

DANANG BOOKS AND SCHOOL EQUIPMENT JOINT STOCK COMPANY

Address: 76 -78 Bach Dang, Hai Chau 1 ward, Hai Chau district, Da Nang city

FINANCIAL STATEMENTS

QUARTER IV OF 2024 AND YEAR 2024

Respectfully to: - Ủy Ban Chứng Khoán Nhà Nước
- Sở Giao Dịch Chứng Khoán Hà Nội



BALANCE SHEET
As of December 31st, 2024,

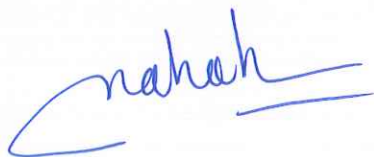
Unit: VND

CRITERIA	Code	Subtitle	Ending number of 2024	Starting number of 2024
(1)	(2)	(3)	(4)	(5)
A. SHORT-TERM ASSETS	100		34,293,630,238	32,303,703,256
I. Cash and cash equivalents	110	V.01	3,899,327,136	5,269,100,442
1. Cash	111		3,899,327,136	5,269,100,442
2. Cash equivalents	112		0	0
II Short-term financial assets	120	V.02	11,500,000,000	10,800,000,000
1. Trading securities	121		0	0
2. Provision for securities	122		0	0
3. Held-to-maturity investment	123		11,500,000,000	10,800,000,000
III. Short-term receivables	130		4,327,515,054	2,333,833,534
1. Short-term trade receivables	131	V.03	1,821,051,350	2,291,137,966
2. Repayments to suppliers	132		236,375,733	74,674,981
3. Short-term intra-company receivables	133		0	0
4. Receivable due to construction contract progress plan	134		0	0
5. Receivables for short-term loans	135		0	0
6. Other short-term receivables	136	V.04	2,361,100,065	164,219,507
7. Short-term allowance for doubtful debts (*)	137	V.06	(91,012,094)	(196,198,920)
8. Shortage of assets awaiting resolution	139	V.05	0	0
IV. Inventories	140		14,566,788,048	13,900,769,280
1. Inventories	141	V.07	14,715,930,124	14,033,056,382
2. Provision for devaluation of inventories (*)	149		(149,142,076)	(132,287,102)
V. Other current assets	150		0	0
1. Short-term prepaid expenses	151	V.13	0	0
2. Value added tax deducted	152		0	0
3. Taxes and other payables to government budget	153	V.17	0	0
4. Government bond repurchase transaction	154		0	0
5. Other current assets	155		0	0
B. LONG-TERM ASSETS	200		19,970,479,748	21,399,142,698
I. Long-term receivables	210		0	0
1. Short-term trade receivables	211	V.03	0	0
2. Long-term repayments to suppliers	212		0	0
3. Working capital provided to sub-units	213		0	0
4. Long-term intra-company receivables	214		0	0
5. Receivables for long-term loans	215		0	0
6. Other long-term receivables	216	V.04	0	0
7. Long-term allowance for doubtful debts (*)	219	V.06	0	0
II Fixed assets	220		16,587,891,192	16,880,525,688
1. Tangible fixed assets	221	V.09	1,438,567,775	1,731,202,271
- Historical costs	222		13,248,739,495	13,837,188,576
- Accumulated depreciation (*)	223		(11,810,171,720)	(12,105,986,305)

CRITERIA	Code	Subtitle	Ending number of 2024	Starting number of 2024
(1)	(2)	(3)	(4)	(5)
2. Financial lease fixed assets	224	V.10	0	0
- Historical costs	225		0	0
- Accumulated depreciation (*)	226		0	0
3. Intangible fixed assets	227	V.11	15,149,323,417	15,149,323,417
- Historical costs	228		15,149,323,417	15,149,323,417
- Accumulated depreciation (*)	229		0	0
III Investment real estate	230	V.12	3,150,877,211	3,649,272,276
- Historical costs	231		20,772,787,944	20,772,787,944
- Accumulated depreciation (*)	232		(17,621,910,733)	(17,123,515,668)
IV. Long term assets in progress	240	V.08	0	0
1. Long-term work in progress	241		0	0
2. Construction in progress	242		0	0
V. Long-term financial investment	250	V.02	0	0
1. Investment in subsidiaries	251		0	0
2. Investment in affiliates	252		0	0
3. Investments in equity of other entities	253		0	0
4. Allowances for long-term financial investment (*)	254		0	0
5. Held-to-maturity investment	255		0	0
VI. Other long-term assets	260		231,711,345	869,344,734
1. Long-term prepaid expenses	261	V.13	231,711,345	869,344,734
2. Deferred tax assets	262	V.24	0	0
3. Long-term replacement equipment and supplies	263		0	0
4. Other long-term assets	268		0	0
TOTAL ASSETS (270 = 100 + 200))	270		54,264,109,986	53,702,845,954
C. LIABILITIES	300		10,729,720,363	10,655,475,943
I. Short-term liabilities	310		9,867,251,963	9,912,025,943
1. Short-term trade payables	311	V.16	6,567,853,863	7,339,260,290
2. Short-term prepayments from customers	312		39,443,617	29,024,909
3. Taxes and other payables to government budget	313	V.17	1,095,587,617	595,712,961
4. Payables to employees	314		625,580,384	103,279,051
5. Short-term accrued expenses	315	V.18	93,824,270	156,007,202
6. Short-term intra-company payables	316		0	0
7. Payables due to construction contract progress plan	317		0	0
8. Short-term unearned revenues	318	V.20	404,996,466	688,093,235
9. Other short-term payables	319	V.19	416,294,220	458,283,430
10. Short-term borrowings and finance lease liabilities	320	V.15	0	0
11. Short-term provisions	321		0	0
12. Bonus and welfare fund	322		623,671,526	542,364,865
13. Price Stabilization Fund	323		0	0
14. Government bond repurchase transaction	324		0	0
II Long-term liabilities	330		862,468,400	743,450,000
1. Long-term trade payable	331	V.16	0	0
2. Short-term prepayments to customers	332		0	0
Short-term accrued expenses	333		0	0
4. Intra-company payables for operating capital received	334		0	0

CRITERIA	Code	Subtitle	Ending number of 2024	Starting number of 2024
(1)	(2)	(3)	(4)	(5)
5. Long-term intra-company payables	335		0	0
6. Long-term unearned revenues	336	V.20	0	0
7. Other long-term payables	337	V.19	862,468,400	743,450,000
8. Long-term borrowings and finance lease liabilities	338	V.15	0	0
9. Convertible bonds	339		0	0
10. Preferred shares	340		0	0
11. Deferred income tax payable	341	V.24	0	0
12. Long-term provisions	342		0	0
13. Science and Technology Development Fund	343		0	0
D. OWNER'S EQUITY	400		43,534,389,623	43,047,370,011
I. Owner's Equity	410	V.25	43,534,389,623	43,047,370,011
1. Owner's Equity	411		30,000,000,000	30,000,000,000
- Common shares with voting rights	411a.		30,000,000,000	30,000,000,000
- Preferred shares	411b		0	0
2. Capital surplus	412		2,707,300,000	2,707,300,000
3. Bond conversion option	413		0	0
4. Other capital	414		0	0
5. Treasury shares (*)	415		0	0
6. Asset revaluation difference	416		0	0
7. Exchange rate difference	417		0	0
8. Development Investment Fund	418		2,638,377,649	2,233,025,419
9. Enterprise Reorganization Support Fund	419		0	0
10. Other equity funds	420		0	0
11. Undistributed profit after tax	421		8,188,711,974	8,107,044,592
- Undistributed profit after tax accumulated to the end of the previous period	421a.		696,340,132	8,107,044,592
- Undistributed profit after tax this period	421b		7,492,371,842	-
12. Construction investment project	422		0	0
II. Funding sources and other funds	430		0	0
1. Funding	431		0	0
2. Funding sources for fixed assets	432		0	0
TOTAL CAPITAL (440=300+400)	440		54,264,109,986	53,702,845,954

PREPARED BY



Nguyen Thi Ngoc Hanh

CHIEF ACCOUNTANT



Le Manh

Prepared on January 20th, 2025

DIRECTOR



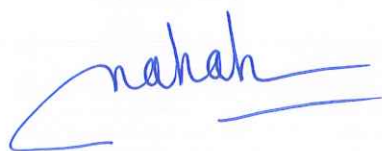
Nguyen Van Can

REPORT OF BUSINESS OPERATION
Quarter IV/2024

Unit: Dong

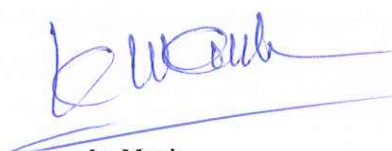
CRITERIA	Code	Subtitle	QUARTER IV		ACCUMULATED FROM START TO END OF QUARTER IV	
			THIS YEAR	NĂM 2023	THIS YEAR	NĂM 2023
I	2	3	4	5	6	7
1. Revenues from sales and services rendered	01	VI.01	9,531,177,801	10,806,925,804	79,840,305,533	82,464,919,439
2. Deductions	02	VI.02	29,578,273	3,088,000	323,622,407	11,015,004
3. Net revenues from sales and services rendered (01-03)	10	VI.03	9,501,599,528	10,803,837,804	79,516,683,126	82,453,904,435
4. Cost of goods sold	11	VI.04	5,605,377,347	6,496,028,972	58,386,992,410	58,418,825,023
5. Gross profit (10 - 11)	20		3,896,222,181	4,307,808,832	21,129,690,716	24,035,079,412
6. Financial income	21	VI.05	186,086,587	134,934,039	715,612,442	581,120,078
7. Financial expenses	22	VI.06	-	-	21,200,004	-
(In which: Interest expenses)	23		-	-	21,200,004	-
8. Selling expenses	25	VI.09	2,181,635,767	2,315,443,955	11,110,829,220	11,440,746,733
9. General administration expenses	26	VI.09	692,344,405	726,101,960	3,138,046,637	3,349,024,323
10. Net profit from operating activities [30=20+(21-22)-25-26]	30		1,208,328,596	1,401,196,956	7,575,227,297	9,826,428,434
11. Other income	31	VI.07	2,332,622,150	258,199,058	2,380,820,711	125,860,746
12. Other expenses	32	VI.08	418,906,556	36,097,697	461,014,428	(299,389,086)
13. Other profits (40 = 31 - 32)	40		1,913,715,594	222,101,361	1,919,806,283	425,249,832
14. Total net profit before tax (50=30+40)	50		3,122,044,190	1,623,298,317	9,495,033,580	10,251,678,266
15. Current corporate income tax expense	51	VI.10	661,469,226	335,170,843	2,002,661,738	2,144,633,674
16. Deferred corporate income tax expense	52	VI.11	-	-	-	-
17. Profit after corporate income tax (60 = 50 - 51 - 52)	60		2,460,574,964	1,288,127,474	7,492,371,842	8,107,044,592
18. Basic earnings per share	70	VI.12	779	408	2,373	2,602
19. Diluted earnings per share	71		779	408	2,373	2,602

