

HAI MINH CORPORATION

Address: 17th Floor, Pearl Plaza Building, 561A Dien Bien Phu Street, Ward 25, Binh Thanh District, Ho Chi Minh City
 Consolidated Financial Statements
 Quarter 4 Year 2024

Balance Sheet
December 31 year 2024

Unit of measurement: VND

Items	Code	Description	Quarter Closing Balance	Quarter Opening Balance
A - SHORT-TERM ASSETS	100		111.604.969.771	73.897.732.912
I. Cash and cash equivalents	110	V.1	28.591.896.238	29.155.499.604
1. Cash	111		22.091.896.238	9.855.499.604
2. Cash equivalents	112		6.500.000.000	19.300.000.000
II. Short-term investments	120		66.122.990.685	25.097.107.331
1. Trading securities	121	V.2a	66.122.990.685	1.297.107.331
2. Allowances for decline in value of trading securities	122	V.2a		
3. Held to maturity investments	123	V.2b	-	23.800.000.000
III. Short-term receivables	130		15.574.132.260	18.450.994.506
1. Short-term trade receivables	131	V.3	12.299.664.650	10.943.528.588
2. Short-term repayments to suppliers	132	V.4	55.533.040	6.293.304.626
3. Short-term intra-company receivables	133			-
4. Receivables under schedule of construction contract	134			-
5. Short-term loan receivables	135			-
6. Other short-term receivables	136	V.5a	3.218.934.570	4.708.637.310
7. Short-term allowances for doubtful debts	137	V.6	-	(3.494.476.018)
8. Shortage of assets awaiting resolution	139			-
IV. Inventories	140		29.919.501	7.060.880
1. Inventories	141	V.7	29.919.501	7.060.880
2. Allowances for decline in value of inventories	149			-
V. Other current assets	150		1.286.031.087	1.187.070.591
1. Short-term prepaid expenses	151	V.8a	875.517.856	829.673.219
2. Deductible VAT	152		75.800.321	174.824
3. Taxes and other receivables from government budget	153	V.14	334.712.910	357.222.548
4. Government bonds purchased for resale	154			-
5. Other current assets	155			-

This report is an integral part and must be read in conjunction with the notes to the consolidated financial statements.

HAI MINH CORPORATION

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Consolidated Financial Statements

Quý 4 năm 2024

Consolidated Balance Sheet (Continued)

Items	Code	Description	Quarter Closing Balance	Quarter Opening Balance
B- LONG-TERM ASSETS	200		136.450.229.452	148.905.398.908
I. Long-term receivables	210		3.000.000	8.000.000
1. Long-term trade receivables	211		-	-
2. Long-term repayments to suppliers	212		-	-
3. Working capital provided to sub-units	213		-	-
4. Long-term intra-company receivables	214		-	-
5. Long-term loan receivables	215		-	-
6. Other long-term receivables	216	V.5b	3.000.000	8.000.000
7. Long-term allowances for doubtful debts	219		-	-
II. Fixed assets	220		88.252.025.138	94.548.173.046
1. Tangible fixed assets	221	V.9	68.780.364.305	74.500.191.441
- Original Cost	222		173.887.467.326	175.994.470.557
- Accumulated depreciation	223		(105.107.103.021)	(101.494.279.116)
2. Finance leased assets	224		-	-
- Original Cost	225		-	-
- Accumulated depreciation	226		-	-
3. Intangible fixed assets	227	V.10	19.471.660.833	20.047.981.605
- Original Cost	228		24.058.532.693	24.058.532.693
- Accumulated depreciation	229		(4.586.871.860)	(4.010.551.088)
III. Investment properties	230		23.355.737.400	23.603.635.918
- Original Cost	231		23.603.635.918	23.603.635.918
- Accumulated depreciation	232		(247.898.518)	-
IV. Long-term Work in Progress Assets	240		3.485.561.150	661.487.074
1. Long-term manufacturer and operation work-in-progress	241		-	-
2. Construction in progress cost	242	V.11	3.485.561.150	661.487.074
V. Long-term financial investments	250		17.984.255.882	27.271.444.955
1. Investment in subsidiaries	251		-	-
2. Investment in joint ventures and associates	252	V.2c	-	27.271.444.955
3. Investment in other entities	253		20.000.000.000	-
4. Provision for long-term financial investments	254		(2.015.744.118)	-
5. Held-to-maturity investments	255		-	-
VI. Other long-term assets	260		3.369.649.882	2.812.657.915
1. Long-term prepaid expenses	261	V.8b	3.097.801.876	2.812.657.915
2. Deferred tax assets	262	V.12	271.848.006	-
3. Long-term replacement parts and supplies	263		-	-
4. Other long-term assets	268		-	-
5. Goodwill	269		-	-
TOTAL ASSETS	270		248.055.199.223	222.803.131.820

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HAI MINH CORPORATION

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Consolidated Financial Statements

Quarter 4 Year 2024

Consolidated Balance Sheet (Continued)

Items	Code	Description	Quarter Closing Balance	Quarter Opening Balance
C - LIABILITIES	300		28.847.219.999	21.105.455.705
I. Current Liabilities	310		28.847.219.999	20.143.863.226
1. Short-term trade payables	311	V.13	8.540.814.575	7.279.968.270
2. Short-term prepayments from customers	312		165.770.315	
3. Taxes and other payables to government budget	313	V.14	2.956.946.806	834.488.610
4. Payables to employees	314	V.15	4.557.666.763	2.962.831.762
5. Short-term accrued expenses	315	V.16	332.894.807	6.662.021.059
6. Short-term intra-company payables	316			-
7. Payables under schedule of construction contract	317		-	-
8. Short-term unearned revenues	318		57.272.724	-
9. Other short-term payments	319	V.17a, c	9.460.933.596	2.190.325.833
10. Short-term borrowings and finance lease liabilities	320	V.18	2.057.997.845	
11. Short-term provisions	321			-
12. Bonus and Welfare Fund	322	V.19	716.922.568	214.227.692
13. Price Stabilization Fund	323			-
14. Government bonds purchased for resale	324			-
II. Non-Current Liabilities	330		-	961.592.479
1. Long-term trade payables	331			-
2. Long-term repayments from customers	332			-
3. Long-term accrued expenses	333			-
4. Intra-company payables for operating capital received	334			-
5. Long-term intra-company payables	335			-
6. Long-term unearned revenues	336			-
7. Other long-term payables	337	V.17b, c	-	383.213.040
8. Long-term borrowings and finance lease liabilities	338			-
9. Convertible Bonds	339			-
10. Preferred Shares	340			-
11. Deferred Income Tax Liabilities	341		-	578.379.439
12. Accrued Liabilities - Long-term	342			-
13. Science and Technology Development Fund	343			-

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Consolidated Financial Statements

Quý 4 năm 2024

Consolidated Balance Sheet (Continued)

