

No.: 30 /DLTM

Tay Ninh, January 23, 2025

*Re: Explanation Report on Consolidated Profit for Q4/2024
Increase Compared to Consolidated Profit for Q4/2023*

To:

- State Securities Commission of Vietnam;
- Hanoi Stock Exchange.

Pursuant to Chapter III, Article 14, Clauses 2, 3, and 4 of Circular 96/2020/TT-BTC dated November 16, 2020, issued by the Ministry of Finance guiding the disclosure of information on the securities market;

Based on the consolidated business results for Q4/2024 of Tay Ninh Tourist - Trading Joint Stock Company,

Tay Ninh Tourist – Trading Joint Stock Company hereby reports and explains the main reasons for the consolidated net profit after tax for Q4/2024 increasing compared to the consolidated net profit after tax for Q4/2023, as follows:

Key Financial Indicators:

No	Indicator	Q4/2024	Q4/2023	Increase (+)/ Decrease (-)	% Changes
1	Total revenue	31,065,006,584	26,813,539,448	4,251,467,136	15.86
2	Total expenses	29,124,787,816	37,634,198,576	-8,509,410,760	-22.61
3	Profit before tax	1,940,218,768	-10,820,659,128	12,760,877,896	117.93
4	Profit after tax	1,530,678,243	-9,331,688,182	10,862,366,425	116.40

Based on the summary table above, the consolidated net profit after tax for Q4/2024 is VND 1,530,678,243, an increase of 116.4% compared to the consolidated net profit after tax for Q4/2023, equivalent to VND 10,862,366,425. The reasons are: Consolidated total revenue for Q4/2024 increased by 15.86% compared to Q4/2023, equivalent to VND 4,251,467,136; and Consolidated total expenses for Q4/2024 decreased by 22.61% compared to Q4/2023, equivalent to VND 8,509,410,760.

This is the explanation report on the main reasons for the increase in the consolidated net profit after tax for Q4/2024 compared to Q4/2023.

Sincerely,

Recipients:

- As above;
- Hanoi Stock Exchange (HNX);
- Archive.



Tran Thi Hien

No.: 3/ /DLTM

Tay Ninh, January 23., 2025

*Re: Explanation Report on Separate Profit for Q4/2024
Increase Compared to Separate Profit for Q4/2023*

To:

- State Securities Commission of Vietnam;
- Hanoi Stock Exchange.

Pursuant to Chapter III, Article 14, Clauses 2, 3, and 4 of Circular 96/2020/TT-BTC dated November 16, 2020, issued by the Ministry of Finance guiding the disclosure of information on the securities market;

Based on the business results for Q4/2024 of Tay Ninh Tourist - Trading Joint Stock Company,

Tay Ninh Tourist – Trading Joint Stock Company hereby reports and explains the main reasons for the net profit after tax for Q4/2024 increasing compared to the net profit after tax for Q4/2023, as follows:

Key Financial Indicators:

No	Indicator	Q4/2024	Q4/2023	Increase (+)/ Decrease (-)	% Changes
1	Total revenue	27,909,830,643	24,572,456,738	3,337,373,905	13.58
2	Total expenses	23,214,138,887	27,399,839,559	-4,185,700,672	-15.28
3	Profit before tax	4,695,691,756	-2,827,382,821	7,523,074,577	266.08
4	Profit after tax	4,398,839,299	-2,271,506,256	6,670,345,555	293.65

Based on the above summary table, the net profit after tax for Q4/2024 reached VND 4,398,839,299, an increase of 293.65% compared to the net profit after tax for Q4/2023, equivalent to VND 6,670,345,555. The reasons are: Total revenue for Q4/2024 increased by 13.58% compared to the same period, equivalent to VND 3,337,373,905; and Total expenses for Q4/2024 decreased by 15.28% compared to the same period, equivalent to VND 4,185,700,672.

This is the explanation report on the main reasons for the increase in the separate net profit after tax for Q4/2024 compared to Q4/2023.

Sincerely,

Recipients:

- As above;
- Hanoi Stock Exchange (HNX);
- Archive.

GENERAL DIRECTOR



Tran Thi Hien