PREPARED BY



Nguyen Thi Ngoc Hanh

CHIEF ACCOUNTANT



Le Manh

Prepared on January 20th, 2025



Nguyen Van Can

CASH FLOW STATEMENT

(By indirect method)

Quarter IV/2024

Unit: Dong

CRITERIA	Code	Subtitle	Year 2024	Year 2023
(1)	(2)	(3)	(4)	(5)
I. Cash flow from operating activities				
1. Profit before tax	01		9,495,033,580	10,251,678,266
2. Adjustments for items			-	-
- Depreciation of fixed assets and investment real estate	02		822,474,561	1,037,903,177
- Provisions	03		(88,331,852)	212,193,885
- Exchange rate difference gains and losses due to revaluation of foreign currency items	04		-	-
- Profit and loss from investment activities (profit (-), loss (+))	05		(2,150,793,148)	(360,878,364)
- Interest expenses (+)	06		21,200,004	-
- Other adjustments	07		-	-
3. Operating profit before changes in working capital	08		8,099,583,145	11,140,896,964
- Increase (-), decrease (+) receivables	09		310,424,208	1,734,719,339
- Increase (-), decrease (+) inventory	10		(682,873,742)	357,339,899
- Increase (+), decrease (-) in payables (excluding interest payable, corporate income tax payable)	11		(340,661,374)	131,247,175
- Increase (-), decrease (+) prepaid expenses	12		637,633,389	(101,538,593)
- Increase (-), decrease (+) trading securities	13		-	-
- Interest paid	14		(21,200,004)	-
- Corporate income tax paid	15		(1,676,363,355)	(1,947,179,702)
- Other profit from operating activities	16		-	-
- Other expenses from operating activities	17		(324,045,569)	(85,041,000)
Net cash flow from operating activities	20		6,002,496,698	11,230,444,082

II Cash flow from investing activities			-	-
1. Cash spent on purchasing and constructing fixed assets and other long-term assets	21		(31,445,000)	(61,620,000)
2. Proceeds from liquidation, sale of fixed assets and other long-term assets	22		(322,392,841)	-
3. Cash spent on lending and purchasing debt instruments of other entities	23		(11,500,000,000)	(11,000,000,000)
4. Proceeds from loans and resale of debt instruments of other entities	24		10,800,000,000	6,036,695,890
5. Investment expenses in equity of other entities	25		-	-
6. Return on Investments in equity of other entities	26		-	-
7. Interest income, dividends and profits	27		274,267,087	361,440,402
Net cash flow from investing activities	30		(779,570,754)	(4,663,483,708)
III Cash flow from financing activities			-	-
1. Proceeds from issuing shares, receiving capital contributions from owners	31		-	-
2. Money to return capital to owners, buy back shares issued by the enterprise	32		-	-
3. Proceeds from borrowing	33		10,115,892,955	-
4. Repayment of loan principal	34		(10,115,892,955)	-
5. Lease principal repayment	35		-	-
6. Dividends, profits paid to owners	36		(6,592,699,250)	(3,902,446,250)
Net cash flow from financing activities	40		(6,592,699,250)	(3,902,446,250)
Net cash flow during the period (20+30+40)	50		(1,369,773,306)	2,664,514,124
Cash and cash equivalents at the beginning of the period	60		5,269,100,442	2,604,586,318
Impact of foreign exchange rate changes on foreign currency conversion	61		-	-
Cash and cash equivalents at the end of the period (50+60+61)	70	31	3,899,327,136	5,269,100,442

PREPARED BY



Nguyen Thi Ngoc Hanh

CHIEF ACCOUNTANT



Le Manh

Prepared on January 20th, 2025

DIRECTOR



Nguyen Van Can

NOTES TO FINANCIAL STATEMENTS

Accounting period Quarter IV/2024, ending December 31, 2024

Unit: Vietnamese Dong

I. CHARACTERISTICS OF BUSINESS ACTIVITIES

1. Establishment: DANANG BOOKS AND SCHOOL EQUIPMENT JOINT STOCK COMPANY was converted from a State-owned enterprise, Danang Books and School Equipment Company, under the Department of Education and Training of Danang City according to Decision No. 26/2004/QD-UB dated February 24, 2004 of the People's Committee of Danang City and according to Business Registration Certificate No. 3203000288 dated May 24, 2004 issued by the Department of Planning and Investment of Danang City.

The company is currently operating under the business registration and tax registration certificate of Joint Stock Company No. 0400465793, registered for the 8th change on May 19, 2022 issued by the Business Registration Office - Department of Planning and Investment of Da Nang City.

Name in English: DANANG BOOKS AND SCHOOL EQUIPMENT JOINT STOCK COMPANY

Abbreviated name: DANABOOK

Head Office address: 76 78 Bach Dang, Hai Chau 1 ward, Hai Chau district, Da Nang city

Form of capital ownership: JOINT STOCK COMPANY

On July 3, 2024, the Company received Official Dispatch No.: 4090/UBCK-PTTT dated July 2, 2024 of the State Securities Commission on the dossier of notification of the Company's maximum foreign ownership ratio. Accordingly, the Company's maximum SHNN ratio notification dossier has been implemented in accordance with the provisions of Article 142, Decree 155/2020/ND-CP with the maximum SHNN ratio being 0%.

Board of Trustees At the date of the financial statements, the Board of Directors had:

Mrs.:	Huynh Phuoc Huyen Vy	CHAIRMAN
Mr.:	Nguyen Van Can	Vice president
Mr.:	Le Truong Ky	Member
Mr.:	Hoang Ngoc Loc	Member
Mr.:	Le Anh Long	Member

Legal representative of the company: On the date of financial statements, there were 2 people:

Mrs.:	Huynh Phuoc Huyen Vy	Chairman of Board of Trustees
Mr.:	Nguyen Van Can	Vice Chairman of Board of Trustees as well as Director

Supervisory Board At the date of the financial statements, the Board of Supervisors includes:

Mr.:	Huynh Nguyen Van	Chairman of Board
Mr.:	Jiang Jing	Member
Mrs.:	Nguyen Thi Thao	Member

2. **Business operations:** Trading, service, printing.

3. **Business lines:**

3.1. Wholesale of other household appliances Details: Wholesale of textbooks, teacher's books, books to expand and improve knowledge, paper, teaching and learning equipment, stationery.

3.2. Retail sale of books, newspapers, magazines and stationery in specialized stores Details: Retail of textbooks, teacher's books, books to expand and improve knowledge, paper, teaching and learning equipment, stationery.

3.3. Printing Details: Printing textbooks, forms, records and books for the education sector and printing paper and plastic packaging. Printing and participating in the exploitation of other publications.

3.4. Wholesale of other machinery, equipment and spare parts Details: Wholesale of office machinery, equipment and spare parts (except computers and peripheral equipment); wholesale of laboratory equipment and audiovisual equipment.

- 3.5. Real estate business, land use rights belonging to the owner, user or tenant Details: Office for rent, business premises, warehouse.
- 3.6. Manufacture of toys and games. Details: Production of children's toys, kindergarten toys, teaching aids.
- 3.7. Other production not elsewhere classified. Details: manufacture of laboratory equipment
- 3.8. Production of civil electronic products Details: audiovisual equipment manufacturing
- 3.9. Manufacture of office machinery and equipment (except computers and computer peripheral equipment). Details: production of office equipment, computers, teaching computer software, electronic products.
- 3.10. Other specialized wholesale has not been categorized: Details: Wholesale children's toys, kindergarten toys, teaching aids, office equipment, computers, teaching computer software, electronic products. Import and export of educational cultural products, stationery, computer equipment, electronics, and all kinds of printing paper.
- 3.11. Restaurants and mobile catering services Details: Restaurant business
- 3.12. Short-term accommodation services Details: tourist accommodation business
- 3.13. Other recreational activities not elsewhere classified. Details: entertainment business
- 3.14. Specialized design activities Details: art design, modeling
- 3.15. Agent, broker, auction. Details: Accepting commissions for buying, selling, importing and exporting goods.
- 3.16. Educational support services. Details: Advise the education sector on books and school equipment, participate in professional support and development of books, equipment, and school libraries.

4. Normal production and business cycle: 12 months

5. Characteristics of business operations during the fiscal year that affect financial statements:

Normally, the first and fourth quarters of each year are the low sales seasons, the second and third quarters of each year are the peak sales seasons of the year for the Company.

6. Business structure:

6.1. List of subsidiaries: None

6.2 List of company in joint venture and affiliates: currently not available

6.3 List of affiliated units without legal status and dependent accounting:

- Nhà sách Đà Nẵng. Address: 76 -78 Bach Dang, Hai Chau 1 ward, Hai Chau district, Da Nang city
- Nhà sách Đà Nẵng 3. Address: 409 Phan Chau Trinh, Binh Thuan Ward, Hai Chau District, Da Nang City
- Nhà sách Hòa Khánh. Address: 812 Ton Duc Thang, Hoa Khanh Nam Ward, Lien Chieu district, Da Nang city
- Nhà sách Cẩm Lệ. Address: 42 Ong Ich Duong, Hoa Tho Dong ward, Cam Le district, Da Nang city
- Nhà sách Thanh Khê. Address: 722 Tran Cao Van, Xuan Ha ward, Thanh Khe district, Da Nang city
- Nhà in. Address: 98 Nui Thanh, Thuan Ward Ward, Hai Chau District, Da Nang City

6.4 Total number of employees of the Company as of December 31, 2024 : 75 employees (As of December 31st, 2023: 74 employees).

