

**HANOI SOAP
JOINT STOCK COMPANY**

SOCIALIST REPUBLIC OF VIETNAM
Independence - Freedom - Happiness

No. 188./XPHN-TCKT

Hanoi, 04 August 2026

*Re: Explanation of profit and profit in
the first 6 months of 2026 and the
difference in profit and loss compared to
the same period in 2025*

To: HANOI STOCK EXCHANGE

Hanoi Soap Joint Stock Company would like to sincerely thank you for your support and help in the past time.

Hanoi Soap Joint Stock Company would like to explain the profit in the first 6 months of 2026 and the reasons for the difference in profit compared to the same period last year as follows:

The Company's production and business situation in the first 6 months of 2026 has had a big change in profit compared to the first 6 months of 2025 because the Company received 113.5 billion dividends from capital contribution with Xavinco Real Estate Company.

However, the production side still faces many difficulties due to the abnormal increase in the price of input materials while the sales volume is low, making the revenue not compensate for the cost. Sales revenue in the first 6 months of 2026 decreased much compared to the first 6 months of 2025 because the Company did not deploy commercial business as much as in 2025. Selling expenses and business management expenses in the first 6 months of 2026 are equivalent to those in the first 6 months of 2025.

Profit in the first 6 months of 2026 is 111.64 billion compared to the first 6 months of 2025, profit is 1.77 billion, an increase of 109.87 billion VND. Accumulated profit by the end of the first 6 months of 2026 is 30.82 billion VND.

With this official letter, Hanoi Soap Joint Stock Company would like to explain to the Hanoi Stock Exchange.

Recipients:

- As above
- Save: Admin office, F&A Dept...

GENERAL DIRECTOR



Le Viet Phuong