

## PERIODIC FINANCIAL STATEMENT DISCLOSURE

**To:** - State Securities Commission of Vietnam;  
- Hanoi Stock Exchange.

Pursuant to Point a, Clause 3, Article 14 of Circular No. 96/2020/TT-BTC dated November 16, 2020 of the Ministry of Finance providing guidelines on disclosure of information on securities market; Binh Dinh Book and Equipment Joint Stock Company shall disclose information on its financial statements 2024 to the State Securities Commission of Vietnam and the Hanoi Stock Exchange as follows:

1. Name of organization: Binh Dinh Book and Equipment Joint Stock Company
  - Securities code: BDB
  - Address: No. 219 Nguyen Lu – Ngo May Ward – Quy Nhon City – Binh Dinh Province
  - Contact phone number: 0256 3522645 – 0256 3522453 – Fax: 0256 3522853
  - Email: [sachthietbibd@gmail.com](mailto:sachthietbibd@gmail.com) Website: [sachthietbibinhdinh.com.vn](http://sachthietbibinhdinh.com.vn)
2. Details of disclosed information:
  - Financial statements 2024 – Private financial statements.
  - Explanation on difference in profit after tax compared to the same period.
3. This information was disclosed on the website of the Company on March 8, 2025 at the link: [sachthietbibinhdinh.com.vn](http://sachthietbibinhdinh.com.vn)

We hereby commit that the information disclosed above is true and correct, and we shall solely take the responsibility before the law for the details of disclosed information.

**Recipients:**

- As above;
- Archived by Information Disclosure Cadre and Office
- \* Attachments:
  - Financial Statements 2024
  - Explanation on difference in profit after tax

**Representative of the organization**



**DIRECTOR**

**Binh Dinh Thuan**





**AAC AUDITING AND ACCOUNTING CO., LTD**  
A member of PrimeGlobal

**BINH DINH BOOK AND  
EQUIPMENT JOINT STOCK  
COMPANY**

**Financial statements**

**For the year ended 31/12/2024**

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## **REPORT OF THE MANAGEMENT**

The Management of Binh Dinh Book and Equipment Joint Stock Company presents this report together with the audited financial statements for the year ended 31/12/2024.

### **Overview**

Binh Dinh Book and Equipment Joint Stock Company ("the Company") was incorporated on the basis of equitization of Binh Dinh Book and Equipment Company under Decision No. 485/QD-CTUBND dated 28/02/2007 of Binh Dinh Province People's Committee. The Company is an independent accounting entity, operating in accordance with Business Registration Certificate (now being Enterprise Registration Certificate) No. 3503000141 dated 02/07/2007 of the Planning and Investment Department of Binh Dinh Province (this Enterprise Registration Certificate has been amended 9 times and the nearest amendment was made on 22/11/2022), the Enterprise Law, the Company's Charter and other relevant regulations.

On 25/12/2009, the Company listed shares with the ticker symbol of BDB on Hanoi Stock Exchange. The first trading date of the shares is 29/01/2010.

The Company's charter capital as per the Enterprise Registration Certificate is VND11,264,740,000 of which the capital contributed by Vietnam Education Publishing House Company Limited accounts for 40.17%.

Paid-in capital as at 31/12/2024: VND11,264,740,000.

### **Head office**

- Address: 219 Nguyen Lu Street, Quy Nhon City, Binh Dinh Province
- Phone: (84) 0256.3522453
- Fax: (84) 0256.3522853
- Email: bidisabico@vnn.vn
- Website: www.sachthietbibinhdinh.com.vn

### **Principal scope of business of the Company**

- Trading instruments for sports, children's toys; Trading cultural products and items; trading teaching equipment, vocational training equipment and office equipment; Trading textbooks, books of all kinds, stationery; Wholesale of furniture and the like;
- Trading own or rented property and land use right;
- Wholesale of machinery, equipment and supplies for the education sector;
- Trading various kinds of packaging;
- Manufacture of other products of wood; manufacture of articles of cork, straw; Manufacture of other wood products;

(For conditional business lines, enterprises can only conduct business when they have sufficient conditions and licenses as prescribed by law);



## **REPORT OF THE MANAGEMENT (cont'd)**

### **Employees**

As at 31/12/2024, the Company had 32 employees, including 2 managing officers.

Members of the Board of Directors, Supervisory Board, Management and Chief Accountant during the year and up to this reporting date are:

#### ***Board of Directors***

• Mr. Ho Phu Cuong	Chairman	Reappointed on 04/04/2022
• Mr. Pham Dinh Thuan	Member	Reappointed on 04/04/2022
• Mr. Huynh Thanh Long	Member	Appointed on 04/04/2022
• Mr. Hoang Quoc Hiep	Member	Appointed on 31/03/2023
• Mr. Huynh Hoang Phuong	Member	Appointed on 31/03/2023

#### ***Supervisory Board***

• Mr. Dang Cong Duc	Head of Supervisory Board	Appointed on 04/04/2022
• Mr. Ho Ngung	Member	Appointed on 04/04/2022
• Mr. Tran Huu Duy Trung	Member	Appointed on 04/04/2022

#### ***Management and Chief Accountant***

• Mr. Pham Dinh Thuan	Director	Reappointed on 04/04/2022
• Mr. Nguyen Quoc Quan	Vice Director	Appointed on 15/06/2023
• Ms. Doan Thi Le Kieu	Chief Accountant	Appointed on 14/09/2023

### **Independent auditor**

These financial statements were audited by AAC Auditing and Accounting Company Ltd (Head office: Lot 78-80, Street 30/4, Hai Chau District, Da Nang City; Tel: (84) 0236.3655886; Fax: (84) 0236.3655887; Website: [www.aac.com.vn](http://www.aac.com.vn); Email: [aac@dng.vnn.vn](mailto:aac@dng.vnn.vn)).

### **The Management's responsibility in preparation and presentation of the financial statements**

The Management of the Company is responsible for true and fair preparation and presentation of these financial statements on the basis of:

- Complying with the Vietnamese Accounting Standards, the Vietnamese Corporate Accounting System and other relevant regulations;
- Selecting suitable accounting policies and then applying them consistently;
- Making judgments and estimates that are reasonable and prudent;
- Preparing the financial statements on the going concern basis;
- Responsibility for such internal control as the Management determines is necessary to enable the preparation and presentation of the financial statements that are free from material misstatement, whether due to fraud or error.

## **REPORT OF THE MANAGEMENT (cont'd)**

The Company's Management hereby confirms that the accompanying financial statements including the balance sheet, the income statement, the statement of cash flows and the notes thereto give a true and fair view of the financial position of the Company as at 31/12/2024 and of the result of its operations and its cash flows for the year then ended in accordance with the prevailing Vietnamese Accounting Standards, Vietnamese Corporate Accounting System and the statutory requirements relevant to preparation and presentation of the financial statements.