7. Regarding the comparability of information on Financial Statements:

The information in financial statements is comparable.

II ACCOUNTING PERIOD, CURRENCY USED IN ACCOUNTING

1. Accounting period:

The Company's annual accounting period begins on January 1 and ends on December 31 of each year. The accounting period for the fourth quarter of 2024 begins on October 1, 2024 and ends on December 31, 2024.

2. Currency unit used in accounting

Vietnamese Dong (VND) is used as the currency for accounting records.

III ACCOUNTING STANDARDS AND REGIMES APPLIED

1. Accounting system

The Company applies the Vietnamese accounting system issued by the Ministry of Finance under Circular No. 200/2014/TT-BTC dated December 22, 2014 and its amendments and supplements.

2. Declaration of compliance with Accounting Standards and Accounting Regime

The Company has performed accounting work in accordance with Vietnamese accounting standards and relevant legal regulations. The financial statements have been presented fairly and honestly on the financial position, business results and cash flows of the enterprise.

The selection of data and information required to be presented in the Notes to the financial statements is carried out according to the materiality principles prescribed in Vietnamese Accounting Standard No. 21 "Presentation of Financial Statements".

IV. ACCOUNTING POLICIES APPLIED

1. Principles for converting Financial Statements prepared in foreign currency into Vietnamese Dong:

Transactions arising during the period in currencies other than Vietnamese Dong (VND) are converted at the actual transaction exchange rate of the economic transaction at the time of occurrence. Exchange rate differences are included in financial income or expenses and reflected in the Income Statement for the period.

2. Principle of cash and cash equivalents recording

Cash and cash equivalents consist of: Cash in hand, bank deposits, cash in transit and short-term investments with original maturities of not more than three months, or with original maturities of more than three months but with a recovery period of not more than three months from the end of the reporting period, are highly liquid, readily convertible into known amounts of cash and subject to an insignificant risk of conversion into cash.

3. Accounting principles for financial investments:

3.1. For investments held to maturity: Book value is determined as original value. Held-to-maturity investments include term deposits with the intent to earn interest. When there is strong evidence that part or all of an investment may not be recovered, the loss is recognized in financial expenses in the year.

3.2. For loans: Book value is determined as original value.

3.3. For investments in subsidiaries, joint ventures and associates:

Principles for determining subsidiaries, joint ventures and associates: based on capital contribution ratio. Investments in associates are recorded when the company holds from 20% to less than 50% of the voting rights of the investee companies, has significant influence in making decisions on financial and operating policies at these companies.

Book value of investment in associate: using the cost method. The carrying amount of an investment in a subsidiary is determined at its original cost, and is not adjusted thereafter for changes in the investor's share of the investee's net assets. Cost includes purchase price and costs directly attributable to the investment. In case of investment in non-monetary assets, the cost of the investment is recorded at the fair value of the non-monetary assets at the time of occurrence.

Provision for loss of investment in joint ventures and associates is made when the enterprise receiving the invested capital suffers a loss leading to the possibility of loss of capital or when the value of investments in joint ventures and associates decreases in value. The basis for setting up provisions for investment losses is the financial statements of the invested company. The maximum loss provision is recorded at the investment capital contribution.

4. Accounting principles for receivables:

Principles of recording receivables: at cost less allowance for doubtful debts.

Method of establishing provision for doubtful debts: Provision for doubtful debts is estimated for the lost value of overdue receivables, receivables that are not overdue but may not be collected due to the debtor's inability to pay due to bankruptcy, dissolution procedures, disappearance, absconding, etc. Provision for doubtful debts is made in accordance with the guidance in Circular 48/2019/TT-BTC dated August 8, 2019 of the Ministry of Finance.

Increase or decrease in the provision for doubtful debts is recorded in business management expenses. The time to set up and reverse provisions for bad debts is the time to prepare annual financial statements.

5. Principles for receiving inventory

Principles for receiving inventory Inventories are stated at cost (-) less provisions for price reductions and provisions for obsolete and substandard inventories. The cost of inventory includes purchase costs. Processing costs and other directly related costs incurred to get warehoused corrugated iron goods at their current location and condition

Inventory accounting method: Regular reporting method.

Method of setting up inventory price reduction provision: Provision for inventories is made when the net realizable value of inventories is less than their cost. Net realizable value is the estimated selling price less the estimated cost to complete and the estimated selling expenses. The amount of the provision for inventory devaluation is the difference between the original cost of inventory and their net realizable value. Provision for inventory price reduction is made according to the guidance in Circular 48/2019/TT-BTC dated August 8, 2019 of the Ministry of Finance to ensure that the inventory value is not higher than the market price.

Increase or decrease in inventory value reserve balance is recorded in cost of goods sold. The time to set up and reverse inventory price reduction provisions is the time to prepare annual financial statements.

6. Principles of recording and depreciating fixed assets (FA) and investment real estate (IPR):

6.1 Principles of recording tangible fixed assets:

Tangible fixed assets are recorded at original cost minus (-) accumulated depreciation. Original cost is all costs that a business must spend to acquire fixed assets up to the time the asset is put into a state of readiness for use as expected. Expenditures incurred after initial recognition are only recorded as an increase in the cost of fixed assets if it is certain that these costs will increase future economic benefits from the use of such assets. Expenses that do not satisfy the above conditions are recognized as expenses in the period.

When fixed assets are sold or disposed of, their cost and accumulated depreciation are eliminated from the accounts and any gain or loss arising from their disposal is included in income or expense for the period.

Purchased tangible fixed assets

The original cost of a fixed asset comprises its purchase price (less (-) any trade discounts or rebates), any taxes (excluding refundable taxes) and any directly attributable costs of bringing the asset to working condition for its intended use, such as installation, testing, expert costs and other directly attributable costs.

Fixed assets formed by construction investment under the contracting method, the original price is the final settlement price of the construction investment project, other directly related costs and registration fees (if any).

Fixed assets are houses and structures attached to land use rights, the value of land use rights is determined separately and recorded as intangible fixed assets.

6.2 Principles of recording intangible fixed assets:

Intangible fixed assets are recorded at original cost minus (-) accumulated depreciation. The original cost of intangible fixed assets is the total cost that a business must spend to acquire intangible fixed assets up to the time the asset is put into use as expected.

Intangible fixed assets are land use rights.

The original cost of intangible fixed assets, which are land use rights, is the amount paid when receiving the legal transfer of land use rights from another person, compensation costs, site clearance, leveling, registration fees, etc.

6.3 Principles of recording investment real estate:

Investment properties are recorded at cost less (-) accumulated depreciation. The original cost of investment real estate is all costs that an enterprise must pay to acquire investment real estate up to the time the real estate is put into a state of readiness for use.

For properties that are mixed-use houses used both as operating assets of the company and for lease, the company determines the portion of the original price of the house as investment real estate in the original price of each house corresponding to the ratio of the area used for lease in the area of each house.

6.4 Depreciation method of fixed assets and investment real estate:

Fixed assets and investment properties are depreciated using the straight-line method over the estimated useful lives of the assets. Estimated useful life is the time that the asset is useful for production and business.

The Company applies the method of recording, managing the use and depreciation of fixed assets and investment real estate according to Circular No. 203/2009/TT-BTC dated October 20, 2009 of the Ministry of Finance and has been adjusted according to Circulars 45/2013/TT-BTC dated April 25, 2013, 147/2016/TT-BTC dated October 13, 2016, 28/2017/TT-BTC dated April 12, 2017 of the Ministry of Finance.

The estimated useful lives of fixed assets and investment properties are as follows:

<i>Factory, architecture</i>	<i>5- 50 years;</i>
<i>Devices - machinery:</i>	<i>3- 20 years;</i>
<i>Means of transportation, transmission</i>	<i>6- 10 years;</i>
<i>Management device</i>	<i>3- 10 years;</i>
<i>Other Fixed assets</i>	<i>4- 25 years;</i>

Land use rights are recorded at original cost and are not depreciated.

7. Accounting principles for prepaid expenses:

Short-term and long-term prepaid expenses at the company include: Costs of tools and equipment, land rental costs related to production and business activities of many accounting periods need to be allocated. Prepaid land rent is allocated over the prepaid rental period.

Prepaid Expense Allocation Method: Calculating and allocating prepaid expenses into production and business expenses each period using the straight-line method. Depending on the nature and level of each type of cost, the allocation time is as follows: Short-term prepaid expenses are allocated within 12 months; long-term prepaid expenses are generally allocated from 12 months to 36 months.

8. Principles of recognition and capitalization of borrowing costs:

Principles of recording borrowing costs: Interest and other costs incurred directly related to the borrowing of an enterprise are recorded as production and business expenses in the period, except when these costs arise from loans directly related to the investment in construction or production of unfinished assets and are included in the value of that asset (capitalized) when meeting the conditions specified in accounting standard No. 16 "Borrowing costs".

The capitalization rate used to determine the amount of borrowing costs capitalized during the period: In the case of general borrowings, including those used for the purpose of investing in the construction or production of an unfinished asset, the amount of borrowing costs eligible for capitalization in each accounting period is determined according to the capitalization rate for the weighted average cumulative costs incurred for the investment in construction or production of that asset. The capitalization rate is calculated based on the weighted average interest rate of the enterprise's outstanding loans during the period. The amount of borrowing costs capitalized during a period shall not exceed the amount of borrowing costs incurred during that period.

9. Principles for recognizing unrealized revenue:

Unearned revenue is revenue that will be recorded corresponding to the obligation that the company will have to perform in one or more subsequent accounting periods.

Unearned revenue includes revenue received in advance such as: Amounts paid by customers in advance for one or more accounting periods for leasing assets; Interest received in advance for lending capital or purchasing debt instruments; And other unearned revenues such as: The difference between the deferred payment or installment payment price as committed and the cash payment price, the revenue corresponding to the value of goods, services or the amount of discount for customers in the traditional customer program...

