

**NET DETERGENT
JOINT-STOCK COMPANY**

No.: 101/2026/CV-NET

Re: Explanation for profit variation in the
financial statements for the 3rd Quarter of
2026

SOCIALIST REPUBLIC OF VIETNAM

Independence – Liberty – Happiness

Dong Nai City, 20 October 2026

**Attention: State Securities Commission of Vietnam
Ha Noi Stock Exchange**

- Pursuant to Circular No. 96/2020/TT-BTC (“Circular 96”) dated 16 November 2020, issued by the Ministry of Finance regarding Information Disclosure in the Securities Market, and other circulars amending and supplementing Circular 96; and
- Based on the Business Operation Results for the 3rd Quarter of 2026 compared to the same period in 2025 of NET Detergent Joint-Stock Company.

NET Detergent Joint-Stock Company (hereinafter referred to as “the Company”) hereby provides an explanation regarding the variation in profit after tax of the Company for the 3rd Quarter of 2026 compared to the same period in 2025 as follows:

Indicators	Quarter III		Variation	
	2026	2025		
	VND	VND	VND	%
Net revenue	431,213,541,019	406,111,373,004	25,102,168,015	6%
Net operating profit before tax ⁽¹⁾	3,939,832,320	39,412,342,594	(35,472,510,274)	-90%
Net financial income ⁽²⁾	6,108,091,162	4,441,944,773	1,666,146,389	38%
Profit after tax	6,037,797,965	32,027,516,053	(25,989,718,088)	-81%

The profit after tax decreased by 81% compared to the corresponding period last year primarily driven by the following factors:

- Net operating profit before tax decreased by 90%, mainly due to the following:
 - the Company’s net revenue reached VND431 billion and increased 6% compared to the corresponding period, driven primarily by growth in sales of liquid laundry detergent products.
 - the increase in net revenue above was offset by the higher in input costs. The input costs increased mainly attributable to the fluctuations in raw material prices consistent with prevailing market trends during the period.
- Net financial income increased by 38% compared to the same period last year, primarily driven by optimized cash flow for investment activities.

⁽¹⁾ Net operating profit before corporate income tax is calculated as gross profit (-) minus total selling expenses and general and administration expenses

⁽²⁾ Net financial income is calculated as financial income (-) minus financial expenses.



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Best regards.

NET DETERGENT JOINT-STOCK COMPANY

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Digitally signed by
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MAI DUC LAM
General Director

