

No: 48/BC-SED

**REPORT ON CORPORATE GOVERNANCE  
(Year 2024)**

**To: The State Securities Commission;  
The Hanoi Stock Exchange.**

- Company Name: Phuong Nam Education Investment and Development Joint Stock Company
- Head Office Address: 231 Nguyen Van Cu, Ward 4, District 5, Ho Chi Minh City
- Telephone: 028.73.035.556 Fax: 08.38.300.702 Email: info@phuongnam.edu.vn
- Charter Capital: VND 100,000,000,000
- Stock Symbol: SED
- Corporate Governance model: General Meeting of Shareholders, Board of Directors, Board of Supervisors, and General Director.
- Regarding the implementation of the internal audit function: Implemented as regulated.

**I. Activities of the General Meeting of Shareholders**

Information on meetings and Resolutions/Decisions of the General Meeting of Shareholders (including Resolutions of the General Meeting of Shareholders adopted in writing): On April 22, 2024, the Company held the Annual General Meeting of Shareholders 2024, the content of the Resolution of the General Meeting is as follows:

No.	Resolution/Decision Number	Date	Content
1	15/NQ-SED-ĐHCD	April 22, 2024	<b>Article 1:</b> Approve the Board of Directors' report on the operational results for 2023 and operational plan for 2024. <b>Article 2:</b> Approve the General Director's report on 2023's business performance & operational results along with the 2024 operational plan. <b>Article 3:</b> Approve the Board of Supervisors' report on performance in 2023 and plans for 2024. <b>Article 4:</b> Approve the report concerning the Audited Financial Statement of 2023. <b>Article 5:</b> Approve the report on Profit Distribution in 2023 and the prospective plan for profit allocation in 2024.

			<p><b>Article 6:</b> Approve the Board of Directors' &amp; Board of Supervisors' remuneration for Fiscal Year 2023, as presented in the allocated report for Fiscal Year 2023 and approve anticipated/potential Fiscal Year 2024 emoluments, outlined in a specific motion designated for this upcoming period.</p> <p><b>Article 7:</b> Approval of the proposal for Selection of the Auditing Company for the 2024 financial statement.</p> <p><b>Article 8:</b> Approval of the proposal regarding Contracts and Transactions between the Company and Vietnam Education Publishing House or its subordinate accounting units authorized by Vietnam Education Publishing House or related companies within the parent company - subsidiary company system within the Vietnam Education Publishing House system.</p>
--	--	--	-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------

## II. The Board of Directors (2024 Annual Report):

### 1. Information on members of the Board of Directors (BOD)

No.	Members of the Board of Directors	Position ( <i>Independent Members of the Board of Directors, Non-Executive Members of the Board of Directors</i> )	The date becoming/ceasing to be the member of the Board of Directors	
			Date of appointment	Date of dismissal
1	Mr. Le Huy	Chairman of the Board of Directors (Non-Executive)	April 9, 2022	-
2	Mr. Dinh Gia Le	Non-Executive Member	April 9, 2022	-
3	Ms. Le Phuong Mai	Executive Member, concurrently General Director	April 9, 2022	-
4	Mr. Nguyen Phong Yen	Executive Member, concurrently Deputy General Director	April 9, 2022	-
5	Ms. Nguyen Thi Thanh Xuan	Independent Member	April 14, 2023	-

### 2. Meetings of the BOD:

No.	Members of the Board of Directors	Number of meetings attended by Board of Directors	Attendance Rate	Reason for Absence
1	Mr. Le Huy	6/6	100%	
2	Mr. Dinh Gia Le	6/6	100%	
3	Ms. Le Phuong Mai	6/6	100%	
4	Mr. Nguyen Phong Yen	6/6	100%	
5	Ms. Nguyen Thi Thanh Xuan	6/6	100%	

### 3. Supervising the Board of Management by the Board of Directors:

- The BOD always fully performs its responsibilities and obligations as prescribed by the Law on Enterprises and relevant legal documents.
- The BOD promptly directed and supported the General Director in deploying and implementing the Company's production and business targets.
- The BOD regularly supervises the activities of the Board of General Directors, ensuring that the company's operations comply with legal regulations, the Charter, and corporate governance regulations.
- The BOD regularly supervises the General Director in directing production, business, and corporate finance.
- The BOD periodically reviews the Company's quarterly and annual production and business results reports.