The method of allocating unearned revenue is based on the principle of matching the portion of the obligation that the company will have to perform in one or more subsequent accounting periods.

10. Principle of recognition of equity:

Principles of recording owner's investment capital:

Owner's capital is formed from the amount of money that shareholders have contributed to buy shares, stocks, or is supplemented from after-tax profits according to the Resolution of the General Meeting of Shareholders or according to the provisions in the Company's operating charter. Owner's capital is recorded according to the actual capital contributed in cash or assets calculated at the par value of shares issued at the time of establishment, or mobilized to expand the company's operations.

Principles for recording surplus equity and other capital:

Capital surplus Reflects the increase or decrease in the difference between the actual amount received compared to the par value when issuing shares for the first time or issuing additional shares and the increase or decrease in the difference between the actual amount received compared to the repurchase price when reissuing treasury shares. In case of buying back shares to cancel immediately on the date of purchase, the value of shares recorded as a reduction in business capital on the date of purchase is the actual purchase price and the detailed business capital must also be recorded as a reduction according to the par value and the surplus capital of the bought back shares.

+ **Other capital:** Reflects the business capital formed by supplementing from business results or being donated, presented, sponsored, or revaluation of assets.

Principles for recording undistributed profits:

Principles for recording undistributed profits: is recorded as the profit (or loss) from the business results of the enterprise after deducting (-) the corporate income tax expense of the current period and adjustments due to retroactive application of changes in accounting policies and retroactive adjustment of material errors of previous years.

Profit distribution is based on the charter and decisions of the Board of Directors, approved by the annual General Meeting of Shareholders.

11. Principles and methods of revenue recognition:

Principles and methods of recording sales revenue:

Sales revenue is recognized when all five of the following conditions are met: 1. The enterprise has transferred the significant risks and rewards of ownership of the products or goods to the buyer; 2. The enterprise no longer holds the right to manage the goods as the owner of the goods or the right to control the goods; 3. Revenue is determined with relative certainty; 4. The enterprise has obtained economic benefits from the sales transaction; 5. Identify the costs associated with a sales transaction.

Principles and methods of recording service revenue:

Revenue from a transaction involving the rendering of services is recognized when the outcome of that transaction can be measured reliably. In case the service provision transaction involves multiple periods, revenue is recorded in the period according to the results of the work completed on the date of the Balance Sheet of that period. The outcome of a service provision transaction is determined when all four (4) conditions are satisfied: 1. Revenue is determined with relative certainty; 2. It is possible to obtain economic benefits from the service provision transaction; 3. The portion of work completed on the date of preparing the Balance Sheet can be determined; 4. Identify the costs incurred for the transaction and the costs of completing the transaction to provide that service.

If the outcome of a contract cannot be measured reliably, revenue is recognised only to the extent of the expenses recognised that are recoverable.

Principles and methods of recording financial revenue:

Financial revenue reflects revenue from interest, dividends, distributed profits and other financial revenue of the enterprise (investment in securities trading, other capital investment; exchange rate profit)...

Revenue arising from interest, dividends and shared profits of an enterprise is recorded when both conditions are satisfied: 1. There is a possibility of obtaining benefits from that transaction; 2. Revenue is determined with relative certainty.

- Interest is recognized on the basis of time and actual interest rate each period.

- Dividends and profits distributed are recorded when shareholders are entitled to receive dividends or capital contributors are entitled to receive profits from capital contribution.

Principles of recognizing other income:

Other income reflects income other than the production and business activities of the enterprise, including:

- Income from sale and liquidation of fixed assets;
- The difference between the fair value of assets divided from BCC is higher than the investment cost of constructing jointly controlled assets;
- Profit difference due to revaluation of materials, goods, fixed assets contributed to joint ventures, investments in associated companies, other long-term investments;
- Income from sale and leaseback of assets;
- Taxes payable when selling goods or providing services but then reduced or refunded (export tax refunded, VAT, special consumption tax, environmental protection tax payable but then reduced);
- Collect fines due to customers violating the contract;
- Collect compensation from third parties to compensate for lost assets (for example, collect insurance compensation, compensation for business relocation and similar amounts);
- Collect bad debts that have been written off;
- Collecting debts payable with unidentified owners;
- Customer bonuses related to the consumption of goods, products and services are not included in revenue (if any);
- Income from gifts, cash and in-kind gifts from organizations and individuals to businesses;
- The value of promotional items is non-refundable;
- Other income besides the above.

12. Accounting principles for revenue deductions:

Amounts adjusted to deduct from sales revenue and service provision arising during the period include: trade discounts, sales allowances and sales returns. This account does not reflect taxes deducted from revenue such as output VAT payable calculated by the direct method.

Revenue deductions arising in the same period of product, goods and service consumption are adjusted to reduce revenue of the arising period.

In case products, goods and services have been consumed in previous periods, and only in the next period do the amounts that need to be adjusted down arise: Revenue deductions arising in the following period but before the time of financial statement issuance are adjusted to reduce revenue of the reporting period (previous period); Revenue deductions arising in the following period and after the time of financial statement issuance are adjusted to reduce revenue of the period in which the deduction occurs (next period).

13. Principles of accounting for cost of goods sold:

Cost of goods sold reflects the cost of products, goods and services sold during the period.

Cost of goods sold is recorded at the time the transaction occurs or when it is relatively certain that it will occur in the future, regardless of whether money has been spent or not. Cost of goods sold and revenue are recorded on the matching principle.

Provision for inventory decline is included in cost of goods sold based on the quantity of inventory and the difference between net realizable value and original cost of inventory. When determining the volume of inventory with reduced value that requires provisioning, accountants must exclude the volume of inventory for which a sales contract has been signed (with a net realizable value not lower than the book value) but has not been transferred to customers if there is certain evidence that the customer will not abandon the contract.

When selling products or goods with equipment or spare parts, the value of the equipment or spare parts is recorded in the cost of goods sold.

The value of inventory loss or damage (after deducting compensation, if any) is included in the cost of goods sold.

The portion of direct material costs consumed in excess of the normal level, labor costs, and fixed general production costs not allocated to the value of products in stock is included in the cost of goods sold (after deducting compensation, if any) even when the products and goods have not been determined to be consumed, according to the principle of prudence.

Import tax, special consumption tax, environmental protection tax have been included in the value of purchased goods. If these taxes are refunded when selling goods, they will be recorded as a reduction in the cost of goods sold.

14. Principles of financial expenses accounting:

Financial expenses include expenses or losses related to financial investment activities, costs of lending and borrowing capital, costs of contributing capital to joint ventures and associations, losses on transferring short-term securities, costs of selling securities; Provision for devaluation of trading securities, provision for losses on investments in other entities, losses arising from selling foreign currencies, exchange rate losses...

Financial expenses are recorded in detail for each expense item when they actually arise during the period and are reliably determined when there is sufficient evidence of these expenses.

15. Principles of accounting for sales costs and business management costs:

Selling costs are actual costs incurred in the process of selling products, goods, and providing services, including costs for sales staff salaries (salaries, wages, allowances, etc.); social insurance, health insurance, union fees, unemployment insurance for sales staff; depreciation of fixed assets used for sales; costs of offering, introducing products, advertising products, sales commissions, product and goods warranty costs (except for construction activities), preservation, packaging, transportation costs, etc.

Business management costs include costs for salaries of employees in the business management department (salaries, wages, allowances, etc.); social insurance, health insurance, union fees, unemployment insurance for business management employees; costs of office materials, labor tools, depreciation of fixed assets used for business management; land rent, business license tax; provision for bad debts; outsourced services (electricity, water, telephone, fax, property insurance, fire and explosion insurance, etc.); other cash expenses (reception, customer conferences, etc.)

16. Principles and methods of recording current corporate income tax expenses

Corporate income tax expense is determined as the sum of current corporate income tax expense and deferred corporate income tax expense when determining profit or loss of an accounting period.

Current corporate income tax expenses is the amount of corporate income tax payable (or recoverable) calculated on taxable income and the corporate income tax rate of the current year according to the current corporate income tax law recorded.

From 2016, the corporate income tax rate applicable to companies is 20%.

17. Principle of recording earnings per share

Basic earnings per share is calculated by dividing the profit or loss after tax attributable to shareholders owning common shares of the company after deducting the Bonus and Welfare Fund made during the period by the weighted average number of common shares outstanding during the period.

Diluted earnings per share is calculated by dividing the profit or loss after tax attributable to ordinary shareholders of the company after deducting the Bonus and Welfare Fund made available during the period (after adjusting for dividends on convertible preference shares) by the sum of the weighted average number of ordinary shares outstanding during the period and the weighted average number of ordinary shares expected to be issued in the event that all the potential ordinary shares with a dilutive impact are converted into ordinary shares.

18. Related parties

Related parties are businesses and individuals, directly or indirectly through one or more intermediaries, that have control or are controlled by Danang School Equipment and Books Joint Stock Company. Related parties, individuals who directly or indirectly hold voting rights and have significant influence over Danang School Equipment and Books Joint Stock Company, key management personnel such as the Board of Directors, Board of Management, close family members of these individuals or related parties or companies associated with this individual are also considered related parties. In considering each possible related party relationship, attention is directed to the substance of the relationship, not merely the legal form.

