

DA NANG BOOK AND SCHOOL EQUIPMENT JOINT STOCK COMPANY

Stock Code: BED

Address: 76–78 Bach Dang Street, Hai Chau Ward, Da Nang City

**EXPLANATION OF THE INCREASE IN PROFIT AFTER TAX FOR THE THIRD
QUARTER OF 2026 COMPARED WITH THE THIRD QUARTER OF 2025**

To: The State Securities Commission of Vietnam

Hanoi Stock Exchange

The Company's business results for the third quarter of 2026 recorded a profit after tax of VND 15,922,780,051, representing an increase of 564.40%, equivalent to VND 13,526,229,595, compared with the same period in 2025 (profit after tax for the third quarter of 2025: VND 2,396,550,456). This increase was attributable to the following factors:

Revenue and Gross Profit

Net revenue from the sale of goods and provision of services in the third quarter of 2026 decreased by VND 4,776,420,753 compared with the third quarter of 2025, equivalent to a decrease of 15.85%.

The product categories experiencing revenue decreases included textbooks, children's books, various types of storybooks, teaching equipment, and printed products.

The product categories experiencing revenue increases included stationery, cultural products, and office leasing services.

Revenue from retail operations at the Company's bookstores decreased compared with the same period last year.

Wholesale revenue from textbooks decreased significantly.

Despite the above decreases, the positive sales mix, with a higher proportion of products carrying higher profit margins, resulted in gross profit for the third quarter of 2026 increasing by VND 315,838,804 compared with the third quarter of 2025, equivalent to an increase of 4.45%.

Expenses

Total selling expenses and general and administrative expenses in the third quarter of 2026 decreased by VND 350,854,156 compared with the third quarter of 2025, equivalent to a decrease of 8.53%.

Expense items that increased included packaging materials, land rental expenses, loading, unloading and transportation costs, and expenses related to the employees' compulsory social insurance and other mandatory social benefit obligations.

Expense items that decreased included depreciation, outsourced services, accrued salary expenses, hospitality, conferences, business transactions, and other related expenses.



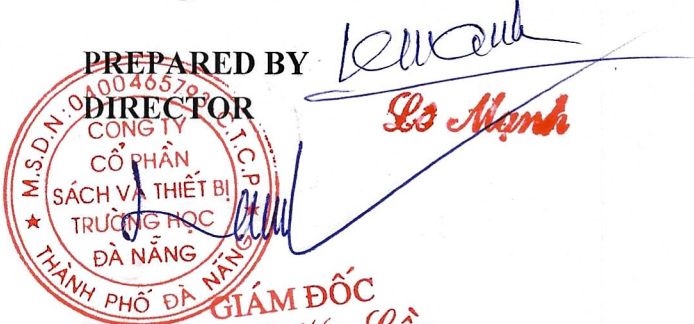
Income from the sale and disposal of fixed assets, financial income, and other income in the third quarter of 2026 increased by VND 16,221,364,437, equivalent to an increase of 37,162.71% compared with the same period last year. This increase was attributable to income from the transfer of land use rights at 460 Ngo Quyen Street, An Hai Ward, Da Nang City, and interest earned on term deposits.

The above explains the reasons for the increase in the Company's profit after tax for the third quarter of 2026 compared with the same period in the third quarter of 2025.

The Company respectfully submits this explanation.

Da Nang, October 19, 2026

PREPARED BY
DIRECTOR



Recipients:

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- As addressed above
- Filed at the Administration and Accounting Department