**On behalf of the Management**

  
**Pham Dinh Thuan**  
**Director**

*Quy Nhon City, 06 March 2025*





# AAC AUDITING AND ACCOUNTING CO., LTD

AN INDEPENDENT MEMBER OF PRIMEGLOBAL  
AUDITING - ACCOUNTING - FINANCE SPECIALITY

Head Office: Lot 78 - 80, April 30th Street, Hai Chau District, Da Nang City

Tel: +84 (236) 3 655 886; Fax: +84 (236) 3 655 887; Email: aac@dng.vnn.vn; Website: http://www.aac.com.vn

No. 183/2025/BCKT-AAC

## INDEPENDENT AUDITORS' REPORT

**To: The Shareholders, Board of Directors and Management  
Binh Dinh Book and Equipment Joint Stock Company**

We have audited the financial statements which were prepared on 06/03/2025 of Binh Dinh Book and Equipment Joint Stock Company ("the Company") as set out on pages 5 to 28, which comprise the balance sheet as at 31/12/2024, the income statement, the statement of cash flows for the year then ended, and the notes thereto.

### Management's Responsibility

The Company's Management is responsible for the preparation and fair presentation of these financial statements in accordance with the Vietnamese Accounting Standards, Vietnamese Corporate Accounting System and the statutory requirements relevant to the preparation and presentation of financial statements, and for such internal control as the Management determines is necessary to enable the preparation and presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company as at 31/12/2024 and its financial performance and its cash flows for the year then ended in accordance with the Vietnamese Accounting Standards, Vietnamese Corporate Accounting System and the statutory requirements relevant to the preparation and presentation of financial statements.



**AAC Auditing and Accounting Co., Ltd**

**Lam Quang Tu – Deputy General Director**

*Audit Practicing Registration Certificate*

No. 1031-2023-010-1

Da Nang City, 06 March 2025

**Thai Thi Anh Nhung – Auditor**

*Audit Practicing Registration Certificate*

No. 3313-2025-010-1



**BALANCE SHEET**  
**As at 31 December 2024**

Form No. B 01 - DN  
Issued under Circular No. 200/2014/TT-BTC  
dated 22/12/2014 by the Ministry of Finance

ASSETS	Code	Note	31/12/2024 VND	01/01/2024 VND
<b>A. CURRENT ASSETS</b>	<b>100</b>		<b>21,506,975,167</b>	<b>15,307,826,225</b>
<b>I. Cash and cash equivalents</b>	<b>110</b>		<b>640,979,395</b>	<b>705,533,145</b>
1. Cash	111	5	640,979,395	705,533,145
2. Cash equivalents	112		-	-
<b>II. Short-term financial investments</b>	<b>120</b>		-	-
<b>III. Short-term receivables</b>	<b>130</b>		<b>2,778,752,104</b>	<b>2,408,987,700</b>
1. Short-term trade receivables	131	6	2,786,800,397	2,280,187,203
2. Short-term prepayments to suppliers	132		1,984,320	-
3. Other short-term receivables	136	7	37,342,299	177,771,409
4. Provision for doubtful debts	137	8	(47,374,912)	(48,970,912)
<b>IV. Inventories</b>	<b>140</b>	<b>9</b>	<b>18,036,302,116</b>	<b>12,141,259,188</b>
1. Inventories	141		18,112,152,353	12,312,577,934
2. Provision for decline in value of inventories	149		(75,850,237)	(171,318,746)
<b>V. Other current assets</b>	<b>150</b>		<b>50,941,552</b>	<b>52,046,192</b>
1. Short-term prepaid expenses	151	10.a	31,357,791	30,501,583
2. Taxes and amounts receivable from the State	153	14	19,583,761	21,544,609
<b>B. LONG-TERM ASSETS</b>	<b>200</b>		<b>4,056,571,888</b>	<b>4,354,136,487</b>
<b>I. Long-term receivables</b>	<b>210</b>		-	-
<b>II. Fixed assets</b>	<b>220</b>		<b>3,843,317,872</b>	<b>4,048,071,388</b>
1. Tangible fixed assets	221	11	935,844,425	1,059,868,337
- Cost	222		6,317,629,279	6,317,629,279
- Accumulated depreciation	223		(5,381,784,854)	(5,257,760,942)
2. Intangible fixed assets	227	12	2,907,473,447	2,988,203,051
- Cost	228		4,038,215,400	4,038,215,400
- Accumulated amortization	229		(1,130,741,953)	(1,050,012,349)
<b>III. Investment properties</b>	<b>230</b>		-	-
<b>IV. Long-term assets in progress</b>	<b>240</b>		-	-
<b>V. Long-term financial investments</b>	<b>250</b>		-	-
<b>VI. Other long-term assets</b>	<b>260</b>		<b>213,254,016</b>	<b>306,065,099</b>
1. Long-term prepaid expenses	261	10.b	213,254,016	306,065,099
2. Other long-term assets	268		-	-
<b>TOTAL ASSETS</b>	<b>270</b>		<b>25,563,547,055</b>	<b>19,661,962,712</b>



**BALANCE SHEET (cont'd)**  
**As at 31 December 2024**

RESOURCES	Code	Note	31/12/2024 VND	01/01/2024 VND
<b>C. LIABILITIES</b>	<b>300</b>		<b>12,105,139,534</b>	<b>5,917,817,064</b>
<b>I. Current liabilities</b>	<b>310</b>		<b>12,080,139,534</b>	<b>5,917,817,064</b>
1. Short-term trade payables	311	13	7,468,598,693	996,209,586
2. Taxes and amounts payable to the State budget	313	14	71,064,606	144,618,358
3. Payables to employees	314		3,718,458	-
4. Short-term accrued expenses	315		3,889,759	3,901,947
5. Short-term unearned revenue	318	15	59,690,910	99,190,909
6. Other short-term payables	319	16.a	224,122,321	284,975,334
7. Short-term loans and finance lease liabilities	320	17	4,240,000,000	4,282,000,000
8. Reward and welfare fund	322		9,054,787	106,920,930
<b>II. Long-term liabilities</b>	<b>330</b>		<b>25,000,000</b>	-
1. Long-term trade payables	331		-	-
2. Other long-term payables	337	16.b	25,000,000	-
<b>D. EQUITY</b>	<b>400</b>		<b>13,458,407,521</b>	<b>13,744,145,648</b>
<b>I. Owners' equity</b>	<b>410</b>		<b>13,458,407,521</b>	<b>13,744,145,648</b>
1. Share capital	411	18	11,264,740,000	11,264,740,000
- Common shares with voting rights	411a		11,264,740,000	11,264,740,000
- Preferred shares	411b		-	-
2. Investment and development fund	418	18	1,065,008,599	1,017,853,344
3. Undistributed profit after tax	421	18	1,128,658,922	1,461,552,304
- Undistributed profit after tax up to prior year-end	421a		447,200,492	518,447,197
- Undistributed profit after tax for current period	421b		681,458,430	943,105,107
<b>II. Budget sources and other funds</b>	<b>430</b>		-	-
<b>TOTAL RESOURCES</b>	<b>440</b>		<b>25,563,547,055</b>	<b>19,661,962,712</b>



**Pham Dinh Thuan**  
**Director**

Quy Nhon City, 06 March 2025

**Doan Thi Le Kieu**  
**Chief Accountant**

**Doan Thi Le Kieu**  
**Preparer**

**INCOME STATEMENT**  
**For the year ended 31/12/2024**

Form No. B 02 - DN  
Issued under Circular No. 200/2014/TT-BTC  
dated 22/12/2014 by the Ministry of Finance