V. ADDITIONAL INFORMATION ON ITEMS PRESENTED IN THE BALANCE SHEET:

01. Cash and cash equivalents		Ending of 2024		Starting of 2024	
In cash.		48,153,732		43,336,961	
Non-term bank deposits		3,851,173,404		5,225,763,481	
+ NH TMCP Công thương VN Chi nhánh Đà Nẵng		196,754,335		966,308,997	
+ NH TMCP Đầu tư và Phát triển VN CN Đà Nẵng		2,780,343,096		3,790,730,646	
+ NH TMCP Đông Nam Á Chi nhánh Đà Nẵng		122,990,660		68,660,356	
+ NH Nông nghiệp & PTNT VN Q.Liên Chiểu		751,085,313		400,063,482	
Total		3,899,327,136		5,269,100,442	
02. Financial investments		Ending of 2024		Start of 2024	
		Original price	Recorded value	Original price	Recorded value
Held-to-maturity investment					
Short-term Held-to-maturity investment					
- Term deposits over 3 months (at NH TMCP Đầu tư và Phát triển VN CN Đà Nẵng)		11,500,000,000	0	10,800,000,000	0
Total:		11,500,000,000	0	10,800,000,000	0
03. Trade receivables		Ending of 2024		Starting of 2024	
a/ Short-term intra-company receivables					
- NXB Giáo Dục tại TP Đà Nẵng		0		14,232,731	
- Cty CP Net Plus		38,399,994		77,503,661	
- Cty TNHH TM và DV Tân Tây Lan		990,294,906		1,041,498,732	
- Công Ty TNHH MTV Hoa Tài Lộc		64,500,000		0	
- Công Ty Cổ Phần Na No Phạm Gia		39,036,354		29,373,858	
-Trường TH và THCS Đức Trí		1,874,000		2,728,400	
- Giáo dục Nghề nghiệp 579-CN CTy CP 579 Phát Đạt		20,669,940		12,226,722	
- Cty CP Đầu Tư và PT Xuất Bản Phẩm Giáo Dục Victoria		0		174,975,840	
- Cty TNHH MTV TM và DV Bảo Vân Anh		0		129,446,984	
- Nhà Sách Sông Hàn		9,970,090		12,970,090	
- Other trade receivables		656,306,066		796,180,948	
Total a/:		1,821,051,350		2,291,137,966	
c/ Receivables from customers who are related parties					
- Công ty CP Kỹ thuật Xây dựng DINCO		44,657,408		438,949,920	
Total c/:		44,657,408		438,949,920	
04. Other receivables		Ending of 2024		Starting of 2024	
Short-term other receivables		Original price	Preventive	Original price	Preventive
- Receivables from employees: Advances		18,118,852	0	36,204,227	0
- Other receivables		0	0	0	0
+ Overpaid Social and Medical insurance		0	0	1,238,293	0
+ Advance part of the cost of consulting, designing, and approving fire prevention and fighting for Cty TNHH Kỹ thuật Việt An Sinh		0	0	25,000,000	0
+ Cover expenses for Công ty TNHH Kiểm toán - Thẩm định giá và Tư vấn ECOVIS AFA Việt Nam		41,040,000	0	0	0
+ Advance card payment Cty CP Giải pháp Thanh toán Việt Nam		1,245,324	0	0	0
+ Must collect from Công ty CP Kỹ Thuật Xây Dựng DINCO liquidation sale proceeds KCN Hòa Cầm		2,178,000,000	0	0	0
+ Interest on deposits at NH TMCP Đầu tư và Phát triển VN CN Đà Nẵng.		122,695,889	0	101,776,987	0
Total:		2,361,100,065	0	164,219,507	0

06. Bad debt

	Ending of 2024		Starting of 2024	
	Original price	Recoverable value	Original price	Recoverable value
Total value of overdue receivables	230,314,647	0	464,286,840	0
<i>Details:</i>				
- Công ty CP Sông Hồng Đà Nẵng	31,311,000	0	31,311,000	0
<i>Tax ID No.: 2600104621. By June 30, 2023: Overdue for more than 10 years. The General Department of Taxation announced that the unit has closed the tax code. The Department of Planning and Investment replied that the unit is still on the system. Reviews are irrevocable. Have made a request for debt cancellation. Submitted to the Board of Directors for review and approval.)</i>				
- Công ty TNHH TM và DV Tân Tây Lan	199,003,647	No reviews yet	258,000,000	0
<i>(6 months overdue, debt, 30% reserve). The year-end debt arises in 2024.</i>				
- Cty CP Đầu Tư và PT Xuất Bản Phẩm Giáo Dục Victoria	0	0	174,975,840	0

(By the end of 2023, 1 year and 9 months overdue, 50% reserve, by June 30th 2024 all recovered)

07. Inventories

	Ending of 2024		Starting of 2024	
	Original price	Preventive	Original price	Preventive
- Materials	102,032,481	0	96,161,573	0
- Finished product	407,025,297	0	429,873,419	0
- Goods	14,206,872,346	149,142,076	13,507,021,390	132,287,102
Total:	14,715,930,124	149,142,076	14,033,056,382	132,287,102

- The value of stagnant, outdated, poor quality inventory. Way to handle: As of December 31, 2024, the provision for inventory depreciation is the net value of goods that can be sold below cost, worth VND 220.316.930.

- Additional provision or reversal of inventory price reduction provision on December 31, 2024: Additional provision for inventory price reduction of VND 149.142.076đ (Balance of provision for inventory price reduction at the beginning of the year VND 132.287.102; at the end of the year VND 149.142.076đ)

- There is no inventory used as collateral to secure payables at the end of the period.

09. Increase, decrease tangible fixed assets:

Items	Houses	Devices - machinery:	Means of transportation, transmission	Management device	Other fixed assets:	Total
Original price of tangible fixed assets						
Beginning balance	7,991,497,872	2,887,561,894	2,661,352,456	296,776,354	0	13,837,188,576
- Bought in the period	0	0	0	31,445,000	0	31,445,000
- Liquidation, sale	0	469,002,385	150,891,696	0	0	619,894,081
- Other discounts	0	0	0	0	0	0
Ending balance	7,991,497,872	2,418,559,509	2,510,460,760	328,221,354	0	13,248,739,495
Accumulated depreciation						
Beginning balance	6,312,276,001	2,884,202,206	2,661,352,456	248,155,642	0	12,105,986,305
- Depreciation in the period	294,493,863	3,359,688	0	26,225,945	0	324,079,496
- Liquidation, sale	0	469,002,385	150,891,696	0	0	619,894,081
- Other discounts	0	0	0	0	0	0
Ending balance	6,606,769,864	2,418,559,509	2,510,460,760	274,381,587	0	11,810,171,720
Residual value of tangible fixed assets						
- On Start of year	1,679,221,871	3,359,688	0	48,620,712	0	1,731,202,271
- At the end of the period	1,384,728,008	0	0	53,839,767	0	1,438,567,775

End-of-period residual value of tangible fixed assets used as collateral for loans: 1.081.897.104đồng
Original price of fixed assets at the end of the period that have been fully depreciated but are still in use:
9,369,335,354 VND
Commitments to purchase and sell tangible fixed assets of great value in the future: None

11. Increase, decrease of intangible fixed assets:

Items	Rights of land use:	Copyright, patent	Trademarks	Computer software	Other intangible assets	Total
Original price of intangible fixed assets						
Beginning balance	15,149,323,417	0	0	0	0	15,149,323,417
- Purchased within the year	0	0	0	0	0	0
Ending balance of year 2024	15,149,323,417	0	0	0	0	15,149,323,417
Accumulated depreciation						
Beginning balance	0	0	0	0	0	0
- Depreciation during the year	0	0	0	0	0	0
- Liquidation, sale	0	0	0	0	0	0
Ending balance of year 2024	0	0	0	0	0	0
Residual value of intangible assets						
On Start of year	15,149,323,417	0	0	0	0	15,149,323,417
At the end of year 2024	15,149,323,417	0	0	0	0	15,149,323,417

End-of-period residual value of intangible fixed assets used as collateral for loans: 5,330,204,600 VND

12 Increase, decrease investment real estate

Items	Beginning number	Increase in period	Decrease in period	Ending balance
Historical costs	20,772,787,944	0	0	20,772,787,944
- Rights of land use:				
- House:	20,772,787,944	0	0	20,772,787,944
Accumulated deprec	17,123,515,668	498,395,065	0	17,621,910,733
- Rights of land use:				
- House:	17,123,515,668	498,395,065		17,621,910,733
Residual value	3,649,272,276	0	0	3,150,877,211
- Rights of land use:				
- House:	3,649,272,276	0	0	3,150,877,211
Details arising during the period are as follows:		Increase in period	Decrease in period	
- Historical costs		0	0	
- Accumulated depreciation		498,395,065	0	
+ Depreciation of house		498,395,065	0	
- Residual value	3,649,272,276	0	498,395,065	3,150,877,211
+ Reduction due to house depreciation		0	498,395,065	

Remaining value at the end of the period of investment real estate used as collateral to secure loans:

1.150.877.211 VND

Original price of investment real estate at the end of the period has been fully depreciated and is being leased: 11,514,226,662 VND

Significant transactions made during the period: None

13. Prepaid expenses

	Ending of 2024	Starting of 2024
a/ Short-term prepaid expenses		
b/ Long-term prepaid expenses, includes:		
- Land rental fee (prepaid until 1/31/2028)	0	523,748,750
- Air conditioner, Storage equipment	90,507,244	50,290,483
- Cost of additional installation and repair of fire alarm system	10,403,014	63,140,514
- Cost of equipping shelves to display goods	130,801,087	232,164,987
Total	231,711,345	869,344,734

15. Borrowings and finance lease liabilities

	Ending of 2024		Increase in period	Decrease in period	Start of 2024	
	Value	Ability to pay debt			Value	Ability to pay debt
a/ Bank loan	0	0	10,115,892,955	10,115,892,955	0	0
Total:	0	0	10,115,892,955	10,115,892,955	0	0

16. Trade payables

	Ending of 2024	Starting of 2024
a/ Short-term trade payables		
- Cty CP Đầu tư và Phát triển Giáo Dục ĐN	365,275,950	119,003,950
- Cty CP Sách Giáo Dục tại TP Đà Nẵng	128,384,760	241,674,060
- Công ty CP sách MCBOKS	262,960,030	272,423,690
- Cty CP Sách và Giáo dục trực tuyến Megabook	378,774,176	295,011,938
- Cty TNHH Bảo Anh	228,632,681	138,539,845
- Cty TNHH Hải Hòa	423,722,710	352,202,660
- Cty TNHH MTV TM & DV VH Minh Long	201,659,600	225,860,617
- Cty TNHH Sách TBGD Đức Trí	268,945,389	239,684,161
- Cty TNHH Song Huy Anh	352,358,965	343,684,065
- Cty TNHH TM và DV Văn hóa Đình Tị	390,609,980	483,470,380
- Cty TNHH Văn Hóa Minh Tân (Nhà sách Minh Thắng)	169,315,866	188,545,080
- NXB Kim Đồng_CN NXB Kim Đồng tại Miền Trung	446,236,840	336,096,790
- Other payables to vendors	2,950,976,916	4,103,063,054
Total a/:	6,567,853,863	7,339,260,290
d/ Payable to related parties (<i>details of each subject</i>)	0	0
- Công ty TNHH Nguyên Huy	13,510,000	55,358,527
Total d/:	13,510,000	55,358,527

