

PERIODIC INFORMATION DISCLOSURE FOR FINANCIAL STATEMENTS

To: Hanoi Stock Exchange

Pursuant to the regulations of Circular No. 96/2020/TT-BTC dated November 16, 2020, issued by the Ministry of Finance providing guidelines on information disclosure in the securities market, Khanh Hoa Sanest Soft Drink Joint Stock Company hereby discloses the Quarter 1/2025 Financial Statements to the Hanoi Stock Exchange as follows:

1. Organization Name: Khanh Hoa Sanest Soft Drink Joint Stock Company

- Stock Code: SKH

- Address: National Highway 1, Cam Thinh Dong Commune, Cam Ranh City, Khanh Hoa Province, Vietnam

- Tel: 0258 3865666

Fax: 0258 3865664.

- Email: sanestkhanhhoa@sanest.com.vn.

- Website: <http://www.sanestkhanhhoa.com.vn>

2. Content of Information Disclosure:

- Q1/2025 Financial Statements in accordance with Clause 3, Article 14 of Circular No. 96/2020/TT-BTC include:

Separate Financial Statements;

Consolidated Financial Statements (Listed organizations have subsidiaries);

Combined financial statements (Listed organizations have accounting units under their own accounting apparatus);

- Cases requiring explanation of reasons:

+ The auditing firm issued an opinion that is not an unqualified opinion for the financial statements (for the audited Q1/2025 Financial Statements)

Yes

No

Explanation document (if any)

Yes

No

+ Post-tax profit in the reporting period has a difference of 5% or more before and after the audit, changes from loss to profit or vice versa (for the audited Q1/2025 Financial Statements):

Yes

No

Explanation document (if any):

Yes

No

+ The net profit after corporate income tax in the Income Statement of the reporting period changes by 10% or more compared to the statement of the same period of the previous year:

Yes

No

Explanation document (if any):

Yes

No

+ The net profit after tax in the reporting period shows a loss, changing from profit in the report of the same period of the previous year to a loss in this period or vice versa:

Yes

No

Explanation document (if any):

Yes

No

This information has been disclosed on the company's website on April 28, 2025 at the link:: <http://www.sanestkhanhhoa.com.vn>

Attached Documents

- Q1/2025 Financial Statements;
- Explanation relating to FSs: 5.3.../CV-SKH.

**KHANH HOA SANEST SOFT DRINK JSC
AUTHORIZED PERSON FOR
INFORMATION DISCLOSURE**



TỔNG GIÁM ĐỐC

Lê Hoàng Anh

**KHANH HOA SANEST SOFT DRINK
JOINT STOCK COMPANY**

No.: 58./CV-SKH

Regarding explanation of
after-tax profit in the first quarter of 2025

**THE SOCIALIST REPUBLIC OF VIETNAM
Independence - Freedom – Happiness**

Cam Thinh, April 28, 2025

To: - The State Securities Commission;
- Ha Noi Stock Exchange;
- Shareholders.

Pursuant to Clause 4, Article 14 of Circular 96/2020/TT-BTC dated 16/11/2020 guiding information disclosure on the securities market.

Khanh Hoa Sanest Soft Drink Joint Stock Company explains the after-tax profit in the Income Statement of the first quarter of 2025 increasing compared to the same period in 2024 as follows:

Unit: Million VND

No.	Items	FSs of the QI/2025		FSs of the QI/2024		Percentage +/- (%)	
		Consolidated	Separate	Consolidated	Separate	Consolidated	Separate
1	Revenue	324,580	312,542	282,910	274,144	14.73%	14.0%
2	Profit after tax	17,152	16,774	15,398	12,838	11.39%	30.66%

In the first quarter of 2025, the consumption demand during the Lunar New Year increased highly and the Company synchronously implemented sales policies, promotion programs, and support activities for distributors, which promoted consumption. At the same time, Khanh Hoa Salanganes Nest, Sanest, Sanvinest brand achieved "Vietnam Value" and the product won the Global Performance Excellence Award, the knowledge of Khanh Hoa Salanganes Nest exploitation and processing was included in the list of national intangible cultural heritage, the product increased the content of Salanganes Nest to the market in a timely manner, improved the beautiful and eye-catching packaging design, meeting customer requirements, along with communication programs on brand promotion, protection of intellectual property rights of the brand, and anti-counterfeiting, so revenue increased and efficiency increased highly compared to the same period last year.

As a result, the after-tax profit in the first quarter of 2025 of the Separate Financial Statement is 16,774 million VND (increasing by 30.66% compared to the same period last year), and the after-tax profit of the Consolidated Financial Statements is 17,152 million VND (increasing by 11.39% compared to the same period last year). These results show that sales policies have been effective clearly in the context of a market with many advantages at the beginning of the year.

Khanh Hoa Sanest Soft Drink Joint Stock Company respectfully informs The State Securities Commission, Ha Noi Stock Exchange, and shareholders about the profit fluctuation of the Company in the first quarter of 2025.

Sincerely thank you and best regards!

Recipients:

- As above;
- Save: Secretariat, Financial Accounting.

**AUTHORIZED PERSON FOR
INFORMATION DISCLOSURE**



Lê Hoàng Anh