ITEMS	Code	Note	Year 2024 VND	Year 2023 VND
1. Revenue from sales and service provision	01	21	69,071,068,533	64,475,719,262
2. Revenue deductions	02	22	11,901,090	14,854,060
3. Net revenue from sales and service provision	10		69,059,167,443	64,460,865,202
4. Cost of goods sold	11	23	62,949,509,706	57,951,321,574
<b>5. Gross profit from sales and service provision</b>	<b>20</b>		<b>6,109,657,737</b>	<b>6,509,543,628</b>
6. Financial income	21	24	59,042,875	81,803,264
7. Financial expenses	22	25	152,775,793	395,784,894
<i>Including: Interest expense</i>	23		152,775,793	395,784,894
8. Selling expenses	25	26.a	2,931,662,105	2,631,144,289
9. Administrative expenses	26	26.b	2,323,738,337	2,477,429,861
<b>10. Operating profit</b>	<b>30</b>		<b>760,524,377</b>	<b>1,086,987,848</b>
11. Other income	31	27	173,564,798	166,168,939
12. Other expenses	32	28	47,386,613	48,100,769
<b>13. Other profit</b>	<b>40</b>		<b>126,178,185</b>	<b>118,068,170</b>
<b>14. Accounting profit before tax</b>	<b>50</b>		<b>886,702,562</b>	<b>1,205,056,018</b>
15. Current corporate income tax expense	51	29	205,244,132	261,950,911
16. Deferred corporate income tax expense	52		-	-
<b>17. Profit after tax</b>	<b>60</b>		<b>681,458,430</b>	<b>943,105,107</b>
18. Basic earnings per share	70	30	605	779
19. Diluted earnings per share	71	30	605	779



**Pham Dinh Thuan**  
**Director**

Quy Nhon City, 06 March 2025

**Doan Thi Le Kieu**  
**Chief Accountant**

**Doan Thi Le Kieu**  
**Preparer**



# STATEMENT OF CASH FLOWS

For the year ended 31/12/2024

Form No. B 03 - DN

Issued under Circular No. 200/2014/TT-BTC  
dated 22/12/2014 by the Ministry of Finance

ITEMS	Code	Note	Year 2024 VND	Year 2023 VND
<b>I. Cash flows from operating activities</b>				
1. Cash receipts from sales, service and other income	01		68,538,785,174	64,538,275,297
2. Cash paid to suppliers	02		(63,375,064,615)	(60,357,873,745)
3. Cash paid to employees	03		(2,632,934,303)	(3,057,538,179)
4. Interest paid	04	25	(152,787,981)	(395,656,453)
5. Corporate income tax paid	05	14	(217,991,642)	(310,473,514)
6. Other cash receipts from operating activities	06		1,891,393,808	2,293,552,710
7. Other payments for operating activities	07		(3,187,406,356)	(1,919,997,823)
<b>Net cash provided by operating activities</b>	<b>20</b>		<b>863,994,085</b>	<b>790,288,293</b>
<b>II. Cash flows from investing activities</b>				
1. Purchases, construction of fixed assets and other long-term assets	21		-	-
2. Proceeds from loans interest, dividends, shared profit	27	24	13,035,365	10,795,171
<b>Net cash provided by investing activities</b>	<b>30</b>		<b>13,035,365</b>	<b>10,795,171</b>
<b>III. Cash flows from financing activities</b>				
1. Proceeds from borrowings	33	17	25,409,740,228	53,844,887,066
2. Repayment of borrowings	34	17	(25,451,740,228)	(53,562,887,066)
3. Cash paid for dividends, profit to owners	36	16,18	(899,583,200)	(1,131,746,500)
<b>Net cash used in financing activities</b>	<b>40</b>		<b>(941,583,200)</b>	<b>(849,746,500)</b>
<b>Net cash flows for the year</b>	<b>50</b>		<b>(64,553,750)</b>	<b>(48,663,036)</b>
Cash and cash equivalents at the beginning of the year	60	5	705,533,145	754,196,181
Impacts of exchange rate fluctuations	61		-	-
<b>Cash and cash equivalents at the end of the year</b>	<b>70</b>		<b>640,979,395</b>	<b>705,533,145</b>



Pham Dinh Thuan

Director

Quy Nhon City, 06 March 2025

Doan Thi Le Kieu

Chief Accountant

Doan Thi Le Kieu

Preparer

## **NOTES TO THE FINANCIAL STATEMENTS**

*(These notes form part of and should be read in conjunction with the accompanying financial statements)*

**Form No. B 09 - DN**

*Issued under Circular 200/2014/TT - BTC  
dated 22/12/2014 by the Ministry of Finance*

### **1. Nature of operations**

#### **1.1. Overview**

Binh Dinh Book and Equipment Joint Stock Company ("the Company") was incorporated on the basis of equitization of Binh Dinh Book and Equipment Company under Decision No. 485/QD-CTUBND dated 28/02/2007 of Binh Dinh Province People's Committee. The Company is an independent accounting entity, operating in accordance with Business Registration Certificate (now being Enterprise Registration Certificate) No. 3503000141 dated 02/07/2007 of the Planning and Investment Department of Binh Dinh Province (this Enterprise Registration Certificate has been amended 9 times and the nearest amendment was made on 22/11/2022), the Enterprise Law, the Company's Charter and other relevant regulations.

#### **1.2. Principal scope of business: Manufacture, trading and service.**

#### **1.3. Operating activities**

- Wholesale of other household products. Detail: Trading instruments for sports, children's toys; Trading cultural products and items; trading teaching equipment, vocational training equipment and office equipment; Trading textbooks, books of all kinds, stationery; Wholesale of furniture and the like;
- Trading own or rented property and land use right;
- Wholesale of machinery, equipment and supplies for the education sector;
- Trading various kinds of packaging;
- Manufacture of other products of wood; manufacture of articles of cork, straw; Manufacture of other wood products;

(For conditional business lines, enterprises can only conduct business when they have sufficient conditions and licenses as prescribed by law);

### **2. Accounting period, currency used in accounting**

The Company's annual accounting period starts on 1 January and ends on 31 December.

Financial statements and accounting transactions are expressed in Vietnamese Dong (VND).

### **3. Applied accounting standards and accounting system**

The Company adopts the Vietnamese Accounting Standards, Vietnamese Corporate Accounting System which is guided in Circular No. 200/2014/TT-BTC dated 22/12/2014 and Circular No. 53/2016/TT-BTC dated 21/3/2016 amending and adding some articles of Circular No. 200/2014/TT-BTC issued by the Ministry of Finance.



**NOTES TO THE FINANCIAL STATEMENTS (cont'd)***(These notes form part of and should be read in conjunction with the accompanying financial statements)***4. Summary of significant accounting policies****4.1 Cash and cash equivalents**

Cash includes cash on hand, cash in bank and cash in transit.

All short-term investments which are collectible or mature of 3 months or less as from purchasing date, that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value at reporting date shall be recognized as cash equivalents.

**4.2 Receivables**

Receivables includes: trade receivables and other receivables:

- Trade receivables are trade-related amounts arising from trading activities between the Company and its customers;
- Other receivables include non-trade amounts which are not related to trading activities, intra-company transactions.