4. Activities of the Board of Directors' sub-committees (if any): None

5. Resolutions/Decisions of the Board of Directors (2024 Annual Report):

No.	Resolution/Decision No.	Date	Content	Approval rate
1	01/NQ-SED-HĐQT	February 19, 2024	Agreement on organizing the 2024 Annual General Meeting of Shareholders: time, location, and meeting agenda.	100%
2	03/NQ-SED-HĐQT	March 25, 2024	Approval of the contents of documents for the 2024 Annual General Meeting of Shareholders, including: Draft program, reports, proposals submitted to the General Meeting for consideration, working regulations, and other documents related to the organization of the General Meeting of Shareholders.	100%
3	04/NQ-SED-HĐQT	March 25, 2024	Assignment of personnel to participate in the organization of the 2024 Annual General Meeting of Shareholders.	100%
4	05/NQ-SED-HĐQT	March 25, 2024	Approval of Q1/2024 production and business results and work plan for Q2/2024.	100%
5	06/NQ-SED-HĐQT	March 25, 2024	Approval of the policy for appointing managerial personnel, for which the General Director signs the appointment decision.	100%
6	17/NQ-SED-HĐQT	May 14, 2024	Approval of the plan to pay 2023 dividends in cash: Implementation rate of 15%; last registration date: May 31, 2024; payment date: June 14, 2024.	100%

7	18/NQ-SED-HĐQT	May 14, 2024	Agreement on the selection of AAC Auditing and Accounting Company Limited as the auditor of the Company's 2024 Financial Statements.	100%
8	20/NQ-SED-HĐQT	July 15, 2024	Approval of the second quarter 2024 production and business results and the third quarter 2024 work plan.	100%
9	22/NQ-SED-HĐQT	September 30, 2024	Approval of the third quarter 2024 production and business results and the fourth quarter 2024 work plan.	100%
10	24/NQ-SED-HĐQT	December 4, 2024	Approving the internal personnel change: Ms. Nguyen Minh Trang no longer holds the position of Person in charge of corporate governance and Company Secretary; appointing Ms. Ngo Hoai Giang as Person in charge of corporate governance and Company Secretary.	100%
11	26/NQ-SED-HĐQT	December 25, 2024	Approval of the 2024 production and business results and the 2025 work plan.	100%
12	27/NQ-SED-HĐQT	December 25, 2024	Approving the policy of appointing management personnel for which the General Director signs the resolution.	100%

### III. The Board of Supervisors (2024 Annual Report)

#### 1. Information on members of the Board of Supervisors (BOS):

No.	Members of the Board of Supervisors	Position	The date becoming/ceasing to be the member of the Board of Supervisors	Qualification
1	Mr. Do Huy Kien	Head of the Board	April 9, 2022 (Start date)	University
2	Ms. Nguyen Thi Chanh	Member	April 9, 2022 (Start date)	University
3	Ms. Le Thi Tuyet Minh	Member	April 9, 2022 (Start date)	University

#### 2. Meetings of the BOS:

No.	Members of the Board of Supervisors	Number of meetings attended	Attendance Rate	Voting rate	Reason for absence
1	Mr. Do Huy Kien	4/4	100%	100%	
2	Ms. Nguyen Thi Chanh	4/4	100%	100%	
3	Ms. Le Thi Tuyet Minh	4/4	100%	100%	

#### 3. Supervising the Board of Directors, the Board of Management and shareholders by the Board of Supervisors:

– The BOS supervises the BOD and the Executive Management Board in the implementation of Resolutions of the General Meeting of Shareholders; Resolutions and decisions of the Board of Directors and reviewing contracts and transactions with related persons.

– The BOS audits the annual financial statements.

– The BOS supervises the disclosure of information and submission of reports as prescribed by state management agencies.

– The BOS attends all BOD meetings and contributes opinions on issues within the BOS's functions and duties.

4. The coordination among the Board of Supervisors, the Board of Management, the Board of Directors and other managers:

The coordination of activities between the Board of Supervisors and the activities of the Board of Directors, the Board of Management, and other management personnel is carried out in accordance with the regulations on the organization and operation of the Board of Management and related provisions

5. Other activities of the Board of Supervisors (if any): none

#### **IV. The Board of Management**

<b>No.</b>	<b>Members of the Board of Management</b>	<b>Date of birth</b>	<b>Qualification</b>	<b>Date of Appointment/ Dismissal of members of the Board of Management</b>
1	Ms. Le Phuong Mai	June 4, 1975	Master's degree	November 18, 2021 (Appointment date)
2	Ms. Mai Ngoc Lien	August 2, 1958	Master's degree	May 26, 2017 (Appointment date)
3	Ms. Bui Thu Giang	June 3, 1968	University	November 18, 2021 (Appointment date)
4	Mr. Nguyen Phong Yen	October 15, 1988	University	May 31, 2022 (Appointment date)

#### **V. Chief Accountant**

<b>Full name</b>	<b>Date of birth</b>	<b>Qualification</b>	<b>Date of Appointment/Dismissal</b>
Ms. Pham Lan Anh	November 17, 1980	University	May 31, 2022 (Reappointment date)

#### **VI. Training courses on corporate governance**

Corporate governance training courses attended by BOD members, BOS members, the General Director, other management personnel, and the Company Secretary, as per corporate governance regulations:

- Master of Business Administration training course;
- Staff Training Skills training course;
- Corporate Governance training course;

**VII. The list of affiliated persons of the public company (2024 Annual Report) and transactions of affiliated persons of the Company**

