

HANOI BEER ALCOHOL AND BEVERAGE  
JOINT STOCK CORPORATION  
**HA NOI – HAI DUONG BEER  
JOINT STOCK COMPANY**

**THE SOCIALIST REPUBLIC OF VIETNAM**  
**Independence - Freedom – Happiness**

No.: 20/BHD-TCKT  
*Ref: profit explanations for the 4<sup>th</sup> quarter  
of 2024 financial report*

*Hải Dương, January 16<sup>th</sup> 2025*

**Kính gửi: - State Securities Commission of Vietnam  
- Hanoi Stock Exchange**

Pursuant to Circular No.96/2020/TT-BTC dated November 16<sup>th</sup> 2020 of the Ministry of finance guiding the disclosure of information on the stock market, Ha Noi – Hai Duong Beer Joint Stock Company (*Securities code: HAD*) would like to provide the following explanation for the change in profit exceeding 10% in the Company's 4<sup>th</sup> quarter 2024 financial statement:

- Bank deposit interest rates dropped sharply
- Practive savings in production and business well

Ha Noi – Hai Duong Beer Joint Stock Company respectfully submit this explanation to your esteemed agencies

Thank you for your attention!

Sincerely!

**CC:**

- As above;
- Archived: VT, TCKT.



**DIRECTOR**

**Tran Huy Loan**