Receivables are recorded at cost less provision for doubtful debts. Provision for doubtful debts represents the estimated loss amounts at the balance sheet date for overdue receivables which the Company has claimed many times but still has not collected yet or which have not been overdue but the debtor has been in the state of insolvency, doing dissolution procedures, missing or absconding.

**4.3 Inventories**

Inventories are stated at the lower of cost and net realizable value.

Value of inventories is accounted for using the perpetual method and calculated using the weighted average method. Inventories at the bookstores are calculated using the retail inventory method.

Cost of inventories is determined as follows:

- Materials, goods: Cost comprises costs of purchase, costs of conversion and any directly attributable costs of bringing the inventories to their present location and condition;
- Finished products: Cost comprises cost of direct materials and labour plus attributable overhead based on the normal level of activities.

Net realizable value is the estimated selling price less the estimated costs of completing the products and the estimated costs needed for their consumption.

Provision for decline in value of inventories is made for each kind of inventories when the net realizable value of that kind of inventories is less than cost.

**4.4 Tangible fixed assets****Cost**

Tangible fixed assets are stated at cost less accumulated depreciation.

The cost of tangible assets comprises their purchase price and all the costs incurred by the Company to acquire those assets as of the time of putting such assets into the ready-for-use state. The costs incurred after the initial recognition of tangible fixed asset shall be recorded as increase in their historical cost if these costs are certain to augment future economic benefits obtained from the use of those assets. Those incurred costs which fail to meet this requirement must be recognized as production and business expenses in the period.



## NOTES TO THE FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the accompanying financial statements)

### Depreciation

Tangible fixed assets are depreciated in accordance with the straight-line method over their estimated useful lives. The depreciation period is in conformity with Circular No. 45/2013/TT-BTC dated 25/4/2013 by the Ministry of Finance. Details are as follows:

<u>Kinds of assets</u>	<u>Depreciation period (years)</u>
Buildings, architectures	10 - 25
Motor vehicles	8 - 10

### 4.5 Intangible fixed assets

#### Cost

Intangible fixed assets are stated at cost less accumulated amortization.

The cost of intangible fixed assets comprises all the costs incurred by the Company to acquire those assets as of the time of putting such assets into the ready-for-use state.

#### Land use rights

Intangible fixed assets are land use rights including:

- The land use right allocated by the State with land use fee or receiving the transfer of legal land use right (including term and non-term land use right).
- The prepaid land rent (has been paid for the leasing time or paid in advance for many years but the remaining land lease term paid is at least five years) for the land rent contract before the effective date of the Land Act 2003 and being granted with certificate of land use right by the competent authority.

The cost of land use right includes all the costs directly attributable to obtaining the legal land use rights.

#### Amortization

Intangible fixed assets being land use rights with indefinite term are not amortized. For land use rights with definite term, the amortization period is the period in which the Company is allowed to use the land.

Other intangible fixed assets are amortized in accordance with the straight-line method. Amortization rate is based on their cost and estimated useful lives. Amortization period is in conformity with Circular No. 45/2013/TT-BTC dated 25/4/2013 by the Ministry of Finance.

The amortization period of intangible fixed assets of the Company is as follows:

<u>Kind of asset</u>	<u>Amortization period (years)</u>
Computer software	Fully amortization

### 4.6 Prepaid expenses

Prepaid expenses are reported as short-term or long-term prepaid expenses. These are expenditures that have been incurred but related to the operations of many accounting periods. The Company's primary prepayments are as follows:

- Costs of tools and instruments being put into use are amortized in accordance with the straight-line method for a period ranging from 12 to 24 months;



## NOTES TO THE FINANCIAL STATEMENTS (cont'd)

*(These notes form part of and should be read in conjunction with the accompanying financial statements)*

- Other prepaid expenses: the Company selects appropriate method and criteria of allocation over the period in which economic benefits are expected to be received based on the nature and extent of the prepaid expenses.

### 4.7 Payables

Payables include: trade payables and other payables:

- Trade payables are trade-related amounts, arising from trading activities between the company and its suppliers;
- Other payables are non-trade amounts, which are not related to trading activities, intra-company transactions.

Payables are recognized at cost and reported as short-term and long-term payables based on the remaining terms at the balance sheet date.

Payables are monitored according to their creditors, principal terms, remaining terms and original currencies.

### 4.8 Accrued expenses

Accruals are recognized for amount to be paid in the future for goods and services received, whether or not billed to the Company.

### 4.9 Unearned revenue

Unearned revenue of the Company is the amount received in advance for one or many accounting periods for services rendered to customers that is amortized over the period for which the Company has received the payment in advance.

### 4.10 Loans and finance lease liabilities

Loans and finance lease liabilities are recorded at cost and classified into current and non-current liabilities based on the remaining terms at the balance sheet date.

The Company monitors loans and finance lease liabilities according to their creditors, loan agreements, principal terms, remaining terms and original currencies. Loans and finance lease liabilities denominated in foreign currency are reevaluated using the selling exchange rate at the end of the year of the commercial bank where the Company regularly conducts transactions.

#### *Borrowing costs*

Borrowing costs comprise interest and other costs that the Company incurs in connection with the borrowing of funds. Borrowing costs are recognized as an expense in the period in which they are incurred, except to the extent that they qualify the conditions to be capitalized in accordance with Accounting Standard "Borrowing costs".

Borrowing costs associated with a particular borrowing for the purpose of obtaining a qualifying asset shall be capitalized as part of the cost of that asset. For general borrowing funds, the borrowing costs eligible for capitalization in the period shall be determined according to the capitalization rate, which is the weighted average of the borrowing costs applicable to the borrowings of the Company that are outstanding during the period.

Capitalisation of borrowing costs shall be suspended during extended periods in which it suspends active development of a qualifying asset, except to the extent that the suspension is necessary. Capitalization shall be ceased when substantially all the activities necessary to prepare the qualifying asset for its intended use or sale are complete.



## NOTES TO THE FINANCIAL STATEMENTS (cont'd)

*(These notes form part of and should be read in conjunction with the accompanying financial statements)*

### 4.11 Owners' equity

Paid-in capital reflects the amount of capital actually contributed by shareholders.

#### *Profit distribution*

Profit after corporate income tax is available for appropriation to funds and to shareholders as provided for in the Company's Charter or Resolution of General Shareholders' Meeting.

The dividend to be paid to the shareholders shall not exceed the undistributed profit after tax and with consideration of non-monetary items in undistributed post-tax profits that may affect cash flow and ability to pay dividends.

### 4.12 Recognition of revenue and other income

- Revenue from sales and service provision is recognized to the extent that it is probable to obtain economic benefits, it can be reliably measured and the following conditions are also met:
  - ✓ Revenue from the sale of goods is recognized in the income statement when the significant risks and rewards of ownership have been transferred to the buyer and there are no significant uncertainties regarding recovery of the consideration due or the likely return of goods;
  - ✓ Revenue from service provision is recognized when the services have been rendered. In case that the services are to be provided in many accounting periods, the determination of revenue in each period is done on the basis of the service completion rate as of the balance sheet date.
- Revenue from financing activities is recognized when revenue is determined with relative certainty and it is possible to obtain economic benefits from the transactions.
  - ✓ Interests are recognized on the basis of the actual term and interest rates;
  - ✓ Dividends and profits shared are recognized when the Company has the rights to receive dividends or profit from the capital contribution. Stock dividends are not recognized as financial revenue. Dividends received in the period before investment date shall be recorded as a decrease in value of investment.
- Other income is the income derived out of the Company's scope of business and recognized when it can be measured reliably and it is probable that the economic benefits associated with the transaction will flow to the Company.