Items	Code	Description	Quarter Closing Balance	Quarter Opening Balance
D - EQUITY	400		219.207.979.224	201.697.676.115
I. Equity Capital	410		219.207.979.224	201.697.676.115
1. Owner's Contribution	411	V.20	131.998.470.000	131.998.470.000
- Common Shares with Voting Rights	411a		131.998.470.000	131.998.470.000
- Preferred Shares	411b			-
2. Share Premium	412	V.20	5.893.984.271	5.893.984.271
3. Convertible Bond Options	413			-
4. Other Owner's Equity	414			-
5. Treasury Shares	415	V.20	(4.394.588.700)	(4.394.588.700)
6. Revaluation Surplus	416			-
7. Foreign Exchange Difference	417			-
8. Development Investment Fund	418	V.20	6.746.673.776	6.746.673.776
9. Enterprise Restructuring Support Fund	419			-
10. Other Equity Funds	420			-
11. Retained Earnings	421	V.20	77.513.078.144	60.075.360.679
- Retained Earnings (Accumulated until the End of the Previous Period)	421a		59.497.006.030	56.219.661.507
- Retained Earnings for the Current Period	421b		18.016.072.114	3.855.699.172
12. Basic Construction Investment Fund	422			-
13. Non-controlling Interests	429	V.20	1.450.361.733	1.377.776.089
II. Other Funds and Sources	430		-	-
1. Funding sources	431			-
2. Funds used for fixed asset acquisition	432			-
TOTAL EQUITY	440		248.055.199.223	222.803.131.820

Ho Chi Minh City, January 20, 2024



Hoang Thi Huong
Chief Accountant/Preparer



Tran Quang Tien
Chairman of the Board of Directors

HAI MINH CORPORATION

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Consolidated Financial Statements

Quarter 4 Year 2024

INCOME STATEMENT

Quarter 4 Year 2024

Items	Code	Description	Quarter 4		Cumulative from the beginning of the year to the end of this quarter	
			Year 2024	Year 2023	Year 2024	Year 2023
1. Revenue from sales and services	01	VI.1	29,564,439,462	20,151,942,147	107,881,252,448	80,380,729,810
2. Revenue deductions	02		-	-		
3. Net revenue from sales and services	10		29,564,439,462	20,151,942,147	107,881,252,448	80,380,729,810
4. Cost of goods sold	11	VI.2	24,574,781,161	18,103,268,389	87,112,460,338	68,299,177,899
5. Gross profit from sales and services	20		4,989,658,301	2,048,673,758	20,768,792,110	12,081,551,911
6. Financial income	21	VI.3	4,185,827,270	621,603,153	11,119,973,618	2,044,648,789
7. Financial expenses	22	VI.4	4,002,302,277	534,559,998	4,524,049,311	1,039,305,681
Including: interest expenses	23		21,129,153	-	21,129,153	556,000,001
8. Share of Profit or Loss in Joint Ventures and Associates	24	V.2c	-	-		(8,995,915)
9. Selling Expenses	25		-	-		
10. General and Administrative Expenses	26	VI.5	2,984,567,047	2,755,974,496	7,138,189,787	11,627,134,524
11. Net Profit from Business Activities	30		2,188,616,247	(620,257,583)	20,226,526,630	1,450,764,580
12. Other income	31	VI.6	132,795,559	76,061,818	737,309,986	5,990,057,592
13. Other expenses	32		-	308,655,430	185,334,991	1,819,397,857
14. Other profit	40		132,795,559	(232,593,612)	551,974,995	4,170,659,735
15. Total profit before tax	50		2,321,411,806	(852,851,195)	20,778,501,625	5,621,424,315
16. Current income tax expense	51	V.14	1,048,038,060	7,755,985	3,514,289,589	1,079,799,995
17. Deferred Corporate Income Tax Expense	52	V.12	(481,108,339)	-	(850,227,445)	615,013,872
18. Profit After Corporate Income Tax	60		1,754,482,085	(860,607,180)	18,114,439,481	3,926,610,448
19. Profit After Tax Attributable to the Parent Company	61		1,757,578,649	(836,216,494)	18,016,072,114	3,855,699,172
20. Profit After Tax Attributable to Non-controlling Interests	62		(3,096,564)	(24,390,352)	98,367,367	70,911,276
21. Basic Earnings Per Share	70	VI.7a,b	137	(55)	1,402	345
22. Diluted Earnings Per Share	71	VI.7a,b	133	(55)	1,365	345

Unit of measurement: VND

Cumulative from the beginning of the year to the end of this quarter

Ho Chi Minh City, January 20, 2024



Hoang Thi Huong
Chief Accountant/Preparer



Fran Quang Tien
Chairman of the Board of Directors

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HAI MINH CORPORATION

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Consolidated Financial Statements

Quarter 4 Year 2024

CASH FLOW STATEMENT**(Indirect method)****Quarter 4 Year 2024**

Unit of measurement: VND

Items	Code	Description	Accumulated from the beginning of the year to the end of this quarter	
			Year 2024	Year 2023
I. Profit before tax				
1. Adjustments for:	01		20.778.501.625	5.621.424.315
2. Depreciation of fixed assets and investment properties				
- Provisions	02	V.9, 10	7.510.012.002	9.411.923.430
- Foreign exchange gains/losses from the revaluation	03	V.2a, 6	(1.478.731.900)	2.909.207.477
- Gain or Loss on Foreign Exchange Differences from Revaluation of Monetary Items Denominated in Foreign Currencies	04		32.679.788	214.438.889
- Gains/losses from investment activities	05	V.2c; VI.3, 6	(1.575.908.785)	(6.104.854.769)
- Interest expenses	06	VI.4	21.129.153	556.000.001
- Other adjustments	07			
3. Profit from Business Activities Before Changes in Working Capital	08		25.287.681.883	12.608.139.343
- Increase/decrease in receivables	09		6.064.582.487	(2.821.439.768)
- Increase/decrease in inventory	10		(22.858.621)	130.873.007
- Increase/decrease in payables	11		1.209.424.432	6.676.305.805
- Increase/decrease in prepaid expenses	12		(330.988.598)	2.665.761.861
- Increase/decrease in trading securities	13	V.2a	(64.825.883.354)	2.391.761.818
- Interest paid	14		(21.129.153)	(572.897.224)
- Corporate income tax paid	15	V.14	(1.821.376.239)	(184.138.525)
- Other receipts from operating activities	16		-	-
- Other payments for operating activities	17	V.19	(75.660.000)	(1.221.536.109)
Net cash flow from operating activities	20		(34.536.207.163)	19.672.830.208
II. Cash flows from investing activities				
1. Cash Paid for Purchase and Construction of Fixed Assets and Other Long-term Assets	21	V.11	(1.627.747.018)	(683.452.074)
2. Cash Received from Disposal of Fixed Assets and Other Long-term Assets	22	V.9, VI.6	1.285.521.792	10.109.792.991
3. Cash Paid for Lending and Purchase of Debt Instruments of Other Entities	23		-	(35.800.000.000)
4. Cash Recovered from Lending and Sale of Debt Instruments of Other Entities	24		23.800.000.000	18.500.000.000
5. Cash Paid for Capital Contribution to Other Entities	25	V.2c	-	(300.000.000)
6. Cash Recovered from Capital Contribution to Other Entities	26		7.300.000.000	-
7. Cash Received from Loan Interests, Dividends, and Profit Sharing	27	V.5a, VI.3	1.182.081.882	1.878.275.633
Net cash flow from investing activities	30		31.939.856.656	(6.295.383.450)

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HAI MINH CORPORATION

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 Quarter 4 Year 2024

Consolidated Cash Flow Statement (Continued)