**1. The list of affiliated persons of the Company:**

No.	Name of Organization/Individual	Securities trading account (if any)	Position at the company (if any)	Head Office Address/ Contact Address	Time of starting to be affiliated person	Time of ending to be affiliated person	Reason	Relationship with the company
1	Vietnam Education Publishing House Limited Liability Company One Member			81 Tran Hung Dao, Hoan Kiem District, Hanoi	May 9, 2007			Investment Company
2	Hanoi Branch of Vietnam Education Publishing House			187B Giang Vo, Dong Da District, Hanoi				Subsidiary of the Investment Company
3	Da Nang Branch of Vietnam Education Publishing House			771 Nguyen Huu Tho, Cam Le District, Da Nang City				Subsidiary of the Investment Company
4	Ho Chi Minh City Branch of Vietnam Education Publishing House			231 Nguyen Van Cu, District 5, HCMC				Subsidiary of the Investment Company
5	Can Tho Branch of Vietnam Education Publishing House			701F Nguyen Van Cu, Area 2, An Khanh, Ninh Kieu District, Can Tho				Subsidiary of the Investment Company
6	Ben Tre Book and Equipment Joint Stock Company			450 Ap Huu Nhon, Chau Thanh, Ben Tre				Shared Investment Company
7	Textbook Printing Joint Stock Company in Ho Chi Minh City			240 Tran Binh Trong, District 5, HCMC				Shared Investment Company
8	Tien Giang School Equipment and Book Joint Stock Company			No. 4 Le Van Duyet, My Tho, Tien Giang				Shared Investment Company

No.	Name of Organization/Individual	Securities trading account (if any)	Position at the company (if any)	Head Office Address/ Contact Address	Time of starting to be affiliated person	Time of ending to be affiliated person	Reason	Relationship with the company
9	Can Tho School Equipment and Book Joint Stock Company			179B/7 Vo Van Kiet, Binh Thuy District, Can Tho				Shared Investment Company
10	Educational Book Joint Stock Company in Hanoi			289A Khuat Duy Tien, Cau Giay, Hanoi				Shared Investment Company
11	Learning Materials Joint Stock Company			240 Tran Binh Trong, District 5, HCMC				Shared Investment Company
12	Ho Chi Minh City School Equipment and Book Joint Stock Company			223 Nguyen Tri Phuong, District 5, HCMC				Shared Investment Company
13	Binh Thuan Book and Equipment Joint Stock Company			70 Nguyen Van Troi, Phan Thiet, Binh Thuan				Shared Investment Company
14	Hanoi Education Investment and Development Joint Stock Company			12 Lang Ha, Ba Dinh District, Hanoi				Shared Investment Company
15	Da Nang Education Investment and Development Joint Stock Company			145 Le Loi, Hai Chau District, Da Nang				Shared Investment Company
16	Gia Dinh Educational Publishing Service Joint Stock Company			231 Nguyen Van Cu, District 5, HCMC				Shared Investment Company
17	Cuu Long Educational Equipment and Book Joint Stock Company			162D 3/2 Street, Ninh Kieu, Can Tho				Shared Investment Company
18	Southern Educational Equipment and Book Joint Stock Company			231 Nguyen Van Cu, District 5, HCMC				Shared Investment Company

No.	Name of Organization/Individual	Securities trading account (if any)	Position at the company (if any)	Head Office Address/ Contact Address	Time of starting to be affiliated person	Time of ending to be affiliated person	Reason	Relationship with the company
19	Hanoi Educational Publishing Service Joint Stock Company			48 Le Van Luong, Thanh Xuan District, Hanoi				Shared Investment Company
20	Educational Investment and Publishing Joint Stock Company			187B Giang Vo, Dong Da, Hanoi				Investment Joint Stock Company
21	Northern Educational Books and Equipment Joint Stock Company			No. 24,25 Van Khe Residential Area, Ha Dong District, Hanoi				Investment Joint Stock Company
22	Da Nang City Educational Book Joint Stock Company			39 Trinh Dinh Thao, Cam Le District, Da Nang City				Investment Joint Stock Company
23	ECI Group Joint Stock Company			45 Hang Chuoi, Hai Ba Trung District, Hanoi				Investment Joint Stock Company
24	Educational Book and Materials Research Institute			187B Giang Vo, Cat Linh Ward, Dong Da District, Ho Chi Minh City, Vietnam				Subsidiary of the Investment Company
25	<i>Internal persons and their related persons are listed in Table 1 under Section 1, Part VIII of this Report.</i>							

**2. Transactions between the Company and its affiliated persons or between the Company and its major share-holders, internal persons and affiliated persons.**