### 4.13 Revenue deductions

Revenue deductions include trade discounts, sales rebates and sales returns.

In case where revenue is recognized in during the year but the corresponding revenue deductions arise after the balance sheet date, revenue shall be decreased in accordance with the following principles:

- If the corresponding deductions arise before the date of releasing the financial statements, they shall be charged against revenue of the reporting year;
- If the corresponding revenue deductions arise after the date of releasing the financial statements, they shall be charged against revenue of the next reporting year.

### 4.14 Cost of goods sold

Cost of products, goods sold and services rendered shall be recognized in the correct accounting period in accordance with the matching principle and conservatism principle.



## NOTES TO THE FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the accompanying financial statements)

### 4.15 Financial expenses

Financial expenses reflect expenses or losses related to financial investment activities: interest expense, interest on installment purchase, interest on finance lease, payment discounts for buyers, expenses and loss on liquidating, transferring investments; provision for diminution in value of trading securities, provision for loss from investment in other entities, loss from sale of foreign currency, foreign exchange loss and other expenses attributable to investing activities.

### 4.16 Selling expenses, administrative expenses

Selling expenses reflect expenses actually incurred in the process of selling products, goods, rendering services.

Administrative expenses reflect expenses actually incurred related to the overall administration of the Company.

### 4.17 Current corporate income tax expense, deferred corporate income tax expense

Corporate income tax expenses comprise current income tax and deferred income tax.

Current income tax is the tax amount computed based on the taxable income in the period at the tax rates ruling at the balance sheet date. The difference between taxable income and accounting profit is due to the adjustments of temporary differences between tax and accounting figures as well as those of non-taxable or non-deductible income and expenses.

Deferred income tax is determined for temporary differences at the balance sheet date between the tax base of assets and liability and their carrying amount for financial reporting purpose.

### 4.18 Financial instruments

#### Initial recognition

##### *Financial assets*

A financial asset is recognized initially at cost plus transaction costs directly attributable to the acquisition of the asset. The Company's financial assets include cash on hand, cash in bank, trade receivables, other receivables.

##### *Financial liabilities*

A financial liability is recognized initially at cost plus transaction costs directly attributable to the issuance of such liability. The Company's financial liabilities include loans, trade payables, accrued expenses and other payables.

#### Subsequent measurement

Currently, there has been no requirement for subsequent measurement of financial instruments.

### 4.19 Tax rates and charges paid to the State Budget that the Company is applying

- Value Added Tax (VAT):
  - ✓ Textbooks, reference books supplementing textbooks are not subject to VAT;
  - ✓ Reference books not supplementing textbooks, teaching aids, dictionaries are subject to a 5% VAT rate;

## NOTES TO THE FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the accompanying financial statements)

- ✓ Other goods such as office supplies, calendars, equipment, etc are subject to a tax rate of 10%. In 2024, the Company applied the VAT rate of 8% to these goods as stipulated in Decree No. 94/2023/ND-CP dated 28/12/2023 and Decree No. 72/2024/ND-CP dated 30/06/2024 of the Government.

- Corporate Income Tax (CIT): CIT rate of 20 % is applicable.
- Other taxes and charges are paid in accordance with the prevailing regulations.

### 4.20 Related parties

Parties are considered to be related if one party has the ability (directly or indirectly) to control the other party or exercise significant influence over the other party in making financial or operational decisions.

Unit: VND

### 5. Cash

	31/12/2024	01/01/2024
Cash on hand	113,413,731	259,468,774
Cash in bank	527,565,664	446,064,371
<b>Total</b>	<b>640,979,395</b>	<b>705,533,145</b>

### 6. Short-term trade receivables

	31/12/2024	01/01/2024
Tran Thi Thang	230,500,456	230,307,000
Tran Thi Thuy	131,600,561	131,217,561
Le Thi Bich Trieu	177,195,000	121,125,070
Others	2,247,504,380	1,797,537,572
<b>Total</b>	<b>2,786,800,397</b>	<b>2,280,187,203</b>

### 7. Other short-term receivables

	31/12/2024		01/01/2024	
	Value	Provision	Value	Provision
Personal Income Tax receivable	19,133,302	-	45,825,834	-
Other receivables	18,208,997	-	131,945,575	-
<b>Total</b>	<b>37,342,299</b>	<b>-</b>	<b>177,771,409</b>	<b>-</b>



## NOTES TO THE FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the accompanying financial statements)

### 8. Provision for doubtful debts

#### a. Short-term

	Year 2024	Year 2023
Beginning balance	48,970,912	78,743,881
Appropriation in the year	-	-
Reversal in the year	1,596,000	29,772,969
<b>Ending balance</b>	<b>47,374,912</b>	<b>48,970,912</b>

#### b. Bad debts

31/12/2024			
	Cost	Recoverable value	Overdue period Note
Trade receivables	47,374,912	-	
- <i>Nguyen Thi Lieu</i>	47,374,912	-	Over 3 years Hard to recover
<b>Total</b>	<b>47,374,912</b>	<b>-</b>	

01/01/2024			
	Cost	Recoverable value	Overdue period Note
Trade receivables	48,970,912	-	
- <i>Nguyen Thi Lieu</i>	48,970,912	-	Over 3 years Hard to recover
<b>Total</b>	<b>48,970,912</b>	<b>-</b>	

### 9. Inventories

	31/12/2024		01/01/2024	
	Cost	Provision	Cost	Provision
Materials, raw materials	279,692,988		82,590,635	-
Tools, instruments	2,487,716	-	4,650,726	-
Finished products	34,160,742	-	29,085,698	-
Merchandise goods	17,795,810,907	(75,850,237)	12,196,250,875	(171,318,746)
<b>Total</b>	<b>18,112,152,353</b>	<b>(75,850,237)</b>	<b>12,312,577,934</b>	<b>(171,318,746)</b>

## NOTES TO THE FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the accompanying financial statements)

- The value of slow-moving, poor-quality, and unsalable inventories as at 31/12/2024 is VND75,850,237. Currently, the Company is planning to reduce price to liquidate consumable items and dispose of the remaining items.
- No inventories were pledged, mortgaged as security for debts as at 31/12/2024.