Items	Code	Description	Accumulated from the beginning of the year to the end of this quarter	
			Year 2024	Year 2023
III. Cash flows from financing activities				
1. Proceeds from issuing shares, receiving contributions from owners	31			
2. Repayments of contributions to owners, repurchase of the company's issued shares	32			
3. Proceeds from borrowing	33	V.18	2.057.997.845	
4. Repayments of loan principal	34	V.18		(11.000.000.000)
5. Repayments of finance lease obligations	35			
6. Dividends and profit distributions paid to owners	36	V.17a, 20	(25.781.496)	(24.505.630)
<i>Net cash flow from financing activities</i>	40		2.032.216.349	(11.024.505.630)
Net change in cash and cash equivalents during the year	50		(564.134.158)	2.352.941.128
Cash and cash equivalents at the beginning of the year	60	V.1	29.155.499.604	26.802.558.476
Effect of changes in foreign exchange rates on foreign currency cash and cash equivalents	61		530.792	-
Cash and cash equivalents at the end of the year	70	V.1	28.591.896.238	29.155.499.604

Ho Chi Minh City, January 20, 2024



Hoang Thi Huong
 Chief Accountant/Preparer



Tran Quang Tien
 Chairman of the Board of Directors

HAI MINH CORPORATION

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 Consolidated Financial Statements
 Quarter 4 Year 2024

Appendix: Reconciliation of Changes in Equity Table

Unit of measurement: VND

	Owner's Equity	Share Premium	Treasury Shares	Development Investment Fund	Undistributed Profit After Tax	Non-controlling Interests	Total
Balance at the Beginning of Q3	131,998,470,000	5,893,984,271	(4,394,588,700)	6,746,673,776	64,634,325,981	1,393,788,735	207,303,412,760
Profit in Q3	-	-	-	-	11,121,173,514	59,669,562	1,754,482,085
Appropriation to Funds in Q3	-	-	-	-	-	-	-
Dividend Distribution in Q3	-	-	-	-	-	-	-
Other Decreases	-	-	-	-	-	-	-
*** Balance at the End of Q3	131,998,470,000	5,893,984,271	(4,394,588,700)	6,746,673,776	75,755,499,495	1,453,458,297	217,453,497,139
Balance at the Beginning of the Current Period	131,998,470,000	5,893,984,271	(4,394,588,700)	6,746,673,776	75,755,499,495	1,453,458,297	217,453,497,139
Profit in the Current Period	-	-	-	-	1,757,578,649	(3,096,564)	1,754,482,085
Current Period	-	-	-	-	-	-	-
Other Decreases	-	-	-	-	-	-	-
*** Current Period	131,998,470,000	5,893,984,271	(4,394,588,700)	6,746,673,776	77,513,078,144	1,450,361,733	219,207,979,224



Hoang Thi Huong
 Chief Accountant/Preparer



Tran Quang Tien
 Chairman of the Board of Directors

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HAI MINH CORPORATION

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CONSOLIDATED FINANCIAL STATEMENTS FOR Q4 2024

Notes to the Consolidated Financial Statements

Notes to the Consolidated Financial Statements For the Fourth Quarter of 2024

I. OPERATIONAL CHARACTERISTICS

1. Form of Capital Ownership

HAI MINH CORPORATION (hereinafter referred to as the “Company” or “Parent Company”) is a joint-stock company .

2. Business Sector

The Group operates in the service sector .

3. Business Activities

The primary business activities of the Group include: inland and road freight transportation; warehouse and office leasing; and ship agency services.

4. Normal Business Cycle

The Group’s normal business cycle does not exceed 12 months.

5. Group Structure

The Group comprises the Parent Company and three subsidiaries under the control of the Parent Company. All subsidiaries are consolidated in these consolidated financial statements..

5a. List of Subsidiaries Consolidated

Company Name	Registered Address	Principal Business Activities	Ownership Ratio		Voting Rights Ratio	
			Ending Balance	Beginning Balance	Ending Balance	Beginning Balance
Nam Phat Logistics Company Limited	Floor 3, Hai Minh Building, Km105 Nguyen Binh Khiem Bypass Road, Dong Hai 2 Ward, Hai An District, Hai Phong City	Warehousing and Freight Transportation Services	96,79%	96,79%	96,79%	96,79%
Hai Minh Logistics Company Limited	Floor 3, Hai Minh Building, Km105 Nguyen Binh Khiem Bypass Road, Dong Hai 2 Ward, Hai An District, Hai Phong City	Warehousing and Freight Transportation Services	100,00%	100,00%	100,00%	100,00%
Hai Minh Marine Services Company Limited	Floor 3, Hai Minh Building, Km105 Nguyen Binh Khiem Bypass Road, Dong Hai 2 Ward, Hai An District, Hai Phong City	Warehousing and Freight Transportation Services	100,00%	100,00%	100,00%	100,00%

5b. The Associate is Reflected in the Consolidated Financial Statements

The company only invest in HAI MINH PORT SERVICES JOINT STOCK COMPANY, headquartered at Lot KB3-02, Nam Dinh Vu Industrial Park (Zone 1), Dong Hai 2 Ward, Hai An District, Hai Phong City. The main business activity of this associate is warehousing and goods storage services. In Q2 2024, the Group transferred 730.000 shares. As of the end of the reporting period, the Group's equity interest in this associate was 19,05%, with voting rights and ownership percentage equivalent to the equity interest.

6. Declaration of Comparability of Information in the Consolidated Financial Statements

The corresponding figures from the previous period are comparable with those of the current period.

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CONSOLIDATED FINANCIAL STATEMENTS FOR Q4 2024

Notes to the Consolidated Financial Statements (Continued)

7. Employees

At the end of the quarter, the company has 134 employees currently working (the number at the beginning of the year was 140 employees).

II. ACCOUNTING PERIOD AND CURRENCY USED IN ACCOUNTING

1. Accounting Period

The Group's accounting period begins on January 1 and ends on December 31 each year..

2. Currency Used in Accounting

The currency used in accounting is the Vietnamese Dong (VND) as the majority of transactions are conducted in this currency.

III. ACCOUNTING STANDARDS AND SYSTEM APPLIED

1. Accounting System Applied

The Company applies the Vietnamese Accounting Standards, the Vietnamese Enterprise Accounting System issued under Circular No. 200/2014/TT-BTC dated December 22, 2014, Circular No. 202/2014/TT-BTC dated December 22, 2014, providing guidance on the preparation and presentation of consolidated financial statements, and other circulars issued by the Ministry of Finance guiding the implementation of accounting standards in the preparation and presentation of consolidated financial statements..

2. Declaration of Compliance with Accounting Standards and System

The Board of Directors ensures compliance with the requirements of the Vietnamese Accounting Standards, the Vietnamese Enterprise Accounting System issued under Circular No. 200/2014/TT-BTC dated December 22, 2014, Circular No. 202/2014/TT-BTC dated December 22, 2014, as well as other circulars guiding the implementation of accounting standards issued by the Ministry of Finance in the preparation and presentation of consolidated financial statements.

IV. ACCOUNTING POLICIES APPLIED

1. Basis for Preparation of Financial Statements

The financial statements are prepared on an accrual basis (except for cash flow-related information).

2. Basis of Consolidation

The consolidated financial statements include the financial statements of the Parent Company and its subsidiaries. A subsidiary is an entity controlled by the Parent Company. Control exists when the Parent Company has the ability, directly or indirectly, to influence the financial and operating policies of the subsidiary to obtain economic benefits from its activities. In determining control, potential voting rights arising from options or convertible debt and equity instruments that can be converted into common shares at the end of the reporting period are considered.

