

**PVI HOLDINGS**  
*(Incorporated in the Socialist Republic of Vietnam)*



**CONSOLIDATED FINANCIAL STATEMENTS**

**For the fourth quarter 2024 and the year ended 31 December 2024**



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**PVI HOLDINGS**

PVI Tower, No. 01 Pham Van Bach, Cau Giay  
Hanoi, S.R. Vietnam

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**STATEMENT OF THE BOARD OF MANAGEMENT**

The Board of Management of PVI Holdings (the "Company") presents this report together with the Company's consolidated financial statements for the fourth quarter 2024 and the year ended 31 December 2024.

**THE BOARDS OF DIRECTORS AND MANAGEMENT**

The members of the Boards of Directors and Management of the Company during the year and to the date of this report are as follows:

**Board of Directors**

Mr. Jens Holger Wohlthat	Chairman
Mr. Duong Thanh Danh Francois	Permanent Vice Chairman (Appointed on 16 August 2024)
Mr. Nguyen Tuan Tu	Vice Chairman (Appointed on 16 August 2024)
Mr. Nguyen Xuan Hoa	Permanent Vice Chairman (Resigned on 16 August 2024)
Mr. Ulrich Heinz Wollschlager	Member
Mr. Doan Linh	Member
Ms. Bui Thi Nguyet	Independent member
Mr. Christian Sebastian Mueller	Independent member
Ms. Christine Nagel	Independent member (Appointed on 16 August 2024)
Ms. Pecastaing Pierre Tatiana	Independent member (Resigned on 16 August 2024)

**Board of Management**

Mr. Nguyen Tuan Tu	Chief Executive Officer (CEO) (Appointed on 16 August 2024)
Mr. Nguyen Xuan Hoa	CEO (Resigned on 16 August 2024)
Mr. Phung Tuan Kien	Deputy CEO
Mr. Pham Anh Duc	Deputy CEO
Mr. Vu Van Thang	Deputy CEO
Mr. Do Tien Thanh	Deputy CEO

**THE BOARD OF MANAGEMENT'S STATEMENT OF RESPONSIBILITY**

The Board of Management of the Company is responsible for preparing the consolidated financial statements, which give a true and fair view of the consolidated financial position of the Company as at 31 December 2024 and its consolidated financial performance and its consolidated cash flows for the year end then ended in accordance with Vietnamese Accounting Standards, accounting regime for enterprises and legal regulations relating to consolidated financial reporting. In preparing these consolidated financial statements, the Board of Management is required to:

**PVI HOLDINGS**

PVI Tower, No. 01 Pham Van Bach, Cau Giay  
Hanoi, S.R. Vietnam

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**STATEMENT OF THE BOARD OF MANAGEMENT (Continued)**

- Select suitable accounting policies and then apply them consistently;
- Make judgments and estimates that are reasonable and prudent;
- State whether applicable accounting principles have been followed, subject to any material departures disclosed and explained in the consolidated financial statements;
- Prepare the consolidated financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business; and
- Design and implement an effective internal control system for the purpose of properly preparing and presenting the consolidated financial statements so as to minimize errors and frauds.

The Board of Management of the Company is responsible for ensuring that proper accounting records are kept, which disclose, with reasonable accuracy at any time, the consolidated financial position of the Company and that the consolidated financial statements comply with Vietnamese Accounting Standards, accounting regime for enterprises and legal regulations relating to consolidated financial reporting. The Board of Management is also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of frauds and other irregularities.

The Board of Management confirms that the Company has complied with the above requirements in preparing these consolidated financial statements.

For and on behalf of the Board of Management, ✓



**Nguyen Tuan Tu**  
**Chief Executive Officer**

20 January 2025

## CONSOLIDATED BALANCE SHEET

As at 31 December 2024

Unit: VND

ASSETS	Code	Notes	Closing balance	Opening balance
<b>A. CURRENT ASSETS</b> (100=110+120+130+140+150)	<b>100</b>		<b>25,886,020,345,586</b>	<b>21,466,480,851,646</b>
<b>I. Cash and cash equivalents</b>	<b>110</b>	<b>4</b>	<b>388,792,764,696</b>	<b>877,163,095,746</b>
1. Cash	111		316,238,124,190	351,481,314,924
2. Cash equivalents	112		72,554,640,506	525,681,780,822
<b>II. Short-term financial investments</b>	<b>120</b>		<b>9,670,723,981,678</b>	<b>7,875,936,852,492</b>
1. Trading securities	121	5	283,029,277,324	783,707,880,000
2. Provision for impairment of trading securities	122	5	(37,085,880,000)	(37,085,880,000)
3. Held-to-maturity investments	123	5	9,424,780,584,354	7,129,314,852,492
<b>III. Short-term receivables</b>	<b>130</b>		<b>15,005,728,706,908</b>	<b>12,037,832,009,515</b>
1. Short-term trade receivables	131	6	14,997,537,398,105	12,009,193,640,574
2. Short-term advances to suppliers	132		7,152,198,964	14,247,383,259
3. Other short-term receivables	136	7	219,563,495,979	245,506,299,400
4. Provision for short-term doubtful debts	137	8	(218,524,386,140)	(231,115,313,718)
<b>IV. Inventories</b>	<b>140</b>		<b>2,984,193,635</b>	<b>1,478,500,125</b>
1. Inventories	141		2,984,193,635	1,478,500,125
<b>V. Other short-term assets</b>	<b>150</b>		<b>817,790,698,669</b>	<b>674,070,393,768</b>
1. Short-term prepayments	151	12	812,797,695,344	656,204,466,413
2. Value added tax deductibles	152		198,492,067	13,098,053,320
3. Taxes and other receivables from the State budget	153	15	4,794,511,258	4,767,874,035
<b>B. NON-CURRENT ASSETS</b> (200=210+220+230+240+250+260)	<b>200</b>		<b>5,867,097,635,933</b>	<b>5,476,198,143,574</b>
<b>I. Long-term receivables</b>	<b>210</b>		<b>35,636,950,360</b>	<b>31,517,358,248</b>
1. Other long-term receivables	216	7	35,636,950,360	31,517,358,248
<b>II. Fixed assets</b>	<b>220</b>		<b>327,720,664,183</b>	<b>354,107,091,396</b>
1. Tangible fixed assets	221	9	269,493,746,987	284,791,786,495
Cost	222		625,499,982,056	637,496,487,041
Accumulated depreciation	223		(356,006,235,069)	(352,704,700,546)
2. Intangible assets	227	10	58,226,917,196	69,315,304,901
Cost	228		226,400,228,324	216,979,389,106
Accumulated depreciation	229		(168,173,311,128)	(147,664,084,205)
<b>III. Investment property</b>	<b>230</b>	<b>11</b>	<b>753,701,840,851</b>	<b>784,831,020,506</b>
Cost	231		1,105,607,068,661	1,105,607,068,661
Accumulated depreciation	232		(351,905,227,810)	(320,776,048,155)
<b>IV. Long-term financial investments</b>	<b>250</b>		<b>4,659,054,065,154</b>	<b>4,205,104,347,585</b>
1. Equity investments in other entities	253	5	49,636,474,000	64,539,474,000
2. Provision for impairment of long-term financial investments	254	5	(42,234,039,962)	(40,288,701,545)
3. Held-to-maturity investments	255	5	4,651,651,631,116	4,180,853,575,130
<b>V. Other long-term assets</b>	<b>260</b>		<b>90,780,725,385</b>	<b>100,638,325,839</b>
1. Long-term prepayments	261	12	72,032,940,621	84,552,537,053
2. Deferred tax assets	262		18,747,784,764	16,085,788,786
<b>TOTAL ASSETS (270=100+200)</b>	<b>270</b>		<b>31,753,117,981,519</b>	<b>26,942,678,995,220</b>

The accompanying notes are an integral part of these consolidated financial statements

**CONSOLIDATED BALANCE SHEET (Continued)**

As at 31 December 2024

Unit: VND

RESOURCES	Code	Note	Closing balance	Opening balance
<b>C. LIABILITIES</b>	<b>300</b>		<b>23,562,497,506,360</b>	<b>18,843,302,734,767</b>
<b>I. Current liabilities</b>	<b>310</b>		<b>23,454,958,657,502</b>	<b>18,697,769,023,111</b>
1. Short-term trade payables	311	13	4,059,941,389,078	3,185,878,720,846
2. Short-term advances from customers	312	14	712,692,723,072	447,922,610,796
3. Taxes and amounts payable to the State budget	313	15	153,775,871,337	210,970,725,843
4. Payables to employees	314		308,788,428,104	422,234,696,402
5. Short-term accrued expenses	315		70,032,306,511	64,336,608,184
6. Short-term unearned revenue	318		30,709,164,178	29,889,201,296
7. Other current payables	319	16	108,114,535,684	85,993,107,437
8. Short-term loans	320	17	200,000,000,000	-
9. Short-term provisions	321	18	17,788,884,751,074	14,228,147,406,019
10. Bonus and welfare funds	322		22,019,488,464	22,395,946,288
<b>II. Long-term liabilities</b>	<b>330</b>		<b>107,538,848,858</b>	<b>145,533,711,656</b>
1. Long-term unearned revenue	336		70,230,882,355	107,375,869,510
2. Other long-term payables	337	16	36,096,818,959	36,781,177,935
3. Long-term provisions	342	18	1,211,147,544	1,376,664,211
<b>D. EQUITY</b>	<b>400</b>		<b>8,190,620,475,159</b>	<b>8,099,376,260,453</b>
<b>I. Owners' equity</b>	<b>410</b>	<b>19</b>	<b>8,190,620,475,159</b>	<b>8,099,376,260,453</b>
1. Owners' contributed capital	411		2,342,418,670,000	2,342,418,670,000
- Ordinary shares carrying voting rights	411a		2,342,418,670,000	2,342,418,670,000
2. Share premium	412		3,716,658,852,155	3,716,658,852,155
3. Investment and development fund	418		179,211,820,775	179,211,820,775
4. Other reserves	420		396,872,474,045	357,167,593,918
5. Retained earnings	421		1,195,903,079,981	1,173,632,587,644
- Retained earnings accumulated to the prior year end	421a		383,349,031,190	256,066,115,779
- Retained earnings of the current period/prior year	421b		812,554,048,791	917,566,471,865
6. Non-controlling interests	429		359,555,578,203	330,286,735,961
<b>TOTAL RESOURCES (440=300+400)</b>	<b>440</b>		<b>31,753,117,981,519</b>	<b>26,942,678,995,220</b>

