

**BEN THANH TOURIST
SERVICE CORPORATION**

SOCIALIST REPUBLIC OF VIETNAM
Independence – Freedom – Happiness

No: 11A /DLBT

Ho Chi Minh City, January 28, 2025

*Re: Explanation of financial statement
data fluctuations in Q4/2024
compared to Q4/2023*

**To: The State Securities Commission
Hanoi Stock Exchange**

- Pursuant to Circular No. 96/2020/TT-BTC dated November 16, 2020, of the Ministry of Finance guiding the disclosure of information on the securities market;
- Pursuant to the financial statements (FS) for Q4/2024 and Q4/2023 that have been published.

Ben Thanh Tourist Service Corporation (Stock Code: BTV) explains the fluctuations in business performance results in the FS for Q4/2024 compared to Q4/2023 as follows:

Pre-tax profit (PTP) in Q4/2024 reached 10,887,968,060 VND, an increase of 3,166,462,925 VND, equivalent to a 41% rise compared to Q4/2023. The primary reasons for the increase are:

- Net revenue from goods sold and services rendered in Q4/2024 rose by 91,931,230,640 VND, equivalent to a 33% increase compared to Q4/2023.
- Financial income in Q4/2024 increased by 4,819,353,614 VND, equivalent to a 425% rise compared to Q4/2023.

The Company hereby submits this explanation to the State Securities Commission, the Hanoi Stock Exchange, and the esteemed shareholders for information.

Respectfully,

Recipients:

- As above;
- Company archives.

GENERAL DIRECTOR



NGUYEN NGOC HOAI NGUYEN