The operating results of subsidiaries acquired or sold during the period are presented in the consolidated income statement from the acquisition date or until the date of the sale of the subsidiary's investment.

The financial statements of the Parent Company and its subsidiaries used for consolidation are prepared for the same accounting period and apply uniform accounting policies for transactions and events of similar nature under similar circumstances. If the accounting policies of a subsidiary differ from the unified accounting policies adopted by the Group, appropriate adjustments will be made to the subsidiary's financial statements before they are used in the preparation of the consolidated financial statements.

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CONSOLIDATED FINANCIAL STATEMENTS FOR Q4 2024

Notes to the Consolidated Financial Statements (Continued)

The balances of accounts in the balance sheet between companies within the Group, intercompany transactions, and unrealized internal profits arising from these transactions must be fully eliminated. Unrealized losses arising from intercompany transactions are also eliminated unless the cost that caused the loss is not recoverable.

Non-controlling interests represent the portion of profit or loss in the subsidiary's operating results and net assets that is not attributable to the Group and is presented as a separate item in the consolidated income statement and consolidated balance sheet (under equity). Non-controlling interests include the value of non-controlling interests at the initial business combination date and their share of changes in equity since the business combination. Losses incurred by a subsidiary are allocated to the non-controlling interests in proportion to their ownership, even if the losses exceed the non-controlling interests' share of the subsidiary's net assets.

3. Foreign Currency Transactions

Foreign currency transactions are converted using the exchange rate at the transaction date. The balances of monetary items denominated in foreign currencies at the end of the reporting period are converted using the exchange rate at that date.

Exchange rate differences arising from foreign currency transactions during the period are recognized in financial income or financial expenses. Exchange rate differences from the revaluation of monetary items denominated in foreign currencies at the end of the reporting period, after offsetting increases and decreases in the exchange rate, are recognized in financial income or financial expenses.

The exchange rates used to convert foreign currency transactions are the actual transaction rates at the time the transactions occur. The actual transaction exchange rate for foreign currency transactions is determined as follows:

- For receivables: The exchange rate for foreign currency purchases at the commercial bank where the Group designates the customer to make payment at the time of the transaction.
- For payables: The exchange rate for foreign currency sales at the commercial bank where the Group expects to transact at the time of the transaction.
- For transactions involving the purchase of assets or expenses paid immediately in foreign currency (without going through accounts payable): The exchange rate for foreign currency purchases at the commercial bank where the Group makes the payment.

The exchange rates used to revalue the balances of monetary items denominated in foreign currencies at the end of the reporting period are determined according to the following principles:

- For foreign currency deposits in banks: The exchange rate for foreign currency purchases at the bank where the Group holds its foreign currency account.
- For other monetary items classified as other assets: The exchange rate for foreign currency purchases at Vietcombank (the bank with which the Group frequently transacts).
- For monetary items classified as liabilities: The exchange rate for foreign currency sales at Vietcombank (the bank with which the Group frequently transacts).

4. Cash and Cash Equivalents

Cash includes cash on hand and demand deposits in banks. Cash equivalents are short-term investments with a maturity not exceeding three months from the investment date, which are easily convertible into a known amount of cash and are subject to an insignificant risk of changes in value at the reporting date.

5. Financial Investments

Trading Securities

Investments are classified as trading securities when held for the purpose of buying and selling for profit.

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Trading securities are recorded in the accounting books at cost. The cost of trading securities is determined based on the fair value of the payments at the transaction date, plus any transaction-related costs incurred during the purchase of the trading securities.

The recognition time for trading securities is the moment the Group acquires ownership, specifically as follows:

- For listed securities: recognized at the matching date (T+0).
- For unlisted securities: recognized at the official ownership transfer date in accordance with legal regulations.

Interest, dividends, and profits accrued prior to the purchase of trading securities are deducted from the cost of the securities. Interest, dividends, and profits accrued after the purchase are recorded as revenue. Dividends received in shares are tracked as an increase in the number of shares, without recognizing the value of the received shares.

An allowance for the decline in value is made for each type of trading security traded on the market if its fair value is lower than its cost. The fair value of trading securities is determined as follows:

- For securities listed on stock exchanges: the closing price on the nearest trading date to the reporting period end.
- For shares registered for trading on the unlisted public company market (UPCOM): the reference price is the average price of the last 30 consecutive trading days before the end of the reporting period, as published by the Stock Exchange.
- In cases where stocks listed on the stock market or stocks of joint stock companies registered for trading on the Upcom market have no transactions in the 30 days prior to the provision for losses, or when listed stocks are delisted, suspended, or halted from trading: the provision is made based on the losses of the invested company, with the provision amount calculated as the difference between the actual investment of the owners and the equity at the end of reporting period, multiplied by the ownership ratio of the company's charter capital compared to the total paid-in charter capital.
- For corporate bonds: the bond price for listed or registered corporate bonds is the most recent trading price on the Stock Exchange within 10 days prior to the end of the reporting period. If there are no transactions within 10 days leading up to the end of the fiscal year, no provisions will be made for this investment.

The increase or decrease in the provision for the impairment of trading securities to be recognized at the end of the reporting period is recorded as a financial expense.

Gains or losses from the disposal of trading securities are recognized in financial income or financial expenses. The cost is determined using the moving weighted average method.

Investments Held to Maturity

An investment is classified as held to maturity when the Group has the intention and ability to hold the investment until maturity. Investments held to maturity consist only of fixed-term bank deposits and bonds held to maturity with the objective of earning periodic interest income.

Investments held to maturity are initially recognized at cost. After initial recognition, these investments are recorded at their recoverable amount. Interest income from investments held to maturity after the purchase date is recognized in the income statement on an accrual basis. Interest received before the company holds the investment is deducted from the cost at the time of purchase.

When there is reliable evidence indicating that part or all of an investment may be impaired and the loss can be reliably determined, the loss is recognized as a financial expense for the year and directly deducted from the investment value.

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Loans

Loans are recognized at cost, less any provision for doubtful debts. The provision for doubtful debts on loans is made based on the estimated potential losses.

Investments in associate companies

An associate is an entity over which the Company has significant influence but does not have control over the financial and operational policies. Significant influence is demonstrated by the right to participate in making decisions about the financial and operational policies of the investee, but without controlling those policies.

Investments in associates are recognized using the equity method. Under this method, the investment in an associate is presented in the consolidated financial statements at its initial investment cost and adjusted for changes in the share of net assets of the associate after the investment date. If the Group's share of losses of the associate is greater than or equal to the carrying amount of the investment, the carrying amount of the investment is presented as zero in the consolidated financial statements, unless the Group has obligations to make payments on behalf of the associate.

The financial statements of the associate are prepared for the same accounting period as the Group's consolidated financial statements. When the accounting policies of the associate differ from the uniform accounting policies applied by the Group, adjustments are made to the associate's financial statements before they are used in preparing the consolidated financial statements.

Unrealized gains and losses arising from transactions with associates are eliminated in proportion to the Group's interest when preparing the consolidated financial statements.

6. **Receivables**

Receivables are presented at their book value, less any provision for doubtful debts.

The classification of receivables into trade receivables and other receivables is based on the following principles:

- Trade receivables reflect amounts owed arising from commercial transactions related to the buying and selling activities between the company and independent customers.
- Other receivables reflect amounts owed that are not related to commercial transactions and do not involve buying and selling activities.