**Hoang Huy Hiep**  
Preparer

**Tran Duy Cuong**  
Chief Accountant



**Nguyen Tuan Tu**  
Chief Executive Officer

20 January 2025

## CONSOLIDATED INCOME STATEMENT

For the fourth quarter 2024 and the year ended 31 December 2024

Unit: VND

ITEMS	Code	Notes	Fourth quarter 2024	Fourth quarter 2023	Current year	Prior year
1. Gross revenue from goods sold and services rendered	01	21	4,685,330,590,098	3,855,141,992,858	20,354,971,918,326	14,661,051,650,660
2. Deductions	02	22	2,624,245,925,555	2,167,268,870,378	12,621,546,985,309	7,951,711,779,171
3. Net revenue from goods sold and services rendered (10 = 01-02)	10		2,061,084,664,543	1,687,873,122,480	7,733,424,933,017	6,709,339,871,489
4. Cost of sales	11	23	1,904,171,293,119	1,445,157,697,293	6,783,133,684,766	5,670,584,516,232
5. Gross profit from goods sold and services rendered (20=10-11)	20		156,913,371,424	242,715,425,187	950,291,248,251	1,038,755,355,257
6. Financial income	21	26	341,555,665,699	333,830,042,989	1,311,312,137,922	1,329,507,445,406
7. Financial expenses	22	27	148,706,076,479	139,683,679,276	435,829,549,668	396,628,105,079
- In which: Interest expense	23		11,152,562,087	5,472,827,109	31,745,327,697	32,882,447,418
8. General and administration expenses	26	24	213,225,125,866	225,957,095,326	713,052,205,249	727,852,418,881
9. Operating profit (30 = 20 + (21 - 22)+ 24 -25 - 26)	30		136,537,834,778	210,904,693,574	1,112,721,631,256	1,243,782,276,703
10. Other income	31		39,902,669,938	27,388,497,166	127,221,907,974	92,814,613,193
11. Other expenses	32		39,175,793,235	30,822,814,730	123,889,644,316	90,186,541,686
12. Profit from other activities (40 = 31 - 32)	40		726,876,703	(3,434,317,564)	3,332,263,658	2,628,071,507
13. Accounting profit before tax (50 = 30 + 40)	50		137,264,711,481	207,470,376,010	1,116,053,894,914	1,246,410,348,210
14. Current corporate income tax expense	51	28	64,047,445,327	95,452,356,241	231,288,710,649	242,193,648,200
15. Deferred corporate tax (income)/expense	52		6,608,111,933	(3,811,414,996)	(2,661,995,978)	(2,284,556,542)
16. Net profit after corporate income tax (60 = 50 - 51 - 52)	60		66,609,154,221	115,829,434,765	887,427,180,243	1,006,501,256,552
16.1. Profit after tax attributable to Parent Company	61		59,892,318,692	107,827,460,237	850,612,124,566	957,129,679,508
16.2. Profit after tax attributable to non-controlling shareholders	62		6,716,835,529	8,001,974,528	36,815,055,677	49,371,577,044
17. Basic earnings per share	70	29	253	455	3,588	4,037

Hoang Huy Hiep  
Preparer

Tran Duy Cuong  
Chief AccountantNguyen Tuan Tu  
Chief Executive Officer

20 January 2025

**CONSOLIDATED CASH FLOW STATEMENT**  
(Indirect method)

For the year ended 31 December 2024

Unit: VND

ITEMS	Code	Current year	Prior year
<b>I. CASH FLOWS FROM OPERATING ACTIVITIES</b>			
<b>1. Profit before tax</b>	<b>01</b>	<b>1.116.053.894.914</b>	<b>1.246.410.348.210</b>
<b>2. Adjustments for:</b>			
Depreciation and amortisation of fixed assets and investment properties	02	85,824,859,258	86,035,131,575
Provisions	03	920,613,663,692	403,092,611,604
Foreign exchange loss arising from translating foreign currency items	04	30,675,207,491	28,549,853,023
(Gain) from investing activities	05	(1,102,648,246,892)	(1,116,798,964,864)
Interest expense	06	31,745,327,697	32,882,447,418
<b>3. Operating profit before movements in working capital</b>	<b>08</b>	<b>1,082,264,706,160</b>	<b>680,171,426,966</b>
(Increase)/decrease in receivables	09	(80,822,246,775)	394,883,316,994
(Increase)/decrease in inventories	10	(1,505,693,510)	948,253,701
Increase/(decrease) in payables (excluding accrued loan interest and corporate income tax payable)	11	575,909,136,707	(406,561,496,508)
(Increase)/decrease in prepaid expenses	12	(144,073,632,499)	9,630,015,882
Decreases in trading securities	13	500,678,602,676	688,701,809,394
Interest paid	14	(31,608,593,375)	(32,882,447,417)
Corporate income tax paid	15	(265,241,315,743)	(225,296,571,107)
Other cash outflows	17	(31,415,626,656)	(37,506,096,909)
<b>Net cash generated by operating activities</b>	<b>20</b>	<b>1,604,185,336,985</b>	<b>1,072,088,210,996</b>
<b>II. CASH FLOWS FROM INVESTING ACTIVITIES</b>			
1. Acquisition and construction of fixed assets and other long-term assets	21	(42,284,090,791)	(48,851,554,726)
2. Proceeds from sale, disposal of fixed assets and other long-term assets	22	137,602,610	332,000,000
3. Cash outflow for lending, buying debt instruments of other entities	23	(14,090,111,162,112)	(12,014,835,565,509)
4. Cash recovered from investments in other entities	24	11,697,989,406,200	10,320,725,134,427
5. Cash recovered from investments in other entities	26	17,083,600,000	-
6. Interest earned, dividends and profits received	27	882,195,240,249	870,597,869,664
<b>Net cash (used in) investing activities</b>	<b>30</b>	<b>(1,534,989,403,844)</b>	<b>(872,032,116,144)</b>

**CONSOLIDATED CASH FLOW STATEMENT (Continued)**  
(Indirect method)

For the year ended 31 December 2024

Unit: VND

ITEMS	Code	Current year	Prior year
<b>III. CASH FLOWS FROM FINANCING ACTIVITIES</b>			
1. Proceeds from share issue and owners' contributed capital	31	25,989,600,000	17,096,634,773
2. Proceeds from borrowings	33	1,915,550,372,575	1,682,985,399,817
3. Repayment of borrowings	34	(1,715,550,372,574)	(1,711,983,399,816)
4. Dividends and profits paid	36	(780,080,076,493)	(736,681,154,281)
<b>Net cash generated by financing activities</b>	<b>40</b>	<b>(554,090,476,492)</b>	<b>(748,582,519,507)</b>
<b>Net decreases in cash (50=20+30+40)</b>	<b>50</b>	<b>(484,894,543,351)</b>	<b>(548,526,424,655)</b>
<b>Cash and cash equivalents at the beginning of the year</b>	<b>60</b>	<b>877,163,095,746</b>	<b>1,423,599,922,142</b>
Effects of changes in foreign exchange rates	61	(3,475,787,699)	2,089,598,259
<b>Cash and cash equivalents at the end of the year (70=50+60+61)</b>	<b>70</b>	<b>388,792,764,696</b>	<b>877,163,095,746</b>



Hoang Huy Hiep  
Preparer



Tran Duy Cuong  
Chief Accountant



Nguyen Tuan Tu  
Chief Executive Officer

20 January 2025

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

*These notes are an integral part of and should be read in conjunction with the accompanying consolidated financial statements*

**1. GENERAL INFORMATION****Structure of ownership**

PVI Holdings (the "Company"), formerly known as PetroVietnam Insurance Joint Stock Corporation, was established and operates under Licence No. 42 GP/KDBH dated 12 March 2007 issued by the Ministry of Finance.

PVI Holdings' shares have been listed on the Hanoi Securities Trading Center (currently known as the Hanoi Stock Exchange) (listed code: PVI) since 10 August 2007.

On 28 June 2011, the 12th amended Business Licence No. 0100151161 was granted to PetroVietnam Insurance Joint Stock Corporation by the Hanoi Authority for Planning and Investment, accordingly, the Company's name was changed to PVI Holdings and some other principal activities were revised and added.

The Company has officially operated under a parent-subsidary structure in accordance with the newly amended Business License since 01 August 2011.

The total number of employees of the Company and its subsidiaries as at 31 December 2024 was 2,479 (as at 31 December 2023: 2,482).

**Operating industry**

The Company's operating industry includes financial services and real estate business.

**Principal activities**

The principal activities of the Company and its subsidiaries include:

- Asset holdings;
- Insurance and reinsurance activities;
- Financial services;
- Real estate business; and
- Information technology service activities and other services related to computers and data processing.

**Normal business cycle**

The Company's normal business cycle is carried out for a time period of 12 months or less.

**The Company's structure**

The Company has its head office located at PVI Tower, No. 01 Pham Van Bach, Cau Giay district, Hanoi and 02 dependent accounting branches – the Information Technology Center and the Business Services and Management Center.

The list of the Company's direct subsidiaries as at 31 December 2024 includes:

- PVI Insurance Corporation (PVI Insurance)
- Hanoi Reinsurance Joint Stock Corporation (Hanoi Reinsurance)
- PVI Asset Management Joint Stock Company (PVI AM)
- PVI Opportunity Investment Fund (POF) (i)
- PVI Infrastructure Investment Fund (PIF) (i)

- (i) PVI Opportunity Investment Fund (“POF”) was established on 08 October 2015 as a closed-end fund in accordance with Notice No. 215/TB-UBCK issued by the State Securities Commission of Vietnam and continued to be extended to 08 October 2025 according to Official Letter No.3388/UBCK-QLQ dated 20 May 2020. PVI Infrastructure Investment Fund (“PIF”) was established on 25 May 2017 as a closed-end fund in accordance with Notice No. 153/TB-UBCK issued by the State Securities Commission of Vietnam and continued to be extended to 25 May 2027 according to Certificate No. 26/GCN-UBCK dated 25 June 2021 issued by State Securities Commission of Vietnam. POF and PIF were invested by the Company and its subsidiaries, including PVI Insurance Corporation and Hanoi Reinsurance Joint Stock Corporation. POF and PIF are under the management of PVI Asset Management Joint Stock Company. The depository bank is Joint Stock Commercial Bank for Investment and Development of Vietnam - Ha Thanh Branch.

#### **Disclosure of information comparability in the consolidated financial statements**

The comparative figures of the consolidated financial statements are the figures of the Company’s audited consolidated financial statements for the year ended 31 December 2023.

## **2. ACCOUNTING CONVENTION AND ACCOUNTING PERIOD**

### **Accounting convention**

The accompanying consolidated financial statements, expressed in Vietnam Dong (VND), are prepared under the historical cost convention and in accordance with Vietnamese Accounting Standards, accounting regime for enterprises and legal regulations relating to consolidated financial reporting.

The accompanying consolidated financial statements are not intended to present the consolidated financial position, consolidated results of operations and consolidated cash flows in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than Vietnam.

### **Accounting period**

The Company’s financial year begins on 01 January and ends on 31 December.

