

CÔNG TY CỔ
PHẦN CẤP
THOÁT NƯỚC
GIA LAI

GIA LAI WATER SUPPLY
SEWERAGE
JOINT STOCK COMPANY

SOCIALIST REPUBLIC OF VIET NAM
Independence – Freedom – Happiness

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Explanation of business performance
for Q3 2026

Gia Lai, October 20, 2026

To: The State Securities Commission of Vietnam
Hanoi Stock Exchange (HNX)

Reporting entity: Gia Lai Water Supply Sewerage Joint Stock Company

Headquarters: 388 Ly Thai To, Dien Hong Ward, Gia Lai Province

Telephone: (0269) 3824 094 | Fax: (0269) 3714 288

Stock code: GLW

Gia Lai Water Supply Sewerage Joint Stock Company explains the business results for the third quarter of 2026: profit after tax increased by 94.66% compared to the same period in 2025.

Business Performance Summary Table

No.	INDICATORS	Q3/2026	Q3/2025	Change (%)
1	Net revenue from sales and service provision	21,446,328,601	17,171,357,081	24.90%
2	Cost of goods sold	13,659,678,831	11,279,273,009	21.10%
3	General and administrative expenses & selling expenses	2,713,065,566	3,012,330,878	(9.93%)
4	Other income	1,279,302,774	148,053,106	764.08%
5	Financial income	207,024,181	339,119,218	(38.95%)
6	Profit before corporate income tax	6,545,956,329	3,366,925,518	94.42%
7	Profit after corporate income tax	5,222,427,817	2,682,819,373	94.66%

Cause of variance: Net revenue in Q3/2026 increased by 24.90% year-on-year due to increases in volume and tariffs, while the cost of goods sold also rose by 21.1%. The Company also optimized general and administrative expenses and selling expenses, resulting in a 9.93% decrease in selling expenses. Revenue from water supply operations and other income also grew. The aforementioned factors contributed to a 94.66% increase in net profit after tax compared to the same period in 2025.

Respectfully reported.

Recipients:

- As above;
- Secretary of the Board (filed).

GENERAL DIRECTOR

NGUYEN THI HONG HANH