Provision for doubtful debts is made for each receivable based on the estimated potential losses that may occur.

The increase or decrease in the provision for doubtful debts to be recognized at the end of the fiscal year is recorded as an administrative expense.

7. **Inventories**

Inventory is recognized at the lower of cost or net realizable value.

The cost of inventory, including raw materials, consists of the purchase cost and other directly related costs incurred to bring the inventory to its current location and condition. The cost of goods sold is calculated using the weighted average method and is recorded using the perpetual inventory system.

Net realizable value is the estimated selling price of the inventory in the ordinary course of production and business, less the estimated costs to complete and the estimated costs necessary to sell the inventory. A provision for inventory write-down is made for each inventory item where the cost exceeds its net realizable value. The increase or decrease in the provision for inventory write-down to be recognized at the end of the fiscal year is recorded in the cost of goods sold.

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8. Prepaid Expenses

Prepaid expenses include costs that have been incurred but are related to the results of business operations over multiple accounting periods. The Company's prepaid expenses mainly consist of asset repair costs and tools and equipment expenses. These prepaid expenses are allocated over the period of the prepayment or the period in which the corresponding economic benefits are derived from these expenses.

Asset Repair Costs

One-time asset repair costs with significant value are amortized over a period of 36 months using the straight-line method.

Tools and Equipment Costs

Tools and equipment that have been put into use are amortized over a period of no more than 36 months using the straight-line method.

9. Operating Lease Assets

Leased assets are classified as operating leases if most of the risks and benefits associated with ownership of the asset are retained by the lessor. Operating lease expenses are recognized in expenses using the straight-line method over the lease term, regardless of the payment method.

10. Tangible Fixed Assets

Tangible fixed assets are presented at their cost less accumulated depreciation. The cost of tangible fixed assets includes all costs incurred by the company to acquire the asset and make it ready for use. Costs incurred after initial recognition are only added to the cost of the asset if they are certain to increase future economic benefits from the use of the asset. Costs that do not meet this condition are recognized as production and business expenses in the current year.

When a tangible fixed asset is sold or disposed of, its cost and accumulated depreciation are written off, and any gain or loss from the disposal is recognized as income or expense in the current year.

Tangible fixed assets are depreciated using the straight-line method based on the estimated useful life. The number of years for depreciation of various types of tangible fixed assets is as follows:

<u>Type of Fixed Asset</u>	<u>Number of Years</u>
Buildings and Structures	10 – 50
Machinery and Equipment	5 – 15
Transportation and Transmission Vehicles	6 – 15
Management Tools and Instruments	3 – 10
Other Fixed Assets	5 – 10

11. Intangible Fixed Assets

Intangible assets are presented at their cost less accumulated amortization.

Intangible fixed assets only include land use rights. Land use rights refer to all actual costs incurred by the Group that are directly related to the land used, including: payments made to acquire land use rights, registration fees, etc. Land use rights are amortized using the straight-line method over 40 to 43 years, land use rights with no expiration are not subject to amortization.

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When intangible fixed assets are sold or liquidated, the original cost and accumulated depreciation are written off, and any profit or loss from the liquidation is recognized as income or expense in the year .

12. Construction in Progress

Construction in progress reflects the directly related costs (including relevant borrowing costs in accordance with the company's accounting policy) associated with assets under construction, machinery and equipment being installed for production, leasing, and management purposes, as well as costs related to the repair of fixed assets being carried out. These assets are recorded at their original cost and are not subject to depreciation.

13. Business Combination and Goodwill

Business combinations are accounted for using the purchase method. The cost of a business combination includes: the fair value of the assets exchanged at the acquisition date, the liabilities incurred or recognized, and the equity instruments issued by the Group in exchange for control of the acquired entity, along with any directly related acquisition costs. The acquired assets, identifiable liabilities, and any contingent liabilities in the business combination are recognized at their fair value at the date control is obtained.

In the case of a business combination conducted in multiple stages, the total cost of the business combination is calculated as the sum of the cost of the investment at the date control is obtained, along with the cost of any previous investments, which are re-measured at fair value at the date control is obtained. The difference between the re-measured value and the original cost of the investment is recognized in the income statement if, prior to the date control is obtained, the Group does not have significant influence over the subsidiary, and the investment is presented using the cost method. If, prior to the date control is obtained, the Group has significant influence and the investment is presented using the equity method, the difference between the re-measured value and the investment's equity method value is recognized in the income statement, and the difference between the equity method value and the original cost of the investment is directly recognized in the "Undistributed Profit After Tax" section of the consolidated balance sheet.

The excess of the purchase price over the fair value of the Group's share in the identifiable assets, liabilities, and contingent liabilities at the acquisition date is recognized as goodwill. If the Group's share in the fair value of identifiable assets, liabilities, and contingent liabilities exceeds the purchase price at the acquisition date, the excess is recognized in the income statement.

Non-controlling interests at the initial business combination date are determined based on the percentage of non-controlling shareholders' interest in the fair value of the assets, liabilities, and contingent liabilities recognized.

14. Payables and accrued expenses

Accounts payable and accrued expenses are recognized for amounts owed in the future related to goods and services received. Accrued expenses are recognized based on reasonable estimates of the amounts to be paid.

The classification of payables as trade payables, accrued expenses, and other payables is carried out according to the following principles:

- Trade payables reflect amounts owed arising from transactions for the purchase of goods, services, and assets, where the seller is an independent entity from the company.
- Accrued expenses reflect amounts payable for goods or services received from suppliers or provided to the buyer, but not yet paid due to the absence of invoices or insufficient accounting documents, as well as amounts payable to employees for wages, vacation pay, and accrued business expenses.

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- Other payables reflect amounts owed that are non-commercial and not related to the purchase or sale of goods and services.

Payables and accrued expenses are classified as current and non-current in the consolidated balance sheet based on their remaining term as of the end of the reporting period.

15. Owner's Equity Contributions

Owner's Equity Contributions

Owner's equity contributions are recorded at the actual capital contributed by shareholders.

Share Premium

Share premium is recognized as the difference between the issue price and the par value of shares when they are initially issued or when additional shares are issued. It also includes the difference between the reissue price and the book value of treasury shares, as well as the capital component of convertible bonds upon maturity. Direct costs associated with the issuance of additional shares and the reissue of treasury shares are deducted from the share premium.

Treasury Shares

When repurchasing shares issued by the Company, the payment amount, including transaction-related costs, is recognized as treasury shares and reflected as a deduction in equity. Upon reissuance, the difference between the reissue price and the book value of the treasury shares is recorded in the 'Share Premium' account.

16. Profit Distribution

Net income after corporate income tax is distributed to shareholders after allocating the required reserves according to the company's charter and relevant legal regulations, and with the approval of the General Shareholders' Meeting.

The distribution of profits to shareholders takes into account non-monetary items within the undistributed after-tax profits that may affect cash flow and the ability to pay dividends, such as gains from the revaluation of contributed capital assets, gains from the revaluation of monetary items, financial instruments, and other non-monetary items.

Dividends are recognized as liabilities when approved by the General Meeting of Shareholders.