## **3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The significant accounting policies, which have been adopted by the Company in the preparation of these consolidated financial statements, are as follows:

### **Estimates**

The preparation of the consolidated financial statements in conformity with Vietnamese Accounting Standards, accounting regime for enterprises and legal regulations relating to consolidated financial reporting requires the Board of Management to make estimates and assumptions that affect the reported amounts of assets, liabilities and disclosures of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Although these accounting estimates are based on the Board of Management’s best knowledge, actual results may differ from those estimates.

### **Basis of consolidation**

The consolidated financial statements incorporate the financial statements of the Company, enterprises controlled by the Company, PVI Opportunity Investment Fund ("POF") and PVI Infrastructure Investment Fund ("PIF") (collectively referred to as "subsidiaries") prepared for the year ended 31 December 2024. Control is achieved where the Company has the power to govern the financial and operating policies of an investee enterprise so as to obtain benefits from its activities.

The results of subsidiaries acquired or disposed of during the period are included in the consolidated income statement from the effective date of acquisition or up to the effective date of disposal, as appropriate.

Where necessary, adjustments are made to the financial statements of subsidiaries to bring the accounting policies used in line with those used by the Company.

Intragroup transactions and balances are eliminated in full on consolidation.

Non-controlling interests consist of the amount of those non-controlling interests at the date of the original business combination (see below) and the non-controlling interests' share of changes in equity since the date of the combination. Losses in subsidiaries are respectively attributed to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

### **Business combination**

On acquisition, the assets, liabilities, and contingent liabilities of a subsidiary are measured at their fair values at the date of acquisition. Any excess of the cost of acquisition over the fair values of the identifiable net assets acquired is recognised as goodwill. Any deficiency of the cost of acquisition below the fair values of the identifiable net assets acquired is credited to profit and loss in the period of acquisition.

The non-controlling interests are initially measured at the non-controlling shareholders' proportion of the net fair value of the assets, liabilities and contingent liabilities recognised.

### **Financial instruments**

#### ***Initial recognition***

##### *Financial assets*

At the date of initial recognition, financial assets are recognised at cost plus transaction costs that are directly attributable to the acquisition of the financial assets.

Financial assets of the Company comprise cash, cash equivalents, trade receivables, other receivables and financial investments.

The fair value of cash and cash equivalents is the carrying amount. The fair value of accounts receivable is equal to cost less provision for receivables.

The fair value of these financial investments is determined as follows:

- The fair value of listed trading securities is determined according to the closing prices listed on the Hanoi Stock Exchange (HNX) or the Ho Chi Minh Stock Exchange (HOSE) at the year-end date.
- The fair value of trading securities which have been registered for trading in the market of unlisted public companies (UPCoM) is determined by the average reference price of the nearest 30 trading days before the year-end.
- For other trading securities, the fair value is determined by using the appropriate valuation methodology, including the method that involves comparison with similar trading securities having market prices and the net asset value method.
- The fair value of long-term equity investments is determined by the method of the net asset value method based on the most recent financial statements of the investment unit collected by the Company at the reporting date.
- The fair value of bond investments is determined by book value as the interest rate is subject to changes of market interest rates.
- The fair value of the deposits at the domestic commercial banks and bonds is determined at the book value.
- For other investments with insufficient information in the market to determine the fair value at the reporting date, the book value of these items is presented instead of the fair value.

#### *Financial liabilities*

At the date of initial recognition, financial liabilities are recognised at cost plus transaction costs that are directly attributable to the issue of the financial liabilities.

Financial liabilities of the Company comprise trade payables, other payables, accrued expenses, and borrowings.

#### **Subsequent measurement after initial recognition**

Currently, there are no requirements for the subsequent measurement of the financial instruments after initial recognition.

#### **Cash and cash equivalents**

Cash and cash equivalents comprise cash on hand, demand deposits, cash in transit and short-term, highly liquid investments (not exceeding 3 months) that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

## **Financial investments**

### ***a. Trading securities***

Trading securities are those the Company holds for trading purpose. Trading securities are recognised from the date the Company obtains the ownership of those securities and initially measured at the fair value of payments made at the transaction date plus directly attributable transaction costs.

In subsequent periods, investments in trading securities are measured at cost less provision for impairment of such investments.

Provision for impairment of investments in trading securities is made when there has been evidenced that their market prices are lower than their costs in accordance with prevailing accounting regulations.

### ***b. Held-to-maturity investments***

Held-to-maturity investments comprise investments that the Company has the positive intent or ability to hold to maturity, including term bank deposits, bond investments and certificates of deposits.

Held-to-maturity investments are recognised on a trade date basis and are initially measured at acquisition price plus directly attributable transaction costs. Post-acquisition interest income from held-to-maturity investments is recognised in the consolidated income statement on an accrual basis. Pre-acquisition interest is deducted from the cost of such investments at the acquisition date.

Held-to-maturity investments are measured at cost less provision for doubtful debts.

Provision for doubtful debts relating to held-to-maturity investments is made in accordance with prevailing accounting regulations.

### ***c. Equity investments in other entities***

Equity investments in other entities represent the Company's investments in ordinary shares of the entities over which the Company has no control, joint control, or significant influence.

Equity investments in other entities are carried at cost less provision for impairment. Provisions for impairment of equity investments in other entities are made when there is reliable evidence for impairment of these investments at the balance sheet date.

## **Receivables**

Receivables represent the amounts recoverable from customers or other debtors and are stated at book value less provision for doubtful debts.

Provision for doubtful debts is made for receivables that are overdue for six months or more, or when the debtor is in dissolution, in bankruptcy, or is experiencing similar difficulties and so may be unable to repay the debt.

### Leasing

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

Leases where substantially all the rewards and risks of ownership of assets remain with the leasing company are accounted for as operating leases. Rental income from operating leases is recognised in the consolidated income statement on a straight-line basis over the term of the relevant lease.

### Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less accumulated depreciation.

The costs of purchased tangible fixed assets comprise their purchase prices and any directly attributable costs of bringing the assets to their working condition and location for their intended use.

Tangible fixed assets are depreciated using the straight-line method over their estimated useful lives as follows:

	<b>Years</b>
Buildings, structures	25 - 40
Motor vehicles	6
Office equipment	3 - 10
Others	3 - 6

Loss or gain resulting from sales and disposals of tangible fixed assets is the difference between net proceeds from sales or disposals of assets and their residual values and is recognised in the consolidated income statement.

### Intangible assets and amortisation

Intangible assets are stated at cost less accumulated amortisation. Intangible assets represent accounting software, management software, and copyrights of other software (collectively referred to as "computer software") and land use rights.

Computer software is amortised using the straight-line method over the estimated useful life of 3 years. Land use rights are amortised using the straight-line method over the duration of the right to use the land. Indefinite-term land use rights are not amortised as per the prevailing relevant regulations.

### Investment properties

Investment properties held to earn rentals include office buildings held by the Company to earn rentals that are stated at cost less accumulated depreciation. The costs of self-constructed investment properties are the finally accounted construction or directly attributable costs of the properties. Investment properties held to earn rentals are depreciated using the straight-line method over their estimated useful lives.

### **Prepayments**

Prepayments are expenses which have already been paid but relate to results of operations of multiple accounting periods. Prepaid expenses include commission expenses, insurance agent support expenses, expense for e-commerce activity, costs of tools and supplies issued for consumption and other expenses which are expected to provide future economic benefits to the Company.

Other expenses are costs of tools and supplies issued for consumption and other expenses which have been capitalised as prepayments and are allocated to the consolidated income statement using the straight-line method in accordance with the prevailing accounting regulations.

Accounting policies for prepaid expenses regarding commission expense for insurance business, commission expenses, insurance agent support expenses, expense for e-commerce activity are stated in the "Expenses" section of "Significant accounting policies related to insurance business" part.

### **Borrowing costs**

Borrowing costs are recognised in the consolidated income statement in the period when incurred, unless they are capitalised in accordance with Vietnamese Accounting Standard No.16 "Borrowing Costs".

### **Payable provisions**

Payable provisions are recognised when the Company has a present obligation as a result of a past event, and it is probable that the Company will be required to settle that obligation. Provisions are measured at the Board of Management's best estimate of the expenditure required to settle the obligation at the balance sheet date.

### **Unearned revenue**

Unearned revenue is the amounts received in advance relating to results of operations of for multiple accounting periods for services related to office lease that have been yet provided. The Company recognizes unearned revenue in proportion to its obligations that the Company will have to perform in the future. When the revenue recognition conditions are satisfied, unearned revenue will be recognized in the income statement for the period corresponding to the portion that meets the revenue recognition conditions.

### **Revenue recognition**

#### Revenue from the rendering of service

Revenue of a transaction involving the rendering of services is recognised when the outcome of such transactions can be measured reliably. Where a transaction involving the rendering of services is attributable to several periods, revenue is recognised in each period by reference to the percentage of completion of the transaction at the balance sheet date of that period. The outcome of a transaction can be measured reliably when all four (4) following conditions are satisfied:

- (a) The amount of revenue can be measured reliably;
- (b) It is probable that the economic benefits associated with the transaction will flow to the Company;

- (c) The percentage of completion of the transaction at the consolidated balance sheet date can be measured reliably; and
- (d) The costs incurred for the transaction and the costs to complete the transaction can be measured reliably.

#### *Financial income*

Interest income is accrued on a time basis, by reference to the principal outstanding and at the applicable interest rate.

Dividend income from investments is recognised when the Company's right to receive payment has been established.

#### **Foreign currencies**

Transactions arising in foreign currencies are translated at exchange rates ruling at the transaction date. The balances of monetary items denominated in foreign currencies as at the balance sheet date are retranslated at the exchange rates of commercial bank where the Company usually transacts on the same date. Exchange differences arising from the translation of these accounts are recognised in the consolidated income statement.

#### **Taxation**

Income tax expense represents the sum of the tax currently payable and deferred tax.

The tax currently payable is based on taxable profit for the period. Taxable profit differs from profit before tax as reported in the consolidated income statement because it excludes items of income or expense that are taxable or deductible in other periods and it further excludes items that are never taxable or deductible.

Deferred tax is recognised on significant differences between carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax bases used in the computation of taxable profit and is accounted for using balance sheet liability method. Deferred tax liabilities are generally recognised for all temporary differences and deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which deductible temporary differences can be utilised.

Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset realised. Deferred tax is charged or credited to profit or loss, except when it relates to items charged or credited directly to equity, in which case the deferred tax is also dealt with in equity.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same tax authority and the Company intends to settle its current tax assets and liabilities on a net basis.

The determination of the tax currently payable is based on the current interpretation of tax regulations. However, these regulations are subject to periodic variation and their ultimate determination depends on the results of the tax authorities' examinations.

Other taxes are paid in accordance with the prevailing tax laws in Vietnam.