17 Taxes and other payables to government budget

Reporting period: Quarter IV/2024	Start of Quarter IV 2024	Amount payable during the period	Amount actually paid during the period	End of Quarter IV 2024
a/ Due payment				
V.A.T	854,942,409	811,067,701	1,240,708,089	425,302,021
Corporate income tax	1,240,659,660	661,469,226	1,240,659,660	661,469,226
- Personal income tax from progressive tax rate	98,831	15,674,412	6,956,873	8,816,370
- Personal income tax from full tax rate TLTC	0	4,950,000	4,950,000	0
- Rent house and land	0	68,703,881	68,703,881	0
- Land rent this year	0	318,552,994	318,552,994	0
- License fees	0	0	0	0
Total:	2,095,700,900	1,880,418,214	2,880,531,497	1,095,587,617

Reporting period: Year 2024	Start of 2024	Amount payable during the period	Amount actually paid during the period	Ending of 2024
a/ Due payment				
V.A.T	248,713,604	1,942,049,370	1,765,460,953	425,302,021
Corporate income tax	335,170,843	2,002,661,738	1,676,363,355	661,469,226
- Personal income tax from progressive tax rate	11,042,014	66,502,435	68,728,079	8,816,370
- Personal income tax from full tax rate TLTC	786,500	351,050,715	351,837,215	0
- Rent house and land	0	68,703,881	68,703,881	0
- Land rent this year	0	637,105,988	637,105,988	0
- License fees	0	8,000,000	8,000,000	0
Total:	595,712,961	5,076,074,127	4,576,199,471	1,095,587,617

18. Accrued expenses	Ending of 2024	Starting of 2024
a/ Short-term accrued expenses		
- Shipping expenses	4,893,000	85,145,400
- Electricity bill expenses	69,332,916	70,861,802
- Other provisions	19,598,354	0
Total a/:	93,824,270	156,007,202
19. Other payables	Ending of 2024	Starting of 2024
a/ Short-term		
- Union funds	30,756,200	59,892,260
- Social insurance:	600	0
- Accept short-term deposits and bets	182,291,200	376,639,600
- Dividends, profits payable	29,052,320	21,751,570
Total:	242,100,320	458,283,430
b/ Long-term		
- Accept deposits and long-term bets	862,468,400	743,450,000
Total:	862,468,400	743,450,000
20. Unearned revenues	Ending of 2024	Starting of 2024
a/ Short-term		
- Revenue received in advance	404,996,466	688,093,235
Total:	404,996,466	688,093,235
b/ Long-term	0	0
d/ Details of unrealized revenue with related parties:		
- Công Ty Cổ Phần Bất Động Sản Elite House	0	6,363,636
Total:	0	6,363,636

25. Equity

a. Equity Fluctuation Reconciliation Table:

	Contributed Capital	Share capital surplus	Development Investment Fund	Undistributed earnings and funds	Total:
A	1	2	4	5	6
Balance as of 01-Jan-2023	30,000,000,000	2,707,300,000	2,023,025,419	4,315,982,910	39,046,308,329
- Profit in 2023	-	-	-	8,107,044,592	8,107,044,592
- Extract from Development Investment Fund	-	-	210,000,000	(210,000,000)	-
- Dividends	-	-	-	(3,900,000,000)	(3,900,000,000)
- Extract from Bonus and welfare fund	-	-	-	(205,982,910)	(205,982,910)
Balance as of 31-Dec-2023	30,000,000,000	2,707,300,000	2,233,025,419	8,107,044,592	43,047,370,011
Balance as of 01-Jan-2024	30,000,000,000	2,707,300,000	2,233,025,419	8,107,044,592	43,047,370,011
- Profit in 2024	-	-	-	7,492,371,842	7,492,371,842
- Extract from Development Investment Fund	-	-	405,352,230	(405,352,230)	-
- Dividends	-	-	-	(6,600,000,000)	(6,600,000,000)
- Extract from Bonus and welfare fund	-	-	-	(405,352,230)	(405,352,230)
Balance as of 31-Dec-2024	30,000,000,000	2,707,300,000	2,638,377,649	8,188,711,974	43,534,389,623

b/ Details of owner's capital contribution:	Ending of 2024	Starting of 2024
- Capital contribution of other shareholders	30,000,000,000	30,000,000,000
Total:	30,000,000,000	30,000,000,000
c/ Share capital surplus	2,707,300,000	2,707,300,000
d/ Capital transactions with owners and dividend distribution, profit sharing		
- Contributed capital	Year 2024	Year 2023
+ Beginning capital contribution	30,000,000,000	30,000,000,000
+ End of period capital contribution	30,000,000,000	30,000,000,000
- Dividends paid	6,600,000,000	3,900,000,000
<i>Dividend payment in 2022 (13% of charter capital 30 billion)</i>	0	3,900,000,000
<i>Dividend payment in 2023 (22% of charter capital 30 billion)</i>	6,600,000,000	0
e/ Shares	Ending of 2024	Starting of 2024
Number of shares outstanding	3,000,000	3,000,000
Common shares	3,000,000	3,000,000
Preferred stock (classified as equity)	0	0
* <i>Outstanding share value: 10,000 VND/1 share (ten thousand VND/ 1 share)</i>		
f/ Dividends:	Year 2024	Year 2023
- Dividends declared after the end of the previous accounting period:		
+ Previous year's dividends declared on common stock	22%	13%
+ Dividends declared on preferred stock	None	None
g/ Corporate funds:	Ending of 2024	Starting of 2024
Development Investment Fund	2,638,377,649	2,233,025,419

VI. ADDITIONAL INFORMATION FOR THE CRITERIA PRESENTED IN THE BUSINESS RESULT REPORT

Reporty Cycle Quarter IV 2024

01. Total Revenues from sales and services rendered	Quarter IV/2024	Quarter IV/2023
a/ Revenues		
- Sales revenue	6,758,440,459	8,260,963,173
- Revenue from investment real estate business	2,743,159,069	2,545,962,631
Total	9,501,599,528	10,806,925,804
b/ Revenue from related parties (<i>details of each subject</i>)		
- Công ty CP Kỹ thuật Xây dựng DINCO	380,098,728	327,629,600
- Công ty TNHH Go-Working	228,468,555	205,555,201
Total	608,567,283	533,184,801
02. Revenue deductions	Quarter IV/2024	Quarter IV/2023
- Returned goods	29,578,273	3,088,000
Total	29,578,273	3,088,000
03. Net revenues from sales and services rendered	Quarter IV/2024	Quarter IV/2023
- Net sales revenue	6,758,440,459	8,257,875,173
- Net revenue from investment real estate business	2,743,159,069	2,545,962,631
Total	9,501,599,528	10,803,837,804
04. Cost of goods sold	Quarter IV/2024	Quarter IV/2023
- Cost of goods sold	4,447,691,164	5,333,883,099
- Cost of finished products sold	260,432,387	424,098,010
- Cost of investment real estate business	761,451,852	681,781,452
- Expenses exceeding normal levels	135,801,944	8,960,446
- Provision for devaluation of inventories	0	47,305,965
Total	5,605,377,347	6,496,028,972

05.	Financial income	Quarter IV/2024	Quarter IV/2023
	- Interest on deposits and loans	93,817,034	128,213,433
	- Interest on deferred payment sales, payment discounts	92,269,553	6,720,606
	Total	186,086,587	134,934,039
06.	Financial expenses	Quarter IV/2024	Quarter IV/2023
	Loan interest:	0	0
	Total	0	0
07.	Other income	Quarter IV/2024	Quarter IV/2023
	- Net revenue from liquidation and sale of fixed assets	2,218,181,818	13,181,818
	- Tax reduction	4,831,883	0
	- Collect debt difference	4,378,277	3,803,511
	- Other income	105,230,172	241,213,729
	Total	2,332,622,150	258,199,058
08.	Other expenses	Quarter IV/2024	Quarter IV/2023
	- Losses from liquidation and sale of other fixed assets	395,483,750	0
	- Liquidation of materials and goods	17,108,755	34,396,161
	- Debt difference		5,331
	- Other expenses	6,314,051	1,696,205
	Total	418,906,556	36,097,697
09.	Selling and administrative expenses	Quarter IV/2024	Quarter IV/2023
	a/ Business management expenses (G&A) incurred during the period (<i>details of expenses accounting for 10% or more of total G&A expenses</i>)		
	- Salary:	286,385,173	276,311,341
	- Social insurance	52,850,875	50,271,375
	- Depreciation of fixed assets	710,406	710,406
	- Other business management expenses	352,397,951	398,808,838
	Total	692,344,405	726,101,960
	b/ Selling expenses incurred during the period (<i>details of expenses accounting for 10% or more of total selling expenses</i>)		
	- Depreciation of fixed assets	66,991,383	86,719,863
	- Electricity	83,622,669	163,052,054
	- Salary:	547,998,368	582,972,303
	- Social insurance	203,455,000	193,375,875
	- Shift meal	150,840,000	146,970,000
	- Transport	653,882,532	763,437,582
	- Other selling expenses	474,845,815	378,916,278
	Total	2,181,635,767	2,315,443,955
	c/ Amounts deducted from selling expenses and business management expenses		
	Total	0	0
10.	Production and business costs by factor	Quarter IV/2024	Quarter IV/2023
	- Fuel and material costs	35,590,397	181,512,294
	- Labor expenses:	153,406,481	1,623,109,601
	- Depreciation of fixed assets	0	242,447,276
	- Cost of external services	28,440,201	1,720,843,421
	- Other expenses in cash	59,907,625	341,212,802
	Total	277,344,704	4,109,125,394