No.	Organization/ Individual Name	Relationship with the Company	NSH* No., Date of Issue, Place of Issue	Head Office Address/Contact Address	Time of Transaction with the company	Resolution/Decision No. approved by General Meeting of Shareholders/Board of Directors (if any, specifying date of issue)	Content, Quantity, Total Transaction Value	Note
<b>A</b>	<b>Sales Transaction</b>							
1	Vietnam Education Publishing One Member Limited Liability Company	Investment Company		81 Tran Hung Dao, Hoan Kiem District, Hanoi	From January 2024 – December 2024	18/NQ-ĐHCĐ (April 14, 2023) 15/NQ-ĐHCĐ (April 22, 2024)	Supply of books, conference fees: VND 4,470,942,700	
2	Vietnam Education Publishing House in Ho Chi Minh City	Subsidiary of the Investment Company		231 Nguyen Van Cu, District 5, HCMC	From January 2024 – December 2024	18/NQ-ĐHCĐ (April 14, 2023) 15/NQ-ĐHCĐ (April 22, 2024)	Book supply, conference fees: VND 110,191,476,820 Textbook Cover Price Adjustment: VND 914,527,500	
3	Tien Giang School Books and Equipment Joint Stock Company	Investment Joint Stock Company		No. 4 Le Van Duyet, My Tho, Tien Giang	From January 2024 – December 2024	18/NQ-ĐHCĐ (April 14, 2023) 15/NQ-ĐHCĐ (April 22, 2024)	Book Supply: VND 63,649,855,146	
4	Can Tho Textbook and School Equipment Joint Stock Company	Joint Stock Investment Company		179B/7 Vo Van Kiet Street, Binh Thuy District, Can Tho City	From January 2024 to December 2024	18/NQ-ĐHCĐ (April 14, 2023) 15/NQ-ĐHCĐ (April 22, 2024)	Book Supply: VND 9,842,509,301	
5	Ben Tre Textbook and Equipment Joint Stock Company	Joint Stock Investment Company		450 Huu Nhon Hamlet, Chau Thanh District, Ben Tre Province	From January 2024 to December 2024	18/NQ-ĐHCĐ (April 14, 2023) 15/NQ-ĐHCĐ (April 22, 2024)	Book Supply: VND 51,827,784,440	
6	Learning Materials Joint Stock Company	Joint Stock Investment Company		240 Tran Binh Trong Street, District 5, Ho Chi	From January 2024 to December 2024	18/NQ-ĐHCĐ (April 14, 2023) 15/NQ-ĐHCĐ	Book Supply: VND 3,359,973,500	

No.	Organization/ Individual Name	Relationship with the Company	NSH* No., Date of Issue, Place of Issue	Head Office Address/Contact Address	Time of Transaction with the company	Resolution/Decision No. approved by General Meeting of Shareholders/Board of Directors (if any, specifying date of issue)	Content, Quantity, Total Transaction Value	Note
				Minh City		(April 22, 2024)		
7	Ho Chi Minh City Textbook and School Equipment Joint Stock Company	Joint Stock Investment Company		223 Nguyen Tri Phuong, District 5, HCMC	From January 2024 to December 2024	18/NQ-ĐHCĐ (April 14, 2023) 15/NQ-ĐHCĐ (April 22, 2024)	Book Supply: VND 221,638,655,323	
8	Binh Thuan Textbook and Equipment Joint Stock Company	Joint Stock Investment Company		70 Nguyen Van Troi Street, Phan Thiet City, Binh Thuan Province	From January 2024 to December 2024	18/NQ-ĐHCĐ (April 14, 2023) 15/NQ-ĐHCĐ (April 22, 2024)	Book and Equipment Supply: VND 12,565,111,950	
9	Hanoi Investment and Education Development Joint Stock Company	Joint Stock Investment Company		12 Lang Ha Street, Ba Dinh District, Hanoi City	From January 2024 to December 2024	18/NQ-ĐHCĐ (April 14, 2023) 15/NQ-ĐHCĐ (April 22, 2024)	Book Supply and Conference Fees: VND 4,954,954,090	
10	Da Nang Investment and Education Development Joint Stock Company	Joint Stock Investment Company		145 Le Loi Street, Hai Chau District, Da Nang City	From January 2024 to December 2024	18/NQ-ĐHCĐ (April 14, 2023) 15/NQ-ĐHCĐ (April 22, 2024)	Book Supply and Conference Fees: VND 11,478,619,555	
11	Cuu Long Educational Equipment and Book Joint Stock Company	Joint Stock Investment Company		162D 3/2 Street, Ninh Kieu District, Can Tho City	From January 2024 to December 2024	18/NQ-ĐHCĐ (April 14, 2023) 15/NQ-ĐHCĐ (April 22, 2024)	Book Supply and Conference Fees: VND 5,546,938,542	
12	Southern Educational Equipment and Book Joint Stock Company	Joint Stock Investment Company		231 Nguyen Van Cu Street, District 5, Ho Chi Minh City	From January 2024 to December 2024	18/NQ-ĐHCĐ (April 14, 2023) 15/NQ-ĐHCĐ (April 22, 2024)	Book Supply: VND 4,742,841,458	
13	Education Investment and Publishing Joint Stock Company	Investment Associate Company		187B Giang Vo, Dong Da, Hanoi	From January 2024 to December 2024	18/NQ-ĐHCĐ (April 14, 2023) 15/NQ-ĐHCĐ	Book and Calendar Supply: VND 2,197,730,374	