### 10. Prepaid expenses

#### a. Short-term

	31/12/2024	01/01/2024
Insurance premium	30,365,541	29,577,583
Other prepaid expenses	992,250	924,000
<b>Total</b>	<b>31,357,791</b>	<b>30,501,583</b>

#### b. Long-term

	31/12/2024	01/01/2024
Costs of tools, instruments awaiting amortization	119,848,232	113,071,251
Office repair costs	93,148,410	191,680,162
Others	257,375	1,313,686
<b>Total</b>	<b>213,254,016</b>	<b>306,065,099</b>

### 11. Tangible fixed assets

	Buildings architectures	Buildings architectures	Total
<b>Cost</b>			
Beginning balance	5,165,510,188	1,152,119,091	6,317,629,279
Increase in the year	-	-	-
Decrease in the year	-	-	-
<b>Ending balance</b>	<b>5,165,510,188</b>	<b>1,152,119,091</b>	<b>6,317,629,279</b>
<b>Depreciation</b>			
Beginning balance	4,442,605,940	815,155,002	5,257,760,942
Charge for the year	49,143,000	74,880,912	124,023,912
Decrease in the year	-	-	-
<b>Ending balance</b>	<b>4,491,748,940</b>	<b>890,035,914</b>	<b>5,381,784,854</b>
<b>Net book value</b>			
Beginning balance	722,904,248	336,964,089	1,059,868,337
<b>Ending balance</b>	<b>673,761,248</b>	<b>262,083,177</b>	<b>935,844,425</b>



## NOTES TO THE FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the accompanying financial statements)

- Net book value of tangible fixed assets which were were pledged, mortgaged as security for loans as at 31/12/2024 is VND0.
- Cost of tangible fixed assets fully depreciated but still in active use as at 31/12/2024 is VND4,441,081,901.
- No tangible fixed assets were pending disposal as at 31/12/2024.

### 12. Intangible fixed assets

	Land use right	Computer software	Total
<b>Cost</b>			
Beginning balance	3,988,215,400	50,000,000	4,038,215,400
New purchase	-	-	-
Sale, disposal	-	-	-
<b>Ending balance</b>	<b>3,988,215,400</b>	<b>50,000,000</b>	<b>4,038,215,400</b>
<b>Amortization</b>			
Beginning balance	1,000,012,349	50,000,000	1,050,012,349
Charge for the year	80,729,604	-	80,729,604
Sale, disposal	-	-	-
<b>Ending balance</b>	<b>1,080,741,953</b>	<b>50,000,000</b>	<b>1,130,741,953</b>
<b>Net book value</b>			
Beginning balance	2,988,203,051	-	2,988,203,051
<b>Ending balance</b>	<b>2,907,473,447</b>	<b>-</b>	<b>2,907,473,447</b>

- The land use right at An Nhon Bookstore has an original cost of VND187,048,000 and is valid until 08/03/2050.
- The land use right at Hoai Nhon Bookstore has an original cost of VND112,815,400 and is valid until 28/03/2051.
- The land use right at 414 Tran Hung Dao Street, Quy Nhon City, Binh Dinh Province has an original cost of VND3,688,352,000 and is valid until 23/12/2061.
- As at 31/12/2024, intangible fixed assets with a carrying value of VND2,729,380,519 have been mortgaged, pledged to secure loans.
- Cost of intangible fixed assets fully amortized but still in active use as at 31/12/2024 is VND50,000,000.

### 13. Short-term trade payables

	31/12/2024	01/01/2024
Central Books and Educational Equipment Joint Stock Company	4,956,277,938	-
Danang Education Publishing Services Joint Stock Company	1,541,960,000	227,518,000
Others	970,360,755	768,691,586
<b>Total</b>	<b>7,468,598,693</b>	<b>996,209,586</b>

## NOTES TO THE FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the accompanying financial statements)

### Of which: Trade payables to related parties

	Relationship	31/12/2024	01/01/2024
Danang Education Investment and Development	Investor	292,454,775	17,492,345
Central Books and Educational Equipment JSC	Having same investor	4,956,277,938	-
Danang Education Publishing Services JSC	Having same investor	1,541,960,000	227,518,000
<b>Total</b>		<b>6,790,692,713</b>	<b>245,010,345</b>

### 14. Taxes and amounts payable to the State

	Beginning balance		Amount to be paid in the year	Actual amount paid in the year	Ending balance	
	Receivable	Payable			Receivable	Payable
VAT	-	93,504,425	215,288,252	276,094,494	-	32,698,183
CIT	-	51,113,933	205,244,132	217,991,642	-	38,366,423
Personal Income Tax	21,544,609	-	17,236,888	15,276,040	19,583,761	-
Land & house tax, land rent	-	-	433,003,519	433,003,519	-	-
Business-license tax	-	-	12,000,000	12,000,000	-	-
<b>Total</b>	<b>21,544,609</b>	<b>144,618,358</b>	<b>882,772,791</b>	<b>954,365,695</b>	<b>19,583,761</b>	<b>71,064,606</b>

### 15. Short-term unearned revenue

	31/12/2024	01/01/2024
Revenue received in advance for leasing assets	59,690,910	99,190,909
<b>Total</b>	<b>59,690,910</b>	<b>99,190,909</b>

### 16. Other payable

#### a. Short-term

	31/12/2024	01/01/2024
Trade union fee	10,007,340	9,241,996
Received deposits, collaterals	96,000,000	186,000,000
Other payables	118,114,981	89,733,338
- Dividend payable	4,467,750	2,871,750
- Other payables	113,647,231	86,861,588
<b>Total</b>	<b>224,122,321</b>	<b>284,975,334</b>



## NOTES TO THE FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the accompanying financial statements)

### b. Long-term

	31/12/2024	01/01/2024
Received deposits, collaterals	25,000,000	-
<b>Total</b>	<b>25,000,000</b>	<b>-</b>

### 17. Short-term loans and finance lease liabilities

	Beginning balance	Increase in the year	Decrease in the year	Ending balance
Obtaining short-term loan from "Joint Stock Commercial Bank for Foreign Trade of Vietnam - Binh Dinh Branch"	4,282,000,000	25,409,740,228	25,451,740,228	4,240,000,000
<b>Total</b>	<b>4,282,000,000</b>	<b>25,409,740,228</b>	<b>25,451,740,228</b>	<b>4,240,000,000</b>

### 18. Owners' equity

#### a. Statement of changes in owners' equity

	Share capital	Investment and development	Undistributed profit after tax	Total
As at 01/01/2023	11,264,740,000	948,112,707	1,959,615,928	14,172,468,635
Increase in the year	-	69,740,637	943,105,107	1,012,845,744
Decrease in the year	-	-	1,441,168,731	1,441,168,731
<b>As at 31/12/2023</b>	<b>11,264,740,000</b>	<b>1,017,853,344</b>	<b>1,461,552,304</b>	<b>13,744,145,648</b>
As at 01/01/2024	11,264,740,000	1,017,853,344	1,461,552,304	13,744,145,648
Increase in the year	-	47,155,255	681,458,430	728,613,685
Decrease in the year	-	-	1,014,351,812	1,014,351,812
<b>As at 31/12/2024</b>	<b>11,264,740,000</b>	<b>1,065,008,599</b>	<b>1,128,658,922</b>	<b>13,458,407,521</b>

#### b. Breakdown of share capital

	31/12/2024	01/01/2024
Vietnam Education Publishing House Co., Ltd	4,525,230,000	4,525,230,000
Other shareholders	6,739,510,000	6,739,510,000
<b>Total</b>	<b>11,264,740,000</b>	<b>11,264,740,000</b>