11. Current corporate income tax expenses	Quarter IV/2024	Quarter IV/2023
Profit before tax	3,122,044,190	1,623,298,317
- Adjustments to increase (+), decrease (-) taxable income:	185,301,944	52,555,901
+ <i>Costs exceeding normal levels</i>	135,801,944	8,960,446
+ <i>Remuneration of Board of Directors, Supervisory Board, and non-executive members</i>	49,500,000	42,000,000
+ <i>Other expenses</i>	0	1,595,455
- Current year taxable income	3,307,346,134	1,675,854,218
- Corporate income tax rate	20%	20%
- Corporate income tax expense calculated on current year taxable income	661,469,227	335,170,843
12a. Basic earnings per share	Quarter IV/2024	Quarter IV/2023
- Accounting Profit after corporate income tax	2,460,574,964	1,288,127,474
- Bonus and welfare fund	123,028,748	64,406,374
- Profit or loss attributable to common stockholders	2,337,546,216	1,223,721,100
- Average outstanding common shares during the year	3,000,000	3,000,000
Basic earnings per share	779	408
12b. Diluted earnings per share	Quarter IV/2024	Quarter IV/2023
- Profit or loss attributable to common stockholders	2,337,546,216	1,223,721,100
- Profit or loss attributable to common stockholders after adjusting for dilutive factors	2,337,546,216	1,223,721,100
- Average outstanding common shares during the year	3,000,000	3,000,000
- Average common shares outstanding during the year after adjusting for dilutive factors	3,000,000	3,000,000
Diluted earnings per share	779	408

Report of 2024

01. Total Revenues from sales and services rendered	Year 2024	Year 2023
a/ Revenues		
- Sales revenue	68,948,669,337	72,739,410,114
- Revenue from investment real estate business	10,862,057,923	9,725,509,325
Total	79,810,727,260	82,464,919,439
b/ Revenue from related parties (<i>details of each subject</i>)		
- Công ty CP Kỹ thuật Xây dựng DINCO	1,534,648,691	1,294,160,299
- Công ty TNHH Go-Working	869,233,475	813,169,011
Total	2,403,882,166	2,107,329,310
02. Revenue deductions	Year 2024	Year 2023
- Trade discount	0	0
- Discount on sales	0	0
- Returned goods	323,622,407	11,015,004
Total	323,622,407	11,015,004

03. Net revenues from sales and services rendered	Year 2024	Year 2023
- Net sales revenue	68,654,625,203	72,728,395,110
- Net revenue from investment real estate business	10,862,057,923	9,725,509,325
Total	79,516,683,126	82,453,904,435
04. Cost of goods sold	Year 2024	Year 2023
- Cost of goods sold	54,344,808,307	54,469,986,146
- Cost of finished products sold	937,269,223	956,872,923
- Cost of investment real estate business	2,821,908,315	2,669,694,448
- Expenses exceeding normal levels	283,006,565	274,965,541
- Provision for devaluation of inventories	0	47,305,965
Total	58,386,992,410	58,418,825,023
05. Financial income	Year 2024	Year 2023
- Interest on deposits and loans	295,185,989	360,878,364
- Interest on deferred payment sales, payment discounts	420,426,453	220,241,714
Total	715,612,442	581,120,078
06. Financial expenses	Year 2024	Year 2023
Loan interest:	21,200,004	0
Total	21,200,004	0
07. Other income	Year 2024	Year 2023
- Net revenue from liquidation and sale of fixed assets	2,251,090,909	17,631,818
- Tax reduction	4,831,883	0
- Liquidation of materials, goods and tools	0	7,085,455
- Telecom commission	6,081,624	5,174,241
- Collect debt difference	4,711,214	3,922,014
- Transport and assembly	0	36,080,835
- Collecting costs for pasting GK CT2018 book shelves	8,824,909	0
- Thu organizes new textbook market	0	206,614,109
- Other income	105,280,172	242,806,820
Total	2,380,820,711	519,315,292
08. Other expenses	Year 2024	Year 2023
- Losses from liquidation and sale of other fixed assets	395,483,750	0
- Administrative fines	3,768,545	192,744
- Consulting fee to determine the ownership ratio of foreign investors to be paid to Cty FPT- CN HCM	15,000,000	0
- Listing fee paid to Sở GDCK Hà Nội	15,000,000	15,000,000
- Fee for exercising rights paid to cho Trung tâm Lưu ký Chứng khoán	0	3,500,000
- Liquidation of materials and goods	17,108,755	34,396,161
- Debt difference	677	14,345
- Damaged goods claim	0	21,969,642
- Other expenses	14,652,701	18,992,568
Total	461,014,428	94,065,460

09. Selling and administrative expenses	Year 2024	Year 2023
a/ Business management expenses (G&A) incurred during the period <i>(details of expenses accounting for 10% or more of total G&A expenses)</i>		
- Salary:	1,897,576,496	1,910,350,301
- Social insurance	202,827,625	207,476,500
- Depreciation of fixed assets	2,841,624	78,665,233
- Severance pay	17,205,000	0
- Other business management expenses	1,017,595,892	1,152,532,289
Total	3,138,046,637	3,349,024,323
b/ Selling expenses incurred during the period <i>(details of expenses accounting for 10% or more of total selling expenses)</i>		
- Depreciation of fixed assets	312,192,239	339,169,913
- Electricity	653,964,805	652,543,869
- Salary:	5,901,529,801	5,923,634,212
- Social insurance	784,630,875	787,296,125
- Shift meal	593,760,000	592,710,000
- Transport	918,085,630	1,046,203,382
- Other selling expenses	1,946,665,870	2,099,189,232
Total	11,110,829,220	11,440,746,733
c/ Amounts deducted from selling expenses and business management expenses		
Total	0	0
10. Production and business costs by factor	Year 2024	Year 2023
- Fuel and material costs	721,458,140	863,055,102
- Labor expenses:	9,570,552,532	11,145,682,008
- Depreciation of fixed assets	656,689,112	1,037,903,177
- Cost of external services	3,406,003,540	4,965,064,312
- Other expenses in cash	253,867,617	897,240,036
Total	14,608,570,941	18,908,944,635
11. Current corporate income tax expenses	Year 2024	Year 2023
Profit before tax	9,495,033,580	10,251,678,266
- Adjustments to increase (+), decrease (-) taxable income:	518,275,110	471,490,103
+ Securities listing management fee	15,000,000	15,000,000
+ Fee for exercising rights paid to TT Lưu ký Chứng khoán r	3,500,000	3,500,000
+ Consulting fee to determine the ownership ratio of foreign investors to be paid to Cty FPT- CN HCM	15,000,000	0
+ Administrative fines	3,768,545	192,744
+ Costs exceeding normal levels	283,006,565	274,965,541
+ Remuneration of Board of Directors, Supervisory Board, and non-executive members	198,000,000	168,000,000
+ Other expenses	0	9,831,818
- Current year taxable income	10,013,308,690	10,723,168,369
- Corporate income tax rate	20%	20%
- Corporate income tax expense calculated on current year taxable income	2,002,661,739	1,809,462,831

12a. Basic earnings per share	Year 2024	Year 2023
- Accounting Profit after corporate income tax	7,492,371,842	8,107,044,592
- Bonus and welfare fund	374,618,592	405,352,230
- Profit or loss attributable to common stockholders	7,117,753,250	7,701,692,362
- Average outstanding common shares during the year	3,000,000	3,000,000
Basic earnings per share	2,373	2,567
12b. Diluted earnings per share	Year 2024	Year 2023
- Profit or loss attributable to common stockholders	7,117,753,250	7,701,692,362
- Profit or loss attributable to common stockholders after adjusting for dilutive factors	7,117,753,250	7,701,692,362
- Average outstanding common shares during the year	3,000,000	3,000,000
- Average common shares outstanding during the year after adjusting for dilutive factors	3,000,000	3,000,000
Diluted earnings per share	2,373	2,567

VII. ADDITIONAL INFORMATION FOR ITEMS PRESENTED IN THE CASH FLOW STATEMENT:

- 1. Non-cash transactions that affect the future cash flow statement:** Not incurred
- 2. Amounts held by the enterprise but not used:** Not incurred
Value and reasons for large amounts of cash and cash equivalents held by the enterprise but not used due to legal restrictions or other constraints that the enterprise must fulfill: Not incurred

VIII. OTHER INFORMATION:

- 1. Contingent Liabilities, Commitments and Other Financial Information:** Not incurred
- 2. Events occurring after the reporting period end:**
There have been no material events occurring after the balance sheet date, up to the date of issue of these financial statements.
- 3. Transactions with related parties and key members during the period are as follows:**

- Related parties:

Name of related party	Relationship
1 Công ty Cổ phần Kỹ thuật Xây dựng DINCO	Chairman of the Board of Directors, General Director of DINCO Construction Engineering Joint Stock Company is a member of the Board of Directors of the Company.
2 Công ty Cổ phần Tập đoàn Đầu tư DIN CAPITAL	Chairman of the Board of Directors of DIN CAPITAL Investment Group Joint Stock Company is a member of the Company's Board of Directors.
3 Công ty Cổ phần Komiyama Việt Nam	Major shareholder of Komiyama Vietnam Joint Stock Company is a member of the Board of Directors of the Company.
4 Công ty TNHH Đầu tư Plutus Việt Nam	Chairman of the Board of Directors, General Director of Plutus Vietnam Investment Joint Stock Company is a member of the Company's Board of Directors.
5 Công ty Cổ phần Quản lý Dự án DAC	The major shareholder of DAC Project Management Joint Stock Company is the Chairman of the Board of Directors of the Company.
6 Công ty Cổ phần Xây dựng FIDI	Major shareholder of FIDI Construction Joint Stock Company is Chairman of the Board of Directors of the Company.