No.	Organization/ Individual Name	Relationship with the Company	NSH* No., Date of Issue, Place of Issue	Head Office Address/Contact Address	Time of Transaction with the company	Resolution/Decision No. approved by General Meeting of Shareholders/Board of Directors (if any, specifying date of issue)	Content, Quantity, Total Transaction Value	Note
						(April 22, 2024)		
14	Northern Education Books and Equipment Joint Stock Company	Investment Associate Company		No. 24, 25 Van Khe Urban Area, Ha Dong District, Hanoi	From January 2024 to December 2024	18/NQ-ĐHCĐ (April 14, 2023) 15/NQ-ĐHCĐ (April 22, 2024)	Book Supply: VND 455,968,335	
15	Da Nang City Educational Book Joint Stock Company	Investment Associate Company		39 Trinh Dinh Thao, Cam Le District, Da Nang City	From January 2024 to December 2024	18/NQ-ĐHCĐ (April 14, 2023) 15/NQ-ĐHCĐ (April 22, 2024)	Material and Book Supply: VND 384,202,800	
16	Gia Dinh Educational Publishing Service Joint Stock Company	Investment Associate Company		231 Nguyen Van Cu, District 5, HCMC	From January 2024 to December 2024	18/NQ-ĐHCĐ (April 14, 2023) 15/NQ-ĐHCĐ (April 22, 2024)	Book Supply: VND 10,072,560	
17	Hanoi Educational Publishing Service Joint Stock Company	Investment Associate Company		48 Le Van Luong, Thanh Xuan District, Hanoi	From January 2024 to December 2024	18/NQ-ĐHCĐ (April 14, 2023) 15/NQ-ĐHCĐ (April 22, 2024)	Book Supply: VND 2,761,200	
<b>B</b>	<b>Purchase Transaction</b>							
1	Vietnam Education Publishing One Member Limited Liability Company	Investment Company		81 Tran Hung Dao, Hoan Kiem District, Hanoi	From January 2024 to December 2024	18/NQ-ĐHCĐ (April 14, 2023) 15/NQ-ĐHCĐ (April 22, 2024)	Book Purchase and Publishing Fee: VND 5,391,906,611	
2	Vietnam Education Publishing House in Hanoi	Subsidiary of the Investment Company		187B Giang Vo, Dong Da District, Hanoi	From January 2024 to December 2024	18/NQ-ĐHCĐ (April 14, 2023) 15/NQ-ĐHCĐ (April 22, 2024)	Textbook Introduction Fee: VND 241,760,000	
3	Vietnam Education Publishing House in	Subsidiary of the		231 Nguyen Van Cu, District 5,	From January 2024 to December 2024	18/NQ-ĐHCĐ (April 14, 2023)	Book Purchase: VND 685,464,220,430	

No.	Organization/ Individual Name	Relationship with the Company	NSH* No., Date of Issue, Place of Issue	Head Office Address/Contact Address	Time of Transaction with the company	Resolution/Decision No. approved by General Meeting of Shareholders/Board of Directors (if any, specifying date of issue)	Content, Quantity, Total Transaction Value	Note
	Ho Chi Minh City	Investment Company		HCMC		15/NQ-ĐHCĐ (April 22, 2024)	Procurement of Materials: VND 1,100,940,000 Publication Fees, Copyright Fees, Manuscript Organization: VND 52,825,368,820 Office Rental: VND 1,776,775,499	
4	Education Publishing House in Can Tho City	A Subsidiary of the Investment Firm		701F Nguyen Van Cu, Area 2, An Khanh, Ninh Kieu District, Can Tho	From January 2024 to December 2024	18/NQ-ĐHCĐ (April 14, 2023) 15/NQ-ĐHCĐ (April 22, 2024)	Re-Edition Editing Fee: VND 31,416,000	
5	Can Tho School Equipment and Books Joint Stock Company	Joint Investment Firm		179B/7 Vo Van Kiet, Binh Thuy District, Can Tho	From January 2024 to December 2024	18/NQ-ĐHCĐ (April 14, 2023) 15/NQ-ĐHCĐ (April 22, 2024)	Book Acquisitions: VND 165,329,830	
6	Hanoi Educational Books Joint Stock Company	Joint Investment Firm		289A Khuat Duy Tien, Cau Giay, Hanoi	From January 2024 to December 2024	18/NQ-ĐHCĐ (April 14, 2023) 15/NQ-ĐHCĐ (April 22, 2024)	Book Acquisitions: VND 683,920,000	
7	Learning Materials Joint Stock Company	Joint Investment Firm		240 Tran Binh Trong, District 5, HCMC	From January 2024 to December 2024	18/NQ-ĐHCĐ (April 14, 2023) 15/NQ-ĐHCĐ (April 22, 2024)	Book Acquisitions: VND 17,095,360	
8	Ho Chi Minh City School Equipment and Books Joint Stock	Joint Investment Firm		223 Nguyen Tri Phuong, District 5, HCMC	From January 2024 to December 2024	18/NQ-ĐHCĐ (April 14, 2023) 15/NQ-ĐHCĐ	Book Acquisitions: VND 22,321,148,475 Book Price	