### **Enterprise funds**

A part of profits are used to allocate to bonus and welfare funds, bonus for the management, compulsory reserve fund and other funds under the decision-making competence of the General Meeting of Shareholders. The allocation ratio shall be decided at the General Meeting of Shareholders as per the request of the Board of Directors.

### **Significant accounting policies related to insurance business**

#### ***Insurance underwriting reserves***

Underwriting reserves are made in accordance with Circular No. 67/2023/TT-BTC issued by the Ministry of Finance dated 02 November 2023 ("Circular 67") and the approved letters No. 3654/BTC-QLBH dated 30 March 2018, No. 14427/BTC-QLBH dated 20 November 2018, No. 4370/BTC-QLBH dated 10 April 2020 and No. 14484/BTC-QLBH dated 21 December 2021 from the Department of the Insurance Supervisory Authority – Ministry of Finance. Details are as follows:

#### *a) Non-life insurance lines*

##### Unearned premium reserve:

##### *Application for PVI Insurance Corporation:*

- For energy insurance: Applying the method of making unearned premium reserve on a daily basis.
- For cargo insurance, motor vehicle insurance, credit and financial risk insurance, business interruption insurance, agricultural insurance and aviation insurance (except for inward reinsurance): Applying the method of making unearned premium reserve on a daily basis.
- For other insurances: Applying the 1/24 method of making unearned premium reserve.

##### *Application for Hanoi Reinsurance Joint Stock Corporation:*

- For reinsurance agreements with terms of less than or equal to 01 year:

Unearned premium reserve for inward reinsurance is made at 25% of the inward reinsurance premium less any deduction from the inward reinsurance premium for cargo transport types, and 50% for other insurance types.

Unearned premium reserve for outward reinsurance is made at 25% of the outward reinsurance premium for cargo transport types and 50% for other insurance types.

- For reinsurance agreements with terms of more than 01 year:

Unearned premium reserves for inward and outward reinsurance are made by a factor of period of direct policies: 1/8 method.

The movement of unearned premium reserve has been recorded in "Deductions" line item in these consolidated financial statements.

Claim reserve:

- For losses incurred and reported, including both direct insurance and inward reinsurance, the Company provides for claim reserves for direct insurance and inward reinsurance and outward reinsurance using the statistic of retention liabilities for each estimated loss incurred and reported.

- For losses incurred but not reported (IBNR):

- PVI Insurance Corporation makes claim reserve based on the statistics of historical data.
- Hanoi Reinsurance Joint Stock Corporation makes claim reserve for inward reinsurance at the rate of 5% of the inward reinsurance premium for each insurance transaction and makes claim reserve for outward reinsurance at the rate of 5% of the outward reinsurance premium for each insurance transaction.

Catastrophe reserve:

In accordance with Vietnamese Accounting Standard No. 19 - "Insurance Contract", making reserve to cover the losses in the future that have not yet been incurred and of which the claims do not appear at the consolidated balance sheet date (including catastrophe reserve) is deemed unnecessary. However, the Company implements the provision policy following regulations of the Ministry of Finance. The catastrophe reserve is made until this reserve is equal to 100% of the premium retained in the period of the Company and is consistently provided for all types of insurance services at:

- PVI Insurance Corporation makes reserve on 1% of the premium retained in the period.
- Hanoi Reinsurance Joint Stock Corporation makes reserve on 3% of the premium retained in the period.

Reserves for the Company's direct insurance and inward reinsurance are not offset with reserve for outward reinsurance. Such reserves should be presented under separate items in the consolidated balance sheet. Accordingly, unearned premium reserve and claim reserve for direct insurance, inward reinsurance and catastrophe reserve are recognised as payables while unearned premium reserve for outward reinsurance and claim reserve for outward reinsurance are recognised as reinsurance assets (and recorded in the "Trade receivables" line item in these consolidated financial statements).

b) *Health insurance lines*

Mathematical reserve

For health insurance and reinsurance contract (insurance contract) with a term of more than 1 year, Mathematical reserve is set aside as follows:

- For health insurance policies which only cover death or total permanent disability: Applying the method of making mathematical reserve on a daily basis according to the gross premium valuation.
- For other health insurance policies:
  - PVI Insurance Corporation applies the method of making mathematical reserve on a daily basis according to the gross premium valuation.
  - Hanoi Reinsurance Joint Stock Corporation applies the 1/8 method of making mathematical reserve method on a daily basis according to the gross premium valuation.

Unearned premium reserve

For health insurance and reinsurance contract (insurance contract) with a term of less than 1 year:

- PVI Insurance Corporation applies the method of making unearned premium reserve on a daily basis.
- Hanoi Reinsurance Joint Stock Corporation makes reserve at 50% of the gross premium.

Claim reserve

For losses incurred and reported, including both direct insurance and inward reinsurance, the Company provides for claim reserves for direct insurance and inward reinsurance and outward reinsurance using the statistic of retention liabilities for each estimated loss incurred and reported but not yet settled at the period end.

For losses incurred but not reported ("IBNR"):

- PVI Insurance Corporation made deductions based on historical data statistics.
- Hanoi Reinsurance Joint Stock Corporation makes claim reserve for inward reinsurance at the rate of 5% of the inward reinsurance premium for each insurance transaction, claim reserve for outward reinsurance at the rate of 5% of the outward reinsurance premium for each insurance transaction.

The Board of Management believes that provisions for losses incurred but not reported have been prudently evaluated and fully reported.

Equalization reserve

The equalization reserve was provided at the rate of 1% of the premium retained in the period for PVI Insurance Corporation and 3% for Hanoi Reinsurance Joint Stock Corporation and recognized as catastrophe reserve in the consolidated balance sheet.

Reserves for the Company's direct insurance and inward reinsurance are not offset with reserve for outward reinsurance. Such reserves should be presented under separate items in the consolidated balance sheet. Accordingly, unearned premium reserve and claim reserve for direct insurance and inward reinsurance and catastrophe reserve are recognised as payables while unearned premium reserve for outward reinsurance and claim reserve for outward reinsurance are recognised as reinsurance assets (and recorded in the "Trade receivables" line item in these consolidated financial statements).

**Revenue recognition**

*Direct insurance premium*

Direct insurance premium revenue is recognized when the Company has the ability to receive economic benefits that can be reliably determined. The following specific recognition conditions must also be met before premium is recognized. Accordingly, direct insurance premium revenue is recognized when the following conditions are met:

- The insurance policy has been signed between the insurance corporation and the policyholder and the policyholder has fully paid the insurance premium;
- There is evidence that the insurance contract has been conducted and the policyholder has fully paid insurance premium;
- When the insurance policy is signed, the Company has an agreement with the policyholder on the insurance premium payment term (including the extension period);

- When the insurance policy has been conducted and there is an agreement for the policyholder to pay the premium in installments under the insurance policy, the Company shall record revenues from the premium corresponding to the period or periods of premium that have incurred, and shall not record revenues from the premium that has not yet come due for the policyholder to pay according to the agreement under the insurance policy.

The insurance premium payment term must be specified in the insurance contract in which the premium payment period does not exceed 30 days from the start date of the insurance period. In case of paying insurance premiums in installments, the Company accounts insurance premium revenue corresponding to the period or periods in which insurance premiums have incurred. In case the policyholder does not pay the insurance premium in full by the premium payment due date, the insurance policy will automatically terminate at the end of the premium payment due date.

Insurance premiums received in advance before the policy effective date at the end of the year are recorded as "Advances from customers" on the consolidated balance sheet.

Deductions in direct insurance premiums are tracked and recorded separately for each insurance policy and transferred to Direct insurance premium revenue to calculate net revenue at the end of the year.

#### *Reinsurance premium*

Inward reinsurance premium is recorded when the liability is incurred at the amount stated on the reinsurers' statement sent to the Company and confirmed by the Company.

Outward reinsurance premium is recorded at the premium amount to be ceded to reinsurers, corresponding to the direct insurance premium earned in the period.

In the period, commission income and other incomes from reinsurance activities are recorded on accrual basis. At the period end, the Company should determine unearned commission income from outward reinsurance corresponding to outward reinsurance premium not yet recognised in this period so as to allocate such commission income to the subsequent periods under the corresponding method of making reserves.

#### **Expenses**

Claim settlement expenses for direct insurance are recorded as incurred, that is, when the Company accepts to settle the insured's claims following respective settlement notice.

Claim settlement expenses for inward reinsurance are recorded as incurred, following the statement of accounts that the reinsurers have sent to the Company and the claim is accepted by the Company.

Claim receipts from ceded policies are recognised based on the receivable amount incurred corresponding to the claim settlement expenses recorded in the period and the ceded ratios.

Commission expenses for direct insurance and inward reinsurance are recognised corresponding to direct premium and inward reinsurance premium incurred in the period. In the period, the entire commission expenses for direct insurance and inward reinsurance under inward reinsurance contracts signed in accordance with regulations of the financial regime are presented in the "Expenses for insurance activities" items.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

At the period end, the Company shall determine commission expenses for direct insurance and inward reinsurance which have not been recognised as expenses for the period corresponding to unearned inward reinsurance premium so as to allocate such commission expenses to the subsequent periods under the corresponding method of making reserves.

**Compulsory reserve**

The compulsory reserve fund is made up at the rate of 5% of the insurance companies' profit after tax until it is equal to 10% of their charter capital. Compulsory reserve is presented in the item "Other reserves" in the consolidated balance sheet.

**4. CASH AND CASH EQUIVALENTS**

	<u>Closing balance</u>	<u>Opening balance</u>
	VND	VND
Cash on hand	2,065,477,609	2,257,255,941
Bank demand deposits	306,639,469,614	341,523,074,140
Cash in transit	7,533,176,967	7,700,984,843
Cash equivalents (i)	72,554,640,506	525,681,780,822
<b>Total</b>	<b><u>388,792,764,696</u></b>	<b><u>877,163,095,746</u></b>

- (i) Represent bank deposits with the original term of 03 months or less at domestic credit institutions.

