

**GIA LAI COFFEE  
JOINT STOCK COMPANY**

**SOCIALIST REPUBLIC OF VIETNAM  
Independence - Freedom - Happiness**

No: 15/2026/CV-FGL

Gia Lai, March 20<sup>th</sup>, 2026

“Re: Explanation for the loss in profit  
after tax during the reporting period”

**Kind attention: HANOI STOCK EXCHANGE**

Pursuant to Point b, Clause 4, Article 14, Chapter III of Circular No. 96/2020/TT-BTC dated November 16, 2020, effective from January 1, 2021, issued by the Ministry of Finance providing guidance on information disclosure on the securities market, Gia Lai Coffee Joint Stock Company hereby provides an explanation regarding the post-tax loss reported in the Financial Statements for the first quarter of fiscal year 2026 ending on March 31, 2026.

**Unit: VND**

<b>Items</b>	<b>The first quarter financial/2026</b>
Profit after corporate income tax	(2,584,846,394)

The consolidated post-tax loss for the first quarter of 2026 was primarily due to the following factors:

In the first quarter of 2026 (Q1/2026), the Company sold its remaining inventory of green coffee beans from the previous crop season and recognized the corresponding revenue. However, the Company has not yet generated any new revenue from green coffee beans (its primary revenue-generating product) during this period, as the upcoming harvest season is scheduled to take place from October to December 2026. Conversely, total general and administrative (G&A) expenses of VND 1,451,615,682 and financial expenses (interest expenses on loans from individuals and organizations) of VND 1,073,741,100 were fully recognized as losses. Other income sources remained insufficient to offset these accumulated losses.

Through this official letter, Gia Lai Coffee Joint Stock Company respectfully submits to the Hanoi Stock Exchange an explanation of the post-tax loss for the reporting period ended March 31, 2026.

**Recipients**

- Board of Directors,  
Supervisory Board;
- Finance Department
- Document archive.

**GIA LAI COFFEE JOINT STOCK COMPANY**



**PHÓ TỔNG GIÁM ĐỐC**  
*Nguyễn Văn Quân*