No.	Organization/ Individual Name	Relationship with the Company	NSH* No., Date of Issue, Place of Issue	Head Office Address/Contact Address	Time of Transaction with the company	Resolution/Decision No. approved by General Meeting of Shareholders/Board of Directors (if any, specifying date of issue)	Content, Quantity, Total Transaction Value	Note
	Company					(April 22, 2024)	Adjustments: 130,933,889 VND	
9	Hanoi Investment and Education Development Joint Stock Company	Joint Investment Firm		12 Lang Ha, Ba Dinh District, Hanoi	From January 2024 to December 2024	18/NQ-ĐHCĐ (April 14, 2023) 15/NQ-ĐHCĐ (April 22, 2024)	Book Acquisitions: VND 5,496,213,771 Sample Book Purchase: VND 391,324,463 Royalties and Manuscript Organization Fees: VND 42,671,574,685	
10	Da Nang Investment and Education Development Joint Stock Company	Joint Investment Firm		145 Le Loi, Hai Chau District, Da Nang	From January 2024 to December 2024	18/NQ-ĐHCĐ (April 14, 2023) 15/NQ-ĐHCĐ (April 22, 2024)	Book Acquisitions: VND 1,589,350,285 Market Deployment Expenses: VND 778,936,200	
11	Gia Dinh Educational Publishing Service Joint Stock Company	Investment Cluster		231 Nguyen Van Cu, District 5, HCMC	From January 2024 – December 2024	18/NQ-ĐHCĐ (April 14, 2023) 15/NQ-ĐHCĐ (April 22, 2024)	Book Purchases: VND 12,946,093,440 Manuscript Costs: VND 238,253,558 Royalties and Manuscript Preparation Fees: VND 10,950,568,372	
12	Cuu Long Educational Book and Equipment Joint Stock Company	Investment Cluster		162D 3/2 Street, Ninh Kieu, Can Tho	From January 2024 – December 2024	18/NQ-ĐHCĐ (April 14, 2023) 15/NQ-ĐHCĐ (April 22, 2024)	Book Purchases: VND 15,407,582,880	

No.	Organization/ Individual Name	Relationship with the Company	NSH* No., Date of Issue, Place of Issue	Head Office Address/Contact Address	Time of Transaction with the company	Resolution/Decision No. approved by General Meeting of Shareholders/Board of Directors (if any, specifying date of issue)	Content, Quantity, Total Transaction Value	Note
13	Southern Educational Book and Equipment Joint Stock Company	Investment Cluster		231 Nguyen Van Cu, District 5, HCMC	From January 2024 – December 2024	18/NQ-ĐHCĐ (April 14, 2023) 15/NQ-ĐHCĐ (April 22, 2024)	Book Purchases and Manuscript Preparation: VND 464,824,649	
14	Hanoi Educational Publishing Service Joint Stock Company	Investment Cluster		48 Le Van Luong, Thanh Xuan District, Hanoi	From January 2024 – December 2024	18/NQ-ĐHCĐ (April 14, 2023) 15/NQ-ĐHCĐ (April 22, 2024)	Manuscript Preparation Fee: VND 568,396,480	
15	Educational Investment and Publishing Joint Stock Company	Investment Cluster		187B Giang Vo, Dong Da, Hanoi	From January 2024 – December 2024	18/NQ-ĐHCĐ (April 14, 2023) 15/NQ-ĐHCĐ (April 22, 2024)	Book Purchases: VND 261,942,000	
16	Northern Educational Book and Equipment Joint Stock Company	Investment Cluster		No. 24, 25 Van Khe Residential Area, Ha Dong District, Hanoi	From January 2024 – December 2024	18/NQ-ĐHCĐ (April 14, 2023) 15/NQ-ĐHCĐ (April 22, 2024)	Book Purchases: VND 381,382,553	
17	Educational Book Joint Stock Company in Da Nang City	Investment Cluster		39 Trinh Dinh Thao, Cam Le District, Da Nang City	From January 2024 – December 2024	18/NQ-ĐHCĐ (April 14, 2023) 15/NQ-ĐHCĐ (April 22, 2024)	Book Purchases: VND 1,885,330,740	
<b>C</b>	<b>Other Transactions</b>							
1	Gia Dinh Educational Publishing Service Joint Stock Company	Investment Cluster		231 Nguyen Van Cu, District 5, HCMC	From January 2024 – December 2024	18/NQ-ĐHCĐ (April 14, 2023) 15/NQ-ĐHCĐ (April 22, 2024)	Dividends and Distributed Profits: VND 192,500,000	

*Note: NSH \*No.: Citizen Identity Card/Passport number (for individuals) or Business Registration Certificate number, Operating License number, or equivalent legal document (for organizations).*

3. Transactions between the company's internal persons or affiliated persons of the company's internal persons, and subsidiaries or entities under company control: None.

4. Transactions between the Company and other entities:

4.1. Transactions between the company and entities where BOD members, Board of Supervisors members, Directors (General Director), and other management personnel were or are founding members or members of the BOD or Directors (General Director) within the last three (03) years (calculated at the reporting date): None.

4.2. Transactions between the company and entities where affiliated persons of BOD members, Board of Supervisors members, Directors (General Director) and other managerial staff are members of the BOD or are Directors (General Director): None.

4.3. Other company transactions (if any) that could bring tangible or intangible gains to BOD Members, Supervisory Board Members, the General Director, or other managerial positions: None.

