

No: 533 /CV - HĐQT

Re : Explanation of difference in profit after tax on
Separate financial statements for the third quarter of 2026

Ha Noi, 23 October, 2026

EXPLANATION OF PROFIT DIFFERENCE AFTER TAX

To: - State Securities Commission
- Hanoi Stock Exchange
- Shareholders

Digitally signed by CÔNG TY CỔ PHẦN
THIẾT BỊ BƯU ĐIỆN
DN: C=VN, S=HÀ NỘI, L=Phường Ba
Đình, CN=CÔNG TY CỔ PHẦN THIẾT
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According to Circular No. 96/2020/TT-BTC dated January 16, 2020 of the
Ministry of Finance guiding information disclosure on the Securities market;

According to the Separate Financial Statements for the third quarter of 2026 of
Post and Telecommunication Equipment Joint Stock Company.

According to the Separate Statement Of Income for the third quarter of 2026

No	Item	Unit	3 rd quarter of 2026	3 rd quarter of 2025
1	Profit after tax	VND	7,740,919,289	89,919,623

Reason :

No	Items	Unit	3 rd quarter of 2026	3 rd quarter of 2025	Rate 2026/2025
1	Revenue from sales of goods and rendering of services	VND	717,677,015,314	311,048,766,806	230.7%
2	Cost of Goods Sold	VND	621,043,544,035	291,150,806,394	213.3%
3	Financial Income	VND	112,910,720	23,800,944	474.4%
4	Financial Expenses	VND	20,927,047,169	10,524,589,326	198.8%
5	Selling Expenses	VND	37,595,328,196	6,535,782,180	575.2%
6	General and Administrative Expense	VND	26,469,711,424	6,165,311,809	429.3%
7	Others Incomes	VND	498,497,061	3,776,119,636	13.2%
8	Others Expenses	VND	560,928,373	359,798,145	155.9%

1. Sales revenue increased by 130.7 % ; cost of goods sold increased by 113.3%.



2. Financial income increased by 374.4%
3. Financial expenses increased by 98.8% .
4. Selling expenses increased by 475.2%.
5. General and Administrative expenses increased by 329.3% .
6. Other income decreased
7. Other expenses increased

In the third quarter of 2026, both revenue and cost of goods sold (COGS) increased. However, the revenue growth rate significantly outpaced that of COGS. Despite an increase in other operating expenses, the substantial surge in revenue led to a notable year-on-year growth in operating profit.

Sincerely./.

LEGAL REPRESENTATIVE
CHAIRMAN OF THE BOARD OF DIRECTORS



Tran Hai Van

Place of receipt:

- As "To";
- Posted on company's website;
- Saved at clerical office, Company secretary.

