

Interfood Shareholding Company

Lot 13, Tam Phuoc IZ
Tam Phuoc Ward, Dong Nai

SOCIALIST REPUBLIC OF VIETNAM

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No : 607 /CV/IFS/2026

Dong Nai, 14 October 2026

To : - State Securities Commission (SSC)
- Hanoi Stock Exchange (HNX)

(Re: Explanatory for Business results of 3rd Quarter 2026)

First we would like to thank you for your continued support.

We would like to provide the result of income statement for the third quarter of year 2026 as following:

Unit: VND'000

Descriptions	3rd Quarter 2026	3rd Quarter 2025	Change	YTD2026-Q3	YTD2025-Q3	Change
Revenue from sales of goods	578,512,550	531,441,935	9%	1,731,107,485	1,581,681,204	9%
Revenue deductions	35,803,441	30,513,856	17%	105,526,111	94,788,013	11%
<i>% of Deductions</i>	6%	6%		6%	6%	
Net revenue from sales of goods	542,709,109	500,928,079	8%	1,625,581,374	1,486,893,191	9%
Cost of sales	350,282,040	346,799,007	1%	1,052,614,664	1,018,410,801	3%
<i>Cost of sales %</i>	65%	69%		65%	68%	
Gross profit from sales of goods	192,427,069	154,129,072	25%	572,966,710	468,482,390	22%
<i>Gross profit %</i>	35%	31%		35%	32%	
Financial income	7,469,315	7,409,644	1%	24,415,205	22,188,682	10%
Financial expenses	64,176	82,837	-23%	253,933	382,478	-34%
<i>In which: interest expense</i>	-	-		-	-	
Selling expenses	144,833,484	102,029,197	42%	373,842,743	297,487,050	26%
<i>Selling expenses %</i>	27%	20%		23%	20%	
General and administration expenses	14,709,275	13,987,972	5%	38,178,056	40,613,774	-6%
Net operating profit	40,289,449	45,438,710	-11%	185,107,183	152,187,770	22%
Other income	711,325	430,199	65%	1,049,744	2,080,589	-50%
Other expenses	546,765	257,146	113%	1,209,454	905,472	34%
Profit before tax	40,454,009	45,611,763	-11%	184,947,473	153,362,887	21%
CIT for the current year	11,141,576	10,102,228	10%	37,844,568	26,950,288	40%
Deferred CIT	(2,930,033)	(969,215)	202%	(590,468)	3,826,051	-115%
Profit after tax	32,242,466	36,478,750	-12%	147,693,373	122,586,548	20%
<i>Profit after tax %</i>	6%	7%		9%	8%	

Net revenue increased by 8% compared to the same period last quarter due to the company's efforts to adhere to the quarterly plan, coupled with a 4% decrease in the cost of goods sold caused by price fluctuations of some key input materials during the period. This resulted in a gross profit of VND 192.4 billion, an increase of 25% compared to the same period last year and representing 35% of net revenue.



Financial income slightly increased due to maintaining high deposit interest rates, while selling expenses significant increased by 4% year-on-year related to trade promotion activities to maximize revenue, and administrative expenses remained stable at 2% year-on-year. As a result, operating profit reached VND 40.2 billion, a 11% decrease compared to the same period last year.

Other income decreased mainly due to the company receiving compensation from a supplier in the previous period and other expenses this period related to handling some inventory in the quarter, cooperate income tax expenses were fully provisioned as per regulations. As a result, in third quarter of 2026, the company achieved a net profit after tax of VND 32.2 billion, an decrease of 12% compared to third quarter of year 2025.

Above are some main factors explaining the result of a difference of over 10% in business activities in the third quarter of year 2026 compared to the same period last year.

Thanks and best regards.

ON BEHALF OF THE COMPANY



Atsushi Kawasaki
General Director