### VIII. Share transactions of internal persons and their affiliated persons (2024 Annual Report)

#### 1. The list of internal persons and their affiliated persons:

No.	Full Name	Securities Trading Account	Position at the Company	Personal Identification Document No.	Date of Issue	Contact Address	Number of Shares Held at End of Period	Percentage of Shares Held at End of Period	Note
1	Le Huy		Chairman of the Board of Directors				37,000	0.4%	
2	Le Van Huynh						-	-	Mr. Huy's Father
3	Nguyen Thi Tung						-	-	Mr. Huy's Mother
4	Nguyen Dinh Nha						-	-	Mr. Huy's Father-in-law
5	Vu Thi Lanh						-	-	Mr. Huy's Mother-in-law
6	Nguyen Thi Phuong Thao						-	-	Mr. Huy's Wife

No.	Full Name	Securities Trading Account	Position at the Company	Personal Identification Document No.	Date of Issue	Contact Address	Number of Shares Held at End of Period	Percentage of Shares Held at End of Period	Note
7	Le Duy						-	-	Mr. Huy's Child
8	Le Nguyen Thuy Dung						-	-	Mr. Huy's Child
9	Le Truong Giang						-	-	Mr. Huy's Sibling
10	Nguyen Thi Ngoc Le						-	-	Mr. Huy's Sister-in-Law
11	Le Khanh Thuy						-	-	Mr. Huy's Younger Sister
12	Bui Quoc Toan						-	-	Mr. Huy's Brother-in-law
<b>13</b>	<b>Dinh Gia Le</b>		<b>Member of the Board of Directors</b>				-	-	
14	Dinh Trong Khang						-	-	Mr. Le's Father
15	Nguyen Thu Minh						-	-	Mr. Le's Wife
16	Dinh Moc Lam						-	-	Mr. Le's Child
17	Dinh Yen Khe						-	-	Mr. Le's Child
18	Dinh Gia Bao						-	-	Mr. Le's Child
19	Dinh Da Quynh						-	-	Mr. Le's Elder Sister

No.	Full Name	Securities Trading Account	Position at the Company	Personal Identification Document No.	Date of Issue	Contact Address	Number of Shares Held at End of Period	Percentage of Shares Held at End of Period	Note
20	Dinh Y Nhi								Mr. Le's Elder Sister
21	<b>Le Phuong Mai</b>		<b>Member of the Board of Directors; General Director</b>				<b>25,000</b>	<b>0,5%</b>	
22	Le Van Nguyen						-	-	Ms. Mai's Father
23	Tran Thi Tuyen						-	-	Ms. Mai's Mother
24	Ngo Van Be						-	-	Ms. Mai's Father-in-law
25	Dao Thi Phu						-	-	Ms. Mai's Mother-in-law
26	Ngo Lam Thanh						-	-	Ms. Mai's Husband
27	Ngo Mai Thao						-	-	Ms. Mai's Child
28	Ngo Thanh Hien						-	-	Ms. Mai's Child
29	Ngo Phuong Lam						-	-	Ms. Mai's Child
30	Le Tran Vu						-	-	Ms. Mai's Sibling
31	Nguyen Thi Ly						-	-	Ms. Mai's Sister-in-Law

No.	Full Name	Securities Trading Account	Position at the Company	Personal Identification Document No.	Date of Issue	Contact Address	Number of Shares Held at End of Period	Percentage of Shares Held at End of Period	Note
32	Nguyen Phong Yen		Member of the Board of Directors; Deputy General Director				-	-	
33	Nguyen Hong Tho						-	-	Mr. Yen's Father
34	Le Thi Hong Minh						-	-	Mr. Yen's Mother
35	Nguyen Hoang Chien						-	-	Mr. Yen's Sibling
36	Nguyen Hoang Hieu						-	-	Mr. Yen's Sibling
37	Nguyen Thi Thanh Xuan		Member of the Board of Directors				-	-	
38	Nguyen Tat Thang						-	-	Mrs. Xuan's Father
39	Nguyen Thi Dau						-	-	Mrs. Xuan's Mother
40	Tran Nhuan Minh						-	-	Mrs. Xuan's Father in law
41	Pham Thi Diem						-	-	Mrs. Xuan's Mother-in-law

No.	Full Name	Securities Trading Account	Position at the Company	Personal Identification Document No.	Date of Issue	Contact Address	Number of Shares Held at End of Period	Percentage of Shares Held at End of Period	Note
42	Tran Nhuan An						-	-	Mrs.Xuan's Husband
43	Tran Dang Khang						-	-	Mrs.Xuan's Child
44	Tran Dang Khoi						-	-	Mrs.Xuan's Child
45	Nguyen Thanh Ha						-	-	Mrs.Xuan's Sibling
46	Nguyen Luu Viet Duc						-	-	Mrs.Xuan's Brother-in-law
47	<b>Mai Ngoc Lien</b>		<b>Deputy General Director</b>				<b>10,500</b>	<b>0.105%</b>	
48	Do Nhat Minh						-	-	Mrs. Lien's Child
49	Mai Ngoc Huong						-	-	Mrs. Lien's Sibling
50	Mai Anh Tho						-	-	Mrs. Lien's Sibling
51	Mai Tuan Anh						-	-	Mrs. Lien's Sibling