## NOTES TO THE FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the accompanying financial statements)

### c. Shares

	31/12/2024	01/01/2024
	Shares	Shares
Number of shares registered for issuance	1,126,474	1,126,474
Number of shares issued publicly	1,126,474	1,126,474
- Common shares	1,126,474	1,126,474
- Preferred shares (classified as owners' equity)	-	-
Number of outstanding shares	1,126,474	1,126,474
- Common shares	1,126,474	1,126,474
- Preferred shares (classified as owners' equity)	-	-
Par value of outstanding shares: VND10,000 each		

### d. Capital transactions with the owners and distribution of profit

	Year 2024	Year 2023
<b>Share capital</b>		
- Beginning balance	11,264,740,000	11,264,740,000
- Increase in the year	-	-
- Decrease in the year	-	-
- Ending balance	11,264,740,000	11,264,740,000
<b>Paid dividend, profit</b>	901,179,200	1,126,474,000

### e. Undistributed profit after tax

	Year 2024	Year 2023
Profit brought forward	1,461,552,304	1,913,259,931
Profit after CIT of current year	681,458,430	943,105,107
Distribution of profit	1,014,351,812	1,394,812,734
- Distribution of prior-year profit	1,014,351,812	1,394,812,734
+ Paying dividends to shareholders	901,179,200	1,126,474,000
+ Appropriated for investment and development fund	47,155,255	69,740,637
+ Appropriated for reward and welfare fund	66,017,357	100,961,206
+ Remuneration for the Board of Directors, Supervisory Board	-	97,636,891
- Temporary distribution of current year profit	-	-
<b>Undistributed profit after tax at the year end</b>	<b>1,128,658,922</b>	<b>1,461,552,304</b>

The Company distributed the 2023 profit after tax in accordance with Resolution of the 2024 Annual General Shareholders's Meeting held on 28/03/2024.



## NOTES TO THE FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the accompanying financial statements)

### f. Dividends

The 2024 Annual General Meeting of Shareholders on 28/03/2024 approved the plan to pay dividends from 2023 after-tax profits at a rate of 8% of the charter capital (equivalent to VND901,179,200). Accordingly, the Company paid all of the above dividends in 2024.

### 19. Assets held under trust

The asset held under trust of the State is the carrying value of the assets upon equitization of the Company, amounting to VND8,252,589 of which the carrying value of the last room of the working office on the 3rd floor at 120 Le Lợi Street is VND3,985,929 and the carrying value of the Van Canh shop is VND4,266,660.

### 20. Off-balance sheet items

Bad debt written off	VND	Reason for write-off
Nguyen Thi Dieu	27,777,969	Uncollectible

### 21. Revenue from sales and service provision

	Year 2024	Year 2023
Sales of books	52,542,308,827	46,247,824,351
Sales of educational equipment	14,816,426,486	16,552,533,487
Other revenue	1,712,333,220	1,675,361,424
<b>Total</b>	<b>69,071,068,533</b>	<b>64,475,719,262</b>

### 22. Revenue deduction

	Year 2024	Year 2023
Sales returns	11,901,090	14,854,060
<b>Total</b>	<b>11,901,090</b>	<b>14,854,060</b>

### 23. Cost of goods sold

	Year 2024	Year 2023
Cost of books sold	49,049,798,538	42,351,231,676
Cost of educational equipment sold	13,669,987,272	15,267,914,828
Cost of others	325,192,405	334,931,806
Reversal/appropriation of provision for decline in value of inventories	(95,468,509)	(2,756,736)
<b>Total</b>	<b>62,949,509,706</b>	<b>57,951,321,574</b>

## NOTES TO THE FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the accompanying financial statements)

### 24. Financial income

	Year 2024	Year 2023
Deposit interest, loan interest	13,035,365	10,795,171
Payment discounts	46,007,510	71,008,093
<b>Total</b>	<b>59,042,875</b>	<b>81,803,264</b>

### 25. Financial expenses

	Year 2024	Year 2023
Interest expense	152,775,793	395,784,894
<b>Total</b>	<b>152,775,793</b>	<b>395,784,894</b>

### 26. Selling expenses and administrative expenses

#### g. Selling expenses

	Year 2024	Year 2023
Labor costs	2,221,144,517	1,884,316,836
Transportation and loading/unloading expenses	127,773,948	162,971,106
Others	582,743,640	583,856,347
<b>Total</b>	<b>2,931,662,105</b>	<b>2,631,144,289</b>

#### h. Administrative expenses

	Year 2024	Year 2023
Labor costs	1,120,948,319	1,036,770,375
Land rent	324,076,601	334,080,232
Others	878,713,417	1,106,579,254
<b>Total</b>	<b>2,323,738,337</b>	<b>2,477,429,861</b>



## NOTES TO THE FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the accompanying financial statements)

### 27. Other income

	Year 2024	Year 2023
Settlement of surplus inventory	74,168,009	-
Bonus for meeting or exceeding sales targets	49,680,000	-
Other income	49,716,789	166,168,939
<b>Total</b>	<b>173,564,798</b>	<b>166,168,939</b>

### 28. Other expenses

	Year 2024	Year 2023
Listing management fee, record date fee	18,500,000	18,500,000
Other expenses	28,886,613	29,600,769
<b>Total</b>	<b>47,386,613</b>	<b>48,100,769</b>

### 29. Current corporate income tax expense

	Year 2024	Year 2023
Accounting profit before tax	886,702,562	1,205,056,018
Adjustment to taxable income	107,535,644	104,698,530
- Increases	107,535,644	104,698,530
+ Listing management fee, record date fee	18,500,000	18,500,000
+ Non-deductible expenses	89,035,644	86,198,530
- Decreases	-	-
Total taxable income	994,238,206	1,309,754,548
<b>Current corporate income tax expense</b>	<b>205,244,132</b>	<b>261,950,911</b>
<i>Of which:</i>		
- Current CIT expense incurred in current year	198,847,641	261,950,911
- Adjustment of current CIT expense of previous year to current CIT expense of current year	6,396,491	-

### 30. Basic, diluted earnings per share

	Year 2024	Year 2023
Profit after corporate income tax	681,458,430	943,105,107
Adjustments increasing or decreasing profit after tax	-	(66,017,357)
- Increase	-	-
- Decrease (appropriated to reward and welfare fund)	-	66,017,357
Profit or loss attributable to common shareholders	681,458,430	877,087,750
Weighted average number of outstanding common shares	1,126,474	1,126,474
<b>Basic, diluted earnings per share</b>	<b>605</b>	<b>779</b>

## NOTES TO THE FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the accompanying financial statements)

Basis, diluted earnings per share of the year 2024 is computed before deducting the reward and welfare fund. The plan of General Shareholders' Meeting and the Company's Charter do not specify the appropriation rate of reward and welfare fund. Annually, the Management will propose a specific rate for appropriating reward and welfare fund based on the business results at the end of the year. Therefore, these figures may change depending on the Profit Distribution Decision of the General Meeting of Shareholders in the future.

The item "Basic, diluted earnings per share " of the year 2023 is restated based on the profit distribution figures approved according to the Resolution of the 2024 Annual General Meeting of Shareholders on 28/03/2024.