5. FINANCIAL INVESTMENTS

	Closing balance			Opening balance		
	Cost	Fair value	Provision	Cost	Fair value	Provision
	VND	VND	VND	VND	VND	VND
<b>a. Trading securities</b>	<b>283,029,277,324</b>	<b>245,943,397,324</b>	<b>(37,085,880,000)</b>	<b>783,707,880,000</b>	<b>746,622,000,000</b>	<b>(37,085,880,000)</b>
- Total amount of stocks, bonds	283,029,277,324	245,943,397,324	(37,085,880,000)	783,707,880,000	746,622,000,000	(37,085,880,000)
<b>b. Held-to-maturity investments</b>	<b>14,076,432,215,470</b>	<b>14,076,432,215,470</b>	-	<b>11,310,168,427,622</b>	<b>11,310,168,427,622</b>	-
<b>b1) Current investments</b>	<b>9,424,780,584,354</b>	<b>9,424,780,584,354</b>	-	<b>7,129,314,852,492</b>	<b>7,129,314,852,492</b>	-
- Term deposits (i)	8,328,191,635,409	8,328,191,635,409	-	5,703,874,801,916	5,703,874,801,916	-
- Bonds (ii)	951,588,948,945	951,588,948,945	-	1,425,440,050,576	1,425,440,050,576	-
- Certificates of deposit (iii)	145,000,000,000	145,000,000,000	-	-	-	-
<b>b2) Non-current investments</b>	<b>4,651,651,631,116</b>	<b>4,651,651,631,116</b>	-	<b>4,180,853,575,130</b>	<b>4,180,853,575,130</b>	-
- Term deposits (i)	1,527,189,666,130	1,527,189,666,130	-	2,774,419,666,130	2,774,419,666,130	-
- Bonds (ii)	3,124,461,964,986	3,124,461,964,986	-	1,326,433,909,000	1,326,433,909,000	-
- Certificates of deposit	-	-	-	80,000,000,000	80,000,000,000	-
<b>c. Equity investments in other entities</b>	<b>49,636,474,000</b>	<b>7,368,561,928</b>	<b>(42,234,039,962)</b>	<b>64,539,474,000</b>	<b>28,112,877,018</b>	<b>(40,288,701,545)</b>
- Investments in other entities (iv)	49,636,474,000	7,368,561,928	(42,234,039,962)	64,539,474,000	28,112,877,018	(40,288,701,545)

- (i) Represent deposits with original term of more than 3 months and the remaining term of 12 months or less from the reporting date (recognised as short-term held-to-maturity investments) and the remaining term of more than 12 months from the reporting date (recognised as long-term held-to-maturity investments) at domestic credit institutions.
- (ii) Represent investments in corporate and credit institution bonds with a remaining term of 12 months or less from the reporting date (recognised as short-term held-to-maturity investments) and the remaining term of more than 12 months from the reporting date (recognised as long-term held-to-maturity investments).
- (iii) Represent certificates of deposit in domestic credit institutions with the original term of more than 3 months and remaining term of 12 months from the reporting date.
- (iv) Represents the capital contribution to other entities with the holding period of more than 12 months from the reporting date.

Details of the subsidiaries under the direct ownership of the Company as at 31 December 2024 are as follows:

Subsidiary/Associate	Location	Proportion of ownership interest (%)	Proportion of voting right held (%)	Main business
PVI Insurance Corporation	Hanoi	100	100	Non-life insurance
PVI Reinsurance Joint Stock Corporation	Hanoi	81.09	81.09	Reinsurance
PVI Asset Management Joint Stock Company	Hanoi	61.96	61.96	Investment fund management
PVI Opportunity Investment Fund	Hanoi	41.36	100	Investment fund
PVI Infrastructure Investment Fund	Hanoi	34.67	100	Investment fund

Details of PVI Opportunity Investment Fund ("POF") and PVI Infrastructure Investment Fund ("PIF"):

PVI Opportunity Investment Fund ("POF") was established on 08 October 2015 as a closed-end fund in accordance with Notice No. 215/TB-UBCK issued by the State Securities Commission of Vietnam and continued to be extended to 08 October 2025 according to Official Letter No.3388/UBCK-QLQ dated 20 May 2020. PVI Infrastructure Investment Fund ("PIF") was established on 25 May 2017 as a closed-end fund in accordance with Notice No. 153/TB-UBCK issued by the State Securities Commission of Vietnam and continued to be extended to 25 May 2027 according to Certificate No. 26/GCN-UBCK dated 25 June 2021 issued by State Securities Commission of Vietnam. POF and PIF were invested by the Company and its subsidiaries, including PVI Insurance Corporation and Hanoi Reinsurance Joint Stock Corporation. POF and PIF are under the management of PVI Asset Management Joint Stock Company. The depository bank is Joint Stock Commercial Bank for Investment and Development of Vietnam - Ha Thanh Branch.

POF's total capital as at 31 December 2024 was VND 2,000,000,000,000 and was contributed by:

	Contribution amount VND	Proportion of contribution %
PVI Holdings	827,272,730,000	41.36
PVI Insurance Corporation	868,181,820,000	43.41
Hanoi Reinsurance Joint Stock Corporation	304,545,450,000	15.23
	<b>2,000,000,000,000</b>	<b>100</b>

PIF's total capital as at 31 December 2024 was VND 1,500,000,000,000 and was contributed by:

	Contribution amount VND	Proportion of contribution %
PVI Holdings	520,000,000,000	34.67
PVI Insurance Corporation	706,000,000,000	47.07
Hanoi Reinsurance Joint Stock Corporation	274,000,000,000	18.26
	<b>1,500,000,000,000</b>	<b>100</b>

6. SHORT-TERM TRADE RECEIVABLES

a. Short-term trade receivables

	<u>Closing balance</u>	<u>Opening balance</u>
	VND	VND
Receivables from direct insurance premium	690,720,090,046	775,625,244,644
Receivables from inward reinsurance	191,017,914,604	251,236,623,976
Receivables from outward reinsurance	1,027,367,520,058	650,212,673,406
Receivables related to reinsurance assets (i)	12,411,128,581,721	9,781,816,006,186
Receivables from financial investments	673,545,423,413	544,247,758,456
Receivables from non-insurance business	3,757,868,263	6,055,333,906
<b>Total</b>	<b><u>14,997,537,398,105</u></b>	<b><u>12,009,193,640,574</u></b>

b. Trade receivables from related parties

	<u>Closing balance</u>	<u>Opening balance</u>
	VND	VND
The members of Vietnam Oil and Gas Group	514,171,418,287	80,936,376,818
Hannover Rück SE	169,670,323,676	119,860,574,986
HDI Global SE	401,814,686	923,635,260
HDI Global Network AG	16,234,094,262	31,671,775,943
HDI Global Specialty SE	-	765,511,489

(i) Receivables related to reinsurance assets represent the value of reinsurance assets including unearned premium reserve for outward reinsurance and claim reserve for outward reinsurance.

7. OTHER RECEIVABLES

	<u>Closing balance</u>	<u>Opening balance</u>
	VND	VND
<b>a. Current</b>	<b>219,563,495,979</b>	<b>245,506,299,400</b>
- Advances to employees	7,197,658,634	8,429,697,302
- Deposits and mortgages	864,756,432	761,295,465
- Payments on behalf of HDI Global SE	492,140,037	317,064,000
- Other receivables (i)	211,008,940,876	235,998,242,633
<b>b. Non-current</b>	<b>35,636,950,360</b>	<b>31,517,358,248</b>
- Deposits and mortgages	35,636,950,360	31,517,358,248
<b>Total</b>	<b><u>255,200,446,339</u></b>	<b><u>277,023,657,648</u></b>

(i) Closing balance of other receivables includes receivables from the investments .

**8. PROVISION FOR SHORT-TERM DOUBTFUL DEBTS**

	Closing balance			Opening balance		
	Historical cost	Provision	Recoverable amount	Historical cost	Provision	Recoverable amount
	VND	VND	VND	VND	VND	VND
Total amount of receivables past due or not past due but impaired	1,260,417,059,320	(265,126,048,629)	995,291,010,691	416,889,981,309	(231,115,313,718)	185,774,667,591

- There are no fines and receivables on late payment interests under the contract arising from the debts that are overdue but not recognised as revenue.

- The recoverability of some receivables of the Company that have been provided for is low since the Company's partners are experiencing financial difficulties or in bankruptcy.

- Recoverable amounts of receivables that have been provided for are measured at historical cost less provision.

**9. INCREASES, DECREASES IN TANGIBLE FIXED ASSETS**

	and structures	Motor vehicles	Office equipment	Others	Total
	VND	VND	VND	VND	VND
<b>COST</b>					
Opening balance	290,803,723,881	84,457,845,106	254,105,862,270	8,129,055,784	637,496,487,041
Increase	-	15,692,471,853	5,793,589,255	-	21,486,061,108
New purchases	-	16,427,471,853	5,613,604,500	-	22,041,076,353
Other increases	-	-	179,984,755	-	179,984,755
Disposals	-	-	(30,781,025,301)	-	(30,781,025,301)
Reclassified	-	-	(2,447,013,883)	-	(2,447,013,883)
Other decreases	-	(118,090,909)	(136,436,000)	-	(254,526,909)
Closing balance	290,803,723,881	100,032,226,050	226,534,976,341	8,129,055,784	625,499,982,056
<b>ACCUMULATED DEPRECIATION</b>					
Opening balance	78,606,012,556	59,134,315,861	206,835,316,345	8,129,055,784	352,704,700,546
Charge for the year	7,965,831,886	8,149,842,585	18,754,324,028	-	34,869,998,499
Disposals	-	-	(30,781,025,301)	-	(30,781,025,301)
Reclassified	-	-	(683,545,819)	-	(683,545,819)
Other decreases	-	(8,200,757)	(95,692,099)	-	(103,892,856)
Closing balance	86,571,844,442	67,275,957,689	194,029,377,154	8,129,055,784	356,006,235,069
<b>NET BOOK VALUE</b>					
Opening balance	212,197,711,325	25,323,529,245	47,270,545,925	-	284,791,786,495
Closing balance	204,231,879,439	32,756,268,361	32,505,599,187	-	269,493,746,987

The historical cost of tangible fixed assets includes VND 229,340,579,071 of tangible fixed assets which have been fully depreciated but are still in use as at 31 December 2024 (as at 31 December 2023: VND 229,790,208,714).

10. INCREASES, DECREASES IN INTANGIBLE ASSETS

	<u>Land use rights</u>	<u>Computer software</u>	<u>Total</u>
	VND	VND	VND
<b>COST</b>			
Opening balance	42,930,348,893	174,049,040,213	216,979,389,106
Additions	-	6,973,825,335	6,973,825,335
Reclassified	-	2,447,013,883	2,447,013,883
Closing balance	<u>42,930,348,893</u>	<u>183,469,879,431</u>	<u>226,400,228,324</u>
<b>ACCUMULATED AMORTISATION</b>			
Opening balance	1,879,371,415	145,784,712,790	147,664,084,205
Charge for the year	160,327,183	19,665,353,921	19,825,681,104
Reclassified	-	683,545,819	683,545,819
Closing balance	<u>2,039,698,598</u>	<u>166,133,612,530</u>	<u>168,173,311,128</u>
<b>NET BOOK VALUE</b>			
Opening balance	<u>41,050,977,478</u>	<u>28,264,327,423</u>	<u>69,315,304,901</u>
Closing balance	<u>40,890,650,295</u>	<u>17,336,266,901</u>	<u>58,226,917,196</u>

The historical cost of intangible assets includes VND 119,315,500,213 of intangible assets which have been fully amortised but are still in use as at 31 December 2024 (as at 31 December 2023: VND 117,926,500,213).