No.	Full Name	Securities Trading Account	Position at the Company	Personal Identification Document No.	Date of Issue	Contact Address	Number of Shares Held at End of Period	Percentage of Shares Held at End of Period	Note
52	Bui Thu Giang		Deputy General Director				9,200	0.092%	
53	Bui Nhu Duc						-	-	Mrs. Giang's Father
54	Pham Thi Chinh						-	-	Mrs. Giang's Mother
55	Nguyen Viet Dung						-	-	Mrs. Giang's Husband
56	Nguyen Viet Hai						-	-	Mrs. Giang's Child
57	Bui Thanh Tung						-	-	Mrs. Giang's Sibling
58	Pham Lan Anh		Chief Accountant – Authorized Information Disclosure Officer				-	-	
59	Pham Hong Cuong						-	-	Mrs. Lan Anh's Father
60	Le Thi Nam						-	-	Mrs. Lan Anh's Mother
61	Nguyen Thi Cam						-	-	Mrs. Lan Anh's Mother-in-law

No.	Full Name	Securities Trading Account	Position at the Company	Personal Identification Document No.	Date of Issue	Contact Address	Number of Shares Held at End of Period	Percentage of Shares Held at End of Period	Note
62	Dang Quoc Binh						-	-	Mrs. Lan Anh's Husband
63	Dang Anh Thu						-	-	Mrs. Lan Anh's Child
64	Dang Anh Thy						-	-	Mrs. Lan Anh's Child
65	Dang Thy Khanh						-	-	Mrs. Lan Anh's Child
66	Pham Anh Tuan						-	-	Mrs. Lan Anh's Sibling
67	Pham Le Tu Anh						-	-	Mrs. Lan Anh's Sibling
68	Nguyen Thanh Hai						-	-	Mrs. Lan Anh's Brother-in-law
<b>69</b>	<b>Do Huy Kien</b>		<b>Head of the Board of Supervisors</b>				-	-	
70	Do Huy Kieu						-	-	Mr. Kien's Father
71	Dang Thi Lua						-	-	Mr. Kien's Mother
72	Hoang Quoc Viet						-	-	Mr. Kien's Father-in-law
73	Duong Thi Yen						-	-	Mr. Kien's Mother-in-law

No.	Full Name	Securities Trading Account	Position at the Company	Personal Identification Document No.	Date of Issue	Contact Address	Number of Shares Held at End of Period	Percentage of Shares Held at End of Period	Note
74	Hoang Thi Thu Huong						-	-	Mr. Kien's Wife
75	Do The Minh						-	-	Mr. Kien's Child
76	Do Anh Quan						-	-	Mr. Kien's Child
77	Do Phuc Danh						-	-	Mr. Kien's Child
78	<b>Le Thi Tuyet Minh</b>		<b>Member of the Board of Supervisors</b>				-	-	
79	Ngo Thi Kim Dang						-	-	Mrs. Minh's Mother
80	Nguyen Van Child						-	-	Mrs. Minh's Father-in-law
81	Vu Thi Huu						-	-	Mrs. Minh's Mother-in-law
82	Nguyen Van Chien						-	-	Mrs. Minh's Husband
83	Nguyen Le Minh Nguyen						-	-	Mrs. Minh's Child
84	Nguyen Le Khoi Nguyen						-	-	Mrs. Minh's Child
85	Le Hoai Nam						-	-	Mrs. Minh's Brother
86	Lam Thi Cam Le						-	-	Mrs. Minh's Sister-in-law

No.	Full Name	Securities Trading Account	Position at the Company	Personal Identification Document No.	Date of Issue	Contact Address	Number of Shares Held at End of Period	Percentage of Shares Held at End of Period	Note
87	Nguyen Thi Chanh		Member of the Board of Supervisors				7,900	0.072%	
88	Nguyen Hung Dung						-	-	Ms. Chanh's Brother
89	Nguyen Thi Nhanh						-	-	Ms. Chanh's Sister
90	Ngo Hoai Giang		Company Secretary, Person in charge of corporate governance				-	-	
91	Ngo Duc Nguyen						-	-	Mrs. Giang's Father
92	Vu Thi Dut						-	-	Mrs. Giang's Mother
93	Truong Thi Loan						-	-	Mrs. Giang's Mother-in-law
94	Bui Manh Hung						-	-	Mrs. Giang's Husband
95	Bui Manh Duy						-	-	Mrs. Giang's Child
96	Bui Thao Chi						-	-	Mrs. Giang's Child
97	Ngoc Duc Long						-	-	Mrs. Giang's Sibling

2. Transactions of internal persons and affiliated persons with the company's shares: None.

**IX. Other significant issues: None.**

***Recipients:***

- As above;
- Archived:BOD.

**CHAIRMAN OF THE BOARD OF DIRECTORS**

*(Sign, full name, and seal)*



**Mr. Huy Le**