### 31. Production and business expenses by element

	Year 2024	Year 2023
Materials expenses	104,507,232	140,337,410
Labor costs	3,345,354,836	2,924,667,211
Depreciation and amortization expenses	204,753,516	224,067,346
Outside service expenses	972,806,528	501,180,567
Other cash expenses	955,989,398	1,684,577,207
<b>Total</b>	<b>5,583,411,510</b>	<b>5,474,829,741</b>

### 32. Segment reporting

According to Vietnamese Accounting Standard No. 28 and the Circular guiding this Standard, the Company is required to have segment reporting. Accordingly, a segment is a distinguishable component of the Company that is engaged in providing related products or service (business segment) or providing goods or services in a specific economic environment (segment by geographical area) and that is subject to risks and returns that are different from those of other business segment.

Based on the Company's actual operations, the Management assesses that business segments and segments by geographical area have no differences in bearing risks and obtaining returns. Accordingly, the Company is operating in the main business segment of trading books and school equipment and the main geographical segment of Binh Dinh Province, Vietnam.

### 33. Risk management

#### a. Capital risk management

Through capital management, the Company considers and decides to maintain the appropriate balance of resources and liabilities in each period to ensure that it will be able to continue as a going concern while maximizing the return to the shareholders.

#### b. Financial risk management

Financial risks include market risk (including interest rate risk, price risk and exchange rate risk), credit risk and liquidity risk.

**Market risk management:** The Company's activities expose it primarily to the risks of significant changes in interest rates and prices.



## NOTES TO THE FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the accompanying financial statements)

### Interest rate risk management

The Company's interest rate risks mainly derive from interest bearing loans which are arranged. To minimize these risks, the Company has estimated the impact of borrowing costs to its periodic business results as well as making analysis and projection to select appropriate time to repay the loans. The Management assesses that uncontrollable risks arising from fluctuations of interest rates are insignificant.

### Price risk management

The Company mainly purchases textbooks, reference books and educational equipment from domestic suppliers to serve its commercial activities, it is therefore exposed to the risk of changes in the price of purchased goods. However, the prices of these goods are usually stable, and they are typically consumed within a short period after purchase, so the Company assumes that the price risk in business activities is low.

### Credit risk management

The Company's main customers are the education departments, schools in Binh Dinh Province, book agents, bookstores, and retail book counters. Due to the fact that most of the customers are regular and have been transacting with the company for many years, with timely payment of purchases, the Company's Management assumes that the Company does not have significant credit risk with customers. Additionally, for overdue receivables, the Company regularly urges debt collection and makes provisions for doubtful debts as regulated.

### Liquidity risk management

To ensure the availability of funds to meet present and future financial obligations, the Company manages liquidity risk by regularly monitoring and maintaining sufficient cash reserve, optimizing cash flows, making use of credit from customers and counterparties, controlling maturing liabilities in relative to maturing assets and the amount of funds that can be generated within that period.

The Company's aggregate financial liabilities are categorized in accordance with their maturity as follows:

31/12/2024	Within 1 year	Over 1 year	Total
Trade payables	7,468,598,693	-	7,468,598,693
Accrued expenses	3,889,759	-	3,889,759
Loans and finance lease liabilities	4,240,000,000	-	4,240,000,000
Other payables	214,114,981	25,000,000	239,114,981
<b>Total</b>	<b>11,926,603,433</b>	<b>25,000,000</b>	<b>11,951,603,433</b>
01/01/2024	Within 1 year	Over 1 year	Total
Trade payables	996,209,586	-	996,209,586
Accrued expenses	3,901,947	-	3,901,947
Loans and finance lease liabilities	4,282,000,000	-	4,282,000,000
Other payables	275,733,338	-	275,733,338
<b>Total</b>	<b>5,557,844,871</b>	<b>-</b>	<b>5,557,844,871</b>

The Management assumes that the Company is currently exposed to liquidity risk but believes that it can generate sufficient resources to meet its financial obligations as they fall due.

## NOTES TO THE FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the accompanying financial statements)

The Company's available financial assets are drawn up on a net asset basis as follows:

31/12/2024	Within 1 year	Over 1 year	Total
Cash and cash equivalents	640,979,395	-	640,979,395
Trade receivables	2,739,425,485	-	2,739,425,485
Other receivables	37,342,299	-	37,342,299
<b>Total</b>	<b>3,417,747,179</b>	<b>-</b>	<b>3,417,747,179</b>
01/01/2024	Within 1 year	Over 1 year	Total
Cash and cash equivalents	705,533,145	-	705,533,145
Trade receivables	2,231,216,291	-	2,231,216,291
Other receivables	177,771,409	-	177,771,409
<b>Total</b>	<b>3,114,520,845</b>	<b>-</b>	<b>3,114,520,845</b>

### 34. Related party information

#### a. Related parties

	Relationship
Vietnam Education Publishing House Co., Ltd	Investor
Danang Education Investment and Development JSC	Investor
Central Books and Educational Equipment JSC	Having same investor
Danang Education Publishing Services JSC	Having same investor

#### b. Material related-party transactions arising in the year

	Transactions	Year 2024	Year 2023
Danang Education Investment and Development JSC	Purchasing goods	9,162,003,314	7,507,052,070
	Selling goods	1,038,729,275	-
Central Books and Educational Equipment JSC	Purchasing goods	30,354,975,698	23,147,160,796
	Selling goods	1,999,909,950	-
Danang Education Publishing Services JSC	Purchasing goods	2,391,960,000	1,308,200,000



## NOTES TO THE FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the accompanying financial statements)

### c. Income of key managing officers

		Year 2024	Year 2023
<b>Remuneration of the Board of Directors</b>		<b>75,294,118</b>	<b>51,778,319</b>
Mr. Ho Phu Cuong	Chairman	18,823,529	12,944,580
Mr. Pham Dinh Thuan	Member	16,941,176	11,650,123
Ms. Diep Cam Nhung	Member	-	2,265,301
Mr. Huynh Thanh Long	Member	13,176,471	9,061,206
Mr. Hoang Quoc Hiep	Member	13,176,471	6,795,904
Mr. Nguyen Duy Nham	Member	-	2,265,301
Mr. Huynh Hoang Phuong	Member	13,176,471	6,795,904
<b>Income of the Supervisory Board</b>		<b>20,705,882</b>	<b>14,239,038</b>
Mr. Dang Cong Duc	Head	9,411,765	6,472,290
Mr. Ho Ngung	Member	5,647,059	3,883,374
Mr. Tran Huu Duy Trung	Member	5,647,059	3,883,374
<b>Salaries and bonus of the Management</b>			
Mr. Pham Dinh Thuan	Director	268,124,686	310,530,437
Mr. Nguyen Quoc Quan	Vice Director	185,377,470	195,857,296
Ms. Doan Thi Le Kieu	Chief Accountant	194,624,870	145,592,741

### 35. Events after the balance sheet date

The Company has announced the closing of the list of shareholders eligible for advance payment of dividend for 2024 (at a rate of 5%) on 28/02/2025 which was expected to be paid on 27/06/2025.

In addition, there have been no significant events occurring after the balance sheet date which would require adjustments or disclosures to be made in the financial statements.

### 36. Corresponding figures

Corresponding figures were taken from the financial statements for the year ended 31/12/2023 which had been audited by AAC.



Pham Dinh Thuan  
Director

Doan Thi Le Kieu  
Chief Accountant

Doan Thi Le Kieu  
Preparer

Quy Nhon City, 06 March 2025