17. Revenue and Income Recognition

Revenue from the sale of goods

- The Group has transferred most of the risks and benefits associated with ownership of the goods to the buyer.
- The Group no longer retains control over the goods, as the owner or in control of the goods.
- The revenue is recognized when it is reliably determinable. If the contract allows the buyer the right to return goods under specific conditions, the revenue is recognized only when these conditions are no longer applicable, and the buyer no longer has the right to return the goods (except in cases where the customer has the right to return goods in exchange for other goods or services).
- The Group has received or will receive economic benefits from the sales transaction.
- The costs related to the sales transaction are determinable.

Revenue from the provision of services

Revenue from the provision of services is recognized when the following conditions are met simultaneously:

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- The revenue is reliably determinable. If the contract specifies that the buyer has the right to return the service provided under specific conditions, the revenue is only recognized when those specific conditions no longer exist, and the buyer no longer has the right to return the provided service.
- The Group has received or will receive economic benefits from the transaction providing the service.
- The work completed at the reporting date is determinable.
- The costs incurred for the transaction and the costs to complete the service provision are determinable.

In cases where the service is performed over multiple periods, the revenue is recognized in the year based on the work completed by the end of the reporting period.

Revenue from Operating Leases

Revenue from operating leases is recognized on a straight-line basis over the lease term. Rent received in advance for multiple periods is allocated to revenue in accordance with the lease term.

Interest Income

Interest income is recognized on an accrual basis based on the time and effective interest rate for each period.

Dividends and Profit Sharing

Dividends and profit distributions are recognized when the company is entitled to receive dividends or profits from its investments. Dividends received in the form of shares are only tracked by the increase in the number of shares, without recognizing the value of the shares received.

18. Borrowing Costs

Borrowing costs include interest on loans and other costs directly related to the borrowing.

Borrowing costs are recognized as an expense when incurred. However, if borrowing costs are directly related to the construction or production of assets under development that require a period of time (more than 12 months) to become available for use or sale, those borrowing costs are capitalized as part of the asset's cost. For borrowings related to the construction of fixed assets or investment properties, interest is capitalized even if the construction period is less than 12 months. Income arising from temporarily investing borrowed funds is deducted from the asset's cost.

For general borrowings used for investment in construction or production of unfinished assets, the capitalized borrowing costs are determined based on the capitalization rate applied to the weighted average accumulated costs incurred for basic construction or production of those assets. The capitalization rate is calculated based on the weighted average interest rate of outstanding borrowings during the year, excluding specific borrowings aimed at creating a particular asset.

19. Expenses

Expenses are amounts that reduce economic benefits recognized at the time the transaction occurs or when there is a reasonably certain expectation of future expenses, regardless of whether cash has been paid or not.

The expenses and the related revenues generated must be recognized simultaneously according to the matching principle. In cases where the matching principle conflicts with the prudence principle, expenses are recognized based on the nature and requirements of accounting standards to ensure that transactions are presented fairly and accurately.

20. Corporate Income Tax

Corporate income tax expense includes current income tax and deferred income tax.

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Current Income Tax

Current income tax is the amount of tax computed based on taxable income. The taxable income differs from accounting profit due to temporary differences between tax and accounting, non-deductible expenses, as well as adjustments for non-taxable income and carryforward losses.

Deferred Income Tax

Deferred income tax is the corporate income tax that will be payable or refunded due to temporary differences between the carrying amount of assets and liabilities for financial reporting purposes and the tax base. Deferred income tax liabilities are recognized for all taxable temporary differences. Deferred tax assets are only recognized when it is probable that future taxable profits will be available to utilize these deductible temporary differences.

The carrying amount of deferred tax assets is reviewed at the end of the financial year and will be reduced to ensure that there is sufficient taxable profit to allow for the benefit of some or all of the deferred tax assets to be utilized. Deferred tax assets that have not been previously recognized are reviewed at the end of the financial year and are recognized when it is certain that there is sufficient taxable profit to utilize these unrecognized deferred tax assets.

Deferred tax assets and deferred tax liabilities are determined based on the tax rates expected to apply in the year the asset is recovered or the liability is settled, using the tax rates effective at the end of the financial year. Deferred tax is recognized in the income statement and is only recorded directly in equity when the tax relates to items recognized directly in equity.

Deferred tax assets and liabilities are offset when :

- The Group has a legally enforceable right to offset current tax assets against current tax liabilities; and
- The deferred tax assets and liabilities relate to income taxes levied by the same taxation authority:
 - For the same taxable entity; or
 - The company intends to settle the current income tax payable and the current deferred tax assets on a net basis or recover the assets simultaneously with the settlement of liabilities in each future period when significant amounts of deferred tax liabilities or deferred tax assets are settled or recovered.

21. Related Parties

Parties are considered related if one party has the ability to control or exert significant influence over the other party in making decisions about financial policies and operations. Parties are also considered related if they share joint control or significant common influence.

In considering the relationship between related parties, more emphasis is placed on the substance of the relationship rather than its legal form.

22. Segment Reporting

A business segment is a distinguishable component that engages in producing or providing products, services, and has economic risks and benefits different from other business segments.

A geographical segment is a distinguishable component that engages in producing or providing products, services within a specific economic environment, and has economic risks and benefits different from other business segments operating in other economic environments.

Segment information is prepared and presented in accordance with the accounting policies applied for the preparation and presentation of the Company's financial statements.

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IV. ADDITIONAL INFORMATION FOR ITEMS PRESENTED IN THE BALANCE SHEET**1. Cash and Cash Equivalents**

	<u>Số cuối kỳ</u>	<u>Số đầu năm</u>
Cash	923.740.653	383.719.853
Demand deposit	21.168.155.585	9.471.779.751
Cash in Transit		
Cash Equivalents	6.500.000.000	19.300.000.000
- Short-term bank deposits (not exceeding 3 months)	6.500.000.000	19.300.000.000
- Bonds		
Total	<u>28.591.896.238</u>	<u>29.155.499.604</u>

2. Financial Investments

The Group's financial investments include trading securities, investments held to maturity, and investments in associated companies. Information regarding the Group's financial investments is as follows:

2a. Trading Securities

	<u>End of Quarter</u>			<u>Beginning of Year</u>		
	<u>Cost</u>	<u>Fair Value</u>	<u>Provision</u>	<u>Cost</u>	<u>Fair Value</u>	<u>Provision</u>
Stocks	66.122.990.685	72.903.835.150		2.397.945	2.397.945	
Other Stocks	66.122.990.685	72.903.835.150		2.397.945	2.397.945	
Bonds (i)				1.294.709.386	1.294.709.386	
Ho Chi Minh City Service Trading Corporation						
Vingroup Joint Stock Company				1.330.052.998	1.330.052.998	
Other Bonds						
Other Items						
Amortized Bond						
Purchase Costs				(35.343.612)	(35.343.612)	
Mutual Fund						
Certificates at TBCS						
Total	<u>66.122.990.685</u>	<u>72.903.835.150</u>		<u>1.297.107.331</u>	<u>1.297.107.331</u>	

2b. Investments Held to Maturity

	<u>End of Quarter</u>		<u>Beginning of Year</u>	
	<u>Cost</u>	<u>Carrying Value</u>	<u>Cost</u>	<u>Carrying Value</u>
Term Deposits ⁽ⁱ⁾	0	0	23.800.000.000	23.800.000.000
Total	<u>0</u>	<u>0</u>	<u>23.800.000.000</u>	<u>23.800.000.000</u>