11. INCREASES, DECREASES IN INVESTMENT PROPERTIES

	<u>Opening balance</u>	<u>Increases during the year</u>	<u>Decreases during the period</u>	<u>Closing balance</u>
	VND	VND	VND	VND
<b>Investment properties held to earn rentals</b>				
<b>Cost</b>	<b>1,105,607,068,661</b>	<b>-</b>	<b>-</b>	<b>1,105,607,068,661</b>
Buildings and land use rights	1,105,607,068,661	-	-	1,105,607,068,661
<b>Accumulated depreciation</b>	<b>320,776,048,155</b>	<b>31,129,179,655</b>	<b>-</b>	<b>351,905,227,810</b>
Buildings and land use rights	320,776,048,155	31,129,179,655	-	351,905,227,810
- Charge for the year	-	31,129,179,655	-	31,129,179,655
<b>Net book value</b>	<b>784,831,020,506</b>	<b>-</b>	<b>31,129,179,655</b>	<b>753,701,840,851</b>
Buildings and land use rights	784,831,020,506	-	31,129,179,655	753,701,840,851

Investment properties held to earn rentals represent the value of buildings held by the Company corresponding to the completed area for leases and are depreciated on the straight-line basis.

As at 31 December 2024, the Company is in the process of determining the fair value of these investment properties.

12. PREPAYMENTS

	<u>Closing balance</u>	<u>Opening balance</u>
	VND	VND
<b>a. Current</b>	<b>812,797,695,344</b>	<b>656,204,466,413</b>
Unallocated commission fees	559,243,185,672	448,542,816,239
Agent supporting expenses	46,208,596,258	61,489,536,976
E-commerce services expenses	145,862,246,891	96,830,612,777
Other short-term prepayments	61,483,666,523	49,341,500,421
<b>b. Non-current</b>	<b>72,032,940,621</b>	<b>84,552,537,053</b>
Other long-term prepayments	72,032,940,621	84,552,537,053
<b>Total</b>	<u><b>884,830,635,965</b></u>	<u><b>740,757,003,466</b></u>

13. SHORT-TERM TRADE PAYABLES

a. Trade payables

	<u>Closing balance</u>	<u>Opening balance</u>
	VND	VND
Payables for direct insurance	1,003,465,769,912	483,216,278,635
Payables for inward reinsurance	264,091,673,965	258,537,997,424
Payables for outward reinsurance	2,672,307,969,897	2,412,834,488,289
Other trade payables	120,075,975,304	31,289,956,498
<b>Total</b>	<b><u>4,059,941,389,078</u></b>	<b><u>3,185,878,720,846</u></b>

b. Trade payables to related parties

	<u>Closing balance</u>	<u>Opening balance</u>
	VND	VND
The members of Vietnam Oil and Gas Group	514,171,418,287	80,936,376,818
Hannover Rück SE	169,670,323,676	119,860,574,986
HDI Global SE	401,814,686	923,635,260
HDI Global Network AG	16,234,094,262	31,671,775,943
HDI Global Specialty SE	-	765,511,489

The Company has the ability to pay its trade payables as at the balance sheet date.

14. SHORT-TERM ADVANCES FROM CUSTOMERS

	<u>Closing balance</u>	<u>Opening balance</u>
	VND	VND
Advances for direct insurance	712,692,723,072	447,922,610,796
<b>Total</b>	<b><u>712,692,723,072</u></b>	<b><u>447,922,610,796</u></b>

15. TAXES AND RECEIVABLES FROM/PAYABLES TO THE STATE BUDGET

	Opening balance		Payable during the year	Paid/Offset during the year	Closing balance	
	Receivables	Payables			Receivables	Payables
Value added taxes	3,283,531,512	102,291,496,642	916,675,418,208	947,861,912,483	3,102,060,778	70,923,531,633
Value added taxes	1,484,342,523	90,228,943,666	231,288,710,649	265,241,315,743	1,484,342,523	56,276,338,572
Other taxes and charges payable	-	18,450,285,535	231,504,869,217	223,587,261,577	208,107,957	26,576,001,132
<b>Cộng</b>	<b>4,767,874,035</b>	<b>210,970,725,843</b>	<b>1,379,468,998,074</b>	<b>1,436,690,489,803</b>	<b>4,794,511,258</b>	<b>153,775,871,337</b>

16. OTHER PAYABLES

	<u>Closing balance</u>	<u>Opening balance</u>
	VND	VND
<b>a. Current</b>	<b>108,114,535,684</b>	<b>85,993,107,437</b>
Insurance and trade union fee	11,048,893,773	9,002,051,566
Others	97,065,641,911	76,991,055,871
<b>b. Non-current</b>	<b>36,096,818,959</b>	<b>36,781,177,935</b>
Others	36,096,818,959	36,781,177,935
<b>Total</b>	<b><u>144,211,354,643</u></b>	<b><u>122,774,285,372</u></b>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## 17. SHORT-TERM LOANS

	Opening balance		In the year		Closing balance	
	Amount	VND Amount able to be paid off	Increases	VND Decreases	Amount	VND Amount able to be paid off
Short-term loans	-	-	2,984,779,601,310	2,784,779,601,310	200,000,000,000	200,000,000,000
	-	-	2,984,779,601,310	2,784,779,601,310	200,000,000,000	200,000,000,000

- (i) Represents loan in Vietnam Dong ("VND") at Joint Stock Commercial Bank for Foreign Trade of Vietnam – Ha Noi Branch under Loan Contract No. 01/2024/CV-VCBHN-PVI dated 15 August 2024 with a loan amount of VND 400 billion of PVI Joint Stock Company to finance legal, reasonable, and valid short-term credit needs. The maximum loan term is no more than 12 months from the following day of disbursement date, and interest is paid monthly at the rate specified on the debt receipt. The collateral for the loan is Office Building 2 located at VP2, Yen Hoa residential area and public works, Yen Hoa Ward, Cau Giay District, Hanoi City.

## 18. PROVISIONS

	Closing balance	Opening balance
	VND	VND
<b>a. Current</b>	<b>17,788,884,751,074</b>	<b>14,228,147,406,019</b>
Unearned premium reserve	7,810,502,123,762	5,659,316,760,210
Claim reserve	9,600,347,353,967	8,142,854,191,923
Catastrophe reserve	378,035,273,345	425,976,453,886
<b>b. Non-current</b>	<b>1,211,147,544</b>	<b>1,376,664,211</b>
Other long-term provisions	1,211,147,544	1,376,664,211
<b>Total</b>	<b>17,790,095,898,618</b>	<b>14,229,524,070,230</b>

19. OWNERS' EQUITY

	Owners' contributed capital	Share premium	Investment and development fund	Other reserves	Retained earnings	Non-controlling interests	Total
	VND	VND	VND	VND	VND	VND	VND
Prior year's opening balance	2,342,418,670,000	3,716,658,852,155	179,211,820,775	320,407,581,922	1,044,331,777,979	255,999,552,683	7,859,028,255,514
Capital increase	-	-	-	-	-	64,021,860,121	64,021,860,121
Profit for the year	-	-	-	-	957,129,679,508	49,371,577,044	1,006,501,256,552
Appropriation to compulsory reserve fund	-	-	-	39,563,207,643	(39,563,207,643)	-	-
Appropriation to bonus and welfare funds	-	-	-	-	(40,217,945,303)	(1,804,823,287)	(42,022,768,590)
Supplementing retained earnings from other funds	-	-	-	(2,803,195,647)	2,803,195,647	-	-
Dividends declared	-	-	-	-	(702,725,541,000)	(36,249,430,600)	(738,974,971,600)
Change due to share repurchase of subsidiary company	-	-	-	-	(48,125,371,544)	(1,052,000,000)	(49,177,371,544)
<b>Current year's opening balance</b>	<b>2,342,418,670,000</b>	<b>3,716,658,852,155</b>	<b>179,211,820,775</b>	<b>357,167,593,918</b>	<b>1,173,632,587,644</b>	<b>330,286,735,961</b>	<b>8,099,376,260,453</b>
Profit for the year	-	-	-	-	850,612,124,566	36,815,055,677	887,427,180,243
Appropriation to bonus and welfare funds (i)	-	-	-	38,058,075,775	(38,058,075,775)	-	-
Dividends declared (ii)	-	-	-	-	(749,303,325,481)	(32,165,780,921)	(781,469,106,402)
Change due to subsidiary increases its charter capital from the owner's equity	-	-	-	1,646,804,352	(1,646,804,352)	-	-
Change due to subsidiary increases its charter capital from private placement of shares	-	-	-	-	-	25,989,600,000	25,989,600,000
<b>Current year's closing balance</b>	<b>2,342,418,670,000</b>	<b>3,716,658,852,155</b>	<b>179,211,820,775</b>	<b>396,872,474,045</b>	<b>1,235,236,506,602</b>	<b>360,925,610,717</b>	<b>8,231,323,934,294</b>

- (i) According to the Resolutions of the Annual General Meeting of Shareholders No. 01/2024/NQ-DHDCD dated 21 March 2024 and Resolution of the Board of Directors of its subsidiary in 2024, the Company appropriated to bonus and welfare funds from 2023 profit and the profit distribution plan in 2023 with a dividend payout ratio of 32% on par value per share. The Company has paid dividend to shareholders in September 2024 under Resolution No. 81/NQ-PVI dated 20 August 2024 of the Board of Directors.

Capital transactions with the owners and distributions of dividends and profits are as follows:

	<u>Current year</u> VND	<u>Prior year</u> VND
- Owners' contributed capital		
+ Opening balance	2,342,418,670,000	2,342,418,670,000
+ Closing balance	2,342,418,670,000	2,342,418,670,000
- Dividends, profits paid	(749,573,910,400)	(702,725,541,000)

**Shares**

The number of outstanding shares in circulation of the Company as at 31 December 2024 is as follows:

	<u>Closing balance</u>	<u>Opening balance</u>
<b>Number of shares registered to be issued</b>	<b>234,241,867</b>	<b>234,241,867</b>
<i>Ordinary shares</i>	<i>234,241,867</i>	<i>234,241,867</i>
<b>Number of shares issued to the public</b>	<b>234,241,867</b>	<b>234,241,867</b>
<i>Ordinary shares</i>	<i>234,241,867</i>	<i>234,241,867</i>
<b>Number of outstanding shares in circulation</b>	<b>234,241,867</b>	<b>234,241,867</b>
<i>Ordinary shares</i>	<i>234,241,867</i>	<i>234,241,867</i>

An ordinary share has par value of VND 10,000/share.

