

Re: Explanation of differences in Financial statements

Quarter 1, 2026

Hanoi, April 28, 2026

To: - State Securities Commission
- Hanoi Stock Exchange

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6. Content of information disclosure:

6.1 Explanation of the change in after-tax profit in the separate financial statements for Q1/2026 of 10% or more; Net revenue in Q1/2026 changed compared to Q1/2025:

The change in profit from a loss in Q1/2025 to a profit in Q1/2026 is due to: although operating revenue in Q1/2026 decreased by 5% compared to the same period in Q1/2025; the cost of goods sold decreased by 9%, and administrative expenses decreased by 12%, especially the financial revenue in Q1/2026 increased sharply by 2,042% compared to Q1/2025 because in Q1/2026 the parent company received nearly VND 2.95 billion in dividends from financial investments. The decrease in net revenue in Q1/2026 compared to Q1/2025 is due to a decrease in the number of freight forwarding service contracts signed by the parent company in Q1/2026 compared to the same period in 2025.

6.2 Explanation of the change in after-tax profit in the consolidated financial statements for Q1/2026 of 10% or more compared to the consolidated financial statements for Q1/2025:

The main reason is that net revenue in Q1/2026 increased by 24.1% compared to Q1/2025, business management costs in Q1/2026 decreased by 17.7% compared to the same period in 2025, and corporate income tax decreased by 26.2% compared to Q1/2025. Specifically, revenue from financial activities in Q1/2026 increased sharply by 84.1% compared to the same period last year. This was due to the parent company receiving nearly VND 2.95 billion in dividends from financial investments in Q1/2026, which led to a significant 132.6% increase in net profit after corporate income tax on the consolidated financial statements of the company in Q1/2026 compared to the same period in 2025.

The increase in net revenue in Q1/2026 compared to the same period in 2025 was due to the subsidiaries receiving more service contracts in Q1/2026 than in Q1/2025.

We hereby commit that the information published above is true and we are fully responsible before the law for the content of the published information.

Recipients:

- As above
- Document storage
- Accountant



Mr ĐAO NGUYEN DANG