2c. Investments in Associates

	<u>End of Quarter</u>	<u>Beginning of Year</u>
Cost	0	27.300.000.000

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	<u>End of Quater</u>	<u>Beginning of Year</u>
Profit After the Investment Date	0	(28.555.045)
Total	0	27.271.444.955

The Company transferred 730.000 shares in Hai Minh Port Services Joint Stock Company according to the Resolution of the Board of Directors No. 03/2024/NQ-HĐQT dated May 27, 2024. After transferring a portion of its shares, the Company's ownership in Hai Minh Port Services Joint Stock Company decreased from 26% to 19,05%

2d. Investment in Other Entities

	<u>End of Quater</u>	<u>Beginning of Year</u>
Hai Minh Logistics Co., Ltd	20.000.000.000	0
Total	20.000.000.000	0

3. Short-term Trade Receivables

	<u>End of Quater</u>	<u>Beginning of Year</u>
Toyota Motor Vietnam Co.,Ltd	1.671.425.750	2.092.423.848
Khai Minh Global Company Limited	2.133.917.568	1.617.117.596
Kioway Joint Stock Company	178.632.000	1.683.234.000
Other Entities	8.315.689.332	5.550.753.144
Total	12.299.664.650	10.943.528.588

4. Short-term Advances to Suppliers

	<u>End of Quater</u>	<u>Beginning of Year</u>
Arch Real Estate Service Join Stock Company		6.231.844.558
Other Suppliers	55.533.040	61.460.068
Total	55.533.040	6.293.304.626

5. Other Receivables

5a. Short-term Other Receivables

	<u>End of Quater</u>		<u>Beginning of Year</u>	
	<u>Value</u>	<u>Provision</u>	<u>Value</u>	<u>Provision</u>
Advance Payments	1.092.934.628	-	524.420.022	-
TMDVKS Tan Hoang Minh Retail Company Limited	0	0	3.000.000.000	(3.000.000.000)
Other Short-term Receivables	2.125.999.942	-	1.174.217.288	-
Total	3.218.934.570	0	4.708.637.310	(3.000.000.000)

5b. Other Long-term Receivables

Receivables from Taxi Deposit.

6. Inventories

	<u>End of Quater</u>	<u>Beginning of Year</u>
	29.919.501	7.060.880
Raw Materials, Supplies	-	-
Tools, Equipment	-	-
Total	29.919.501	7.060.880

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7. Prepaid Expenses

<i>Expense Name</i>	01/10/2024	<i>Incurred During the Period</i>	<i>Transferred During the Period</i>	31/12/2024
Short-term prepaid expenses	829.673.219	3.496.950.400	3.451.105.763	875.517.856
Long-term prepaid expenses	2.812.657.915	2.859.793.533	2.574.649.572	3.097.801.876
Total	3.642.331.134	6.356.743.933	6.025.755.335	3.973.319.732

8. Tangible Fixed Assets

	Buildings and Structures	Machinery and Equipment	Transportation and Transmission Vehicles	Management Tools and Equipment	Other Fixed Assets	Total
Original Cost						
Beginning of Period	111.824.737.789	1.434.826.595	51.258.250.262	5.400.653.422	2.414.000.000	172.332.468.068
Purchases			1.554.999.258			1.554.999.258
Disposals, Sales						0
End of Period	111.824.737.789	1.434.826.595	52.813.249.520	5.400.653.422	2.414.000.000	173.887.467.326
Accumulated Depreciation						
Beginning of Period	837.509.970	20.482.107	582.775.719	52.581.159	62.958.327	1.556.307.282
Depreciation During the Period						
Disposals, Sales	49.169.211.788	906.664.034	48.892.384.193	5.195.440.319	943.402.687	105.107.103.021
End of Period	63.493.035.971	548.644.668	2.948.641.788	257.794.262	1.533.555.640	68.781.672.329
Net Book Value	62.655.526.001	528.162.561	3.920.865.327	205.213.103	1.470.597.313	68.780.364.305

9. Intangible Fixed Assets

	Land Use Rights
Original Cost	
Beginning of Period	24.058.532.693
End of Period	24.058.532.693
<i>Of which:</i>	
<i>Fully Depreciated but Still in Use</i>	-
Accumulated Depreciation	
Beginning of Period	4.442.791.667
Depreciation During the Period	144.080.193
End of Period	4.586.871.860
Net Book Value	
Beginning of Period	19.615.741.026

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Notes to the Consolidated Financial Statements (Continued)

	Land Use Rights
End of Period	19.471.660.833
Of which:	
Temporarily Not in Use	-

10. Investment Property

	01/10/2024	Increase During the Period	Decrease During the Period	31/12/2024
Investment Property for Lease				
Original Cost	23.603.635.918			23.603.635.918
Land Use Rights	2.138.357.513			2.138.357.513
Buildings	21.465.278.405			21.465.278.405
Accumulated Depreciation	141.656.296	106.242.222	-	247.898.518
Land Use Rights	-	-	-	-
Buildings	141.656.296	106.242.222	-	247.898.518
Net Book Value	23.461.979.622		106.242.222	23.355.737.400
Land Use Rights	2.138.357.513			2.138.357.513
Buildings	21.323.622.109		106.242.222	21.217.379.887

11. Phải trả người bán ngắn hạn

	End of Period	Beginning of Year
Saigon Newport One Member Limited Liability Corporation	0	901.671.825
Samudera Shipping Line Ltd.	0	1.195.430.198
Ho Chi Minh City Infrastructure Investment Joint Stock Company	851.558.400	851.558.400
Anh Duong General Trade Company Limited	1.288.061.069	
Green Field Joint Stock Company	3.225.500.000	
Other Payables to Suppliers	3.175.695.106	4.331.307.847
Total	8.540.814.575	7.279.968.270

The Group has no overdue payables to suppliers that remain unpaid.

12. Taxes and Other Payables to the State

	Beginning of Period		Incurred During the Period		End of Period	
	Payable	Receivable	Amount payable	Amount Paid	Payable	Receivable
VAT on Domestic Sales	631.901.600		3.686.598.487	3.568.864.677	761.306.728	11.671.318
Corporate Income Tax	82.842.693	242.112.445	3.498.705.452	1.821.376.239	1.800.331.680	282.272.219
Personal Income Tax	58.461.164	111.967.321	844.307.866	652.556.083	175.872.217	37.626.591

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Contractor VAT	0	3.142.782	1.460.501.875	1.460.501.875		3.142.782
Contractor Corporate Income Tax	61.283.153		2.400.568.817	2.242.415.789	219.436.181	
License Tax			13.499.782	13.499.782		
Total	834.488.610	357.222.548	11.904.182.279	9.759.214.445	2.956.946.806	334.712.910

Value Added Tax (VAT)

The Company applies the value-added tax (VAT) under the credit method. The VAT rates are as follows:

- Commission fees to shipping agents	:	0%
- Other services	:	10%

Corporate Income Tax

Hai Minh Marine Service Company Limited enjoys a corporate income tax incentive for projects carried out in the economic zone, with a tax rate of 10% for 15 years from the first year of revenue from the project. The company is exempt from taxes for the first 4 years and receives a 50% tax reduction for the following 9 years, starting from the first year of taxable income. Other companies within the Group are required to pay corporate income tax on taxable income at a rate of 20%.