**20. OFF BALANCE SHEET ITEMS**

	Unit	<u>Closing balance</u>	<u>Opening balance</u>
1. Direct insurance contract of which liabilities have not yet been incurred	VND	2,956,012,479,440	2,715,097,450,673
2. Claims receivable from third parties	VND	82,123,670,526	95,475,458,103
3. Bad debts written off	VND	339,380,010,869	336,096,932,298
4. Foreign currencies			
+ <i>United States Dollar</i>	<i>USD</i>	2,038,270	4,709,869
+ <i>Euro</i>	<i>EUR</i>	275,750	326,251
+ <i>Russian Ruble</i>	<i>RUB</i>	64,737	1,265,840
+ <i>British Pound</i>	<i>GBP</i>	-	16,721

21. GROSS REVENUE FROM GOODS SOLD AND SERVICES RENDERED

a) Revenue

	Fourth quarter 2024	Fourth quarter 2023	Current year	Prior year
	VND	VND	VND	VND
Premium from direct insurance	2,697,408,082,126	2,605,122,058,398	13,326,099,012,230	11,002,077,073,236
Premium from inward reinsurance	1,587,287,378,961	974,258,322,345	5,741,187,613,324	2,564,094,377,058
Commission from outward reinsurance	284,218,091,944	194,921,346,434	901,841,769,717	824,914,439,206
Other income from insurance activities	65,076,517,558	26,782,594,734	187,210,301,823	75,287,025,979
Income from non-insurance business	51,340,519,509	54,057,670,947	198,633,221,232	194,678,735,181
<b>Total</b>	<b>4,685,330,590,098</b>	<b>3,855,141,992,858</b>	<b>20,354,971,918,326</b>	<b>14,661,051,650,660</b>

b) Revenue from related parties

	Fourth quarter 2024	Fourth quarter 2023	Current year	Prior year
	VND	VND	VND	VND
The members of Vietnam Oil and Gas Group	298,149,550,361	203,253,800,411	1,624,726,962,421	1,587,399,403,585
Hannover Rück SE	54,842,043,095	23,607,502,941	119,603,465,017	109,451,263,982
HDI Global SE	811,574,636	36,397,418	1,253,824,853	2,496,670,543
HDI Global Network AG	1,978,586,563	2,195,455,120	13,601,174,768	11,893,684,176
HDI Global Specialty SE	-	282,111,867	543,484,773	558,500,973
HDI Global Insurance Limited Liability Company	226,256,335	-	226,256,335	36,359,622,309

22. DEDUCTIONS

	Fourth quarter 2024	Fourth quarter 2023	Current year	Prior year (Represented)
	VND	VND	VND	VND
Outward reinsurance premium	2,557,048,360,626	2,147,153,945,107	12,339,396,531,021	7,751,810,967,589
Increase in unearned premium reserve	67,197,564,929	20,114,925,271	282,150,454,288	199,900,811,582
<b>Total</b>	<b>2,624,245,925,555</b>	<b>2,167,268,870,378</b>	<b>12,621,546,985,309</b>	<b>7,951,711,779,171</b>

23. COST OF SALES

	Fourth quarter 2024	Fourth quarter 2023	Current year	Prior year
	VND	VND	VND	VND
Claim settlements of direct policies	903,188,981,887	741,217,003,435	3,877,030,401,712	3,480,259,921,346
Claim settlements of assumed policies	316,987,739,804	213,326,157,490	1,853,110,786,429	717,886,477,938
Deductions to expenses:	(570,484,733,334)	(379,556,943,374)	(3,488,847,356,918)	(2,148,742,048,367)
- <i>Claims receipt from ceded policies</i>	(559,857,928,068)	(378,853,936,560)	(3,460,999,439,429)	(2,117,952,763,067)
- <i>Receipt of claim from third parties</i>	(3,283,570,828)	(369,936,917)	(16,298,143,258)	(10,170,788,734)
- <i>Receipt of 100% of claim from goods</i>	(7,343,234,438)	(333,069,897)	(11,549,774,231)	(20,618,496,566)
Claim payment from catastrophe reserve	(100,000,000,000)	(6,000,000,000)	(140,000,000,000)	(21,500,000,000)
Increase in claim reserve	150,701,800,932	(31,110,438,354)	684,735,198,768	302,257,243,040
Increase in catastrophe reserve	21,984,750,522	18,212,906,813	92,058,819,459	79,406,688,344
Other expenses for insurance activities	1,158,048,036,200	866,741,400,152	3,816,121,920,249	3,169,753,123,655
- <i>Other expenses for direct insurance</i>	150,165,321,983	154,280,378,288	636,682,787,675	600,855,492,306
- <i>Other expenses for inward reinsurance</i>	259,853,998,195	107,475,725,037	596,449,569,952	484,280,675,648
- <i>Other expenses for outward reinsurance</i>	11,541,283,887	14,808,290,206	76,421,583,503	55,595,520,340
- <i>Expenses for other insurance activities</i>	736,487,432,135	590,177,006,621	2,506,567,979,119	2,029,021,435,361
Cost of non-insurance business	23,744,717,108	22,327,611,131	88,923,915,067	91,263,110,276
<b>Total</b>	<b>1,904,171,293,119</b>	<b>1,445,157,697,293</b>	<b>6,783,133,684,766</b>	<b>5,670,584,516,232</b>

24. GENERAL AND ADMINISTRATION EXPENSES

	Fourth quarter 2024	Fourth quarter 2023	Current year	Prior year
	VND	VND	VND	VND
Labour	140,939,997,673	156,957,973,895	448,557,927,822	456,534,930,790
Office expenses	8,952,348,557	7,688,656,176	32,630,997,552	31,094,842,463
Depreciation and amortisation	10,802,911,688	10,399,946,541	41,814,472,581	42,918,596,515
Out-sourced services and other expenses	52,529,867,947	50,910,518,714	190,048,807,293	197,304,049,113
<b>Total</b>	<b>213,225,125,866</b>	<b>225,957,095,326</b>	<b>713,052,205,249</b>	<b>727,852,418,881</b>

25. OPERATION COSTS BY NATURE

	Fourth quarter 2024	Fourth quarter 2023	Current year	Prior year
	VND	VND	VND	VND
Expenses for insurance activities	1,143,939,143,876	832,653,079,541	4,187,641,790,580	3,550,299,970,595
Labour	389,441,653,771	364,702,247,997	1,265,777,479,276	1,161,013,870,653
Office expenses	27,098,593,154	26,268,724,646	104,721,493,804	100,609,732,886
Depreciation and amortisation of fixed assets and investment properties	21,032,256,597	20,937,451,645	83,587,669,086	83,962,591,785
Out-sourced services and other expenses	535,884,771,587	426,553,288,790	1,854,457,457,269	1,502,550,769,194
<b>Total</b>	<b>2,117,396,418,985</b>	<b>1,671,114,792,619</b>	<b>7,496,185,890,015</b>	<b>6,398,436,935,113</b>

26. FINANCIAL INCOME

	Fourth quarter 2024	Fourth quarter 2023	Current year	Prior year
	VND	VND	VND	VND
Bank interest	185,292,132,023	203,879,780,977	732,529,127,714	789,387,190,544
Interest from bonds	88,389,798,062	92,466,027,167	355,653,876,969	298,065,533,441
Gain from stock trading activities	-	2,489,934,712	8,222,064,472	100,344,049,874
Dividends and profits received	-	898,770,000	14,368,383,500	29,032,570,000
Foreign exchange gain	67,873,746,614	34,095,530,133	200,537,440,316	112,678,061,503
Other financial income	(11,000)	-	1,244,951	40,044
<b>Total</b>	<b>341,555,665,699</b>	<b>333,830,042,989</b>	<b>1,311,312,137,922</b>	<b>1,329,507,445,406</b>

27. FINANCIAL EXPENSES

	Fourth quarter 2024	Fourth quarter 2023	Current year	Prior year
	VND	VND	VND	VND
Foreign exchange loss	37,646,101,171	26,497,561,798	165,200,751,025	119,288,323,523
Addition of provision for impairment of investments	169,127,890	681,500,000	1,945,338,417	3,625,000,000
Interest expense	11,152,562,087	5,472,827,109	31,745,327,697	32,882,447,418
Other financial expenses	99,738,285,331	107,031,790,369	236,938,132,529	240,832,334,138
<b>Total</b>	<b>148,706,076,479</b>	<b>139,683,679,276</b>	<b>435,829,549,668</b>	<b>396,628,105,079</b>

28. CORPORATE INCOME TAX

	<u>Current year</u> VND	<u>Prior year</u> VND
<b>Profit before tax</b>	<b>1,116,053,894,914</b>	<b>1,246,410,348,210</b>
<b>Adjustments for taxable profit</b>		
Less: non-taxable income	(16,927,534,302)	(90,816,769,089)
- Dividends and profits received	272,631,616,500	285,967,430,000
- Profit from PVI Opportunity Investment Fund and PVI Infrastructure Investment Fund	(283,354,584,383)	(377,389,415,715)
- Profit from revaluation of period-end foreign exchange balances	(6,204,566,419)	(13,028,136,691)
- Other non-taxable income	-	13,633,353,317
Add back: non-deductible expenses and impact of consolidated entries	12,781,242,278	10,764,802,979
- Loss from revaluation of period-end foreign exchange balances	2,043,573,806	-
- Remuneration of the Board of Directors	8,731,378,788	4,014,783,550
- Accrued expenses	13,309,979,890	11,422,782,708
- Depreciation of car at cost over VND 1.6 billion	1,592,610,047	814,520,775
- Other non-deductible expenses	(12,896,300,253)	(5,487,284,054)
<b>Taxable profit</b>	<b>1,111,907,602,890</b>	<b>1,166,358,382,100</b>
Normal tax rate	20%	20%
<b>Current corporate income tax expense calculated based on the normal tax rate</b>	<b>222,381,520,578</b>	<b>233,271,676,421</b>
Adjustments for corporate income tax expense of the previous years into corporate income tax expense of the current period	8,907,190,071	8,921,971,779
<b>Corporate income tax expense based on taxable profit in the current period</b>	<b>231,288,710,649</b>	<b>242,193,648,200</b>

29. BASIC EARNINGS PER SHARE

	<u>Unit</u>	<u>Current year</u>	<u>Prior year</u>
Profit after corporate income tax	VND	850,612,124,566	957,129,679,508
Estimated appropriation to bonus and welfare fund	VND	(10,207,345,495)	(11,485,556,154)
<b>Profit used to calculate basic earnings per share</b>	<b>VND</b>	<b>840,404,779,071</b>	<b>945,644,123,354</b>
Average number of outstanding ordinary shares	Share	234,241,867	234,241,867
<b>Basic earnings per share</b>	<b>VND</b>	<b>3,588</b>	<b>4,037</b>

No instruments can dilute earnings per share in the future.

