

**HANOI SOAP
JOINT STOCK COMPANY**

SOCIALIST REPUBLIC OF VIETNAM
Independence - Freedom - Happiness

No.: 179 /XPHN-TCKT

Hanoi, 20 July 2026

*Re: Explanation of interest in the second
quarter of 2026 and the difference between
the profit and loss of the the same period
in 2025*

To: HANOI STOCK EXCHANGE

Hanoi Soap Joint Stock Company would like to sincerely thank you for your support and help in the past time.

Hanoi Soap Joint Stock Company would like to explain the profit in the second quarter of 2026 and the reasons for the difference in profit compared to the same period last year as follows:

The Company's production and business situation in the second quarter of 2026 has changed in profit compared to the second quarter of 2025 because the Company received 113.5 billion dividends from capital contribution with Xavinco Real Estate Company.

However, the production side still faces many difficulties due to the abnormal increase in the price of input materials while the sales volume is low, making the revenue not compensate for the cost. Sales revenue in the second quarter of 2026 decreased much compared to the second quarter of 2025 because the Company did not implement commercial business as much as in the second quarter of 2025. Selling expenses and business management expenses in the second quarter of 2026 are equivalent to the second quarter of 2025 due to the company's cost reduction.

Profit in the second quarter of 2026 is 112.69 billion compared to the second quarter of 2025, an increase of 108.85 billion VND. Accumulated profit from the beginning of the year to the end of the second quarter of 2026 is VND 111.65 billion. With this official letter, Hanoi Soap Joint Stock Company would like to explain to the Hanoi Stock Exchange.

Thank you very much!

Recipients: 

- As above

- Save: Admin office, F&A Dept...



Le Viet Phuong