7	Công ty Cổ phần Bê tông DINCO Chu Lai	Chairman of the Board of Directors of DINCO Chu Lai Concrete Joint Stock Company is Chairman of the Board of Directors of the Company.
8	Công ty TNHH MTV Rofadi	Chairman of Rofadi LLC is Chairman of the Board of Directors of the Company.
9	Công ty CP cơ điện Ditechco	Chairman of the Board of Directors, major shareholder of Ditechco Electromechanical Joint Stock Company is a member of the Board of Directors of the Company.
10	Công ty CP Bất động sản Elite house	Chairman of the Board of Directors of Elite House Real Estate JSC is a member of the Board of Directors of the Company.
11	Công ty TNHH Nguyễn Huy	Director of Nguyen Huy Company Limited is a major shareholder of the Company and is also a family member of the Vice Chairman of the Board of Directors of the Company.
12	Công ty TNHH Go-Working	The Director of Go-Working Co., Ltd. is a family member of the Vice Chairman of the Board of Directors of the Company.
13	Board of Trustees, Board of Supervisors, Board of Management and Chief Accountant	Key management personnel

- Significant transactions and debts with related parties:

- Transactions with related parties are enterprises:

Transactions with related parties that are enterprises are approved by the Company's Board of Directors in Resolution No. 10.1/NQ/HĐQT dated March 7, 2024.

Transactions with related parties are enterprises carried out in accordance with *The comparable uncontrolled price method*, determined by comparing the prices of goods and services sold in economically comparable markets where the seller is not related to the buyer. The terms of related party transactions are similar to those in ordinary transactions.

Overview of transactions and debts with related parties that are businesses:

Related Party (BLQ)	Transaction nature	Revenue realized in the fourth quarter of 2024	Revenue realized in 2024	Receivables (payables) at the end of period	Unearned revenues at the end of period
Công ty CP Kỹ thuật Xây dựng DINCO	Related Party buying goods	46,026,000	160,539,600	44,657,408	
	Related Party renting office	334,072,728	1,374,109,091	0	Unrealized revenue at the end of the period: 0
Công ty TNHH Go-Working	Related Party buying goods	0	660,455	0	
	Related Party renting office	228,468,555	868,573,020	0	0
Công ty TNHH Nguyễn Huy	Related Party purchases goods and services	0	0	0	
	Related Party selling goods	82,092,592	1,516,681,017	(13,510,000)	

- Deal with key members

Transaction overview with key members:

Key management personnel	Transaction nature	Fourth quarter revenue		Yearly	
		Year 2024	Year 2023	Year 2024	Year 2023
Board of Trustees	Board of Trustees remuneration	52,500,000	67,500,000	210,000,000	202,500,000
Supervisory Board	Supervisory Board' remuneration	27,000,000	32,400,000	108,000,000	99,900,000
Board of Directors and Chief Accountant	Salary, bonus	162,907,000	128,285,000	702,337,768	580,894,827

Details of salaries and remuneration paid to key members in the fourth quarter of 2024 are as follows:

No.	Key management personnel	Position:	Salary and bonus	Board of Trustees remuneration	Supervisory Board remuneration	Total
1	Huynh Phuoc Huyen Vy	Chairman of Board of Trustees	0	10,500,000	0	10,500,000
2	Nguyen Van Can	Vice Chairman of Board of Directors, Director	66,765,000	10,500,000	0	77,265,000
3	Le Truong Ky	Board of Trustees Member	0	10,500,000	0	10,500,000
4	Hoang Ngoc Loc	Member of the Board of Trustees, Deputy Director	48,121,000	10,500,000	0	58,621,000
5	Le Anh Long	Board of Trustees Member	0	10,500,000	0	10,500,000
6	Huynh Nguyen Van	Head of Supervisory Board	0	0	9,000,000	9,000,000
7	Khuong Tinh	Supervisory Board Member	0	0	9,000,000	9,000,000
8	Nguyen Thi Thao	Supervisory Board Member	0	0	9,000,000	9,000,000
9	Le Manh	Chief accountant	48,021,000	0	0	48,021,000
	Total		162,907,000	52,500,000	27,000,000	242,407,000

Details of salaries and remuneration paid to key members in 2024 are as follows:

No.	Key management personnel	Position:	Salary and bonus	Board of Trustees remuneration	Supervisory Board remuneration	Total
1	Huynh Phuoc Huyen Vy	Chairman of Board of Trustees		42,000,000		42,000,000
2	Nguyen Van Can	Vice Chairman of Board of Directors, Director	354,029,616	42,000,000		396,029,616
3	Le Truong Ky	Board of Trustees Member		42,000,000		42,000,000
4	Hoang Ngoc Loc	Member of the Board of Trustees, Deputy Director	173,904,076	42,000,000		215,904,076
5	Le Anh Long	Board of Trustees Member		42,000,000		42,000,000
6	Huynh Nguyen Van	Head of Supervisory Board			36,000,000	36,000,000
7	Khuong Tinh	Supervisory Board Member			36,000,000	36,000,000
8	Nguyen Thi Thao	Supervisory Board Member			36,000,000	36,000,000
9	Le Manh	Chief accountant	174,404,076			174,404,076
	Cộng		702,337,768	210,000,000	108,000,000	1,020,337,768

4. Present assets, revenue, and business results by department:

Report on main business results by business sector in Q4/2024 compared to the same period in Q4/2023:

Criteria	Book business, stationery, printing		Business premises for rent		Total	
	Quarter IV/2024	Quarter IV/2023	Quarter IV/2024	Quarter IV/2023	Quarter IV/2024	Quarter IV/2023
- Turnover	6,788,018,732	8,260,963,173	2,743,159,069	2,545,962,631	9,531,177,801	10,806,925,804
- Revenue deductions	29,578,273	3,088,000	0	0	29,578,273	3,088,000
- Cost price	4,843,925,495	5,814,247,520	761,451,852	681,781,452	5,605,377,347	6,496,028,972
- Gross profit	1,914,514,964	2,443,627,653	1,981,707,217	1,864,181,179	3,896,222,181	4,307,808,832
- Unallocated costs					2,873,980,172	3,041,545,915
- Other income:					2,332,622,150	258,199,058
- Other expenses					418,906,556	36,097,697
- Financial income					186,086,587	134,934,039
- Financial expenses					0	0
- Profit before tax					3,122,044,190	1,623,298,317
- Corporate income tax					661,469,226	335,170,843
- Profit after tax					2,460,574,964	1,288,127,474

Report on main business results by business sector in 2024 compared to the same period in 2023:

Criteria	Book business, stationery, printing		Business premises for rent		Total	
	Year 2024	Year 2023	Year 2024	Year 2023	Year 2024	Year 2023
- Turnover	68,978,247,610	72,739,410,114	10,862,057,923	9,725,509,325	79,840,305,533	82,464,919,439
- Revenue deductions	323,622,407	11,015,004	0	0	323,622,407	11,015,004
- Cost price	55,565,084,095	55,749,130,575	2,821,908,315	2,669,694,448	58,386,992,410	58,418,825,023
- Gross profit	13,089,541,108	16,979,264,535	8,040,149,608	7,055,814,877	21,129,690,716	24,035,079,412
- Unallocated costs					14,248,875,857	14,789,771,056
- Other income:					2,380,820,711	125,860,746
- Other expenses					461,014,428	-299,389,086
- Financial income					715,612,442	581,120,078
- Financial expenses					21,200,004	0
- Profit before tax					9,495,033,580	10,251,678,266
- Corporate income tax					2,002,661,738	2,144,633,674
- Profit after tax					7,492,371,842	8,107,044,592

5. Comparative information (changes in information in the Financial Statements of the previous accounting period):

The information in the report is comparable.

Information in the 4th quarter 2023 Financial Report remains unchanged, there is no restatement in this Financial Report.

6. Information on ongoing operations: The company meets the going concern assumption for the foreseeable future.

Prepared by

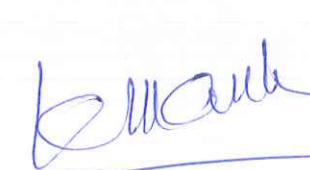
Chief accountant

Da Nang, Dated January 20th, 2025

Director



Nguyen Thi Ngoc Hanh



Le Manh



Nguyen Van Can

**DANANG BOOKS AND SCHOOL EQUIPMENT
JOINT STOCK COMPANY**

Stock code: BED

Address: 76-78 Bach Dang, Da Nang

**EXPLANATION LETTER
PROFIT AFTER TAX OF QUARTER 4, 2024
INCREASE COMPARED TO PROFIT AFTER TAX IN THE 4TH QUARTER OF 2023**

Respectfully to: State Securities Commission
Hanoi Stock Exchange

The Company's business results in the fourth quarter of 2024 had a profit after tax of VND 2,460,574,964, an increase of 91% - equivalent to an increase of VND 1,172,447,490 compared to the same period in 2023 (Profit after tax in the fourth quarter of 2023 is: 1,288,127,474 VND) is due to the following reasons:

On revenue and gross profit:

Net revenue from sales and service in the fourth quarter of 2024 decreased compared to the fourth quarter of 2023 by VND 1,302,238,276, a decrease of 12.05%.

Sales of all items decreased as follows: Books of all kinds, teaching equipment, children's toys, printed products, stationery, cultural products.

Office rental service revenue increased.

Classified by type: Retail sales at the company's bookstores and wholesalers both fell.

The decrease in revenue compared to the same period is due to the following main reasons:

Most of the items with decreased sales were supplies for education-related activities. Such as textbooks, supplementary books, teaching aids, school uniforms and stationery used. Due to reduced market demand.

The above reasons cause the gross profit in the fourth quarter of 2024 to decrease compared to the fourth quarter of 2023: 411,586,651 VND, down 9.5%.

Regarding expenses:

Total selling expenses and administrative expenses in the fourth quarter of 2024 compared to the fourth quarter of 2023 decreased by VND 167,565,743 - a decrease of 5.51%.

Most expenses decreased slightly such as packaging materials, depreciation, repairs, outsourced services, loading and unloading, transportation, costs of supplies, electricity, salary deductions, etc.

Financial and other income in the fourth quarter of 2024 increased by VND 2,125,575,640, an increase of 440.67% over the same period. Because the company received the liquidation transfer of the factory in Hoa Cam Industrial Park.

These are the explanations for the reasons why the Company's after-tax profit in the fourth quarter of 2024 increased compared to the same period in the fourth quarter of 2023.

Our company hereby present this explanation.

PREPARED BY

Recipients:

- As above
- Save HC-TC

Lê Mạnh

Da Nang, Dated January 20th, 2025

DIRECTOR



*GIÁM ĐỐC
Nguyễn Văn Cần*