30. FINANCIAL INSTRUMENTS

**Capital risk management**

The Company manages its capital to ensure that the Company will be able to continue as a going concern while maximising the return to shareholders through the optimisation of the debt and equity balance.

The capital structure of the Company consists of net debt (comprising borrowings offset by cash and cash equivalents) and owners' equity (comprising contributed capital, reserves and retained earnings).

*Gearing ratio*

The gearing ratio of the Company as at the balance sheet date was as follows:

	<u>Closing balance</u>	<u>Opening balance</u>
	VND	VND
Borrowings	200,000,000,000	-
Less: cash and cash equivalents	388,792,764,696	877,163,095,746
Net debt	(188,792,764,696)	-
Equity	8,190,620,475,159	8,099,376,260,453
<b>Net debt to equity ratio</b>	<b>-</b>	<b>-</b>

**Significant accounting policies**

Details of the significant accounting policies and methods adopted (including the criteria for recognition, the bases of measurement, and the bases for recognition of income and expenses) for each class of financial asset, financial liability and equity instrument are disclosed in Note 3.

**Categories of financial instruments**

	<u>Closing balance</u>		<u>Opening balance</u>	
	<u>Carrying amounts</u>	<u>Fair value</u>	<u>Carrying amounts</u>	<u>Fair value</u>
	VND	VND	VND	VND
<b>Financial assets</b>				
Cash and cash equivalents	388,792,764,696	388,792,764,696	877,163,095,746	877,163,095,746
Trade and other receivables	2,579,385,511,157	2,579,385,511,157	2,232,577,627,303	2,232,577,627,303
Financial investments	14,329,778,046,832	14,329,778,046,832	12,081,041,200,077	-
<b>Total</b>	<b>17,297,956,322,685</b>	<b>17,297,956,322,685</b>	<b>15,190,781,923,126</b>	<b>3,109,740,723,049</b>
<b>Financial liabilities</b>				
Trade and other payables	4,193,103,849,948	4,193,103,849,948	3,299,650,954,652	3,299,650,954,652
Accrued expenses	70,032,306,511	70,032,306,511	64,336,608,184	64,336,608,184
Borrowings	200,000,000,000	200,000,000,000	-	-
<b>Total</b>	<b>4,463,136,156,459</b>	<b>4,463,136,156,459</b>	<b>3,363,987,562,836</b>	<b>3,363,987,562,836</b>

The fair value of financial assets and financial liabilities is stated at the value of convertible financial instruments in a current transaction between the parties, except where required to sell or dispose of. The Company uses the following methods and assumptions to estimate the fair value:

- The fair value of investments is determined as presented in Note 5.
- The fair value of short-term items includes cash and cash equivalents, trade receivables, other receivables, trade payables, short-term accrued expenses and other short-term payables equivalent to the book value of these items due to their short-term periods.
- For financial assets and financial liabilities with insufficient information in the market to determine the fair value at the reporting date, the book value of these items is shown instead of the fair value.

**Financial risk management objectives**

The Company has set up risk management system to identify and assess the risks exposed by the Company and designed control policies and procedures to manage those risks at an acceptable level. Risk management system is reviewed on a regular basis to reflect changes in market conditions and the Company's operations.

Financial risks include market risk (including foreign currency risk, interest risk and price risk), credit risk, liquidity risk and insurance risk.

**Market risk**

The Company's activities expose it primarily to the financial risks of changes in foreign currency exchange rates, interest rates and prices.

*Foreign currency risk management*

The Company undertakes certain transactions denominated in foreign currencies; consequently, exposures to exchange rate fluctuations arise.

During the period, the Company had commercial and non-commercial transactions in USD, Euro, Korean Won, Ringgit Malaysia, Russian Ruble and some other foreign currencies.

The Company is exposed to interest rate risk arising from commercial and non-commercial transactions of the member unit of the Company. Fluctuation in interest rates may result in loss of capital or financial performance being weakened. Interest rate risk of the Company is managed and strictly monitored on a daily basis based on the transaction limit.

*Interest rate risk management*

The Company has significant interest rate risks arising from interest bearing loans which are arranged. The risk is managed by the Company by maintaining an appropriate level of borrowings and analysing market competition to enjoy favourable interest rates from appropriate lenders.

*Share price risk management*

Shares held by the Company are affected by market risks arising from the uncertainty about future prices of such shares. The Company manages this risk exposure by setting up investment limits. The Company's Board of Directors also assesses and approves decisions on share investments such as operating industry, investees, etc. The Company assesses that share price risk to be immaterial.

**Credit risk**

Credit risk refers to the risk that counterparty will default on its contractual obligations resulting in financial loss to the Company. The Company has a credit policy in place and the exposure to credit risk is monitored on an ongoing basis. Credit risk was evaluated prudently by the Board of Management as presented in Note 5 and Note 8.

**Liquidity risk management**

The purpose of liquidity risk management is to ensure the availability of funds to meet present and future financial obligations. Liquidity is also managed by ensuring that the excess of maturing liabilities over maturing assets in any period is kept to manageable levels relative to the amount of funds that the Company believes can generate within that period. The Company's policy is to regularly monitor current and expected liquidity requirements to ensure that the Company maintains sufficient reserves of cash, borrowings and adequate committed funding from its shareholders to meet its liquidity requirements in the short and longer term.

These following tables detail the Company's remaining contractual maturity for its non-derivative financial assets and financial liabilities with agreed repayment periods. The tables have been drawn up based on the undiscounted cash flows of financial assets and undiscounted cash flows of financial liabilities based on the earliest date on which the Company can be required to pay. The inclusion of information on non-derivative financial assets is necessary in order to understand the Company's liquidity risk management as the liquidity is managed on a net asset and liability basis.

	Under 1 year VND	Over 1 year VND	Total VND
<b>Closing balance</b>			
Cash and cash equivalents	388,792,764,696	-	388,792,764,696
Trade and other receivables	2,579,385,511,157	-	2,579,385,511,157
Financial investments	9,670,723,981,678	4,659,054,065,154	14,329,778,046,832
<b>Total</b>	<b>12,638,902,257,531</b>	<b>4,659,054,065,154</b>	<b>17,297,956,322,685</b>
Trade and other payables	4,157,007,030,989	36,096,818,959	4,193,103,849,948
Accrued expenses	70,032,306,511	-	70,032,306,511
Borrowings	200,000,000,000	-	200,000,000,000
<b>Total</b>	<b>4,427,039,337,500</b>	<b>36,096,818,959</b>	<b>4,463,136,156,459</b>
<b>Net liquidity gap</b>	<b>8,211,862,920,031</b>	<b>4,622,957,246,195</b>	<b>12,834,820,166,226</b>
	Dưới 1 năm VND	Trên 1 năm VND	Tổng VND
<b>Opening balance</b>			
Cash and cash equivalents	877,163,095,746	-	877,163,095,746
Trade and other receivables	2,232,577,627,303	-	2,232,577,627,303
Financial investments	7,875,936,852,492	4,205,104,347,585	12,081,041,200,077
<b>Total</b>	<b>10,985,677,575,541</b>	<b>4,205,104,347,585</b>	<b>15,190,781,923,126</b>
Trade and other payables	3,262,869,776,717	36,781,177,935	3,299,650,954,652
Accrued expenses	64,336,608,184	-	64,336,608,184
<b>Total</b>	<b>3,327,206,384,901</b>	<b>36,781,177,935</b>	<b>3,363,987,562,836</b>
<b>Net liquidity gap</b>	<b>7,658,471,190,640</b>	<b>4,168,323,169,650</b>	<b>11,826,794,360,290</b>

The Board of Management assessed the liquidity risk at low level and believes that the Company will be able to generate sufficient funds to meet its financial obligations as and when they fall due.

#### **Insurance risk**

Insurance risk exists at the Company's subsidiaries which operate in insurance industry, including PVI Insurance Corporation and Hanoi Reinsurance Joint Stock Corporation. A risk arising from any insurance contract is the possibility that the insured event occurs and the uncertainty of the amount of the claim payments. As the nature of an insurance contract, this risk is random and therefore unpredictable.

To achieve the goal of managing insurance risk, the Company has established and applied a full range of risk assessment processes before accepting insurance, insurance risk transfer processes (reinsurance), damage assessment processes and claim settlement processes.

### **31. RELATED PARTY TRANSACTIONS AND BALANCES**

#### **Remuneration of the Board of Directors, Board of Supervisors, Chief Executive Officer and other Management members**

	Current year VND	Prior year VND
Board of Directors	13,307,506,668	10,999,761,591
Board of Supervisors	3,097,596,127	3,255,430,300
Chief Executive Officer	4,909,207,962	5,402,888,950
Other Management members	31,295,081,092	25,593,345,094

*List of related parties with significant transactions and balances for the period:*

<u>Related party</u>	<u>Relationship</u>
Vietnam Oil and Gas Group	Shareholder
HDI Global SE	Shareholder
Members of Vietnam Oil and Gas Group	Having the same shareholder
Hannover Rück SE	Having the same shareholder
HDI Global Network AG	Having the same shareholder
HDI Global Insurance Limited Liability Company	Having the same shareholder
HDI Global Specialty SE	Having the same shareholder

*Transactions related to sales of goods and rendering of services to related parties are presented in Note 22.*

*Other transactions with related parties during the period are as follows:*

	<u>Closing balance</u>	<u>Opening balance</u>
	VND	VND
<b>Hannover Rück SE</b>		
Inward reinsurance claim expenses	35,644,564,193	49,290,552,269
Claim receipts from ceded policies	30,719,390,740	47,310,770,269
Outward reinsurance premium	252,887,348,170	248,856,475,459
<b>HDI Global SE</b>		
Outward reinsurance premium	5,538,684,196	17,042,624,806
Commission for inward reinsurance	140,771,396	-
Other expenses related to outward	8,220,084	(18,132,607)
Claim receipts from ceded policies	4,294,168	8,789,018,684
<b>HDI Global Network AG</b>		
Outward reinsurance premium	133,684,314,873	127,935,026,750
Claim receipts from ceded policies	461,696,961	4,489,001,173
Brokerage fees for inward reinsurance	10,941,177	3,616,265,132
<b>HDI Global Insurance Limited Liability Company</b>		
Inward reinsurance claim expenses	17,790,129,073	4,224,563,129
Commission for inward reinsurance	17,423,452,588	2,220,188,363
Brokerage fees for inward reinsurance	-	3,682,716,769
<b>HDI Global Specialty SE</b>		
Outward reinsurance premium	2,030,383,514	2,030,912,424
Claim receipts from ceded policies	-	8,348,079,960

*Receivables from and payables to related parties are presented respectively in Note 6 and Note 13.*

Hoang Huy Hiep  
Preparer

Tran Duy Cuong  
Chief Accountant



Nguyen Tuan Tu  
Chief Executive Officer

20 January 2025