expenses	12,839,471	8,900,369	83,209,740	57,872,506
External service expenses	9,044,492,451	7,603,626,415	26,246,234,914	27,561,244,006
Other expenses	9,463,909,702	5,160,750,990	39,356,768,938	29,604,130,423
	66,174,492,032	59,399,881,405	239,698,440,510	162,451,132,158

40. Other income

	Quarter IV current year VND	Quarter IV previous year VND	Year to date current year VND	Year to date previous year VND
Income from written-off bad debts	857,183,026	1,488,819,686	4,057,148,560	4,044,176,036
Income from breach of contract	-	-	-	363,048,979
Income from disposal of fixed assets	2,000,000	-	386,818,182	247,886,942
Other income	30,267,136	776,558,643	416,661,661	936,764,535
	889,450,162	2,265,378,329	4,860,628,403	5,591,876,492

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41. Income tax

(a) Recognised in the statement of income

	Year to date current year VND	Year to date previous year VND
Current income tax expense	188,516,830,206	141,032,750,459
Current year	188,516,830,206	141,032,750,459
Deferred tax expense/(benefit)	(1,425,961,836)	(8,902,351,077)
Origination/(reverse) from temporary differences	(1,425,961,836)	(8,902,351,077)
	187,090,868,370	132,130,399,382

(b) Reconciliation of effective tax rate

	Quarter IV current year VND	Quarter IV previous year VND	Year to date current year VND	Year to date previous year VND
Accounting profit before tax	206,869,635,245	201,189,155,327	930,644,050,935	716,146,789,713
Adjustments for				
Non-deductible tax expenses for the current period	1,806,612,422	926,184,124	14,193,246,581	7,383,738,344
Reversal of Temporary Differences	(868,190,700)	(5,146,860,822)	(868,190,700)	(5,146,860,822)
Temporary Differences of OTC share	-	(55,331,646,387)	-	(55,331,646,387)
Dividend income	(64,374,000)	(119,715,155)	(8,461,045,432)	(2,465,323,945)
Taxable income	207,743,682,967	141,517,117,087	935,508,061,384	660,586,696,903
Estimated income tax expense for the period	41,548,736,594	28,303,779,440	187,101,612,277	132,117,339,382
Additional income tax	-	-	-	13,060,000
Deferred tax adjustment	(10,743,907)		(10,743,907)	
Chi phí thuế thu nhập doanh nghiệp	41,537,992,687	28,303,779,440	187,090,868,370	132,130,399,382

(c) Applicable tax rate

The Company has an obligation to pay the Government income tax at the rate of 20% of taxable profit. Income tax calculation is subject to review and approval of the tax authorities.

42. Approval of the financial statements

The financial statements were authorised for issue by the Board of Management on 13 January 2025

13 January 2025


Ta Duy Chung
General Accountant


Nguyen Van Hoc
Chief Accountant


Phạm Thị Kim Ngân
Chief Financial Officer