The determination of corporate income tax payable by the Group's companies is based on the current tax regulations. However, these regulations may change over time, and tax rules for various types of transactions can be interpreted in multiple ways. Therefore, the tax amount presented in the consolidated financial statements may change when the tax authorities conduct an audit.

Land Use Tax, Land Rent

Land use tax and land rent are paid according to the notices issued by the tax authorities.

Other Taxes

The Group declares and pays taxes in accordance with regulations.

13. Payables to Employees

Salaries payable to employees within the Group..

14. Short-term Accrued Expenses

	<u>End of Period</u>	<u>Beginning of Year</u>
Accrued Expenses for Apartment Purchases	-	6.231.844.558
Other Short-term Accrued Expenses	332.894.807	430.176.501
Total	<u>332.894.807</u>	<u>6.662.021.059</u>

15. Other Payables**15a. Other Short-term Payables**

	<u>End of Period</u>	<u>Beginning of Year</u>
Union Fund	442.116.600	287.781.760
Social Insurance, Health Insurance, Unemployment Insurance	0	1.850.000
Short-term Deposits Received	625.404.148	388.004.148

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	<u>End of Period</u>	<u>Beginning of Year</u>
Samudera Shipping Line Ltd. - Payables for Collection	5.509.821.497	
Other Short-term Payables	2.883.591.351	1.512.689.925
Total	9.460.933.596	2.190.325.833

15b. Other Long-term Payables

Long-term deposits received for office rentals.

15c. Overdue Payables

The Group has no overdue payables that remain unpaid.

16. Bonus and Welfare Fund

	<u>Beginning of Period</u>	<u>Increase Due to Allocation from Profits</u>	<u>Fund Expenditures During the Period</u>	<u>End of Period</u>
Bonus and Welfare Fund	366.407.171			366.407.171
Management Reward Fund	350.515.397			350.515.397
Total	716.922.568			716.922.568

17. Owner's Equity

17a. Statement of Changes on Owner's Equity

Information about changes in owner's equity is presented in the attached Appendix..

17b. Details of Owner's Equity Contributions

	<u>End of Period</u>	<u>Beginning of Year</u>
Green Field Joint Stock Company	14.288.000.000	14.288.000.000
Mr. Tran Quang Tien	13.885.050.000	13.885.050.000
Mr. Vu Duc Tuan	10.000.000.000	10.000.000.000
Other Shareholders	93.825.420.000	93.825.420.000
Total	131.998.470.000	131.998.470.000

17c. Shares

	<u>End of Period</u>	<u>Beginning of Year</u>
Number of Shares Registered for Issuance	13.200.000	13.200.000
Number of Shares Sold to the Public	13.199.847	13.199.847
- Common Shares	13.199.847	13.199.847
- Preferred Shares	-	-
Number of Shares Repurchased	352.200	352.200
- Common Shares	352.200	352.200
- Preferred Shares	-	-
Number of Shares Outstanding	12.847.647	12.847.647
- Common Shares	12.847.647	12.847.647
- Preferred Shares	-	-

Mệnh giá cổ phiếu đang lưu hành: 10.000 VND.

17d. Par Value of Outstanding Shares

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Notes to the Consolidated Financial Statements (Continued)

The Company allocates funds based on the profit distribution for the year 2023, as approved in the Resolution of the Annual General Shareholders' Meeting No. 01/2024/NQ-DHĐCĐ dated April 17, 2024, which includes:

- Allocation to the Bonus and Welfare Fund: 10% of the after-tax profit for 2023, equivalent to 385.569.917 VND.

- Allocation to the Reward Fund for the activities of the Board of Directors: 5% of the after-tax profit for 2022, equivalent to 192.784.959 VND.

18. Off-Balance Sheet Item*Foreign Currencies*

At the end of the reporting period, the Group's cash includes 826,49 USD (Beginning of Year was 1.284,23 USD).

VI. ADDITIONAL INFORMATION FOR ITEMS PRESENTED IN THE CONSOLIDATED INCOME STATEMENT**1. Revenue from Sales of Goods and Provision of Services***Total Revenue*

	<u>Q4 2024</u>	<u>Q4 2023</u>
Revenue from Transportation Services	7.921.674.661	5.583.236.220
Revenue from Container Agency Services	2.761.441.942	1.958.181.811
Revenue from Office Rentals	922.576.759	1.022.652.030
Revenue from Warehouse Operations	17.958.746.100	11.587.872.086
Total	<u>29.564.439.462</u>	<u>20.151.942.147</u>

2. Cost of Good Sold

	<u>Q4 2024</u>	<u>Q4 2023</u>
Cost of Transportation Services	9.940.910.253	11.515.674.615
Cost of Container Agency Services	1.863.540.461	1.182.624.666
Cost of Office Rentals	889.796.176	732.699.088
Cost of Warehouse Rentals	11.880.534.271	4.672.270.020
Total	<u>24.574.781.161</u>	<u>18.103.268.389</u>

3. Financial Revenue

	<u>Q4 2024</u>	<u>Q4 2023</u>
Interest Income from Bank Deposits, Loans	73.624.826	570.298.791
Securities Trading Income	3.794.198.225	-
Gains from Foreign Exchange Differences	284.789.356	46.312.698
Dividends and Profit Sharing	-	276.993
Other Financial Income	4.683.040	4.714.671
Total	<u>4.157.295.447</u>	<u>621.603.153</u>

4. Financial Expenses

	<u>Q4 2024</u>	<u>Q4 2023</u>
Interest Expenses	21.129.153	0
Provision for Impairment of Financial Investments	2.015.744.118	0

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	<u>Q4 2024</u>	<u>Q4 2023</u>
Losses from Foreign Exchange Differences	4.482.234	322.451.706
Losses from the Revaluation of Monetary Items Denominated in Foreign Currencies at Year-End	32.679.788	214.438.889
Securities Trading Losses	1.928.266.984	-2.330.597
Total	<u>4.002.302.277</u>	<u>534.559.998</u>
5. General and Administrative Expenses		
	<u>Q4 2024</u>	<u>Q4 2023</u>
Employee Expenses	2.256.501.581	2.283.527.459
Materials Management Expenses	31.231.733	25.082.208
Office Supplies Expenses	81.483.330	58.617.070
Depreciation of Fixed Assets	39.161.886	39.482.190
Taxes, Fees, and Charges	6.551.963	31.084.218
Provision Expenses	-	6.466.271
Outsourced Service Expenses	183.749.039	363.319.578
Total	<u>385.887.515</u>	<u>(51.604.498)</u>
	<u>2.984.567.047</u>	<u>2.755.974.496</u>
6. Production and Business Expenses by Nature		
	<u>Q4 2024</u>	<u>Q4 2023</u>
Raw Materials and Supplies Expenses	3.751.299.820	2.380.911.449
Labor Expenses	6.740.239.500	5.660.885.678
Depreciation of Fixed Assets	910.697.837	2.775.548.961
Outsourced Service Expenses	6.525.987.932	6.193.927.459
Other Expenses	9.631.123.119	3.847.969.338
Total	<u>27.559.348.208</u>	<u>20.859.242.885</u>
VII. Other Information		

The Board of Management affirms that there are no significant events arising after the end of the reporting period that require adjustments to the figures or disclosure in the Consolidated Financial Statements.

Ho Chi Minh City, January 20, 2025



Hoang Thi Huong
Chief Accountant/Preparer



Tran Quang Tien
Chairman of the Board of Directors